

SADC EPA NEGOTIATIONS

tralac EPA REVIEW WORKSHOP

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THE VISION

- **Strategic framework elements**
 - SA inclusion
 - BLNS sensitivities
 - Consolidate EBA, COTONOU AND TDCA
 - Non reciprocity by LDCs
 - Regional integration
 - EBA for SACU
 - Cooperation only in NGI
 - Development chapter
 - Streamline TDCA review and EPA negotiations
 - Amendment of Cotonou Protocol 3

SHATTERED DREAMS

- **EC response one year later**
 - SAs inclusion with conditions:
 - Definition of tariff offers i.e. TDCA as starting point
 - Participation of MAT in Art XXIV
 - NGI i.e. expanded scope of the offer should include upfront commitments for SA
 - No EBA for SA
 - Denunciation of the ACP Sugar Protocol
 - Implicit rejection of BLNS Sensitivities

THE OUTCOME- "NOTHING OR MINUS"?

■ **Market Access for the EC**

1. No trade disruption ?
2. TDCA plus for BLNS
3. SACU consolidation still a pipe dream
4. Mozambique tariff offer
5. MFN Clause
6. Elimination of export taxes
7. Infant industry protection
8. Safeguard clauses

THE OUTCOME- "NOTHING OR MINUS"?

■ Other Issues

1. Services and Investment commitments but NOT for SA
2. Development chapter –empty EPA fund?
3. Compensation for BLNS ?
4. Regional integration
 - SA not on board
 - Angola?
 - Is Tanzania still in the SADC EPA?

THE PROCESS

- **EC a step ahead of the competition**
 1. Raising the bar while offering nothing
 2. Marriage of winners with potential losers
 3. Poor coordination on our side
 4. Financial leverage
 5. No plan B
 6. ACP disintegration
 7. The Brussels battleground. Whose advantage?
 8. Bullying and manipulation
 9. The last minute template: take it or leave it

THE PROCESS

■ **SACU vs SADC**

- Strong divisions among SACU members
- Role of the SACU secretariat?
- SACU or SADC see EAC
- Scope of the SACU Agreement on NGI
- Level of engagement – Heads of State?
- The high cost of RI- who should pay the price
- SA- in retrospect- no EBA BUT upfront commitments in NGI and other concerns?

POSSIBLE WAY FORWARD

- Lessons learnt
- Implementation- national institutions
- Phase 2 negotiations as a region?
- Namibia- any leverage?
- Additional funds