



**THE AFRICAN UNION COMMISSION'S  
AFRICA BUSINESS DIRECTORY:  
TOWARD THE FACILITATION OF GROWTH,  
PARTNERSHIP AND GLOBAL INCLUSION**

## THE AFRICAN UNION COMMISSION

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AFRICA BUSINESS GROUP

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# STATUS TRENDS NEW ECONOMY TRENDS NEW ECONOMY

## ABBREVIATIONS AND ACRONYMS

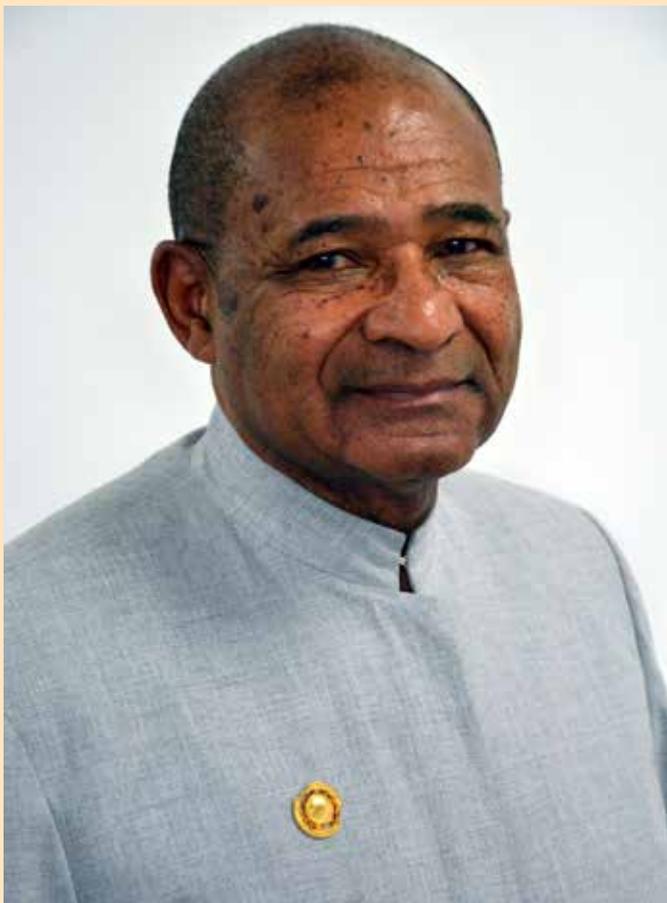
AfDB	African Development Bank
AGOA	African Growth and Opportunity Act
AIDA	Accelerated Industrialization Development in Africa
AMU	Arab Maghreb Union
AMV	African Mining Vision
APCI	African Productive Capacity Initiative
ATII	African Technology Innovation Initiative
AU	African Union
AUC	African Union Commission
BADEA	Arab Bank for Economic Development in Africa
CAADP	Comprehensive African Agriculture Development Program
CAMI	Conference of African Ministers of Industry
CEN-SAD	Community of Sahel-Saharan States
COMELEC	Comité Maghrébin de l'Electricité
COMESA	Common Market of East and Southern Africa
CSO	Civil Society Organization
DIP	Diversified Industrial Products
EAC	East African Community
ECCAS	Economic Community of Central African States
ECOWAS	Economic Community of West African States
EPA	(EU) Economic Partnership Agreement
EU	European Union
FDI	Foreign Direct Investment
FOCAC	Forum on China-Africa Cooperation
GDP	Gross Domestic Product
ICT	Information Communication Technology
IGAD	Inter-Governmental Authority on Development
IRWR	Internal Renewable Water Resources
JAES	Joint Africa-EU Strategy
MDGs	Millennium Development Goals
MOU	Memorandum of Understanding
NEPAD	New Partnership for Africa's Development
NGO	Non-Governmental Organization
OGM	Oil, Gas and Minerals
PAP	(PIDA) Priority Action Plan
PIDA	Program for Infrastructure Development in Africa
RCP	Retail and Consumer Products
REC	Regional Economic Community
RHC	Real Estate, Housing and Construction
SADC	Southern African Development Community
SM(M)E	Small and Medium and Micro-sized Enterprise
SSA	Sub-Saharan Africa
TICAD	Tokyo International Conference on Africa's Development
TMT	Telecommunications, Media and Telephony
TVET	Technical Vocational Education and Training
UK	United Kingdom
UN	United Nations
UNDP	United Nations Development Program
UNECA	United Nations Economic Commission for Africa
UNIDO	United Nations Industrial Development Organization
US	United States
WTO	World Trade Organization

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The African Union attaches great importance to the provision of transparent and identical information to all investors.

Business results will not be adequately reflected in the value of the shares unless there is high-quality communication with investors.

It is within this context that the African Union Commission prepared this Business Directory to facilitate contact among businesses within and outside the continent. This Directory is essentially produced for international exporters, importers, manufacturers, traders and merchants looking to establish contacts with their business counterparts and importers in Africa.

It is also aimed at promoting direct contacts between African businesspeople and prospective international partners by providing useful information on various segments of the African economy.

There is no doubt that this Directory will be an instrument in promoting trade and investment within the continent and between Africa and the rest of the world. It will provide African businesses the opportunity to explore new sources of supply while at the same time providing overseas companies with an excellent opportunity to identify partners with whom to work to promote their products and services on the continent. More importantly, it is a handbook for doing business and a relevant tool for those active in business on the African continent.

It is my hope that with the availability of this important tool, large and small businesses will take advantage of it to improve the operations of their enterprises. As support programs evolve, with new programs emerging and some closing, the Directory will similarly be revised annually in order to present the most up-to-date information.

It is therefore my pleasure to offer, on behalf of the African Union Commission, this important information for businesses within and outside the continent. We encourage all users, both small and large businesses, to make full use of the directory and inform others about its existence.

FORWARD

# EXECUTIVE SUMMARY

The African Union is rapidly increasing its partnerships with global regional and leading country partners, while simultaneously developing and promoting strategic sector plans for inclusive and catalytic growth in important economic areas such as: agriculture, mining, infrastructure and manufacturing. At the same time, the continent's supreme policy making body is also becoming more and more of an advocate for domestic private sector growth and seeking to pursue greater public-private sector collaboration and to stimulate increased intra-African trade and investment.

To support these efforts, this inaugural African Union Business Directory is intended to serve as a useful reference for both public sector policy-makers and private sector decision makers, within Africa, and outside of Africa. The aim is to help familiarize readers with key AU policies, the goals and structure of key AU partnership initiatives, and to provide contact information on key private sector enterprises (both domestic and multinational) across Africa.

## THE PUBLICATION'S STRUCTURE INCLUDES FIVE KEY SECTIONS

**Section 1 – Africa's Expanding Economy** provides an overview of some of the developments in Africa that make the continent one of the leading global investment destinations for the future: a population that will more than double by 2040; rapid urbanization and increasing per capita GDP and aggregate GDP; attractive investment returns; arable land and an improving governance and general business environment;

**Section 2 – Key Pillars of Africa's Economic Growth Policy Agenda** offers a review of the Comprehensive African Agriculture Development Program (CAADP), the African Mining Vision (AMV), the Program for Infrastructure Development in Africa (PIDA), and the Accelerating Industrial Development in Africa initiative (AIDA). These programs are today shaping and driving key strategic initiatives on the continent and provide the private sector with a bouquet of sector focused areas within which to pursue public-private partnership – with many incentives for mutual benefit.

**Section 3 – Strategic African Economic Partnerships** introduces readers to some of the leading partnerships that Africa has entered into over the past twenty years. Focused on facilitating collaboration in areas such as peace and security, technology transfer, health, education, training and skills development, trade, investment and political partnership and voting alignment within global organs such as the United Nations and the Bretton Woods financial architecture (World Bank and International Monetary Fund), these African partnerships exist with both regions and countries. Thus, the Directory provides insight into the Africa-EU Partnership, the Africa-South America Partnership, the Africa-Arab League Partnership as well as country partnerships that have emerged with Japan, China, India, the United States, South Korea and Turkey.

**Section 4 – AU Leading Companies Directory** provides readers with useful background and contact information (noted by sector and headquarters country) on over 400 of Africa's leading corporations. The aim is to offer AU policy makers, bilateral and multilateral development partners, and readers more broadly the ability to engage with these institutions, to learn more about them, and to see them as important potential stakeholders in Africa's development agenda as partners in initiative/ project development and implementation, counsel on how these initiatives can stimulate and accelerate domestic private sector growth and development – and related job creation, and strategic resources for technical assistance and shared-risk funding.

Lastly, **Section 5 – African Country Economic Profiles** provides short profiles on each of the countries of the African Union, and in particular the economic opportunities that each has to offer, including leading components of their respective economies, various statistical indices and an economic overview.

In years to come the hope is that this Directory will become an important and valued connector – within the African Union, within its partnership relations and among and between companies, currently and/or prospectively, active in the economies of Africa.



# 1

## AFRICA'S EXPANDING ECONOMY

As the world's second largest continent with 30 million km<sup>2</sup> of land, Africa is fast emerging as a major business destination as well. With a population of 1.07 billion people and a GDP of US\$2.39 trillion (US\$2,320 per capita GDP) in 2013, Africa has become the world's fastest growing continent with average GDP growth in 2013 of 5.6%.

The International Monetary Fund's 2014 World Economic Outlook report noted that six of the world's fastest growing economies are found in Africa. The fast growing African nations included (GDP growth in brackets): Chad (9.6%); the Democratic Republic of Congo (8.6%); Cote d'Ivoire (8.5%); Mozambique (8.3%); Ethiopia (8.2%) and Sierra Leone (8%). Beyond the top 10 fastest growing nations in the world economically, Tanzania (7.2%), Nigeria (7%), Burkina Faso (6.7%) and Mauritania (6.8%) all also featured within the top 20 fastest growing nations.

Nigeria, which after a rebasing calculation of its economy in early 2014, surpassed South Africa as the continent's largest economy with a GDP of US\$509.9 billion. As the world's 26th largest economy overall, and with a population of 170 million, Nigeria's GDP is expected to expand upward by 7.3% in 2015.

Endowed with tremendous natural resources, Africa is richly endowed with mineral resources, gold is the continent's main mining resource. However, Africa also ranks 1st or 2nd in global reserves in bauxite, cobalt, industrial diamonds, phosphate rock, platinum-group metals, vermiculite and zirconium. Africa also has more than a quarter of the world's remaining arable land.

**Table 1: % Share of World Mineral Reserves**

Aluminium	5
Bauxite	9
Cement	4
Chromite	44
Coal	5
Cobalt	57
Copper	5
Gold	21
Graphite	2
Iron Ore	4
Lead	3
Manganese	39
Mineral Fuels (including Coal and Petroleum)	13
Natural Diamond	46
Phosphate Rock	31
Steel	2
Uranium	16
Zinc	2

Source: World Bank

As 40% of the continent's export earnings come from natural resource exports, Africa has benefitted from a period of unprecedented global demand, particularly from the Asian countries of India and China. The continent's economic growth has also been fuelled by internal consumer growth from its fast urbanizing and expanding middle class.

It is estimated that as many as 200 million Africans will enter the consumer goods market by 2015. As a result, in addition to natural resources, banking, telecommunications and infrastructure expenditures have emerged as key drivers of the African aggregate economy and the growth rate of these sectors is rising significantly faster in Africa than in the world as a whole.

Another key driver of African economic growth has been a declining mortality rate, as a result of the availability of improved health care and continued high birth rates.

The trend toward urbanization and the growing continental population portend that by 2015 there will be more than 59 cities on the continent with over 1 million inhabitants.

Indeed, U.N. projections forecast that in aggregate by 2030, there will be 759.4 million African urban dwellers, more than today's total number of city dwellers in the entire Western hemisphere and by 2050 there would be more than 1.2 billion African city dwellers or more people living in African cities than the combined urban and rural populations of the Western hemisphere.

**Table 2: Investment Opportunities in Africa-Beyond Resources**

**Beyond natural resources: Opportunities in consumer-facing sectors. Which three sectors offer the highest growth potential for Africa in the next two years?**

	2014	
Mining and metals	26.3%	
Agriculture	25.6%	
Infrastructure, roads, highways and ports	17.7%	
Oil and gas	17.1%	
Financial services	15.2%	
Information and telecommunication	14.8%	
Consumer products	13.5%	
Hotels and tourism	12.0%	
Alternative or renewable energy or cleantech	11.1%	
Real estate and construction	9.8%	
Education	7.0%	
Heavy industry*	6.3%	
Health care	5.9%	
Logistics	5.7%	
Automotive**	5.6%	
Power and utilities	5.5%	
Retail	4.5%	
Software and IT services	4.0%	
Life sciences***	3.1%	
Chemicals and allied products	2.9%	
Can't say	3.7%	

\* Industrial and commercial machinery

\*\* Manufacturing and equipment

\*\*\* Pharmaceutical, medical equipment and biotechnologies

Source: EY's 2014 Africa attractiveness survey (total respondents: 503).

The population growth in Africa is also not expected to wane anytime soon. In fact over the next 35 years the region's population is expected to more than double to 2.4 billion inhabitants.

Thus, in 2050, when the world's population will have grown from 7.1 billion, to 9.7 billion, Africa's population will be nearly as large as that of India (which with a population of 1.6 billion will be the largest country in the world) and China (with a project population of 1.3 billion) combined (2.4 billion vs 2.9 billion).

It is also important to note that Africa's economic growth has accelerated because of improving overall governance and over the past decade an increasing number of policy and regulatory reforms that have made it easier to do business.

**Table 3: Africa 1+ Million Population Cities**

Year	1 + million cities	Combined population	Average size (millions)	% of total Africa urban population
1950	2	3.4 million	1.7	10.4
1955	3	5.3 million	1.77	12.8
1960	3	6.3 million	2.10	12.0
1965	5	11+ million	1.87	16.4
1970	8	15+ million	1.93	17.6
1975	9	19+ million	2.11	17.9
1980	15	30+ million	2.00	22.7
1985	21	43+ million	2.05	26.2
1990	24	68+ million	2.43	27.5
1995	28	68+ million	2.43	27.5
2000	38	89+ million	2.34	30.3
2005	43	110+ million	2.56	31.7
2010	44	137+ million	3.11	33.6
2015	59	169+ million	2.87	35.0

Source: World Urbanized Prospects: The 2007 Revision

**Table 4: World Bank/ IFC Doing Business 2014 Top 15 in Sub-Saharan Africa**

Economy	Ease of Doing Business Rank	Filtered Rank	Starting a Business	Dealing with Construction Permits	Getting Electricity	Registering Property	Getting Credit	Protecting Minority Investors	Paying Taxes	Trading Across Borders	Enforcing Contracts	Resolving Insolvency
Mauritius	28	1	3	26	1	14	3	2	1	1	2	2
South Africa	43	2	7	4	27	13	5	1	2	5	4	1
Rwanda	46	3	15	5	4	1	1	18	3	33	9	13
Ghana	70	4	12	23	6	2	3	3	13	11	16	35
Botswana	74	5	26	17	11	5	7	14	6	26	8	3
Seychelles	85	6	18	7	16	9	40	3	4	2	18	4
Namibia	88	7	28	1	5	41	7	8	10	17	7	7
Swaziland	110	8	25	8	22	23	7	16	7	13	41	6
Zambia	111	9	8	21	14	31	2	7	9	41	17	10
Cabo Verde	122	10	9	25	18	6	10	43	11	6	1	39
Mozambique	127	11	13	16	29	15	18	11	19	14	38	16
Lesotho	128	12	14	36	13	10	32	14	17	22	20	22
Tanzania	131	13	17	41	9	20	32	30	26	18	3	15
Ethiopia	132	14	33	2	8	16	38	38	18	35	6	5
Kenya	136	15	24	19	23	25	15	20	14	25	25	28

**Table 5: Doing Business Rankings – North Africa**

Economy	Ease of Doing Business Rank	Filtered Rank	Starting a Business	Dealing with Construction Permits	Getting Electricity	Registering Property	Getting Credit	Protecting Minority Investors	Paying Taxes	Trading Across Borders	Enforcing Contracts	Resolving Insolvency
Tunisia	60	5	6	9	4	8	7	5	14	4	2	2
Morocco	71	7	1	7	13	15	5	9	12	2	3	9
Egypt, Arab Rep.	112	11	4	14	15	10	1	13	18	12	18	10
Algeria	154	16	14	13	19	18	14	12	20	15	11	7
Djibouti	155	17	20	15	20	17	16	18	13	6	19	3
Libya	188	20	16	19	8	20	18	20	19	17	14	18

The ease with which one can conduct business on the continent has had a significant impact on the number of new businesses launched in recent years. It is not by coincidence that the three countries with the most newly registered businesses on the continent are also three of the leading regional economic centers in Nigeria (West Africa) (first with 70,000 business launched annually); South Africa (Southern Africa) (second with 70,000 business launched annually); and Kenya (East Africa) (third with 22,000 business launched annually).

In addition to the growing entrepreneurship and new business formation in Africa, demographically the continent has one of the most youthful populations and a growing labor pool that has encouraged both new business start-ups and expanded investment. Young people in Africa aged 15 to 25 represent more than 60 percent of the continent's total population and 45% of its total labor force. By 2040, it is estimated that the continent's labor force will be 1 billion strong by 2040.

Furthermore, while civil unrest in nations such as the Central African Republic, South Sudan and Somalia still often capture global media headlines, the fact is that over the past decade, in aggregate, Africa has also enjoyed a period of unprecedented peace and stability with increasingly stable and democratic political environments, with free and functioning economic markets. Furthermore, notwithstanding the scourge of the Ebola virus, overall healthcare in Africa and indicators relating to perennially challenges on the continent related to HIV/AIDS, malaria and tuberculosis, as well as infant mortality, have all been improving.

The aforementioned factors have also led to unprecedented foreign direct investment and encouraged unprecedented intra-regional investment as well. In this regard, the United States, UK, France, India and the United Arab Emirates have emerged as the leading foreign investors in Africa among the top 15 investors over all, but it is noteworthy that South African (number four leading investor overall); Kenya (number 11 overall) and Nigeria (number 14 overall) have also become leading investors on the continent.

**Table 6: Leading Sources of FDI in Africa 2007-2013**

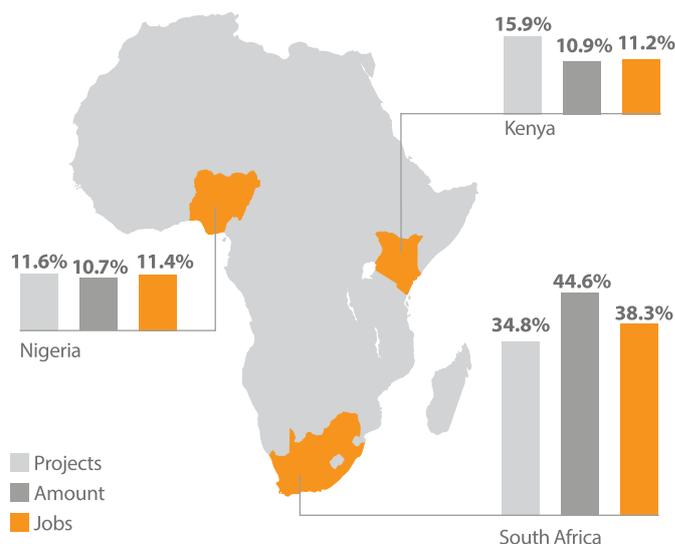
	FDI projects			FDI amount (Share) (2007-13)	Jobs created (Share) (2007-13)
	Share (2007-13)	Share (2007-11)	Share (2012 and 2013)		
US	11.6%	11.7%	11.5%	8.0%	8.3%
UK	11.0%	10.0%	13.3%	* 10.7%	9.6%
France	8.5%	10.2%	4.6%	** 6.5%	6.7%
South Africa	5.9%	4.5%	9.1%	* 4.3%	3.3%
India	5.6%	5.5%	5.9%	7.3%	7.1%
UAE	4.8%	4.1%	6.4%	* 12.1%	6.6%
Spain	4.4%	4.8%	3.5%	3.0%	4.3%
Germany	4.1%	4.0%	4.3%	2.3%	2.9%
Portugal	2.9%	3.7%	0.9%	1.1%	1.3%
China	2.8%	2.6%	3.1%	4.2%	6.0%
Kenya	2.7%	2.6%	2.9%	1.0%	1.0%
Japan	2.6%	2.4%	3.1%	1.8%	4.0%
Switzerland	2.4%	2.6%	1.8%	2.1%	3.1%
Nigeria	1.9%	2.0%	1.7%	1.0%	1.0%
Italy	1.9%	2.2%	1.2%	2.3%	1.6%

Source: fDi Intelligence.

