



FOSTERING TRADE THROUGH PRIVATE - PUBLIC DIALOGUE

Expert Meeting on SADC-EPA Negotiations at the
Trade Law Centre for Southern Africa 11-12 June 2007

Presentation by
JACK KIPLING
Chairman of

**THE EXPORT COUNCIL FOR THE
CLOTHING INDUSTRY IN SOUTH AFRICA**



REQUIRED

- A SINGLE STAGE CONVERSION RULE OF ORIGIN FOR MARKET ACCESS FOR APPAREL
- COMMON TO ALL SUB SAHARA AFRICAN COUNTRIES
- ALLOWING FOR CUMULATION WITHIN THE REGION



CHINA - A RECOGNISED ZONE OF EXCELLENCE FOR
CLOTHING AND TEXTILES

WHAT CAN WE LEARN FROM THEM?



- THE IMPORTANCE OF CRITICAL MASS IN THE CLOTHING AND TEXTILE SECTORS
- CONCENTRATION AND SPECIALISATION IN SUPPLY CHAIN INTEGRATION



A VISION OF THE CLOTHING AND TEXTILE
INDUSTRIES OF SUB-SAHARA AFRICA ACTING AS
A COLLECTIVE WHOLE HAS IMPLICATIONS FOR
FUTURE TRADE AGREEMENTS



MARKET ACCESS - THE CRITICAL ISSUE OF RULES OF ORIGIN

- BASED ON SINGLE STAGE CONVERSION RULE
- SIMPLE TO APPLY
- COMMON TO THE REGION
- ALLOW FOR REGIONAL CUMULATION



LESSONS LEARNT FROM AGOA
AND THE EU/SA FTA

RULES OF ORIGIN -
THE WEAPON OF CHOICE OF "SPOILERS"