Ethiopia is a signatory of the COMESA and IGAD. However, it does not participate in the COMESA FTA and IGAD currently has no trade agenda.

From a trade policy perspective, the Government of Ethiopia launched an agriculture-led industrialisation strategy, labelled the Growth and Transformation Plan (GTP) in 2010, which a five year economic strategy that has seen the country reach two digit-growth rates in the past few years.

Currently Ethiopia is implementing the second GTP II – (2015/16-2019/20), which builds on the first GTP.

**Exports**

- **17%** of Ethiopia’s total exports (US$500 million) are intra-Africa
- Khat (50%)
- Telephones and accessories (11%)
- Dried legumes (6%)
- Potatoes (5%)

**Imports**

- **5%** of Ethiopia’s total imports (US$800 million) are intra-Africa
- Mineral/chemical fertiliser (36%)
- Coal (10%)
- Petroleum Oils (7%)
- Coke/ bitumen (3%)

**Destination markets**

- Somalia 51%
- Djibouti 20%
- South Africa 26%
- Nigeria 14%
- Egypt 23%
- Kenya 4%
- Togo 2%
- Algeria 3%

**Source countries**

- Djibouti 20%
- South Africa 26%
- Nigeria 5%
- Egypt 7%
- Kenya 4%
- Togo 2%
- Rwanda 1%
- Senegal 1%
- Somalia 26%
Despite Ethiopia not participating in any preferential arrangements, most goods originating from Africa enter at varying preferential rates, especially goods from top suppliers. Top imported products attract low tariffs under 10%. Duty free products account for only US$12 million equivalent to under 2% of total intra-Africa imports in 2017.

**High ad valorem duties**
- Filament lamps (50%)
- Fresh strawberries (50%)
- Mushrooms (50%)
- Clothing & textiles (40%-50%)

**Duty free imports**
- Medicaments
- Books
- Lab equipment
- Mechanical lubricants

### Ethiopia’s top intra-Africa imports and tariffs applied (2017)

As already highlighted, Ethiopia does not participate in any preferential arrangements on the continent despite being part of COMESA and IGAD, the country accords preferential access to major suppliers of goods from Africa.

Most tariffs for top imports originating from Africa attract tariffs under 10%.

Source: UN ITC TradeMap and MacMap database