\* More than two percentage points increase in share in FDI projects from 2007-11 average to 2012-13.

\*\* More than two percentage points decrease in share in FDI projects from 2007-11 average to 2012-13.

**Figure 1: Leading Intra-Regional Investors in Africa**  
(Share of FDI projects from Africa as source region)



Source: fDi Intelligence.

The top ten leading sectors for investment on the continent were (alphabetically): 1) automotive, 2) business services; 3) coal, oil and natural gas; 4) diversified industrial products (DIP); 5) financial services; 6) mining and metals; 7) real estate, hospitality and construction (RHC); 8) retail and consumer products (RCP); 9) telecommunications, media and telephony (TMT); and 10) transport and logistics.

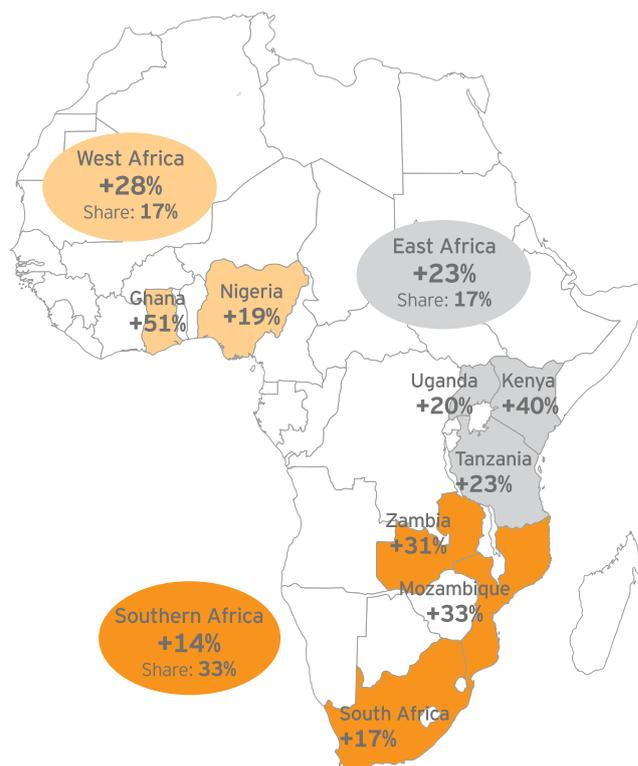
The leading investment destinations by sector, leading regional recipients of investment and the Top 15 African states where investment was made include the following:

**Table 7: Leading Sectors for FDI in Africa 2007-2013**

2007-11		2012-13	
Country	Share	Country	Share
<b>Financial services</b>			
Angola	15.7%	Egypt	10.2%
Egypt	10.5%	South Africa	9.4%
South Africa	6.5%	Ghana	7.8%
<b>TMT</b>			
South Africa	23.7%	South Africa	24.1%
Morocco	9.8%	Nigeria	11.9%
Tunisia	9.1%	Kenya	9.6%
<b>RCP</b>			
Egypt	16.9%	Nigeria	14.7%
South Africa	11.7%	South Africa	13.0%
Morocco	11.3%	Egypt	9.5%
<b>Business services</b>			
South Africa	19.2%	South Africa	25.8%
Morocco	17.1%	Kenya	9.7%
Egypt	10.7%	Morocco	8.1%
<b>RHC</b>			
Morocco	20.2%	Egypt	9.5%
Egypt	12.1%	Algeria	8.3%
Tunisia	8.7%	South Africa	7.1%
<b>Mining and metals</b>			
South Africa	15.2%	South Africa	15.5%
Zambia	8.0%	Ghana	12.1%
Botswana	7.6%	Namibia	8.6%
<b>Coal, oil and natural gas</b>			
Egypt	15.2%	Egypt	16.3%
South Africa	11.3%	Mozambique	14.3%
Nigeria	10.0%	South Africa	12.2%
<b>Transport and logistics</b>			
South Africa	17.4%	South Africa	17.2%
Angola	11.2%	Kenya	14.9%
Morocco	9.9%	Morocco	9.2%
<b>DIP</b>			
South Africa	27.5%	South Africa	31.0%
Morocco	11.3%	Kenya	10.7%
Tunisia	8.8%	Zambia	7.1%
<b>Automotive</b>			
South Africa	28.9%	South Africa	31.1%
Morocco	15.7%	Morocco	17.8%
Tunisia	9.6%	Kenya	13.3%

Source: fDI Intelligence.

**Figure 2: Leading FDI Recipients in Africa 2007-2013**



**Figure 3: Top 15 States/ Provinces for FDI Projects 2013**



Two other key factors in the growth of Africa's sectors and the growth in FDI and intra-regional investment has been the growth of the African financial services industry and the rapid increase in African remittances from the continent's diaspora and migrant labor force in recent years. The financial services sector has grown to become a US\$107 billion sector and in 2014 Africa is projected to receive US\$33 billion in remittance flows, a 3.2% increase from 2013. Although the leading recipient of remittances was Nigeria, accounting for \$22.3 billion in remittances in 2014, remittances comprise a large share of the GDP of a number of countries, including: Lesotho (24%); the Gambia (20%); Liberia (19%); Senegal (11%) and Cape Verde (9%).

In the financial services sector, both the banking sector and the capital markets have grown, with regional banks emerging from West Africa and Southern Africa in particular (i.e. South Africa's Standard Bank, which operates in 18 countries in Africa and Togo's Ecobank, which has businesses in 32 countries; and Nigeria's United Bank for Africa (UBA), which is in 19 countries). While a number of the institutions are thinly traded with a small number of listed companies, Africa's stock exchanges number has swelled to 28, of which 23 belong to the Africa Stock Exchange Association (ASEA) (\*indicates ASEA membership).

**Table 8: African Stock Exchanges**

	Economy	Exchange	Location	Founded	Listings	Link
1.	West African Regional Stock Exchange	Bourse Régionale des Valeurs Mobilières*	Abidjan (Côte d'Ivoire)	1998	39	BRVM
2.	Algeria	Algiers Stock Exchange	Algiers	1997	3	SGBV
3.	Botswana	Botswana Stock Exchange*	Gaborone	1989	44	BSE
4.	Cameroon	Douala Stock Exchange*	Douala	2001	2	DSX
5.	Cape Verde	Bolsa de Valores de Cabo Verde*	Mindelo	2005		BVC
6.	Egypt	Egyptian Exchange*	Cairo, Alexandria	1883	833	EGX
7.	Ghana	Ghana Stock Exchange*	Accra	1990	34	GSE
8.	Kenya	Nairobi Securities Exchange*	Nairobi	1954	50	NSE
9.	Libya	Libyan Stock Market*	Tripoli	2007	7	LSM
10.	Malawi	Malawi Stock Exchange*	Blantyre	1995	8	MSE
11.	Mauritius	Stock Exchange of Mauritius*	Port Louis	1988	88	SEM
12.	Morocco	Casablanca Stock Exchange*	Casablanca	1929	81	Casa SE
13.	Mozambique	Bolsa de Valores de Mozambique*	Maputo	1999		BVM
14.	Namibia	Namibia Stock Exchange*	Windhoek	1992		NSX
15.	Nigeria	Abuja Securities and Commodities Exchange	Abuja	1998		ASCE
16.		Nigerian Stock Exchange*	Lagos	1960	223	NSE
17.	Rwanda	Rwanda Stock Exchange	Kigali	2008	4	RSE
18.	Seychelles	Seychelles Securities Exchange (Trop-X)*	Victoria	2012	4	SSE
19.	Somalia	Somalia Stock Exchange	Mogadishu	2012		
20.	South Africa	JSE Limited*	Johannesburg	1887	402	JSE
21.	Sudan	Khartoum Stock Exchange*	Khartoum	1994	54	KSE
22.	Swaziland	Swaziland Stock Exchange*	Mbabane	1990	10	SSX
23.	Tanzania	Dar es Salaam Stock Exchange*	Dar es Salaam	1998	17	DSE
24.	Tunisia	Bourse de Tunis*	Tunis	1969	56	BVMT
25.	Uganda	Uganda Securities Exchange*	Kampala	1997	17	USE
26.	Zambia	Agricultural Commodities Exchange of Zambia	Lusaka	2007		ZAMACE
27.		Lusaka Stock Exchange*	Lusaka	1994	16	LuSE
28.	Zimbabwe	Zimbabwe Stock Exchange*	Harare	1948	81	ZSE

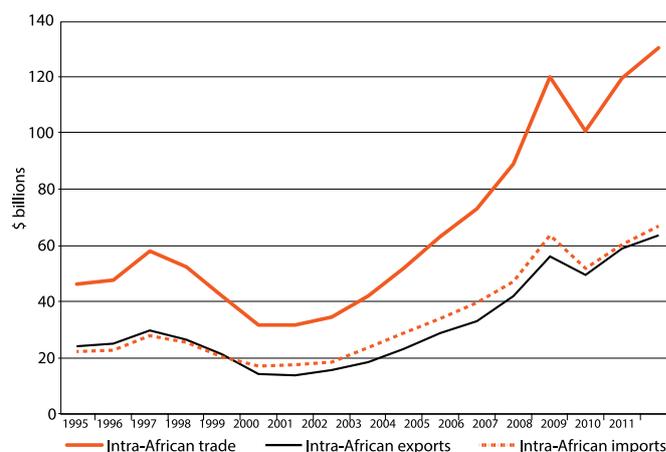
Source: African Stock Exchange Association

Activity within Africa's stock markets are concentrated, however, sixty-eight of sub-Saharan Africa's 100 largest companies, in terms of market capitalization, are listed on the Johannesburg Stock Exchange, including the five largest companies in Africa.

In addition to the Egypt Stock Exchange, which is the continent's oldest, portfolio investment activity is focused on the most active and liquid stock markets – South Africa, Nigeria, Kenya, Mauritius and Zimbabwe. Nigeria is the continent's second-largest stock exchange and in 2012 accounted for 7.7% of total market capitalization in sub-Saharan Africa. Other stock exchanges on the rise include the Nairobi Stock Exchange, which grew from a market capitalization of \$14.7 billion in 2012 to \$22.33 billion in 2013. From a sector perspective, mining and metal companies account for 23% of the market capitalization of the 100 largest companies listed in sub-Saharan Africa.

An increase of intra-regional trade in Africa has also been a catalyst for continental growth expanding from \$45.9 billion in 1995 to \$130.1 billion in 2011, and the expansion of intra-regional value chains has created more dynamic regional markets across the continent.

**Figure 4: Intra-Regional African Trade 1995 – 2011**



Source: UNCTADstat database.

Over the period from 2007 to 2011, the top performers in terms of most exports to Africa as a share of their world exports were:

1.	Mali	53.5%
2.	Togo	52.0%
3.	Zimbabwe	50.8%
4.	Senegal	47.9%
5.	Uganda	44.7%

The top five importers from Africa in terms of African imports as a share of their worldwide imports were:

1.	Botswana	82.1%
2.	Zimbabwe	73.5%
3.	Swaziland	69.5%
4.	Zambia	63.5%
5.	Lesotho	63.5%

From an aggregate continental measure, the top five regional destinations for exports were South Africa, Cote d'Ivoire, Ghana, Zimbabwe and the Democratic Republic of Congo, who collectively bought 39.4 percent of Africa's exports.

From a regional purchasing power standpoint, in Southern Africa 26 countries counted South Africa among their five main export destinations; in West Africa 13 countries counted Nigeria among their five main export destinations; among the North Africa countries, 13 countries counted Egypt among their five main export destinations and 6 countries counted Algeria among their main export destinations. The fact that four countries, Algeria, Egypt, Nigeria and South Africa account for 67% of Africa's total GDP helps explain the prominence that these countries have as key export outlets/ purchasing markets on the continent. While Cote d'Ivoire was also an important market among Francophone states on the continent, those four countries purchased 63.8% of the continent's intra-regional exports.

**Table 9: Africa's Regional Economic Communities**

Name of organization	Date created	Member countries	Cumulative GDP (in millions of US dollars)
Economic Community of West African States	28 May 1975	Benin, Burkina Faso, Cape Verde, Gambia, Ghana, Guinea-Bissau, Guinea, Ivory Coast, Liberia, Mali, Niger, Nigeria, Senegal, Sierra Leone, Togo	657
East African Community	30 Nov 1999	Burundi, Kenya, Uganda, Rwanda, Tanzania	232
Economic Community of Central African States	18 Oct 1983	Angola, Burundi, Cameroon, Central African Republic, Congo, Democratic Republic of Congo, Gabon, Guinea, Sao Tome and Principe, Chad	289
Southern African Development Community	17 Aug 1992	Angola, Botswana, Lesotho, Madagascar, Malawi, Mauritius, Mozambique, Namibia, Democratic Republic of Congo, Seychelles, South Africa, Swaziland, Tanzania, Zambia, Zimbabwe	909
Intergovernmental Authority on Development	25 Nov 1996	Djibouti, Ethiopia, Kenya, Uganda, Somalia, Sudan, South Sudan	326
Community of Sahel-Saharan States	4 Feb 1998	Benin, Burkina Faso, Central African Republic, Comoros, Djibouti, Egypt, Eritrea, Gambia, Ghana, Guinea, Guinea-Bissau, Ivory Coast, Kenya, Liberia, Libya, Mali, Morocco, Mauritania, Niger, Nigeria, Sao Tome and Principe, Senegal, Sierra Leone, Somalia, Sudan, Chad, Togo, Tunisia	1 692
Common Market for Eastern and Southern Africa	5 Nov 1993	Burundi, Comoros, Djibouti, Egypt, Eritrea, Ethiopia, Kenya, Liberia, Madagascar, Malawi, Mauritius, Uganda, Democratic Republic of Congo, Rwanda, Seychelles, Sudan, Swaziland, Zambia, Zimbabwe	1 011
Arab Maghreb Union	17 Feb 1989	Algeria, Libya, Morocco, Mauritania, Tunisia	579

Source: African Union

Between 2001-2006 and 2007-2011, the level of trade within Africa's Regional Economy Communities (REC) (see above) also more than doubled. SADC (15 member states) had the largest level of trade with the rest of Africa, averaging \$53.8 billion during the period from 2007 to 2011. The Community of Sahel-Saharan States or CEN-SAD, which is the continent's largest REC with 28 member states, was the second leading intra-regional trader with \$46.1 billion in trade. Beyond SADC and CEN-SAD, COMESA (19 member states) was third with \$29.7 billion, ECOWAS (15 member states) fourth with \$26.5 billion, ECCAS (10 member states) was fifth with \$12.8 billion, AMU (5 member states) was sixth with \$12.4 billion, the EAC (5 member states) was seventh with \$8.4 billion and IGAD (7 member states) was eighth with \$8.0 billion in intra-regional trade.

**Table 10: Intra-African Trade 1996-2011: Distribution of Shares (% Africa Trade out of Total Trade and % Inter-REC trade out of African Trade)**

RECs	Share of Africa in total trade			Share of REC in African trade		
	1996–2000	2001–2006	2007–2011	1996–2000	2001–2006	2007–2011
CEN-SAD	9.3	10.0	10.2	74.5	67.7	64.7
COMESA	16.6	13.5	13.3	30.8	42.6	48.6
EAC	24.0	26.0	23.1	57.6	49.4	52.1
ECCAS	8.3	7.7	9.3	21.0	18.7	19.8
ECOWAS	13.7	14.7	14.2	76.2	72.7	65.5
IGAD	17.3	15.1	14.3	53.4	48.4	40.5
SADC	34.2	16.1	16.4	94.6	83.6	78.4
AMU	4.2	4.0	5.0	67.1	63.5	59.5

Source: UNCTADstat database.

Note: The first three columns show the percentage of the total trade of the regional economic community that goes to Africa. The last three columns show the percentage of the trade with Africa of each regional economic community that happens within its own bloc.

All of these factors are projected to have a continued positive impact on the growth of the African economy and to continue to improve the continent's appeal as a global and continental business destination. Between 2013 and 2023 the continent is expected to average 6% a year in GDP growth. More than a third of the countries in Africa are expected to have GDP growth higher than 6%, and 40% are expected to have GDP growth between 4 and 6%. By 2025, the continent is projected to be a "middle income" continent, with an average GDP per capita of over \$1000.

**Figure 5: Africa's Progress Toward Middle Income Status**



Source: Ernst & Young

# 2

## KEY PILLARS OF AFRICA'S ECONOMIC GROWTH POLICY AGENDA

For companies across the continent and for those internationally interested in doing business in Africa, it is valuable to be aware (and involved) in the key economic agenda initiatives of the African Union. Fostering greater public-private partnerships is an increasing focus of Africa's policy makers at local, national, regional and the continental level as there has been a renewed focus on integrating the private sector into the implementation of the continental policy agenda.

Toward this end, while there are a number of strategies of import at national and regional levels, the following selected key initiatives are of particular relevance as they involve four of the leading economic sector drivers in Africa:

- The Comprehensive African Agriculture Development Program – Agriculture
- The Program for Infrastructure Development in Africa – Infrastructure
- African Mining Vision – Mining
- Accelerated Industrial Development of Africa – Manufacturing

### THE COMPREHENSIVE AFRICAN AGRICULTURE DEVELOPMENT PROGRAM

CAADP is the agricultural program of the African Union/ New Partnership for Africa's Development (NEPAD) and was established by the AU assembly in 2003. CAADP focuses on improving food security, nutrition, and increasing incomes in Africa's largely farming based economies by raising agricultural productivity by at least 6% per year and increasing public investment in agriculture to 10% of national budgets per year. Overall, CAADP's goal is to eliminate hunger and reduce poverty through agriculture.

To date 19 countries are at different stages of participating in CAADP's processes.

By 2015, CAADP envisions an Africa that has:

- Dynamic agricultural markets within countries and between regions in Africa;
- Farmers taking part in the market economy and enjoying good access to markets so that Africa, capitalizing on its comparative and competitive advantages, becomes a net exporter of agricultural products;
- A more equitable distribution of wealth for rural populations – in terms of higher real incomes and relative wealth. Rural populations will have more equitable access to land, physical and financial resources, and knowledge, information and technology for sustainable development;
- Africa as a strategic player in agricultural science and technology, meeting the growing needs and demands of African agriculture; and
- Environmentally sound agricultural production and a culture of sustainable management of natural resources as a result of better knowledge, more information and the application of technology.

With assistance from a number of UN and bilateral donors, CAADP has been Africa's principal agriculture policy framework guide over the past decade. As of March 2014, 33 Countries had signed the CAADP Compact to implement the target investment programs associated with the initiative.

The NEPAD Secretariat coordinates CAADP through five strategic functions.

1. Promoting CAADP Principles – NEPAD promotes CAADP principles in CAADP implementation processes and investment programs. NEPAD helps countries to adapt the CAADP principles, operationalize the pillar frameworks, and use the CAADP roundtable processes. To do this, NEPAD leverages technical expertise, supports Regional Economic Communities, and strengthens links with other NEPAD units.



2. **Managing Communication and Information** – NEPAD manages communication and information to support the implementation of the CAADP agenda and partnerships. NEPAD collects and shares information on processes and tools. Some of the ways this is done include: establishing a knowledge database, and using public information campaigns (local and international) to raise awareness of what CAADP is doing and the changes it is bringing about.
3. **Facilitating and Coordinating Monitoring and Evaluation** – NEPAD facilitates and coordinates monitoring and evaluation. This includes assessing impact and facilitating the sharing of lessons and peer review. NEPAD captures and shares key lessons through peer review and joint assessment. This also means evaluating the impact of the CAADP agenda on NEPAD national and continental development objectives. In 2008, NEPAD reviewed CAADP's first five years to evaluate the performance of CAADP as a network in achieving its goals.
4. **Linking Resources with Programs** – NEPAD builds partnerships and coalitions to link resources with agricultural investment programs. Strong international and regional partnerships are vital for the success of CAADP.
5. **Harnessing Key Thinking and Experience** – NEPAD harnesses key thinking and experience on emerging national, international and global issues related to agriculture, to articulate African perspectives and to contribute to the evolution of the CAADP Agenda. NEPAD makes sure that up-to-date information on trends in African agriculture and rural development is easily available both locally and internationally. NEPAD directs strategic information about developments affecting CAADP to all stakeholders.

