

**SADC WORKSHOP - TRADE IN SERVICES
AND INVESTMENT IN THE EPA NEGOTIATIONS**
20 – 22 February 2008 | Cape Town, South Africa

Programme – Day 1

<i>Agenda</i>		<i>Facilitator</i>
09.00 – 09.30	<i>Welcome</i>	Trudi Hartzenberg, tralac / Ivano Casella, EC DG TRADE
09.30 – 10.30	The Economics of trade in services	Trudi Hartzenberg, tralac
<i>Break</i>		
10.45 – 11.45	Investment, Growth and Development Dimension	Colin McCarthy, tralac / Lluís Navarro, EC DG Development
11.45 – 13.00	WTO/ GATS commitments in services – overview of GATS commitments by southern African countries; a country's experience	Paul Kruger, tralac / Nicolas Bernier, EC DG TRADE / Mrs Sekone Masia, Lesotho
13.00 – 14.00	<i>Lunch</i>	
14.00 – 15.00	Liberalising an infrastructure services sector – a sectoral experience: telecommunications	Chris Fowler, British Telecom
15.00 – 15.45	EU support for the SADC regional integration agenda on services and investment and for EPA implementation	Lluís Navarro, EC DG Development
15.45 – 16.30	Services and Investment in the interim EPA	Gerhard Erasmus, tralac / Nicolas Bernier, EC DG TRADE
16.30 – 17.00	A perspective on negotiating successfully Services and Investment: the full EC/Cariforum EPA	Gerhard Erasmus, tralac / Nicolas Bernier, EC DG TRADE
17.00 – 17.30	Conclusions, feedback	Nicolas Bernier, EC DG TRADE / Gerhard Erasmus, tralac / All
19.30	<i>Buffet dinner (BMW Pavilion)</i>	

Programme – Day 2

		Facilitators
08.30 – 09.00	<i>Welcome</i>	Trudi Hartzenberg , tralac / Ivano Casella , EC DG TRADE
09.00 – 10.00	Business perspective / ambitions – the EC perspective	Pascal Kerneis , European Services Forum
10.00 – 11.30	Business perspective / ambitions – the SADC perspective	Catherine Grant , BUSA / Nick Charalambides , SADC Business
11.30 – 12.00	<i>Break</i>	
12.00 – 13.00	Exporting African Services – a country experience	Nick Charalambides , SADC business / Catherine Grant , BUSA
13.00 – 14.00	<i>Lunch</i>	
14.00 – 15.15	The EPAs and the GATS; other services/investment aspects of the EPA; the scope of EPAs	Nicolas Bernier , EC DG TRADE
15.15 – 16.15	What ambition for the EPA on services and investment – SADC perspective	Boitumelo Gofhamodimo , SADC EPA Coordinator
16.15 – 17.15	What ambition for the EPA on services and investment / EC perspective	Pascal Kerneis , European Services Forum / Nicolas Bernier , EC DG TRADE
17.15-18.00	Conclusions, feedback	Nicolas Bernier , EC DG TRADE / Ivano Casella , EC DG TRADE / All
19.30	<i>Buffet dinner (BMW Pavilion)</i>	

Programme – Day 3

		Facilitators
08.30 – 09.00	<i>Welcome</i>	Ivano Casella EC DG TRADE
09.00 – 11.00	Liberalising services – a SADC country experience: The case of South Africa	Wamkele Mene Trade in Services DTI - SA
11.00 – 13.00	Open debate on other EPA questions	Ivano Casella EC DG TRADE / Lluis Navarro EC DG Development

Facilitators:

EC:

Ivano Casella (overall EPA coordination)
Nicolas Bernier Abad (Services negotiations)
Lluis Navarro (Development dimension)
Verena Vahland (communication officer)

ESF (European Services Forum):

Pascal Kerneis (Managing Director)
Chris Fowler British Telecom

tralac:

Trudi Hartzenberg
Colin McCarthy
Gerhard Erasmus
Paul Kruger

SADC EPA country / SADC Secretariat:

Mrs Sekone Masia – Lesotho
Boitumelo Gofhamodimo SADC EPA Coordinator

South Africa:

Wamkele Keabetswe Mene - DTI

SADC business representatives:

Catherine Grant – BUSA
Nick Charalambides