



## TradeMark Southern Africa

Building 41, CSIR, Meiring Naude Road, Pretoria, 0001, South Africa  
PO Box 107, Persekor Park, Pretoria, 0020  
info@trademarksa.org | www.trademarksa.org  
+27 12 349 7500 (phone) | +27 12 349 7513 (fax)

---

7 October 2013

**Ms Trudi Hartzenberg**

Executive Director  
TRALAC  
Blaauwklippen Office Park,  
Building One, Unit 6  
Stellenbosch Square,  
Stellenbosch 7600

Dear Trudi

**RE: Factual Errors and Misrepresentations in Chirundu One-Stop Border Post Article as published by TRALAC**

We noted an article written by Sean Woolfrey and published on the TRALAC website on 25 September 2013 regarding the Chirundu OSBP. Usually, we would not comment on articles by others holding a different opinion from ours on a regional integration issue supported by TMSA. However, this particular article contains serious factual errors and misrepresentations, some which are based on outdated or incomplete information and all which result in a completely inaccurate interpretation of operations at Chirundu OSBP.

We have summarised the errors and provided corrections and supplementary information in the attached document (Annexure 1): "TRALAC Chirundu Article - Summary of Errors, Misrepresentations and Omissions." Attached Annexure 2 refers to line numbers in the original article.

Given the misleading nature of the article, I would like to request you to remove the article from the TRALAC website until the errors and omissions have been rectified, and request that the updated article be shared with TMSA before subsequent republication.

Yours Sincerely,

---

Mark Pearson  
Programme Director - TradeMark Southern Africa