There are four key focus areas or Pillars that undergird the agricultural improvement and investment program under CAADP: 1) Sustainable Land and Water Management, 2) Market Access, 3) Food Supply and Hunger, and 4) Agricultural Research.

The country roundtable is also an important component of CAADP because although CAADP is continental in scope, it is realised through national efforts to promote growth in the agriculture sector and economic development. Thus, CAADP is not really a set of programs, but rather a framework of key principles and targets that are to be tailored to the circumstance of each participating member state.

As no single road map will suit all countries, each African country is expected to implement the CAADP Agenda in its own way – although each will be able to use a common set of tools, such as the Pillar frameworks and the country roundtable processes. Success will be measured by the extent to which each country's policies and investment programs are reformed as benchmarked against the common principles and goals of the CAADP Agenda.

The national roundtables lead to national pacts between donors and individual governments that will help different countries to achieve the four Pillars. Each national roundtable takes responsibility for:

1. Aligning state policies with regional priorities and the four Pillars;
2. Exploiting synergies and discussing economic bottlenecks between neighbouring countries, and deciding appropriate action on those matters;
3. Identifying gaps in the donor funding needed to achieve agreed priorities;
4. Initiating work to monitor and evaluate CAADP's progress at the national, regional and continental levels.

With the four Pillars as a framework, CAADP efforts drill down to the national level through a roundtable process that focuses on:

1. Exploiting synergies and inclusive, evidence-based discussions on socio-economic bottlenecks and deciding appropriate action on those matters;
2. Identifying gaps in donor funding needed to achieve agreed priorities;
3. Initiating work to monitor and evaluate CAADP's progress at the national, regional and continental levels;
4. Aligning state policies with regional priorities and the four Pillars;
5. Developing long-term commitments to finance agricultural investment programs that are aligned with CAADP principles and targets.

The country roundtable process is flexible and is being constantly adapted, becoming more robust as it is used and refined.

Since CAADP's inception, NEPAD, the Regional Economic Communities (RECs) and the African Union (AU), have worked together with a number of donors and African governments to mobilise and harmonise support for the initiative. Collectively, they have helped to establish the CAADP Multi-donor Trust Fund which is hosted at the World Bank and funnels financial support to CAADP processes and investments.

The CAADP Multi-donor Trust Fund is a flexible yet systematic, efficient and reliable way to:

- Allow economies of scale
- Complement existing resources mobilised around CAADP Pillars and other thematic priorities
- Facilitate partnerships and coalition building among African institutions, partners and donors
- Harmonise priorities
- Increase the efficiency and effectiveness of financial resources
- Target specific gaps in financing, capacity and technology

For potential private sector partners, consultants and/or clients, each of the four CAADP Pillars offers different prospective engagement opportunities:

#### **Pillar 1 – Sustainable Land and Water Management**

The program in Pillar 1 focuses on:

- Development of the pillar vision and framework
- Forging partnerships for sustainable land and water management
- The mobilization of US\$150 million to leverage US\$1 billion, and
- Facilitation of the CAADP country roundtables.

#### **Pillar 2 – Market Access**

Pillar 2 aims to increase market access through improved rural infrastructure and other trade-related interventions.

The objectives of Pillar 2 are to:

1. Accelerate growth in the agricultural sector by raising the capacities of private entrepreneurs (including commercial and small-holder farmers) to meet the increasingly complex quality and logistic requirements of markets, focusing on selected agricultural commodities that offer the potential to raise rural (on- and off-farm) incomes, and
2. Create the required regulatory and policy framework that would facilitate the emergence of regional economic spaces that would spur the expansion of regional trade and cross country investments.

Key objectives of the work program under Pillar 2 include initiatives to:

1. Improve local infrastructure so that African farmers have better connections to markets, addressing issues including:
  - transportation (road, rail, marine and air freight),
  - storage, packaging and handling systems,
  - retail facilities,
  - information technology, and
  - overall supply chains.
2. Improve competitiveness through sound trade policies at the national, regional and continental level.
3. Strengthen capacity to participate in trade negotiations and meet market access requirements for world trade (quality, grades and standards, etc.).
4. Strengthen capacities among the agribusiness community and facilitate business partnerships with importing companies.
5. Build strategic alliances to create industry-to-industry linkages and expand domestic and foreign direct investment in agriculture.

#### **Pillar 3 – Food Supply and Hunger**

Pillar 3 aims to increase food supply and reduce hunger across the region by raising smallholder productivity and improving responses to food emergencies.

Pillar 3 focuses on the chronically food insecure, and on populations vulnerable to and affected by various crises and emergencies and focuses

on ensuring that the CAADP agenda achieves both the 6% agricultural growth agenda and Millennium Development Goal (MDG) targets for addressing poverty and hunger. MDG 1 aims to cut extreme poverty and hunger in half by 2015.

The Pillar's focus and program of activity seeks to ensure that improving agricultural productivity, establishing well-integrated markets, and expanding the purchasing power of vulnerable groups will combine to eradicate hunger, malnutrition and poverty.

The objectives of Pillar 3 are to:

- Improve domestic production and marketing,
- Facilitate regional trade in food staples, and
- Build household productivity and assets

#### Pillar 4 – Agricultural Research

Pillar 4 aims to improve agricultural research and systems in order to disseminate appropriate new technologies. Pillar 4 aims to boost the support available to help farmers to adopt identified new technologies.

The key objectives of Pillar 4 are to:

- Boost agricultural research in Africa and ensure that the results are disseminated, and
- Ensure that research results are put into use in the field, and used to develop workable options that can improve farmers' lives.

## THE PROGRAM FOR INFRASTRUCTURE DEVELOPMENT IN AFRICA

The Program for Infrastructure Development in Africa (PIDA) is a continental initiative aimed at establishing a common agenda for mobilizing resources for the effective expansion and maintenance of infrastructure in Africa. It provides a ready-made list of priorities that address physical infrastructure needs and the soft infrastructure issues. It is based on extensive regional consultations, takes into account regional and national infrastructure plans, and enjoys political support at the highest level having been approved by African Heads of State and Government at their 18th Summit held in Addis Ababa, Ethiopia in January 2012.

**Table 11: PIDA Priority Action Plan**

PIDA INVESTMENT BY 2020	
BY SECTOR	USD BN
Energy	40.3
Transport	25.4
Water	1.7
ICT	0.5
BY REGION	
Central Africa	21.5
Southern Africa	12.6
East Africa	23.3
West Africa	6.2
North Africa	1.3
Continental	3

Source: Program for infrastructure Development in Africa (PIDA)

The Program for Infrastructure Development in Africa (PIDA) was developed by the African Union Commission (AUC), NEPAD Planning and Coordinating Agency (NEPAD Agency), African Development Bank (AfDB), United Nations Economic Commission for Africa (UNECA) and the Regional Economic Communities (RECs), and promotes regional economic integration by bridging Africa's infrastructure gap.

Recognizing that Africa is set to experience significant population growth and economic growth, PIDA has been conceptualized to address the related infrastructure demand that the continent's economic expansion will require:

- Power demand will increase from 590 terawatt hours (TWh) in 2010 to more than 3,100 TWh by 2040;
- Transport volumes will increase 6-14 times with port throughput rising from 265 million tons (2009) to more than 2 billion tons;

- ICT demand will swell by a factor of 20 before 2020. Demand of 300 gigabits (2009) will reach 6,000 gigabits by 2018; and
- The demand for irrigated agriculture will double and shared watercourse systems will be better managed ensuring water security across Africa.

The total estimated cost of implementing all the projects identified in PIDA to address projected infrastructure needs by 2040 is US\$360 billion. The PIDA Priority Action Plan (PAP), which comprises 51 priority infrastructure back-bone projects and programs in energy, water, transport and ICT requires investment of US\$68 billion to be realized by 2020.

Of this, the biggest demand for investment is for energy accounting for US\$40.3 billion or 60% of the PIDA PAP program followed by transport at US\$25.4 billion or 37%, water at \$1.7 billion or 2.5% and ICT accounting for only \$0.5 billion or less than 1% because the basic ICT infrastructure network in Africa is now largely in place.

The architects of PIDA estimate that domestic sources (public or private) will meet 50% of the cost by 2020, with that share growing to 66% by 2030 and as much as 75% by 2040. Official development assistance (ODA) will continue to play an important role, but will not be enough and will need to be used innovatively to leverage investments particularly from the private sector.

Countries will have to mobilize their own public and private domestic resources and attract foreign private investment. To attract private investment, countries need to ensure a competitive market based on clear legislation with enforcement of commercial law and transparency in procurement. Investors also seek effective banking systems, the presence of local skills and good PPP management skills on the part of public sector counterparts.

Projects and programs in the PIDA PAP have been selected on the basis of feasibility and readiness, and several of the projects present opportunities for private sector investment and participation in the form of public private partnerships.

PIDA will be financed from multiple sources, public capital, private capital, and a combination of the two through PPPs, as well as from domestic and development partner resources. However, PIDA will also require innovative financing approaches to mobilize additional resources:

- Infrastructure bonds
- Loan guarantees
- Community levies
- New financing partnerships (potentially with BRICS nations and other South-South partners such as Brazil, Turkey and Korea)

The annual expenditures to prepare PIDA's Priority Action Plan projects is expected to amount to about US\$200 million a year. African countries and partners need to ensure that project preparation finance is aligned or consolidated to avoid duplication of products and facilities that will continue to act as a brake on project development and ultimately delivery. This also entails scaling up of existing project preparation facilities such as the NEPAD Infrastructure Project Preparation Facility (NEPAD-IPPF) hosted by the African Development Bank to respond to the urgent need to prepare PIDA projects.

The 51 PIDA PAP programs and projects are expected to lead to an integrated continent, fuelling international trade, job creation and sustainable economic growth.

**Figure 6: Africa's Power Pools and Electrification Capacity**



## Energy

Across the continent only 10% of individuals have access to the electrical grid, and of those, 75% come from the richest two quintiles in overall income. Overall rates of access to energy in Africa have held constant since the 1980s, while the rest of the developing world has seen electrical grid distribution increase by 20%. Sub-Saharan Africa is the only region in the world where per-capita access rates are falling. According to recent trends, over 60% of Sub-Saharan Africans will still lack access to electricity by 2020.

Given the growing population, continued urbanization and increase in the economic viability of new businesses, energy demand in Africa is constantly on the increase, be it electricity/gas for household use or petroleum/diesel products for transport and manufacturing. Power demand is estimated to increase by more than 3 100 terawatt hours by 2040, an average annual growth of nearly 6%.

Today, Africa has an average electrification rate of 24%, while the rate in the rest of the developing world lies closer to 40%. Even in areas covered by the electrical grid, power is often unreliable. As a result, the manufacturing sector loses power on average 56 days out of the year. Frequent power outages cause damage to sales, equipment, and discourage international investment.

Despite its unreliability, electric service in Sub-Saharan Africa also often costs more than in other parts of the world. The average electricity tariff in Sub-Saharan Africa is \$0.13/ Kwh (kilowatt hour) USD, compared to \$0.04-\$0.08 USD in the rest of the developing world. Additionally, one of the greatest challenges, in an effort to create sustainable development in Africa, is that many countries with exportable renewable energy resources (wind, hydro, geothermal) are land-locked without a system of transmission.

Present power generation capacity only stands at around 124 gigawatts and will have to increase to almost 700 gigawatts by 2040 if demand is to be met. Fortunately Africa has abundant energy resources in oil, gas, coal and especially hydropower. These resources are unevenly distributed across the continent, often going unexploited.

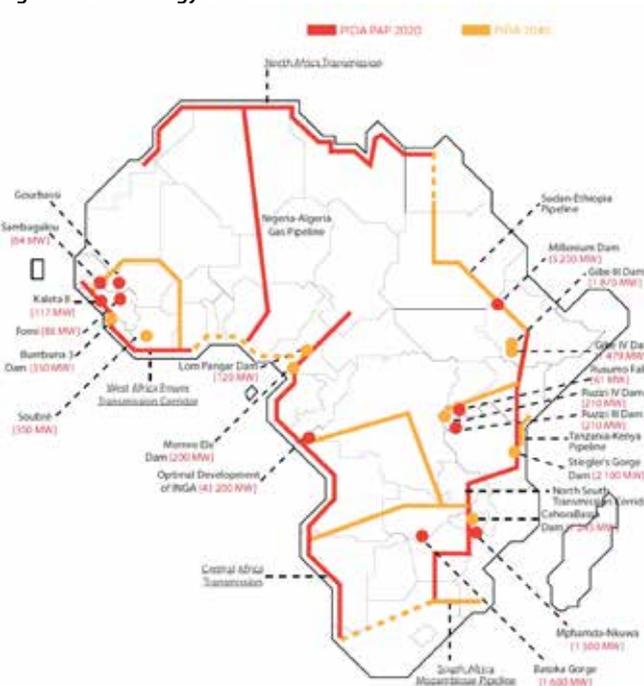
The vision for the PIDA energy sector is an efficient, reliable, cost-effective and environmentally friendly infrastructure, to promote the physical integration of the continent and enhance access to modern energy services for all Africans. The PIDA energy priorities focus on major hydro-electric projects, the interconnection of regional power pools, including regional petroleum and gas pipelines to meet these drastically increasing demands.

Through these projects, Africa will save \$30 billion on electricity production costs and access to power will rise to nearly 70% by 2040, benefitting more than 800 million people. PIDA will achieve this by developing energy projects, oil refineries as well as oil and gas pipeline projects. Fifteen energy priority projects, as identified by African Heads of State and Government, will be implemented by 2020. These projects include nine power generation projects (all hydro), four power transmission corridors, and one gas and oil pipeline.

The four transmission corridors will ensure that African countries are well connected and energy moves across their borders to promote regional

trade in energy. One of the main electricity corridors is the North-South Corridor linking Egypt all the way to South Africa through Sudan, Ethiopia, Kenya, Tanzania, Malawi, Mozambique, Zambia and South Africa.

**Figure 7: PIDA Energy Plan**

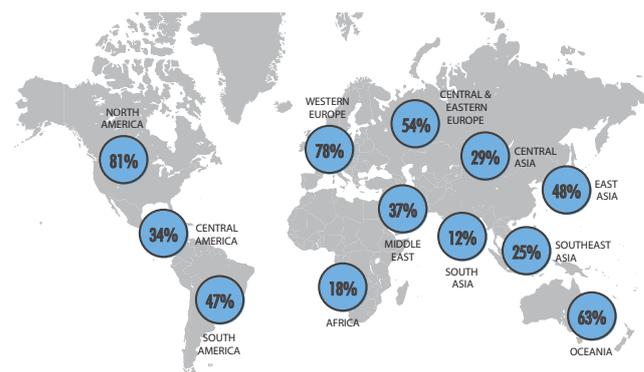


Source: PIDA

## ICT

By early 2013, some 750 million mobile phone subscriptions were in use, covering two thirds of all African adults. ICT innovations are dramatically changing the way African governments and businesses operate, ultimately driving entrepreneurship and economic growth. Indeed, the pace at which the African continent increases its access to bandwidth Internet has grown 20-fold in just the past four years. African ICT innovations and home-grown solutions have driven expanded use in six key sectors – agriculture, climate adaptation, education, financial services, health care, and government, as well as supported two cross-cutting sectors, the competitiveness of the local ICT sector and Regional Trade and Integration.

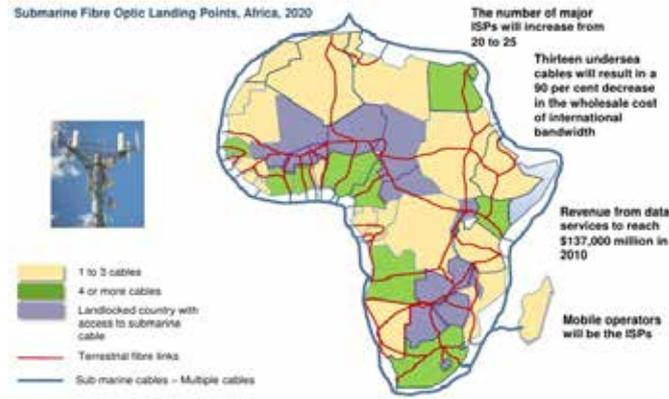
**Figure 8: Internet Penetration by Region – January 2014**



However, as only 13% of people in Africa have access to a fixed line, a concerted effort must be made to expand access to fiber-optic infrastructure. As the continent catches up with broadband infrastructure, ICT demand will grow by a factor of 20 before 2020. In order to meet these growing demands, effective ICT infrastructure will help to connect Africa to the global economy.

The PIDA ICT Program aims to build a continent with a modern information society and an integrated e-economy in which every government, business and citizen has access to reliable and affordable broadband – an e-Africa.

**Figure 9: Projected Investment in Communications Infrastructure by 2020**



Source: Frost & Sullivan

With rising demand for better and faster technology, the three ICT programs are aimed at completing land fiber-optic infrastructure and installing internet exchange points in those countries without them so as to establish an enabling environment. Each country will be connected to at least two submarine cables, further enhancing inter-regional connectivity. These projects will boost broadband connectivity by 20 percentage points. The increased broadband penetration of 10% is expected to increase GDP by 1%.

## Transport

Africa's extensive population growth projections mean that by 2040, transport volumes will increase 6-8 times (even up to 14 times in some countries), while port throughput will rise to more than 2 billion tons.

The vision for the Transport sector is an integrated African continent where transport infrastructure and services enable the free movement of goods and passengers through the provision of efficient, safe, secure, reliable and seamless transport options at affordable rates to support environmentally and economically sustainable regional development.

PIDA's transport projects are intended to link the continent's major production and consumption centers and major cities. Port- and rail-related projects are based on the least cost hubs and routes in order to open up land-locked countries for improved regional, continental and ultimately global trade.

**Figure 10: Trans-Africa Highways**



PIDA's 24 priority transport projects will focus on enhancing inter-regional connectivity, corridor modernization, as well as the improvement of the continent's port, railway and air transport systems. Transport costs will be reduced significantly through the implementation of the PIDA projects, which in turn will boost regional and global trade. Within the African regional transport infrastructure network, transport efficiency gains will be at least \$172 billion, with the potential for even larger savings.

**Figure 11: PIDA Transport Infrastructure Plan**



Source: PIDA

## Water Ways

With the lowest water storage capacity and irrigated agricultural land in the world, it is little wonder that about half of the African continent faces some degree of water stress or scarcity. Adding to this taxing situation is the fact that Africa's water requirements are set to increase significantly by 2040, with agricultural irrigation being by far the largest consumer. In some water basins, demand will soon outstrip available resources if no improvements are made. As demand strains resources, the competition between water use sectors and the environment is likely to increase.

The total internal renewable water resources (IRWR), the long-term average annual flow of rivers and recharge of aquifers generated from endogenous precipitation in Africa as a whole, are estimated to be 3,931 km<sup>3</sup> per year. Africa represents 9.2% of the world IRWR, compared to 28% and 29.1% in Asia and South America respectively. The IRWR in Africa is distributed between surface water (more than 3,800 km<sup>3</sup> per year) and groundwater (about 1,400 km<sup>3</sup> per year) with an overlap of more than 1,300 km<sup>3</sup> per year. Although much of Africa has abundant water resources, water requirements of the domestic, agricultural and industrial sectors are catching up with availability at the continental scale.

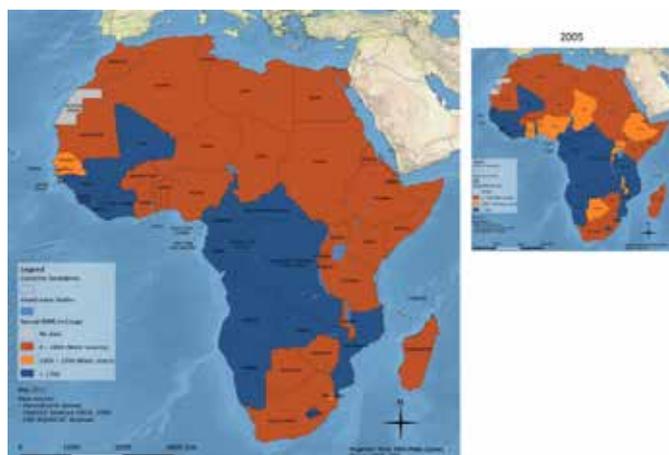
As Africa's population grows—it is expected to almost double between now and 2040—the demand for food (notably cereals such as wheat, maize, and rice) will double as well. Meeting that demand depends on successful expansion of irrigated agriculture, as well as improvements in rain-fed agricultural practices and increased cereal imports. Presently, however, Africa has the lowest level of irrigated agriculture of any world region. Water storage (e.g., behind new hydroelectric dams) will have to increase if large-scale irrigation schemes are to succeed.

Thus, the vision for this sector is trans-boundary water infrastructure and strong trans-boundary management frameworks that promote regional integration and ensure water security for socio-economic development of the African continent, while protecting the environment and mitigating and adapting to the impacts of climate variability and change.

The PIDA study focuses on 10 lake and river basins—Lake Chad, Congo, Gambia-Geba-Koliba, Niger, Nile, Okavango, Orange-Senqu, Senegal, Volta and Zambezi and three underground water systems (Nubian sandstones system, Northwest Sahara system and the Illumedden). The selected basins border on most of the African countries, and account for 51.5% of African land area, and 80% of the total area of the African international basins.

Through its nine trans-boundary water projects, PIDA aims not only to develop multi-purpose dams, but to build the capacity of the continent's lake and river basin organizations and to enable water transfers within the region. This will enable these organizations to plan and develop hydro infrastructure in their particular regions.

**Figure 12: Internal Renewable Water Resources in Africa 2005 and 2040**



Data sources: UN Food and Agriculture Organization's AQUASTAT database and UN World Population Prospects.

## AFRICAN MINING VISION

The African Mining Vision (AMV) was adopted by the First AU Conference of African Ministers responsible for mineral resources development, held in Addis Ababa in October 2008. At this Conference, the ministers also adopted the Addis Ababa Declaration on the Development and Management of Africa's Mineral Resources, re-affirming their "commitment to prudent, transparent and efficient development and management of Africa's mineral resources to meet the MDGs, eradicate poverty and achieve rapid and broad-based sustainable socio-economic development".

The primary and long term goal of the African Mining Vision is the creation of circumstances that support a "transparent, equitable and optimal exploitation of [Africa's] mineral resources to underpin broad-based sustainable growth and socio-economic development". The main features of the mineral sector, which should contribute to achieving this goal, are outlined in a number of broad areas as follows:

A knowledge-driven African mining sector that catalyzes and contributes to the broad-based growth & development of, and is fully integrated into, a single African market through:

- Down-stream linkages into mineral beneficiation and manufacturing;
- Up-stream linkages into mining capital goods, consumables and services industries;
- Side-stream linkages into infrastructure (power, logistics, communications, water) and skills and technology development (HRD and R&D);
- Mutually beneficial partnerships between the state, the private sector, civil society, local communities and other stakeholders; and
- A comprehensive knowledge of its mineral endowment.

A sustainable and well-governed mining sector that effectively garners and deploys resource rents and that is safe, healthy, gender and ethnically inclusive, environmentally friendly, socially responsible and appreciated by surrounding communities:

- A mining sector that has become a key component of a diversified, vibrant and globally competitive industrializing African economy;
- A mining sector that has helped establish a competitive African infrastructure platform, through the maximization of its propulsive local and regional economic linkages;
- A mining sector that optimizes and husbands Africa's finite mineral resource endowments and that is diversified, incorporating both high

value metals and lower value industrial minerals at both commercial and small-scale levels;

- A mining sector that harnesses the potential of artisanal and small-scale mining to stimulate local/national entrepreneurship, improve livelihoods and advance integrated rural social and economic development; and
- A mining sector that is a major player in vibrant and competitive national, continental and international capital and commodity markets.

Thus, the AMV seeks to use Africa's natural resources sector to transform the continent's social and economic development path in order to address its poverty and limited development. It seeks to set Africa on an industrialization path, based on its natural capital, to enable the continent take its place in the global economy.

The AMV was founded on the following fundamental pillars:

- Optimizing knowledge and benefits of finite mineral resources at all levels of mining and for all minerals;
- Harnessing the potential of small scale mining to improve livelihoods and integration into the rural and national economy;
- Fostering sustainable development principles based on environmentally and socially responsible mining, which is safe and includes communities and all other stakeholders;
- Building human and institutional capacities towards a knowledge economy that supports innovation, research and development;
- Developing a diversified and globally competitive African mineral industry which contributes to broad economic and social growth through the creation of economic linkages;
- Fostering a transparent and accountable mineral sector in which resource rents are optimized and utilized to promote broad economic and social development; and
- Promoting good governance of the mineral sector in which communities and citizens participate in mineral assets and in which there is equity in the distribution of benefits

The above pillars were used to develop an AMV Action Plan around 9 clusters:

- Program cluster 1 – Mining revenues and mineral rents management
- Program cluster 2 – Geological and mining information systems
- Program cluster 3 – Building human and institutional capacities
- Program cluster 4 – Artisanal and small scale mining
- Program cluster 5 – Mineral sector governance
- Program cluster 6 – Research and development
- Program cluster 7 – Environmental and social issues
- Program cluster 8 – Linkages and diversification
- Program cluster 9 – Mobilizing mining and infrastructure investment

For each program cluster, the main goal, outcomes, activities and preliminary indicators for tracking the achievement of objectives and outcomes have all been defined.

## ACCELERATED INDUSTRIAL DEVELOPMENT OF AFRICA

The overarching challenge for African countries today is to lift the majority of the population out of poverty through industrial development, which requires enhanced productive capacities to convert Africa's comparative advantage in resources into a competitive advantage and to benefit from new opportunities offered by the globalization of industrial production.

An action plan for the Accelerated Industrial Development of Africa was developed in 2007 and was officially endorsed by the AU Heads of State and Government at their January 2008 summit held in Addis Ababa. The African Union Action Plan for the Accelerated Industrial Development of Africa (AIDA) and its Implementation Strategy was formally adopted at the 18th Conference of Africa Ministers of Industry (CAMI) in October 2008.

Encompassing 21 industrial development programs and 53 projects, the Accelerated Industrial Development of Africa (AIDA) initiative and its Implementation Strategy constitute the latest initiative of far reaching consequences adopted by the African Heads of State since the first Industrial Development Decade of Africa (IDDA 1); the second Industrial Development Decade of Africa (IDDA 2) programs of the 1980s and 1990s, and the Alliance for Africa's Industrialization (AAI) of 2003.

The programs of the AIDA are all focused on improving the industrial landscape of African countries at the regional level, in particular improving industrial production and performance, creating new employment opportunities and enhancing private sector development.

The project is being implemented in close collaboration with the AUC, the Regional Economic Communities (RECs) and other partners such as UNECA and the African Development Bank, who have recently joined the efforts. The project has so far been able to strengthen institutional capacity (i) at the AUC Department for Trade and Industry through developing the Action Plan and Implementation Strategy for AIDA and (ii) at the Regional Economic Communities level through the Internalization Workshop of AIDA, which resulted in the design and development of bankable project proposals that fall within the AIDA framework.

The funds mobilization process initiated in 2012 has been focused on identifying sustainable financing for the projects envisaged, including through newly established business partnerships and resources mobilized from donors. Ultimately, it is envisaged that the project will contribute to enhancing industrialization at the regional level in Africa in specific areas, including industrial upgrading and modernization, along with regional enterprise development and investment promotion in the private sector with a focus on SMEs, green industry development and waste management.

The acceleration of Africa's industrialization requires the adoption and implementation of specific measures and actions at the national, regional, continental and international levels. National governments, in collaboration with the private sector and civil society, will have to take the lead in Member States for the initiation and implementation of the activities.

The Regional Economic Communities should serve as the main agents for the promotion of industrialization at the regional level, while the African Union and its Strategic Program-NEPAD-should, with the support of UNECA and AfDB, play a similar role at the continental level. Africa's industrial development will also require actions at the international level that will involve international organizations including UNIDO, the World Bank, and WTO as well as Africa's development partners.

Specific Actions and Measures required for the promotion of Africa's industrial development include:

#### Actions at the International Level

- Technical and financial support for the building of industrial productive capacity and the removal of constraints on Africa's industrial development
- Provision of investment incentives and other assistance to national companies for the establishment of joint industrial enterprises and for the processing of natural resources within Africa/ outsourcing of products to companies in Africa
- Facilitation of transfer of technology to Africa through international assistance for enhancing the capabilities for the acquisition, assimilation, adaptation, learning and innovation
- Enhancement of market access for African manufactured products and related services, particularly through South-South cooperation in research, transfer of technology and investment promotion
- Greater priority to multilateral trade negotiation "WTO and EPA" to industrial development as one of the pillars of Africa's development
- Mobilization of the international community to support the Action Plan.

#### Actions at the Continental Level

- Harmonization of regional industrial policies and strategies
- Strengthening of the regional industrial innovation systems
- Development of Model African Investment and Mining Codes
- Harmonization of Africa's Business and Investment Laws
- Support for the establishment of Regional Centers of Excellence in Science and Technology and technology transfer
- Establishment/Strengthening of Continental Standards Organization and the Harmonization of Standards
- Development of a database/electronic platform on critical variables for the industrial development of Africa (eg. Natural resources, science and technology and the modern industrial application of science and technology to natural resources)
- Adoption of an African Technology Innovation Initiative (ATII), including the establishment of:
  - Network of African Design Centers/Centers of Excellence
  - Network of African Testing and Certification Centers
  - Network of African Business Support Service Centers and
  - Network of African Environmental Compliance Centers
  - Network of African Technology Transfer Centers / Universities' Chairs of Innovation
- Periodic review of the state of Industrialization in Africa in collaboration with regional institutions to generate indicators of industrialization every two years.

- Preparation of an Annual African Industrial Competitiveness Report
- Mobilization of international technical and financial support for the implementation of the Action Plan for Africa's industrial development
- Development and strengthening of Africa's partnerships with the Traditional Partners of the North and the Emerging Powers of the South for acceleration of Africa's industrial development
- Promotion of intellectual property as a tool for industrial development
- Establishment of African suppliers and subcontracting network based on UNIDO and other surveys.
- Fast tracking the establishment and operationalization of the African Investment Bank
- Support the development of an African investment platform based on UNIDO and other surveys.

#### Actions at the Regional Level

- Promotion of Regional Stability and Security
- Speedy implementation of NEPAD Infrastructure Projects to enhance productive capacity and intra-regional and continental connectivity
- Development and Implementation of a Regional Industrial Strategy and Potential Economic Corridor, based on NEPAD Spatial Development Initiative (SDI), involving the promotion of large scale economic sector, inter-related infrastructure and heavy industry investment to take advantage of the region's natural resources
- Implementation of the industrial component of NEPAD APCI
- Facilitation of joint cross-border industrial enterprises and intra-regional trade within the framework of value chains
- Mobilization of Resources for Regional Infrastructure and heavy industries; establishment of an industrial development fund for infrastructure and heavy industries
- Establishment/Strengthening of Regional Chambers of Commerce and Industry
- Strengthening of Regional industrial complementarities and forward and backward linkages
- Development of Regional Financial and Capital Markets
- Review and Upgrading of the Existing Regional Centers of Technology
- Mobilization of African Diaspora in Science and Technology for the building of technology design, innovation and adaptation capacity
- Promotion of exchange of industrial technology experiences
- Filling of the current gaps in Regional Technology Development and Adaptation Infrastructure through the establishment of Regional Centers of Excellence in Science and Technology to accelerate scientific discoveries, knowledge production, technology development and innovation in major areas (e.g. bio-fuels and other renewable energy sources, and industrial energy efficiency, equipment and machinery for processing natural resources, and improving competitiveness of SMEs etc) that can trigger Africa's accelerated industrialization avalanche of Africa's industrialization
- Establishment/strengthening of Regional Centers and Laboratory Facilities for standards setting, quality control, assurance and certification to assist African products in meeting technical regulations and international standards as well as to prevent sub-standard and dangerous products from being dumped on the regional market.
- Assistance to Member States in upgrading skills and capacities for mastering new technologies
- Support for the creation of technology incubators, technology parks and proto-typing activities in the region
- Establishment of centers of cleaner production
- Establishment of regional observatory of competitiveness and labor employment
- Development of technology information centers
- Harmonization of national industrial policy
- Harmonization of investment codes

#### Actions at the National Level

- Promotion of good political, economic, and corporate governance: subscription to and implementation of the NEPAD APRM; macroeconomic stability; democratic governance; rule of law; and greater transparency and accountability.
- Establishment, enhancement and maintenance of an investment-friendly, effective and industry-supportive policy and institutional environment:
  - Industrial Development and Investment Promotion Agencies
  - Investment Promotion Strategies based, inter alia, on information on investor expectations and behaviors such as provided by UNIDO African Investment Promotion Agency Network
  - Standards, Quality Control, Assurance and Certification Agencies
  - Mechanisms for Consultations and Partnerships between Science and Technology Institutions/Universities/ Government and the Private Sector and institutions of civil society

- Small-scale and Rural Industries Development Agencies
- Policies for the removal of bureaucratic, administrative impediments to trade and investment
- Simplification of business laws
- Industrial restructuring, maintenance and getting companies to international standards.
- Mainstreaming industrialization into National Development Strategies.
- Integration of industrialization in national development policies especially in poverty alleviation strategies.
- Development and implementation of an industrial policy with priority accorded to maximizing the use of local productive capacities and inputs, adding value to and local processing of the abundant natural resources of the country, and to the development of small-scale and rural industries, including the informal sectors well as intermediate and capital goods industries with high linkages to other sectors of the economy as potential sources of employment creation.
- Improvement of Investment and Mining Codes to support local processing of mineral resources
- Setting aside, by mineral resources-rich countries, of a portion of their earnings from commodity price surges for investment in programs/ projects of economic diversification and industrial development
- Mainstreaming private sector development into national development strategy
- Enhancement of investment in infrastructure and strengthening of public-private partnership in infrastructure development
- Promotion of Research and Development with an allocation of at least 5 per cent of national budgets or at least “1 per cent of GDP”
- Establishment/Strengthening of Technology Development and Adaptation Centers
- Upgrading of existing technologies to make industries more productive and competitive
- Enhancement of human capital investment, especially in technical education, science and technology, R and D and entrepreneurship development
- Establishment of facilities to train technical, managerial and financial personnel in companies
- Provision of incentives to African Diaspora Experts in Science and Technology to contribute to national industrial development
- Establishment of strong linkages between Industry, and National and Regional Science and Technology Centers of Excellence and Research Institutions.
- Support for start-up companies to exploit R&D outputs of National and Regional Centers
- Facilitation of intra-regional flows of goods, services, labor, capital and technology; and the establishment of cross-border industrial enterprises to take advantage of potential economies of scale in the regional market
- Promotion of socially responsible industries.
- Taking maximum advantage of Africa's Partnerships, especially with the Newly-Industrializing and Emerging Powers of the South, for the development and transfer of technology, for the establishment of joint industrial enterprises in Africa, and for greater market access for African manufactured products
- Establishment/Strengthening of capital and financial markets (including innovative financial intermediaries) and improvement of business finance, especially for small-scale and rural industries
- Enhancement of trade and industry capacity building as well as capacity to negotiate
- Formulation of technology transfer policy that encourage increase local value addition
- Undertaking of studies including industrial survey, value chain analysis and preparation of integrated industrial sector programs.



# 3

## STRATEGIC AFRICAN GLOBAL ECONOMIC PARTNERSHIPS

The African Union has entered into a number of global partnerships, which along with seeking to leverage economic development support, also involve the promotion of partnerships at the private sector level. It is relevant and useful to highlight these initiatives for both public sector institutions and the private sector (within the continent and globally) as these frameworks offer useful platforms for the pursuit of public-private partnerships and the fostering of partnership between Africa's private sector and potential global corporate partners from the partner country or region.

These strategic partnerships are intended to foster "win-win" outcomes and focus on industrial transformation (infrastructure, manufacturing, agro-business, OGM, services), trade and investment, social development and inclusive and sustainable development. To date, four types of partnerships have emerged:

- 1) Continent to continent partnerships with emphasis on Africa-Europe, Africa-South America and Africa-Asia;
- 2) Continent to country partnerships such as Africa-India, Africa-Turkey, Africa-China, Africa-Japan, Africa-US and Africa-Korea;
- 3) Partnerships in demand that can be subdivided into two components, namely, partnership in gestation such as Afro-Arab partnership and Afro-Caribbean partnership, whose basis have previously been laid and are simply in the process of reconceptualization, as well as partnership in prospect such as Iran-Africa partnership that requires virtual integration within the framework of existing relationships as a rationale for its eventual establishment;
- 4) Partnership between the African Union and other institutions such as the Organization of American States (OAS), the Organization of Islamic Conference (OIC), the Commonwealth and La Francophonie.

While the content of Africa's partnerships vary by partner, they typically all have some combination of the following components:

- 1) Financial cooperation pledge around concrete offers of technical assistance or project development (e.g. China-supported FOCAC);
- 2) Financial cooperation pledge around concrete offers of commercial investment projects in infrastructure, industry/manufacturing, OGM, agri-businesses and services (e.g. China-supported FOCAC, Japan's TICAD);
- 3) An asymmetric market access agreement in favor of the lesser developed partner (e.g. EU-Everything But Arms (EBA), US-African Growth and Opportunity Act (AGOA));
- 4) Reciprocal economic partnership agreement from market access and investment perspectives (e.g. EU Economic Partnership Agreements (EPA));
- 5) Policy forum (e.g. Japan-supported TICAD);
- 6) Political dialogue (e.g. EU-Africa political dialogue); and
- 7) Business forum in the areas of trade, investment and/or technology (e.g. TICAD-supported Asia-Africa Business Forum, EU-Africa Business Forum)

While there are a number initiatives being developed at the inclusive continental level, increasingly South-South partnerships such as (Brazil-Russia-India-China and South Africa) BRICS and (India-Brazil and South Africa) IBSA are being forged, eight partnerships are particularly noteworthy and involve engagement between Africa, Europe, Japan, China, India, Turkey, Korea, South America, the Arab league and the United States of America.

## REGIONAL PARTNERSHIPS

### 1. Africa-European Union Strategic Partnership

Established in Cairo, Egypt in 2000 between the African Union Commission and the European Union Commission, the Africa-European Union partnership forged its current structure after agreeing upon a Joint Africa-EU Strategy (JAES), adopted at the Lisbon summit in 2007 at the 2nd Africa-EU Summit in Lisbon, Portugal in December 2007. The JAES represents the strategic political reference for Africa-EU relations setting out the vision, values and principles both parties are committed. Two further Summits have been held in Libya, Tripoli (November 2010) and most recently in Brussels, Belgium in April 2014.

The European Union operates as a single market with 28 countries whose aggregate economy generates a GDP of over US\$16.566 trillion in 2012, which according to Eurostat makes the EU the largest economy in the world if treated as a single economy. The European Union (EU) is also represented as a unified entity in the World Trade Organization (WTO).

With just 7% of the world's population, the EU's trade with the rest of the world accounts for around 20% of global exports and imports, although roughly two-thirds of EU countries' total trade is done with other EU countries. Despite the fact that EU trade has been hit by the global recession, it remains the world's largest importer accounting for 16.4% of global imports, followed by the United States with 15.5% of all imports and China with 11.9%. The EU is also the world's largest exporter, accounting for 15.4% of all exports – compared with 13.4% for China and the 10.5% for the United States.

The objectives of the Joint Africa-EU Strategy (JAES) include:

- Improving the AU-EU political partnership
- Promoting:
  - Peace, security, democratic governance and human rights
  - Basic freedoms, gender equality
  - Sustainable economic development, including industrialization
  - Regional and continental integration
  - Ensuring that all Millennium Development Goals (MDGs) are met in all African countries by 2015
- Supporting effective multilateralism
- Forging a people-centered partnership

During the 4th Africa-EU Summit which was held April 2014 in Brussels, it was agreed that the 2014-2017 Roadmap should focus on the following priority areas:

1. Peace and Security
2. Democracy, Good Governance and Human Rights
3. Human Development
4. Sustainable and Inclusive Development and Growth and Continental Integration
5. Global and Emerging Issues

Important EU support initiatives of the AU include:

- The African Union Support Program (AUSP) – Through the AUSP, the EU has allocated Euros 55 million to support capacity building of the AU institutions, notably the AUC and assist in the institutional reform process. The support has enabled the AUC to effectively play its role as driver of the African integration process and to facilitate the deepening of the partnership between Africa and Europe. With support from the fund, the AUC presently has no less than 70 experts paid for under the programs and supporting programs such as PIDA, CAADP, AIDA and AGA.
- The African Peace Facility (APF) – The APF is the operational tool of the Africa-EU Partnership on Peace and Security. Through this instrument, the EU supports the AU and other African regional organizations in finding "African solutions to African problems". The missions financed by the Facility are led and staffed by Africans. Since the creation of the APF in 2004, the EU has committed more than Euros 1 billion. The two ongoing peace support operations are AMISOM (AU Mission in Somalia) and MICOPAX (Mission for the Consolidation of Peace in the Central African Republic). At the EU Foreign Affairs Council on 17th January 2013, the EU announced that Euros 50 million would be provided under the APF to support the AFISMA (African-led International Support Mission to Mali).
- The African Peer Review Mechanism (APRM) – The objectives of the APRM are to foster the adoption of policies, standards and practices that led to political stability, economic growth, sustainable development and accelerated sub-regional and continental economic integration through

experience sharing and reinforcement of successful and best practices, including identifying deficiencies and assessment of requirements for capacity building. The European Commission has contributed Euros 2 million to the UNDP-managed Trust Fund to support the APRM Secretariat.

- The Comprehensive African Agriculture Development Program (CAADP) – The EU has provided Euros 15 million to support African institutions (AUC, NPCA, RECs) in the implementation of the CAADP process at continental, regional and national level. CAADP is an African-led initiative working to boost agricultural productivity in Africa based on four pillars: 1) Sustainable Land and Water management, 2) Market Access, 3) Food security, and 4) Hunger and Agricultural Research.
- The EU-Africa Infrastructure Trust Fund (ITF) and the Neighborhood Investment Facility (NIF) – The ITF aims to increase European and African investment in infrastructure and related services. It blends grants and loans to increase the total funding available for large-scale regional infrastructure projects across Africa. A total of 70 grant operations for Euros 342 million were approved across Sub-Saharan Africa as of December 2012, representing close to Euros 4.4 billion in total infrastructure investments. Additionally, the European Commission has also earmarked a total amount of Euros 745 million for the Neighborhood Investment Facility (NIF) in North Africa which, along with Member States' contributions, contributed Euros 417 million to infrastructure and private sector projects, leveraging a total of project investment of more than Euros 14 billion.

Forthcoming facilities and initiatives include:

- Social Affairs Support – the Social Affairs Department of the AU has secured a Euro 20 million support package from the EU.
- African Union Support Program II – Another round of support, Euros 30 million facility, has been approved from the EU for the period 2014-2017 along the same line of activities as the AUSP I program
- Pan-African Program – a Euro 850 million facility has been agreed upon with the EU, and with some contribution expected from Africa, the facility is to be operational from 2017 subject to some conditions being met from the African side as well as an approval from the EU parliament.

Beyond these funding initiatives, other key facilities of the EU in support of Africa include:

- European Development Fund
- Development Cooperation Instrument – covering notably South Africa (Trade, Development and Cooperation Agreement -TDCA)
- European Neighborhood Policy Instrument (which has supported a project on deployment of renewable energy in the Mediterranean region)
- Instrument for stability
- European Instrument for Democracy and Human Rights
- 7th Framework Program for Research and Technological Development (FP7) (it is a program mainly oriented to support internal European policy, but it also has substantive external policy component that has contributed to supporting the JAES).
- The European Investment Bank (the EIB finances several types of projects, notably through the Africa EU Infrastructure Trust Fund, which supports Africa-EU Infrastructure partnership).

### 2. Africa – Arab League Of States Strategic Partnership

First institutionalized through a Declaration and Program of Action adopted by the historical First Africa-Arab Summit held in Cairo, Egypt in March 1977, the Africa-Arab Partnership is the oldest cooperation arrangement that Africa has entered into, although to date it has been a partnership that focuses more on political solidarity than economic collaboration. The partnership builds upon the significant historic, linguistic, cultural and religious ties between Africa and the Arab community, fostered in large part by the fact that in terms of numbers, 70% of the global "Arab" community are found in the 9 Africa states that form part of the 22 member states of the Arab league.

As outlined in the Africa-Arab Joint Action Plan 2011-2016, which was adopted by the 3rd Africa-Arab Summit held in Tripoli, Libya in 2010, the Africa-Arab Partnership focuses on four major areas:

- Political Cooperation – on institutionalizing regular consultations on issue of common concern including peace and security issues;
- Economic Trade and Financial Cooperation – implementation of the Joint Action Plan on Investment Promotion and the reactivation of the Africa-Arab Trade Fair (six editions of the Trade Fair have taken place since 1993);

- Agriculture and Food Security – implementation of the Joint Action Plan on Agricultural Development and Food Security;
- Social and Economic Cooperation – on transforming the Africa-Arab Cultural Institute based in Bamako, Mali to an Institute for Culture and Strategic Studies as well as cooperation in the areas of migration, mobility and employment

The Arab League (formally the League of Arab States) is a regional organization of Arab countries in and around North Africa, the Horn of Africa, and Southwest Asia. It was formed in Cairo on 22 March 1945 with six members: Egypt, Iraq, Transjordan (renamed Jordan in 1949), Lebanon, Saudi Arabia and Syria. Yemen joined as a member on 5 May 1945. Currently, the League has 22 members, although Syria's participation has been suspended since November 2011. The headquarters of the organization is in Cairo, Egypt. The member states of the organization include (Africa states highlighted in bold): Algeria, Bahrain, Comoros, Djibouti, Egypt, Iraq, Jordan, Kuwait, Lebanon, Libya, Mauritania, Morocco, Oman, State of Palestine, Qatar, Saudi Arabia, Somalia, Sudan, Syria (Suspended), Tunisia, United Arab Emirates and Yemen.

The combined population of the 22 countries was 400,652,486 (2012) and the nominal aggregate GDP was US \$3.526 trillion. Although often aligned politically, the 22 countries of the AL are characterized by unequal levels of development, resources endowment (namely oil resources that constitute the main source of significant wealth for many countries), financial capacity and political stability.

In terms of institutional arrangements, the Africa-Arab Summit is to meet every three years, alternately in an African or Arab country (although to date only three Summits have been held in Cairo (1977), Libya (2010) and Kuwait (2013). The Joint Council of Ministers of Foreign Affairs, which is composed of Ministers of Foreign Affairs of all African and Arab countries, is to meet every eighteen months alternately in an African or Arab countries.

A Commission for Africa-Arab Partnership, yet to be established, is to be composed of twenty-four countries, twelve of whom will be designated by the African Union and twelve by the League of Arab States on a rotation basis and endorsed by each session of the Joint Africa-Arab Summit. The Commission is to meet once a year at the ministerial level and every six months at the senior officials level, alternately in the two regions. In addition, sector focused Africa-Arab Ministerial Councils are to be formed and composed of Ministers from various specialized ministries of the two regions. They are responsible for initialing, monitoring and reporting of activities in their respective specialized domains. These Sector Forums are to report to the Standing Commission. To date only the Ministerial meeting on agriculture have met (in 2010 and in 2013).

The Coordination Committee is composed of a Representative of the current Chairperson of the African Union and the current Chairperson of the Arab Summit, the immediate past and incoming Chairpersons of the two institutions and the Chairperson of the African Union Commission and Secretary General of the League of Arab States. The Coordination Committee meets every six months at the Senior Officials level and annually at the Ministerial level, ever alternating in Addis Ababa and Cairo or elsewhere. To date five meetings have been held. Lastly, the Africa-Arab Technical Committee, which to date has not been formed, is to be composed of representatives from the Permanent Representatives Committee of the African Union and a similar policy organ in the League of Arab States. The Committee is to meet every six months.

Selected achievements of the partnership during the period 2010 – 2013 include the following:

**Economic Cooperation:** A Consultative Meeting was held in Cairo, Egypt in April 2012 between the AUC and the Arab League to devise institutional modalities for the implementation of the economic agenda of the Partnership Strategy and Joint Action Plan 2011-2016. In this regard, the two sides have developed Concept papers on the areas of cooperation such as trade and investment, transport, communication, energy and migration.

**Africa-Arab Trade Fair:** The Africa-Arab Trade Fair is one of the most successful projects of the Africa-Arab Partnership. The Fair was organized for the first time in Tunis, Tunisia in 1993. By 2003, six editions had been held in Tunis (Tunisia) in October 1993, in Johannesburg (South Africa) in October 1995, in Sharjah (United Arab Emirates) in October 1997, in Dakar (Senegal) in April 1999, Tripoli (Libya) in October 2001 and in Dar Es Salaam (Tanzania) in November/December 2003. The Africa-Arab Trade Fair covers 67 African and Arab countries. It is a general Fair, where all

types of goods and services are exhibited and sold. It comprises three key components, namely i) A trade component – exhibition and sale of export products from all economic sectors; ii) An economic component: – a forum on commercial cooperation and buyer and seller meetings organized on the sidelines of the exhibition of goods and services, and iii) A cultural component – exhibition and sale of products of culture (handicraft) and organization of performances by artistic groups. After a long delay of nearly eight years, practical steps have been taken towards convening this edition in Casablanca, Morocco in 2014 or 2015.

**Financial Cooperation** – In line with its mandate to strengthen economic, financial and technical cooperation between the Arab and African regions, the Arab Bank for Economic Development in Africa (BADEA) approved in 2011 and 2012 with a total loan of US\$384 million to 24 Sub-Saharan African countries. The loan contains grant elements ranging from 29 to 49%. The projects financed by the Bank include mainly road and bridge construction, water, health, education, and rural electrification. BADEA also provided African countries with technical assistance worth over US\$16 million during the reporting period.

Moreover, a Memorandum of Understanding was signed between the African Union Commission and BADEA to provide technical assistance to the Commission through financing of trainings and studies. Recently, the Bank approved a grant of US\$100,000 to finance a study on the establishment of an Africa-Arab Disaster Response Fund. A Memorandum of Understanding (MoU) was also signed between the African Union Commission (AUC) and the Arab Fund for Technical Assistance for African Countries (AFTAAC). The latter provided support for training programs at the Commission and its various regional offices, such as the Semi-Arid Food Grain Research and Development (SAFGRAD).

**Agriculture and Food Security** – In line with the decision of the 1st Ministerial Meeting on Africa-Arab Cooperation in Agricultural Development and Food Security, practical steps were taken to create a "Facilitation Unit" to be hosted by the Arab Organization for Agricultural Development (AOAD). The Steering Committee of the Unit was formally inaugurated in Khartoum, Sudan in April 2011. The Committee held two meetings, namely one in Khartoum and the other in Addis Ababa and approved its Rules of Procedure. The structure and mandate of the Facilitation Unit have also been developed. However, the Unit is not operational to date due to budgetary and other technical and administrative challenges.

### 3. Africa–South America Cooperation Forum (ASACOF)

The Africa-South America Cooperation Framework was established in Abuja, Nigeria on November 30, 2006 during the First Africa-South America Summit. An Africa-South America Strategic Agenda: 2010–2020 and an Africa-South America Implementation Plan are the two key strategic road maps of the partnership. The coordinators of the partnership are Nigeria, on behalf of Africa, and Brazil, on behalf of South America.

The 2006 Abuja Plan of Action designed the following Follow-up Mechanisms to give impetus to and monitor the implementation of the Plan of Action:

- The Summit of Heads of State and Government shall be held every two years;
- A Meeting of Ministers (in-between Summits) shall be held, as may be necessary but at least once a year, to ensure implementation of decisions;
- Bi-regional meetings of Senior officials shall take place at least once a year, or as may be necessary, to prepare updates on implementation;
- An Africa-South America “Follow-up Committee” made up of the Current and Incoming Co-Chairs from the two regions assisted by the African Union Commission and the Secretariat of the Community of South American Nations, shall coordinate the follow-up mechanism.
- The Follow-up Committee is responsible for proposing new initiatives and undertaking actions on previously agreed programs and projects, reviewing the progress of their implementation and disseminating information about cooperation arrangements. It shall also follow up on Ministerial and Summit decisions, and submit recommendations to Summits.
- Eight (8) Working Groups covering all areas of cooperation have been set up. Each Working Group is composed of experts from both sides, Africa and South America.

With a population of 385,742,554, South America is comprised of 13 countries, including: Brazil (199,321,000); Colombia (47,130,000); Argentina (41,350,000); Peru (30,476,000); Venezuela (29,760,000); Chile (16,841,000); Ecuador (15,779,000); Bolivia (10,517,000); Paraguay (6,849,000); Uruguay (3,297,000); Guyana (798,000); Suriname (539,000); and French Guiana (259,000).

Brazil with a GDP of \$2.5 trillion (6th largest economy in the world) is the anchor nation in this region and given the shared linguistic heritage with Mozambique, Cape Verde and Angola, and its large population who trace their heritage to Africa (as a country Brazil has the world's largest population of people of African descent after Nigeria), it is the driving force in South America of this relatively new relationship.

Brazil boasts a very sophisticated technological sector, produces submarines to aircraft, involved in space research and a pioneer in many fields, including ethanol production. Brazil has also become a global pioneer in the fields of deep water oil exploration and research as 73% of its reserves are found off the nation's coast. A number of Brazil's leading companies have become multinationals and have over the past 15 years invested significantly abroad.

Brazil is the world's leading producer of coffee, although in the 1990s soybeans and various derivative products, particularly animal feeds, became a more valuable source of revenue than coffee. About one-third of the world's oranges are grown in Brazil—more than twice the amount produced in the United States, which is the world's second major supplier. Brazil is also the world's main producer of cassava and a leading grower of beans, corn (maize), cacao, bananas, and rice. Brazil also has one of the world's largest livestock populations (at more than 200 million) and slaughters more cattle annually than the United States. The country has one of the largest meatpacking industries in the world in Rio Grande do Sul, the state closest to the beef-producing plains of Uruguay and Argentina. Brazil also produces great quantities of poultry, both poultry and meat are important exports.

- Over the last decade to 2012, Brazil has expanded its engagement with Africa, doubling its diplomatic presence from 17 to 37 embassies.
- New economic partnerships have been forged, raising trade with Africa in the same period from US\$4.2 billion to US\$27.6 billion.
- Oil and other natural resources account for 90% of Brazil's imports from the continent and Brazilian investment is focused mainly on Lusophone Africa.

- Brazilian policy-makers see Africa's biggest potential as providing a consumer market for their country's manufactured goods.
- Brazil advocates South–South cooperation projects that are based on its own development experience. Biomedical and health research, agricultural research, and energy solutions have been turned into effective foreign policy instruments.
- Countries from SSA have requested cooperation with Brazil in five key areas: tropical agriculture, tropical medicine, vocational training, energy and social protection.

Brazil has also made an effort to contribute to Africa's development by transferring technical expertise and providing assistance to African countries. Noteworthy in this context is not only its decision to relieve African countries' debts of more than US\$ 1 billion, but also the fact that more than half of Brazil's technical cooperation resources is directed towards the continent.

Brazil's exports to Africa are more diversified than its imports, comprising many agricultural products (sugar, dairy, meat, cereals) but also manufactured and semi-manufactured goods (vehicles, vehicle parts). In fact, Africa has become a growing market for Brazil's processed products. Despite the growth in trade, Brazilian investment in Africa remains relatively limited. There are no precise data available, although estimates range between US\$10 billion and US\$20 billion. According to the Brazilian Fundação Dom Cabral, Africa currently ranks fifth among Brazil's preferred investment regions. However, the continent is gaining interest among Brazilian companies, registering the third highest growth in Brazilian direct investment in 2010. Interestingly, this investment pattern is not fully congruent with Brazil's major trade partners. Lusophone Africa is clearly the main destination for Brazilian direct investment in the region. Angola, in particular, is Brazil's main destination for direct investment and franchising.

It is worth mentioning that increasingly the Brazil National Development Bank, BNDES, supports the internationalization efforts of most Brazilian firms through export credit and other facilities (e.g. cumulated USD 3.2 billion line of credit for Angola between 2007 and 2012 to support at 49% Odebrecht activities). BTG PACTUAL, a Brazil investment bank, has also launched in 2013 a USD 1 Billion private equity fund aimed at investing selectively in the mining and infrastructure sector of African countries.

All the big Brazilian companies investing in the Continent are involved in the resource sector.

**Table 12: Brazil's Leading Companies in Africa**

Company	Business Sector	Presence Countries in Africa
Odebrecht	Construction & Resource	Angola, Botswana, Congo, Djibouti, Gabon, Libya, Liberia, Mozambique, South Africa
Petrobras	Oil	Angola, Benin, Gabon, Libya, Namibia, Nigeria, Tanzania
Vale	Mining	Angola, Congo, Gabon, Guinea, Liberia, Malawi, Mozambique, South Africa, Zambia

Source: Company Website September 2012

There are a number of other Brazilian players including Andrade Gutierrez (resources sector), TV Globo (TV services), Stadia (EPC/construction sector) and an increasing number of SMEs across the African industrial and commercial sectors namely in Angola.

#### Implementation of the 2010 – 2015 Plan

The Africa-South America Cooperation Forum (ASACOF) is relatively a new partnership that is not yet grounded on strong footings. Seven years after its inception in November 2006, not much has been achieved as attempts are currently being made to put in place the necessary mechanisms that would ensure the effective implementation of the governance/management mechanisms and the projects agreed-upon.

In particular, the partnership suffers from the fact that the founding leaders and drivers from the South American side (President Lula of Brazil and late President Chavez of Venezuela) and from the African side (late President Gaddafi of Libya and President Obasanjo of Nigeria) are no longer involved in the management process of the partnership.

## AFRICA – COUNTRY PARTNERSHIPS

### 1 Africa – Japan (Tokyo International Conference on Africa's Development (TICAD))



Established during the first Tokyo International Conference on Africa's Development (TICAD I), which was convened on October 5-6, 1993 in Tokyo, Japan, the Africa-Japan Partnership, most commonly known as TICAD, is organized by the Government of Japan (Ministry of Foreign Affairs), the UN Office of the Special Adviser for Africa, UNDP, the World Bank, and the African Union Commission. Organized every five years, since the inaugural TICAD, there have been four other TICAD meetings: TICAD II (19-21 October 1998) "African Development towards the 21st Century: The Tokyo Agenda for Action"; TICAD III (29 September-1st October 2003) "TICAD Tenth Anniversary Declaration"; TICAD IV (28-30 May 2008) "Yokohama Declaration towards a vibrant Africa" and "Yokohama Action Plan"; and most recently, TICAD V (1-3 June 2013) "2013 Yokohama Declaration and Yokohama Action Plan".

During TICAD IV, a three-tiered follow-up mechanism was formalized:

- First Tier: Secretariat in Ministry of Foreign Affairs (MFA) in Japan;
- Second Tier: Joint Monitoring Committee of TICAD Process: African Members of TICAD Committee from African Diplomatic Corps (ADCs), Japanese government and related governmental organizations, TICAD Co-organizers, AUC, NEPAD, donor countries, International Organizations.
- Third Tier: TICAD Follow up Meetings: TICAD participants, Japanese government, TICAD Co-organizers, African States, AUC, NEPAD, RECs, donor countries, Int. Org.

The priorities identified in the outcome documents of TICAD I, TICAD II, TICAD III and TICAD IV present as follows:

With a US\$6 trillion GDP, and a population of 127 million people, the economy of Japan is the third largest in the world after the United States and the People's Republic of China. Japan is the world's 3rd largest automobile manufacturing country, and among the world's largest and most technologically advanced producers of electronic equipment, machine tools, steel and nonferrous metals, ships, chemicals, textiles, and processed foods. Facing increasing competition from China and South Korea, manufacturing in Japan today now focuses primarily on high-tech and precision goods, such as optical equipment, hybrid cars, and robotics. Japan is the world's largest creditor nation generally running an annual trade surplus and having a considerable net international investment surplus. As of 2010, Japan possesses 13.7% of the world's private financial assets (the 2nd largest in the world) at an estimated \$14.6 trillion.

Japan's service sector accounts for about three-quarters of its total economic output. Banking, insurance, real estate, retailing, transportation, and telecommunications are all major industries, with companies such as Mitsubishi UFJ, Mizuho, NTT, TEPCO, Nomura, Mitsubishi Estate, Tokyo Marine, Mitsui Sumitomo, JR East, Seven & I, and Japan Airlines, counting as one of the largest companies in the world. The Koizumi government set Japan Post, one of the country's largest providers of savings and insurance services for privatization by 2014. The six major keiretsus are the Mitsubishi, Sumitomo, Fuyo, Mitsui, Dai-Ichi Kangyo and Sanwa Groups. Japan is home to 68 of the Fortune 500 companies and 326 companies of the Forbes Global 2000 largest companies in the world. Industry is concentrated in several regions. In addition, a long narrow belt of industrial centers is found between Tokyo and Fukuoka, established by particular industries that have developed as mill towns.

Table 13: TICAD Program Summary

	TICAD I (1993-1997)	TICAD II (1998-2002)	TICAD III (2003-2007)	TICAD IV (2008 -2013)
<b>Outcome Document</b>	Tokyo Declaration on African Development	Tokyo Agenda for Action	Summary by the Chair	Yokohama Declaration Yokohama Action Plan
<b>Priorities</b>	<ol style="list-style-type: none"> <li>1 Political and economic reforms</li> <li>2 Economic development through activities of the private sector</li> <li>3 Regional cooperation and regional integration</li> <li>4 Emergency relief and development</li> <li>5 Asian experience and African development</li> <li>6 International cooperation</li> <li>7 Follow-up</li> </ol>	<ol style="list-style-type: none"> <li>1 Social development and poverty reduction: Promoting human development</li> <li>2 Economic development: Promoting the private sector</li> <li>3 Basic foundations for development : Good governance, conflict prevention, and post-conflict development</li> <li>4 Other:               <ol style="list-style-type: none"> <li>a Principles – ownership, global partnership;</li> <li>b Approaches: coordination, regional cooperation and integration; Cross-cutting themes: capacity building, gender, environment</li> </ol> </li> </ol>	<ol style="list-style-type: none"> <li>1 People-centered development</li> <li>2 Poverty reduction through economic growth</li> <li>3 Consolidation of peace</li> <li>4 Infrastructure</li> <li>5 Agricultural development</li> <li>6 Private sector development</li> <li>7 Expansion of partnerships</li> <li>8 Dialogue with Civil Society</li> </ol>	<ol style="list-style-type: none"> <li>1 Boosting economic growth</li> <li>2 Achieving MDGs</li> <li>3 Consolidation of peace and good governance</li> <li>4 Addressing environmental issues and climate change</li> <li>5 Broadening partnerships</li> </ol>

Source: MOFA Japan

In the agriculture sector, rice is a very important crop in Japan although only 12% of Japan's land is suitable for cultivation. Due to this lack of arable land, a system of terraces is used to farm in small areas. This results in one of the world's highest levels of crop yields per unit area, with an overall agricultural self-sufficiency rate of about 50% on fewer than 56,000 km<sup>2</sup> (14 million acres) cultivated. Japan's small agricultural sector, however, is also highly subsidized and protected, with government regulations that favor small-scale cultivation instead of large-scale agriculture as practiced in North America.

Although Japan is usually self-sufficient in rice and wheat, the country must import about 50% of its requirements of other grain and fodder crops and relies on imports for most of its supply of meat. Japan imports large quantities of wheat, sorghum, and soybeans, primarily from the United States. Japan is the largest market for EU agricultural exports.

During the most recent convening of TICAD, from June 1-3, the "Yokohama Declaration 2013" and the "Yokohama Action Plan 2013-2017" were adopted. The document indicated three pillars and six key strategies as the direction of development in Africa for the coming five years.

The three pillars were:

- Robust and sustainable economy,
- Inclusive and resilient society, and
- Peace and stability

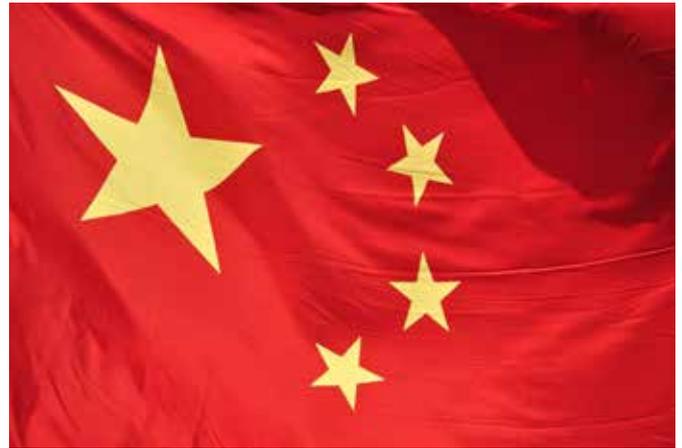
The six key strategic approaches agreed upon as the direction of development in Africa for the forthcoming five years (2013-2017) were:

1. Boosting Economic Growth (Private Sector Development, Trade and Investment, Natural Resources)
  - a. Trade and Investment
    - Up to USD 2 billion by the Nippon Export and Import Insurance's (NEXI) trade and investment insurance; Promote investment treaty negotiation
    - Dispatch policy advisor on investment promotion to 10 countries;
    - Capacity building of 300 people in 20 countries to operate OSBP (One Stop Border Post) and to facilitate regional trade
  - b. Private Sector Development
    - Assist the private sector, including allocating \$USD 500 million in co-financing with AfDB under the EPSA (Enhanced Private Sector Assistance for Africa)
  - c. Natural Resources
    - Provide USD 2 billion of public finance by the Japan Oil, Gas and Metals National Corporation (JOGMEC)
    - Capacity building of 1,000 people in natural resource industry
2. Accelerating Infrastructure and Capacity Development (Infrastructure, Human Resource Development, Science and Technology, Tourism)
  - a. Infrastructure
    - Financial assistance of approx. JPY 650 billion (equivalent to USD 6.5 billion) (ODA (overseas development assistance) and a Japan Bank for International Cooperation loan) for infrastructure support formulating 10 strategic master-plans for urban transportation/ infrastructure planning
    - Support development of 5 major growth corridors
  - b. Human Resource Development
    - Capacity building of 30,000 people for business and industry
    - Launch "African Business Education (ABE) Initiative for the Youth or "the ABE Initiative"
      - i. Provide opportunities for competent African youth to study in Japan and intern at Japanese firms through public private partnerships and working to build networks among the alumni to foster future leaders for business between Japan and Africa
    - Building TICAD human resource development centers for business and industry at 10 locations in 25 countries
  - c. Science and Technology
    - Support research institutes and universities, including Pan African University (PAU), E-Just, through technical assistance
  - d. Tourism
    - Host 10 tourism fairs by Ministry of Foreign Affairs (MOFA) of Japan and Japan Association of Travel Agents (JATA)
    - Capacity building of 700 people in the tourism industry
3. Empowering Farmers as Mainstream Economic Actors (Agriculture, Food and Nutrition Security)
  - a. Rice Production
    - Double rice production in Sub-Sahara Africa to 28 million tons by 2018 (continuing efforts of CARD (Coalition for African Rice Development))
  - b. Commercial Farming
    - Transform farmers to move from subsistence to commercial agriculture through Smallholder Horticulture Empowerment and

- Promotion (SHEP) approach in 10 countries
    - c. Capacity Building
      - Capacity building of 1,000 skilled agricultural trainers
    - d. Cooperative Development
      - Organize smallholders cooperative consisting 50,000 people
4. Promoting Sustainable and Resilient Growth (Environment, Climate Change, Disaster Prevention)
  - a. Deforestation Reduction
    - Reduce deforestation in 34 countries through "TREES Initiative";
  - b. Low Carbon Energy Production
    - Financial support of JPY 200 billion (USD 2 billion) for low carbon energy
  - c. Credit Provision
    - Promote "Joint Crediting Mechanism"
  - d. Bilateral Offset Credit
    - Bilateral "Offset Credit Mechanism" with African countries
  - e. Disaster Support
    - Assist disaster risk reduction, especially for island countries
5. Creating an Inclusive Society for Growth (Education and Gender, Health, Water and Sanitation)
  - a. Education and Gender
    - Provide quality education for 20 million children, such as through following assistance;
      - i. Expand "School for all" project
      - ii. Expand projects under "Strengthening Mathematics and Science in Secondary Education (SMASSE)"
      - iii. Launch Japan-Africa Business Women Exchange Program
  - b. Health
    - Financial support of JPY 50 billion (USD \$0.5 billion), capacity building of 120,000 people
    - Promote Universal Health Coverage (UHC) and strengthen support for improving nutritional status
  - c. Water and Sanitation
    - Improve access to safe water and sanitary condition for 10 million people
6. Consolidating Peace, Stability, Democracy and Good Governance
  - a. Counter-Terrorism / Counter-Piracy Measures
    - Capacity building of 2,000 people and provision of equipment, etc. for counter-terrorism in North Africa and the Sahel region
    - Contribute to the regional stability in the Sahel region through JPY 100 billion (USD 1 billion) in development and humanitarian assistance
  - b. Ensure maritime security off the coast of Somalia
    - Counter-piracy measures by Japan Maritime Self Defense Forces and Japan Coast Guard
    - Capacity building of coast guards in neighboring countries of Somalia, etc., including provision of patrol vessels
  - c. Governance
    - Assist APRM (African Peer Review Mechanism) and other programs to promote good governance in 30 countries
    - Capacity building of 5,000 officers in sectors such as judiciary, media, local government and security
  - d. Support African Initiative
    - Assist capacity of AU/RECs (Regional Economic Communities) to implement their initiatives
    - Financial support for funds of AU/RECs activities (e.g. disbursed USD 6 million to the African-led International Support Mission to Mali (AFISMA) in March 2013)
    - Capacity building of 3,000 people engaged in peace building through supporting Peace-Keeping Operation (PKO) training centers, etc.
  - e. Continue support for consolidation of peace (strategic focus area: Sahara belt (from the Sahel region to Somalia) and the Great Lakes region) (disbursed USD 550 million in March 2013)
    - Emphasize on gender
    - Assist national and community reconstruction, such as through support for governance
    - Continue support for UN PKO activities (dispatch of personnel, etc.)

During TICAD V, Japan's Prime Minister Shinzō Abe also announced that his government was pledging US\$32 billion in foreign aid and private investment in Africa over the coming five years. Japan had committed itself to dramatically increase its foreign aid to Africa by US\$14 billion with an additional US\$6 billion in infrastructural support. The rest would come from private Japanese companies investing in the continent in the form of FDI. Additionally, public-private sector investments were also being considered with companies such as Japan Oil, Gas and Metals National Corp, a state-run firm, which will provide investment worth \$2 billion for a five year period to assist Japanese firms' in natural resource development with the aim of competing with Chinese and Indian companies in Africa.

## 2. The Forum on China-Africa Cooperation (FOCAC)



The Forum on China-Africa Cooperation (FOCAC) is the framework for the partnership between China and Africa. FOCAC is characterized by its coverage of a broad range of sectors as well as the express pledge made by China on specific development projects and financial assistance at each forum.

FOCAC was officially launched after a three day China – Africa Summit that was held from October 10-12, 2000 in Beijing, China. Since then four meetings have been held (every three years): 15-16 December, 2003, Addis Ababa, Ethiopia; 3-5 November, 2006, Beijing, China; 8-9 November, 2009, Sharm el-Sheikh, Egypt and 19-20 July, 2012, Beijing, China. At inception, the Africa-China partnership began as a bilateral partnership framework between China and individual African member states with the AU being an observer. However, at the 2012 Summit, that the AU/AUC become a full member of the “Forum on China Africa Cooperation” or FOCAC.

The nine areas of cooperation under FOCAC include: 1) Development Cooperation; 2) Trade and Investment; 3) Peace and Security Cooperation; 4) Agricultural and Rural Development; 5) International Cooperation; 6) Public Health Services; 7) Education and Vocational Training; 8) Poverty Eradication; and 9) Sustainable Development.

With a GDP of US\$9 trillion and a population of over 1 billion people, China's economy is the second largest in the world, after the United States. Having enjoyed nearly four decades of increased prosperity, China has also achieved unprecedented socio-economic transformation, become the world's number one exporter of manufactured products and seen its economy grow from being the 10th largest in the world to the second largest in just 30 years.

Today, China is a world leader in gross value of industrial output; mining and ore processing, iron, steel, aluminum, and other metals, coal; machine building; armaments; textiles and apparel; petroleum; cement; chemicals; fertilizers; consumer products, including footwear, toys, and electronics; food processing; transportation equipment, including automobiles, rail cars and locomotives, ships, and aircraft; IT products and telecommunications equipment, commercial space launch vehicles, and satellites.

China considers oil procurement a matter of national security and uses state resources to satisfy the nation's need for energy. The projected growth of motor vehicles in the country by 2030 will be 300 million, at which point China will need an oil supplier the size of Saudi Arabia to meet demand.

The energy demands in China rests on the country's renewed focus on energy-intensive industry – particularly the manufacture of steel and related metal products. Industry in China consumes up to 70 percent of total energy consumption, followed by residential at 10 percent, transportation 7 percent and commercial at just 2 percent. But industrial production also generates some of the highest profit margins, outstripping the more labor intensive but less energy intensive light industries sectors, such as textiles and electronic/computer machinery and production. This industrial focus has also fueled enormous urbanization movement in China accounting for 39% of the population and fueling a related infrastructure and construction related boom.

China has thus become the number one steel manufacturer and exporter in the world, accounting for 34.6% of the world's share of production. Iron

and steel alone account for 16 percent of China's energy consumption, and total heavy industry accounts for 54 percent of total consumption.

The growth of the industrial base coupled with increasing individual household wealth, places a great demand on China for sourcing both more raw resources and new export markets. China now imports 20 percent of the world's fuel and mining products, is the world's largest producer and consumer of coal, and the world's largest importer of iron ore and coking coal. It has displaced the US as the world's largest consumer of raw materials as a whole.

According to the Chinese Ministry of Land and Natural Resources, by 2020 domestic crude oil production will only be able to meet 34–40 per cent of demand; while domestic iron production will be able to meet 29 per cent by 2020. It is estimated that by 2020 the shortage of coal will reach 700 million tons respectively. It is to the need to satisfy this demand that in large part has prompted China to expand its engagement with Africa.

Thus, increasingly, Chinese companies, backed by senior political leaders, government financing and foreign aid instruments, are willing to invest in Africa to: a) secure energy and natural resources, b) access new consumer markets for China's products, and c) challenge Western hegemony in the international political and economic arena toward expanding China's influence in global institutions such as the IMF and World Bank.

With foreign reserves of over US\$3.4 trillion in 2013 – the largest in the world – China is also able to pursue projects with greater business risk and offer generous aid and loans to African countries, using the country's wealth as a lever to win oil, gas and mineral (OGM) concessions/contracts, engineering, procurement and construction (EPC) and other contracts.

As a trade and investment partner, Africa offers China unique opportunities as: 1) a source of supply of oil, minerals and forestry products for China's resource-hungry economy; 2) a market for China's consumer and industrial products; 3) a client for EPC (engineering, procurement and construction) contract opportunities, as China can provide loan facilities to garner projects in the the highly profitable and expanding African infrastructure market, and 4) high-return investment opportunities given: the relatively low asset values found in Africa, the less competitive financial markets, the financially distressed situation of many African countries, firms and investors, and the significant technical assistance demand that exists in many sectors that offer significant investment opportunity in Africa (OGM, industry, infrastructure, agri-business, telecom, tourism etc.).

Significant Chinese investment in Africa over the past decade has occurred in the following sectors: roads and bridges, railways, housing, schools, hospitals, airport, telecommunication infrastructure, stadia, ministry buildings, conference buildings, power stations, dams, irrigation systems, water projects, oil pipelines, business parks, enterprises zones, factories, radio and television broadcasting stations, cinemas, and theatres.

Investment in mineral projects have been consummated in some 15 countries in the following sub-sectors: aluminium, chrome/ ferrochrome, coal, cobalt, copper, diamonds, iron ore, manganese, nickel, platinum, silver, tantalum, tungsten and zinc.

Today, China has become Africa's largest single country trading partner, and Africa is now China's major import source, second largest overseas

construction project contract market, and fourth largest investment destination.

Under the FOCAC 2010 – 2012 Action, eight new measures were presented to pursue:

- 1) Establishment of a “China-Africa partnership addressing climate change”;
- 2) Enhancement of cooperation in science and technology;
- 3) Granting of US \$10 billion in concessional loans (including a special loan of US \$1 billion for small and medium-sized African businesses);
- 4) Further support of Chinese market access for African products, including a phased in zero-tariff treatment to 95% of the products from the least developed African countries having diplomatic ties with China, starting with 60% of the products within 2010;
- 5) Enhancement of cooperation in agriculture;
- 6) Deepened cooperation in the area of medical care and health;
- 7) Enhanced cooperation in human resource development and education; and
- 8) Expanded people-to-people and cultural exchanges.

By May 2012, China had approved US\$11.3 billion in concessional loans for 92 projects, fulfilling its promise six months early. These loans are mainly used for funding infrastructure and social development projects in Africa. By the end of 2012, the special loan for the development of small and medium-sized businesses in Africa, set up by China Development Bank, had promised to make loans totaling to US\$1.213 billion, and US\$2 billion had been collected for the second tranche of China-Africa Development Fund (CADF).

Furthermore, China has promised to contribute 615 million US dollars to the African Development Fund (ADF), the China Development Bank (CDB) had signed an Agreement on Development Financing Cooperation with the Development Bank of Southern Africa, and an agreement to loan 60 million Euros to the West African Development Bank for the development of small and medium-sized enterprises. By the end of 2012, China had signed bilateral investment treaties (BIT) with 32 African countries, and established joint economic commission mechanisms with 45 African countries.

The China-Africa Development Fund, established as one of the eight pledges China made at the FOCAC Beijing Summit, had by the end of 2012 agreed to invest US\$2.385 billion in 61 projects in 30 African countries, and had already invested US\$1.806 billion for 53 projects.

By January 2013, Chinese enterprises had completed construction contracts worth US\$40.83 billion in Africa, and Africa had become China's second largest overseas contract market for four successive years. Capital, equipment and technologies from China have effectively helped reduce construction costs for African countries and, as a result, their infrastructure situations have gradually improved.

Cumulative Chinese FDI to Africa amounted to US\$21 billion as of December 2012 (by official figures). Of this, manufacturing investment is at US\$3.43 billion and, according to the Standard Bank Group, China's investment into Africa is projected to reach US\$ 50 billion by 2015.

Currently, over 2,000 Chinese enterprises are investing and working in more than 50 African countries, and cooperation fields have expanded from agriculture, mining and building industry to intensive processing of resource products, industrial manufacturing, finance, commercial logistics and real estate. Over the past ten years, China's major investments in Africa have included investments in: CNOOC (Nigeria), Sinopec (Angola), China Railways Construction (Nigeria), Sinomach (Gabon), CITIC and Chalco (Egypt), China Nonferrous (Zambia), Minsheng Bank (South Africa), Sino Steel (Zimbabwe), CNPC (Niger, Chad), or China Metallurgical and Sinohydro (Democratic Republic of Congo).

The Fifth Ministerial Conference of the Forum on Africa-China Cooperation (FOCAC) was held in Beijing in July 2012. Government officials from China, 50 African countries and the chairman of the African Union Commission were present and adopted the Beijing Declaration. During FOCAC V, the Chinese government pledged USD 20 billion in concessional loans to African countries over the next three years

Five priority areas of China-Africa Cooperation by the Chinese Government at the Fifth FOCAC Ministerial Conference (2013-2015).

1. Investment and Financing: Expanding cooperation in investment and financing to support sustainable development in Africa. To meet this

goal, China agreed to provide African countries with a US\$20 billion credit line to be spent on developing infrastructure, agriculture, manufacturing and small and medium-sized enterprises.

2. Development Assistance: China agreed to scale up its development assistance in the following areas:
  - a) Agriculture: The Chinese government pledged to build more agricultural technology demonstration centers to help African countries increase their production capacities. The government also agreed to support the AgriTT initiative, which is a new initiative between the UK Department for International Development (DFID) and the Ministry of Agriculture, China, and the Forum on Agricultural Research in Africa (FARA) to promote transfer of agricultural technologies, knowledge and management innovations from China to low-income countries in Africa and Southeast Asia;
  - b) Sector-Specific Technical Skills and TVET institutions: China agreed to implement an “African Talents Program” to train 30,000 African personnel in various sectors, offer 18,000 government scholarships, and build cultural and vocational skills training facilities in African countries.
  - c) Health: China and Africa committed to deepen their cooperation in the health sector, to step up high level ex-changes in health-related fields, and to hold a China-Africa high-level health development workshop. China also committed to send 1,500 medical workers to Africa, while continuing to run the “Brightness Action” campaign in Africa to provide free treatment for cataract patients.
  - d) Environment: China further pledged to also help African countries to enhance their capacity to build meteorological infrastructure and to manage and protect their forest. China also agreed to continue to carry out well-drilling and water supply projects in Africa to provide safe drinking water for African people.
3. African Integration: Supporting the African regional integration process and helping Africa enhance its capacity for overall development was another pillar agreed to during FOCAC V. To support Africa in these areas, China agreed to forge a partnership with Africa that is focused on transnational and trans-regional infrastructure development, support of related project planning and feasibility studies and to encourage established Chinese companies and financial institutions to take part in transnational and trans-regional infrastructure project development and implementation in Africa. China also pledged to help African countries improve their customs and commodity inspection facilities to enhance intra-regional trade facilitation.
4. People-to-People and Cultural Exchange: Strengthening people-to-people friendships to lay a solid foundation of public support for enhancing China-Africa common development was another area of focus agreed to during FOCAC V. In this regard, China proposed to carry out a “China-Africa people-to-people friendship action” to support and promote exchanges and cooperation between non-governmental organizations, women and youth from the two partners. Also, a China-Africa Press Exchange Center is to be set up in China. The two sides agree to promote exchanges and visits between Chinese and African journalists and press professionals and to support correspondent exchanges between their respective media organizations. China will also continue to implement the China-Africa Joint Research and Exchange Plan by sponsoring 100 programs for research, exchange and cooperation between academic institutions and scholars of the two sides.
5. Peace and Stability: Promoting African peace and stability and creating a secure environment for the development of African countries was the final area of collaboration discussed. To support security on the African continent, China agreed to fund the “Initiative on China-Africa Cooperative Partnership for Peace and Security,” to deepen cooperation with the AU and African countries in areas related to peace and security in Africa, to provide financial support for AU peacekeeping missions in Africa and the development of an African Standby Force, and to train more AU peacekeepers and officials in peace and security affairs.

China also seeks to expand the China-Africa partnership to include the:

- Institutionalization of a “China-Africa Policy Planning and Implementation Framework”;
- Institutionalization of a comprehensive “China-Africa Infrastructure Partnership”; and the
- Strengthening of coordination and the follow-up mechanisms related to the action plan and projects earmarked for implementation.

### 3. Africa-India Strategic Partnership



The Africa-India Strategic Partnership was launched in New Delhi, India during the first Africa-India Summit held from 8-9 April 2008. The second Africa-India Forum Summit was held 24-25 May, 2011 in Addis Ababa, Ethiopia. The outcome of that meeting was the Draft Plan of Action of the Enhanced Framework for Cooperation of the 2nd Africa-India Forum Summit (2011 – 2014).

The seven cooperation areas of the partnership include: 1) Economic Cooperation, 2) Political Cooperation; 3) Science, Technology, Research & Development; 4) Social Development & Capacity Building; 5) Health, Culture & Sports; 6) Infrastructure, Energy & Environment; and 7) Media & Communication.

With a GDP of US\$1.87 trillion and a population of 1.2 billion people spread across 28 states, India is the 10th largest economy in the world and slated to become the most populous country in the world by 2040. India's main industries include textiles, chemicals, food processing, steel, transportation equipment, cement, mining, petroleum, machinery, software, pharmaceuticals and the nation has become a leading global exporter of software, petrochemicals, pharmaceuticals, precious stones, textiles, machinery, iron ore, chemicals, and automobiles. Like China, India's growing middle-class has led the country to seek natural resources for import and as such the economy is a growing importer of crude oil, raw precious stones, machinery, fertilizer, coal, steel, and chemicals.

For India, Africa is an attractive market for Indian goods and services. It is also rich in resources like oil, diamonds, gold, manganese and uranium that India imports. India is looking to diversify its oil sources and Africa has emerged as an increasingly attractive option. India's diamond-cutting industry, the world's largest, depends on uncut stones from Africa, while uranium in Niger, Uganda and Tanzania is imported to support India's nuclear power sector. India also gets supplies of gold, platinum, manganese and copper from Africa for its industries.

Indeed, India is becoming an increasingly important export market for Africa, and indeed the continent exports more to India (\$43 billion worth of trade in 2011) than it imports (\$23 billion). However, India-Africa trade is currently concentrated primarily on commodities and low-end manufacturing and four African countries – Nigeria, Angola, Algeria and South Africa that account for 68.6 per cent of the total Africa-India trade. Of India's top 10 trading partners in Africa, seven export oil to it. Overall, India is Africa's fourth largest trade partner after the EU, China and the US.

Energy security is a key priority for India, as the nation is oil dependent and has significant oil product demand as its economy grows. India today imports about 80 per cent of its crude oil needs, and Africa supplies 20 per cent of this. Leading investments by India's national energy company, Oil and Natural Gas Company, and its overseas subsidiary ONGC-Videsh, in the African oil and gas sector, include the following:



**Table 14: Oil and Natural Gas Company (ONGC)/ ONGC-Videsh (OVL) Investments in Africa**

Country	Type of Investment	Size of Investment
Nigeria	Oil pipeline	Not stated (25% stake in the Greater Nile Petroleum Oil Company (GNPOC) project)
Sudan	Oil production	Not stated (24% share in Block 5A & 24% share in Block 5B)
Sudan	Oil refinery	US\$ 1.2 billion
Sudan	Multi-product export pipeline	US\$ 200 million
Egypt	Oil exploration	Concession agreement to explore for oil in North Ramadan Block
Libya	Oil exploration	49% participating interest in 2 onshore exploration blocks
Ivory Coast	Oil exploration	23.5% interest in offshore bloc C1-112
Sudan	Oil pipeline (part of the Greater Nile Petroleum Operating Company)	US\$ 750 million

Source: India's Growing African Strategy: Competing with China (Naidu, 2007)

Other Indian investments in the oil and natural gas sector of Africa, included:

**Table 15: Other Indian Natural Gas and Oil Companies (NOCs) in Africa**

Country	Indian Company	Type of Investment	Size of Investment
Côte d'Ivoire	Unknown (various companies acting as a consortium)	Oil Prospecting	US\$1 billion
Nigeria	National Thermal Power Corporation (NTPC)	Liquefied Natural Gas	US\$1.7 billion
Nigeria	Indian Oil Corporation (IOC)	Oil refinery	US\$ 3.5 billion
Nigeria	Indian Oil Corporation (IOC)	Liquefied Natural Gas (LNG) plant & Oil refinery	US\$ 2 – US\$ 4 billion (proposed)
Nigeria	Oil India	25% stake in Sunetra Nigeria OPL 205 Ltd.	
Gabon	Oil India	45% stake (including operatorship) in an onshore block	
Sudan	Videocon Group	Oil Prospecting	US\$ 100 million (76% stake)

Source: India's Growing African Strategy: Competing with China (Naidu, 2007)

Beyond the minerals and oil and gas sectors, Indian corporations in a

number of other sectors are also gaining prominence in Africa. These include:

- Hotel and Leisure (Tata renovated the Taj Pamodji Hotel in Zambia for US\$800m);
- Pharmaceuticals (Ranbaxy, Dr. Reddy's & Glenmark Pharmaceuticals);
- Vehicle Assembly and Supply (Provision of 250 Tata Buses in the DRC, TATA plant assembly in Ndola, Zambia, Mahindra & Mahindra trucks and vehicles in Southern Africa);
- Infrastructure, Engineering & Power Transmission (KEC International Ltd, Rites Railway, Ircon, Kamani Engineering Corp.);
- IT, Software & Telecommunications (Infosys Technologies, Ramco Systems, Hinduja Group)

Beyond its value for mineral resources, India also finds Africa strategically important for its votes within the UN General Assembly. As India intensifies its efforts to bring about UN reform and secure for itself a permanent seat in the Security Council, the 53 votes from Africa in the General Assembly can play a crucial role.

India also has security concerns that Africa (especially the Indian Ocean countries) can help address. The civil war in Somalia has provided safe havens there for Islamic radicals and left its waters open to pirates. The latter have captured Indian vessels and nationals threatening India's trade with Africa and the Middle East. India's extension of funds for the African Union Mission in Somalia (AMISOM) is aimed at supporting efforts to bring order and stability to strife-torn Somalia.

The objectives of the Africa-India Forum Action Plan in the agreed upon areas of cooperation are indicated as follows:

#### **Cooperation Area 1: Economic Cooperation**

- a) Investment, FDI, Financing Mechanisms, South-South Financial Cooperation
  - To further expand cooperation and sharing of experiences to increase trade, investment, and financial flows between India and Africa;
  - Support and value private investment and financial flows on a concessional basis;
  - To encourage the opening of branches of India banks in Africa and African banks in India;
  - To support the economic development of African countries and their regional integration by providing concessional lines of credit;
- b) Industrialization, SME Development and Technology Transfer
  - To support industrialization, generating employment and enhancing local capacities;
  - To support entrepreneurship development and business incubators in Africa;
  - To enhance scholarship in training positions under the India Technology & Economic Cooperation (ITEC) program;
  - To strengthen the capacity building of the 21 new institutions (TVET and others) which India has proposed to establish in Africa in diverse sectors;
- c) Trade, African Exports and Market Access
  - To support the Duty Free Tariff Preference Scheme for Africa LDCs unilaterally announced by India;
  - To support and develop the capacity of African Chambers of Commerce;
  - To strengthen partnership with private sector, especially travel agencies, hotels, airlines and others in the areas of cooperation in tourism;
- d) Infrastructure, Energy & Environment
  - Support to the legal and regulatory environment for public private partnerships;
  - To fulfill the program established under the Action Plan and to look at enhanced engagement in areas such as the continental NEPAD-identified infrastructure projects (PIDA).
- e) Agriculture and Food Security
  - Collaborate in the implementation of the Comprehensive Africa Agriculture Development Program (CAADP);
  - Contribute to build value addition and processing facilities in Africa;
  - To support the establishment of the Special Agriculture Scholarship scheme;

#### **Cooperation Area 2: Science, Technology, Research & Development;**

- To support the establishment of the Special Agriculture Scholarship scheme and the Special Science & Technology Fellowship Scheme, including the Pan-African University;

#### **Cooperation Area 3: Social Development & Capacity Building**

- To translate the demographic dividend into effective growth; particularly as both India and Africa are young societies,

#### **Cooperation Area 4: Health, Culture & Sports**

- To hold Africa-India workshops on traditional medicine;
- To support the tele-medicine and e-health applications;
- To pursue dialogue on intellectual property rights and access to medicine;
- To collaborate in the development of cultural policies;

#### **Cooperation Area 5: Political Cooperation**

- To strengthen the AUC's capacity
- To open an AU Office in New Delhi, India;

#### **Cooperation Area 6: Peace and Security**

- To support the operationalization of the African Standby Force through special training;

#### **Cooperation Area 7: Media & Communication**

- To promote the exchange of experience and capacity building for the professionals of the media and communication sector.

The Second India Africa Forum Summit was held in Addis Ababa on 24 -25 May 2011. It was preceded by a meeting of Foreign Ministers and a Senior Officials Meeting. The first India Africa Trade Ministers meeting was held in Addis Ababa on 21 May 2011 in the run up to the Summit. The Summit was attended by the Presidents of Equatorial Guinea, Burundi, Chad, Kenya, Malawi, Mauritania, Senegal, Swaziland; the Prime Minister of Ethiopia; Deputy President of South Africa; the Vice President of Nigeria; the Special Representative of the Algerian President; and Ministers of Egypt and Libya. The Summit adopted the Addis Ababa Declaration and the India Africa Framework of Enhanced Cooperation.

During the second India-Africa Summit, India pledged US \$5 billion over the next three years "under lines of credit to help achieve development goals in Africa". The announcement marked an increase of \$1.6 billion in lines of credit on the \$5.4 billion India had pledged for the 2009-14 period during the first India-Africa summit in New Delhi in 2008. Around \$2 billion has already been spent on various projects in Africa.

Besides credit on concessionary terms for development projects, India also announced a number of initiatives, including \$700 million for new institutions and training programs, \$300 million to build a railway linking Ethiopia with Djibouti and \$2 million to support AMISOM.

To support institutional capacity building at a pan-African, regional and bilateral level, India is setting up around 80 institutions in areas as diverse as food processing, agriculture, textiles, weather forecasting and rural development. It also proposes to set up an India-Africa Virtual University where 10,000 scholarships will be made available for African students.

India announced 400 more scholarships for African graduates and 500 more training positions under ITEC. India also committed to fund 2,500 ITEC training positions every year for the next three years and to provide 22,000 scholarships between 2011 and 2014 for African students.

At the Summit, India also committed to the establishment of 6 institutions at the continental level that would be coordinated with the African Union, 32 institutions at the regional level that would be coordinated with the Regional Economic Communities (RECs) and 40 institutions at the national level that would be coordinated bilaterally:

#### **Six (6) institutions at the Pan African level:**

- India-Africa Food Processing Cluster – Northern Africa Region (Mauritania);
- India-Africa Integrated Textile Institute – Eastern Africa Region (United Republic of Tanzania);
- India-Africa Institute of Life and Earth Sciences – Western Africa region (Nigeria);
- India-Africa Institute of Agriculture and Rural Development – Southern Africa Region (Malawi);
- India-Africa Civil Aviation Academy – Central Africa Region (Chad);
- India-Africa Center for Medium Range Weather Forecasting – (Republic of Mauritius);

**Six (6) institutions at the regional level:**

- Soil, Water and Tissue testing Laboratories
- Farm Science Centers
- Agricultural Seed Production-cum-Demonstration Centers
- Material Testing Laboratories for Highways
- Biomass Gasifier Systems
- Solar Charging Stations

**Nine (9) institutions at the bilateral level**

- Rural Technology Parks
- Food Testing Laboratories
- Food Processing Business Incubation Centers
- Centre on Geo-Informatics Applications and Rural Development
- English Language Training Institutes
- Entrepreneur Development Institutes
- Information Technology Centers
- Vocational Training Centers
- Vocational Training Centers (Barefoot Colleges)

**4. Africa-US Partnership Framework**



The Africa-US Partnership Framework was launched on August 3, 2010 under the United States – African Union Multi-year Assistance Agreement and solidified by the US Department of State – AU Commission MOU for Cooperation, which was signed on February 1, 2013. The co-organizers are the African Union Commission (AUC) and US Department of States. The relationship was strengthened in 2014 by the convening of the US-Africa Leaders Summit in August 2014.

With GDP of US \$16.8 trillion and a population of 316 million, the United States has the largest and most technologically advanced economy in the world, with a per capita GDP of \$49,800. US firms are at or near the forefront in most technological advances, especially in computers and in medical, aerospace, and military equipment but also in infrastructure (energy, transport, etc.). The US also has the most sophisticated services sector of the world with global service firms in sectors such as: banking and finance; consulting, professional and business services; ICM (IT, Communication, Media) services, transport and logistic services; education and research.

The combination of a robust education and research sector, a dynamic consulting and business/professional sector, and a forward-looking

innovative NGO and CSO sector also put the USA at the forefront on policy and program innovation in PPP/infrastructure, industrial, export, SMME development policy, programs and related business development tools.

**Table 16: US-Africa Trade**  
(all figures in millions of USD)

	US Exports	US Imports	Balance
Total 2000	10,965.9	27,640.9	-16,675.0
Total 2005	15,309.5	65,211.8	-49,902.2
Total 2010	28,339.9	85,008.1	-56,668.2
Total 2013	35,038.1	50,075.9	-15,037.8

Source: US Department of Commerce

The United States is the second largest importer of merchandise from Sub-Saharan African (SSA) countries. In 2011, the United States received 15 percent of the region's total exports. However, although it is the second largest trade partner from the perspective of SSA countries, the United States conducts a small share of its total trade with SSA countries. The United States imported merchandise worth \$74 billion from SSA countries in 2011, which is about 3.4% of total U.S. global imports of \$2.2 trillion.

The United States exported goods worth \$20.3 billion to the region in 2011, 1.5% of total U.S. exports of \$1.3 trillion based on 2011 trade statistics. Overall, total trade (exports plus imports) between the United States and Sub-Saharan Africa grew 51% between 2009 and 2011, up from \$62.4 billion in 2009 to \$94.3 billion in 2011. This increase in the value of trade resulted from increases in commodity prices between 2009 and 2011, as well as growth in the quantities traded.

The main U.S. import is mineral fuels and oil which accounted for about 73% of the US imports from SSA in 2011 (USDC, 2011). Nigeria, South Africa, Angola, Gabon, Chad and Congo are the major exporters of the products imported to the US (i.e. mineral fuels and oil, pearls, precious stones and metals, vehicles and parts).

A large proportion of U.S. trade with sub-Saharan Africa is with a small number of countries. About 79% of U.S. imports from the region in 2011 were from Nigeria (47%), Angola (19%), and South Africa (13%). The only agricultural product in the top 10 products imported is cocoa and cocoa preparations. African cocoa exports increased significantly reaching \$1.2 billion in 2011, up 22 percent from 2010. Côte d'Ivoire, Ghana, Cameroon, Nigeria and Togo are the leading producers and exporters of cocoa in Africa.

The top U.S. export market in SSA was South Africa at \$7.2 billion; made up largely of machinery, mineral fuels and oil, gold powder, vehicles and parts. Other important markets include Nigeria (\$4.8 billion; mostly minerals and oil, machinery, vehicles and its parts and cereals), Angola (\$1.5 billion; mostly machinery, aircraft parts, poultry, iron/steel), Ghana (\$1.1 billion; mostly machinery, vehicles and parts, mineral fuels, cereals), and Ethiopia (\$689 million; mostly cereals, aircraft and parts, machinery).

On August 3, 2010, the United States and the African Union signed a \$5.8 million multi-year Assistance Agreement (to be completed on September 2014) to further the U.S. foreign assistance objectives of peace and security, economic development, regional integration, health and social welfare, and good governance on the African continent. Cooperation Areas of the United States – African Union Multi-year Assistance Agreement, in which the parties may develop and carry-out activities include, but are not limited to:

- Trade facilitation and regional integration
- Agriculture and food security
- Democracy and governance
- Health and nutrition
- Climate change
- Capacity building
- Strengthening regional and global cooperation
- Such other areas as the parties may mutually agree to.

The partners further intend to hold discussions aimed at facilitating cooperation in four key areas: peace and security; democracy and governance; economic development, investment and trade; and promotion of opportunity and development, as well as to exchange related information on best practices, lessons learned, and technical matters.

- The Partners intend to cooperate and encourage collaboration among international partners in confronting the many peace and security challenges facing the continent.

## PEACE AND SECURITY

- The Partners intend to deepen their cooperation, coordination, and capacity to work together in areas of humanitarian concern, crisis response and monitoring, conflict prevention, peacekeeping operations, post conflict reconstruction and development, maritime security, illicit trafficking and combating terrorism, and to improve their mutual engagement with other regional and international organizations in these areas.

## DEMOCRACY AND GOVERNANCE

- The Partners intend to work together on efforts to support democratic practice and constitutional transitions; promote good governance, elections, transparency, and the rule of law; uphold human rights, including the freedoms of speech and religion, women's rights throughout the continent; and the promotion of strong civil society and social justice. They intend to collaborate in these areas and improve the capacity of the AUC to be able to deliver on these issues in the areas identified.

## ECONOMIC GROWTH, TRADE AND INVESTMENT

- To achieve joint economic objectives and other interests, the Partners intend to encourage ongoing programs and initiatives and explore new areas of cooperation aimed at promoting sustainable growth and encouraging mutual private sector engagement to stimulate trade, investment, and cooperation in other related fields.
- The Partners intend to explore cooperation on issues that transcend national boundaries in the following fields: natural resource and labor management, sustainable fisheries, environmental protection, food security, climate change, renewable energy and regional energy integration, organized crime, conservation of biodiversity, labor migration, agriculture, civil aviation, and regional information networks and communication.
- The Partners intend to exchange views on their respective positions on these matters in international and regional forums and cooperate on mutual positions.

## PROMOTION OF OPPORTUNITY AND DEVELOPMENT

- The Partners intend to promote cooperation in the following fields: health, education, humanitarian resilience, enhancing the role of youth and women. The Partners may also consider collaborative activities in the area of higher education, promoting technical and scientific cooperation, exchange programs, capacity building, and research and development in the areas of information technology.
- Under the partnership, which is still in its early days, a detailed action plan has not yet been articulated. Intervention areas are still very loosely defined and the AUC and the US Department of State are working towards making it more comprehensive. Hence, the implementation level is still very low.
- In fact, the partnership framework needs to be made more comprehensive and be further clarified in terms of its institutional framework and content as specified in the recommendations. Selected key initiatives of the US that supports Africa trade, investment, and development include:

### The African Growth and Opportunity Act

The Africa Investment Incentive Act of 2006 (signed by President Bush on December 20, 2006) amends portions of the African Growth and Opportunity Act (AGOA) and is referred to as "AGOA IV".

The legislation extends the third country fabric provision for five years, from September 2007 until September 2012; adds an abundant supply provision; designates certain denim articles as being in abundant supply; and allows lesser developed beneficiary sub-Saharan African countries export certain textile articles under AGOA. The textile and apparel provisions were further extended in 2012 to 2015.

### The Millennium Challenge Corporation

MCC is an innovative and independent U.S. foreign aid agency that is helping lead the fight against global poverty. Created by the U.S. Congress in January 2004 with strong bipartisan support, MCC is changing the conversation on how best to deliver U.S. foreign assistance by focusing on good policies, country ownership, and results.

To date, the MCC has approved over \$8.4 billion in compact and threshold programs worldwide that support country-determined projects in such sectors as:

- agriculture and irrigation,
- transportation (roads, bridges, ports),
- water supply and sanitation,
- access to health,
- finance and enterprise development,
- anticorruption initiatives,
- land rights and access, and
- access to education.

### Power Africa

On 30th June 2013, President Obama announced Power Africa, a new initiative to double access to power in sub-Saharan Africa. The United States and its partners intend to work with an initial set of Power Africa partner countries, including Ethiopia, Ghana, Kenya, Liberia, Nigeria, and Tanzania. Power Africa will also partner with Uganda and Mozambique on responsible oil and gas resources management.

Power Africa will bring to bear a wide range of U.S. government tools to support investment in Africa's energy sector. From policy and regulatory best practices, to pre-feasibility support and capacity building, to long-term financing, insurance, guarantees, credit enhancements and technical assistance, Power Africa will provide coordinated support to help African partners expand their generation capacity and access.

The United States will commit more than \$7 billion in financial support over the next five years to this effort.

### Trade Africa

On 1st July 2013, US President Barack Obama announced the launch of Trade Africa, a new partnership between the United States and sub-Saharan Africa that seeks to increase internal and regional trade within Africa, and expand trade and economic ties between Africa, the United States, and other global markets.

Trade Africa will initially focus on the member states of the East African Community (EAC) – Burundi, Kenya, Rwanda, Tanzania, and Uganda. In its initial phase, Trade Africa aims to double intra-regional trade in the EAC, increase EAC exports to the United States by 40%, reduce by 15% the average time needed to import or export a container from the ports of Mombasa or Dar es Salaam to land-locked Burundi and Rwanda in the EAC's interior, and decrease by 30% the average time a truck takes to transit selected borders. The United States is also supporting the EAC's efforts to advance regional integration, through bilateral and regional trade facilitation and a new partnership with TradeMark East Africa.

### Doing Business in Africa Campaign

Highlighted at the U.S.-Africa Business Forum, the Doing Business in Africa (DBIA) Campaign, includes \$7 billion in new financing to promote U.S. exports to and investments in Africa. The DBIA Campaign encourages U.S. commercial engagement in Africa by harnessing the resources of the U.S. government to assist businesses in identifying and seizing opportunities and to engage with members of the African Diaspora in the United States. The DBIA Campaign, which was launched in November 2012, has four main objectives:

- Connect American Businesses with African Partners
- Support Existing and New American Investment in Africa
- Expand Access for American Businesses to Finance Their Exports to Africa
- Reduce Barriers to Trade and Investment in Africa

## 5. Africa-South Korea Strategic Partnership



Established during the first Korea-Africa Summit on November 8, 2006 in Seoul, Korea, the Africa-South Korea Forum was convened with the African Union at the second meeting of the body, which was also held in Korea between November 24-25, 2009.

The 1st Forum was attended by five African Presidents from Benin, Congo (Brazzaville), Ghana, Nigeria and Tanzania and Ministers from 25 African countries. The Chairperson of the Commission was invited as a guest but was unable to attend. Three years after the first Seoul meeting, South Korea proposed to host, in Seoul in 2009, the 2nd Korea-Africa Forum. On the occasion of the 2nd Forum, the AU Commission was integrally involved and agreed to follow the Banjul format as amended, which is limited to Ministers only.

While the initial intent was to hold an Africa – South Korea Cooperation summits every 3 years, the meeting in 2009 is the most recent. In addition to the Summit, a Ministerial Review Conference was to meet every third year in the period between Summits. Other institutional structures include an Africa-Korea Cooperation Joint Task Force Meeting comprised of senior officials meeting, which is to take place twice in between Summits.

South Korea over the past four decades has demonstrated incredible growth and global integration to become a high-tech industrialized economy. In the 1960s, GDP per capita was comparable with levels in the poorer countries of Africa and Asia. In 2004, South Korea joined the trillion dollar club of world economies, and is currently the world's 12th largest economy with a GDP of \$1.13 trillion, and a population of 49.8 million.

South Korea's system of close government and business ties, including directed credit and import restrictions, made its rapid growth and economic success possible. The government promoted the import of raw materials and technology at the expense of consumer goods, and encouraged savings and investment over consumption. Today, the nation is the world's 7th largest exporting country and a global leader in the manufacture of semiconductors, wireless telecommunications equipment, motor vehicles, computers, steel, ships, and petrochemicals.

The action plan of the 2nd Korea-Africa Forum involved the following scope of cooperation:

- Development Cooperation
- Trade and Investment

- Peace and Security Cooperation
- Agriculture and Rural Development
- International Cooperation
- Public Health Services
- Education and Vocational Training
- Poverty Eradication and Sustainable Development
- Green Growth Initiative
- Industrial Development

The second South Korea-Africa Forum was held in 2009, and the basic plan for development cooperation with Africa for 2009-2012 was announced. The plan called for doubling assistance for Africa by 2012 compared to 2008. Korea planned to invite 5,000 trainees from Africa through 2012, to join World Friends Korea's dispatch of 1,000 overseas volunteers, and greatly expand cooperation projects. It also pledged improved assistance for green growth in Africa with the Korea-Africa Green Growth Initiative 2009-2012.

Although promoted as a continental program, the basic plan for development cooperation with Africa for 2009-2012 was in fact the Korea bilateral cooperation program for Africa. To date, the partnership remains more focused on bilateral projects. On a bilateral basis, assistance for Africa in 2009 totaled KRW 68 billion (USD 53.31 million) and accounted for 19.1% of the total cooperation project spending. This assistance represented an increase of 12% over 2008 in terms of Korean won, following an increase of 150% over 2007. It was provided to 43 countries. The relatively small increase in 2009 was due to the very large increases in the previous years after the announcement by the Korean government in March 2006 of the Korean Initiative for African Development. Tanzania received KRW 10.2 billion, 5% of the total amount of KOICA's assistance for Africa, followed by Egypt, Kenya, and Senegal.

## 6. The Africa – Turkey Partnership Framework



The inaugural Africa – Turkey Cooperation Summit was held in Istanbul, Turkey in August 2008. A Joint Implementation Plan of the Africa-Turkey Partnership 2010-2014 was developed and when the 2nd Africa-Turkey Cooperation Summit was held in December of 2012, a second, 2014-2018, Joint Implementation Plan of Africa-Turkey Partnership was agreed upon. It was also agreed that the Turkey-Africa Cooperation Summits would

be held every 5 years in Africa and in Turkey on a rotational basis, with a Ministerial Review Conference to meet every third year in the period between Summits on an alternate basis in Turkey and in Africa.

The areas of cooperation of the Partnership include:

- Institutional Cooperation
- Trade and Investment
- Agriculture, Agribusiness, Rural Development, Water Resources Management and Small Medium Enterprises
- Health
- Peace and Security
- Infrastructure, Energy and Transport
- Media and Communication
- Environment

With a population of more than 76 million people and a GDP of \$820 billion, Turkey is the world's 17th largest economy. Over the past twenty years, Turkey has also developed a diverse economy with significant development in the following sectors: textiles, food processing, autos, electronics, tourism, mining (coal, chromate, copper, boron), steel, petroleum, construction, lumber, and paper.

Turkey's largely free-market economy is increasingly driven by its industry and service sectors, although its traditional agriculture sector still accounts for about 25% of employment. An aggressive privatization program has reduced state involvement in basic industry, banking, transport, and communication, and an emerging cadre of middle-class entrepreneurs is adding dynamism to the economy and expanding production beyond the traditional textiles and clothing sectors.

The automotive, construction, and electronics industries are rising in importance and have surpassed textiles within Turkey's export mix. Other leading export goods include apparel, foodstuffs, and metal manufactures and Turkey's main imports are machinery, chemicals, semi-finished goods, fuels and transport equipment.

Oil began to flow through the Baku-Tbilisi-Ceyhan pipeline in May 2006, marking a major milestone that will bring up to 1 million barrels per day from the Caspian to market. Several gas pipeline projects also are moving forward to help transport Central Asian gas to Europe through Turkey, which over the long term will help address Turkey's dependence on imported oil and gas to meet 97% of its energy needs.

For a number of reasons, the projects agreed to during the inaugural Summit were not implemented – which led to the postponement of the 2013 Heads of State/Government Summit. The next and 2nd Heads of

State/Government Summit is now scheduled to take place in November 2014 in Malabo-Equatorial Guinea.

To reinvigorate the 2010-2014 Implementation Plan, another "Joint Implementation Plan" for 2014-2018 was prepared. In January 2014, Turkey committed a further USD 1 million to facilitate implementation of the identified projects including a "Regional Counter Terrorism Excellence Center in Accra-Ghana".

In the area of trade and investment, Turkey intends to leverage its bilateral successes in favor of its strategic partnership with Africa. As a matter of example, the case of Turkey-Ethiopia cooperation was cited. Ten years ago, the two countries literally had no relationship. Today, 85% of Ethiopia's USD 95 million export value is realized by AYKA, a Turkish company which also has 7000 Ethiopian employees. The biggest African cable company is also a Turkish investment in Ethiopia. Turkey has also undertaken number of manufacturing-related investment in Ethiopia.

The 2nd Joint Implementation Plan of Africa-Turkey Partnership (2014-2018) has thus been established for a period of four years and will be subject to mutual review, adjustment and improvement during that period. Acknowledging the strong bilateral relations between Turkey and many African countries, the Parties adopted this Joint Implementation Plan to further strengthen the comprehensive cooperation between Turkey and African countries, as specified in the guidelines in Section III of the Joint Implementation Plan of Africa-Turkey Partnership 2010-2014.

- 1. INSTITUTIONAL COOPERATION**
  - a. Consultations on Political Matters
  - b. Inter-Parliamentary Relations
  - c. Cooperation within International Organizations
  - d. Cooperation with Regional Economic Communities
- 2. TRADE AND INVESTMENT**
- 3. AGRICULTURE, AGRIBUSINESS, RURAL DEVELOPMENT, WATER RESOURCES MANAGEMENT, AND SMALL AND MEDIUM SCALE ENTERPRISES**
- 4. HEALTH**
- 5. PEACE AND SECURITY**
- 6. MIGRATION**
- 7. CONFLICT RESOLUTION AND MEDIATION**
- 8. INFRASTRUCTURE, ENERGY, MINING AND TRANSPORT**
- 9. CULTURE, TOURISM AND EDUCATION**
- 10. MEDIA, INFORMATION AND COMMUNICATION TECHNOLOGIES**
- 11. ENVIRONMENT**
- 12. YOUTH AND SPORT**

Figure 13: Africa's Partnership Linkages to the World



Notwithstanding the many dynamic initiatives that have been embarked through the various Africa partnerships, there remain untapped opportunities and these were highlighted in a 2014 UNDP analysis undertaken by UNDP. These identified areas present additional potential areas of economic collaboration and business opportunities for global and continental companies seeking to leverage existing public sector support for trade and investment with Africa.

**Table 17: Under Explored Cooperation Opportunities with Africa**

<p><b>Africa-EU Partnership</b>  <i>Germany:</i>  - Engineering technology  - Renewable energy  - EPC (Airport, Transport, Energy)  - TVET and technology centers  <i>UK</i>  - Manufacturing advisory services  - Media, Sport and Entertainment industry  - Financial education  - Financial service development  - Manufacturing advisory services (UK MAS)  <i>France</i>  - Hospitality industry  - Agro-processing  - Life style industry  - EPC (Transport, Energy, Water)  <i>Italy</i>  - Renewable energy  - Social housing  - Textile and garment  <i>Republic of Ireland</i>  - Manufacturing advisory services  - Industry and SME development policy  - FDI promotion policy and strategy</p> <p><b>Africa – Turkey Partnership</b>  EPC (Construction)  Textile cluster  Air transport  FDI &amp; JV</p>	<p><b>Africa-Japan Partnership</b>  Regional and cooperation  SEZ  Metal work technology  Engineering technology  Manufacturing advisory services  TVET  Industry development  Export capacity development  SME development  EPC (Energy, Construction)  Infrastructure finance</p> <p><b>Africa-US Partnership</b>  Regional and cooperation  SEZ  Manufacturing extension program (US MEP)  Financial market education Entrepreneurship  Private equity and venture capital IT Education  Training of training  Teacher upgrading programs  Development compact / MCC  Infrastructure finance</p> <p><b>Africa-Arab League of States</b>  Islamic Finance  FDI &amp; JV  Oil sector governance</p> <p><b>Africa-Chia &amp; Africa-Korea</b>  Regional or cooperation  SEZ  Engineering technology Industrialization partnership  EPC (construction, energy)  Technology centers</p>	<p><b>Africa-India Partnership</b>  <i>Infrastructure</i>  PPP solutions – project development  EPC solutions – PPP/infrastructure funds  EPC (Transport, rail, road)  Oil refinery  Infrastructure finance</p> <p><i>Industry/FDI/Technology Transfer</i>  IT services and software Precious metal  beneficiation Pharmaceuticals and health care</p> <p><i>Sustainability</i>  Wind turbines, biopolymers, desalination  Material efficiency, water technologies</p> <p><i>SME</i>  SME/SME development Incubation center  Agro-processing</p> <p><b>Africa-South America (Via Brazil)</b>  EPC (construction, transport) Renewable energy  – biomass, bio-fuel (ethanol)  Industrialization, TVET, SMI Agriculture &amp;  food security Development policy, program &amp;  institution</p>
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Source: UNDP

# AFRICA LEADING COMPANIES DIRECTORY

As the African Union as a whole and African nations individually seek to pursue inclusive growth strategies and to build more inclusive economies, the role of the private sector in Africa has never been more important. With an expanding work force and a need to address high levels of youth unemployment and underemployment, there is also an opportunity for unprecedented collaboration between the African public sector and the continental and global private sector to pursue public-private partnership opportunities across the fast-growing and diverse economic landscape of the continent. To facilitate accelerated relationships – intra-Africa – and between Africa and other parts of the world. The AU has put together this directory of leading companies on the continent to make it easier for decision makers to engage and be engaged – toward better business and accelerated economic development.



## CAMEROON

<b>AU Region</b>	Central
<b>Country</b>	CAMEROON
<b>Supersector</b>	BEVERAGES
<b>Sector</b>	BEVERAGES
<b>Company Name</b>	SA DES BRASSERIES DU CAMEROUN
<b>Turnover (Thds \$)</b>	563 189
<b>Turnover Change</b>	-0.57%
<b>Net Profits</b>	87 342
<b>Year Founded</b>	1948
<b>CEO Surname</b>	Batista
<b>CEO First name</b>	Francis
<b>Initials</b>	F
<b>Title</b>	Mr
<b>Designation</b>	Chief Executive Officer
<b>Postal Address</b>	PO Box 4036 Douala, Cameroon
<b>Physical Address</b>	77 Rue Prince Bell, Douala
<b>Telephone</b>	00237 33 42 91 33
<b>Fax</b>	00237 33 42 79 45
<b>Email</b>	siege@sabc-cm.com
<b>URL</b>	www.lesbrasseriesducameroun.com

### Profile

Les Sociétés Anonymes des Brasseries du Cameroun (SABC or BC) is a brewing company in Cameroon with their main offices and main factory based in Douala, with other breweries in Bafoussam, Douala, Garoua, and Yaoundé. Les Brasseries et Glaceries d'Indochine (BGI) owns a 75% share in the company, and Heineken owns 8.8%. Cameroon's president, Paul Biya, is another major shareholder.

### Detailed Profile

Les Brasseries du Cameroun's parent company, BGI, was purchased by the Castel Group, a company better known for its wines, in 1990. By the end of the decade, les Brasseries had captured 70% of Cameroon's alcoholic beverage market and 80% of the soft drink market. Les Brasseries du Cameroun's parent company, BGI, was purchased by the Castel Group, a company better known for its wines, in 1990. By the end of the decade, les Brasseries had captured 70% of Cameroon's alcoholic beverage market and 80% of the soft drink market.

The group has 5 commercial and industrial sites and 28 distribution centres. Brasseries du Cameroon produce and market a range of quality products including nine brands of beer, 9 soft drink brands declined in 21 flavors; Over 100 quality wine brands

<b>AU Region</b>	Central
<b>Country</b>	CAMEROON
<b>Supersector</b>	DIVERSIFIED
<b>Sector</b>	DIVERSIFIED
<b>Company Name</b>	GROUPE CFAO CAMEROUN
<b>Turnover (Thds \$)</b>	290 516
<b>Turnover Change</b>	9.32%
<b>Net Profits</b>	0
<b>Year Founded</b>	2002
<b>CEO Surname</b>	Viry
<b>CEO First name</b>	Alain
<b>Initials</b>	A
<b>Title</b>	Mr
<b>Designation</b>	President
<b>Postal Address</b>	PO Box 6936 Douala
<b>Physical Address</b>	18, Rue Troyon Sevres, 92310 France
<b>Telephone</b>	0033 46 23 56 56
<b>Email</b>	accueil@cfao.com
<b>URL</b>	www.cfaogroup.com

### Profile

CFAO is a leader in specialised distribution for its core businesses of automotive and pharmaceutical distribution in Africa and French overseas territories.

### Detailed Profile

The firm also deals in machinery and equipment, the production and distribution of consumer goods and some technological services in Africa. CFAO operates in 34 countries, 32 of which are in Africa, and in seven French overseas territories, with a payroll of 10,100 at end 2011.

<b>AU Region</b>	Central
<b>Country</b>	CAMEROON
<b>Supersector</b>	INDUSTRIAL TRANSPORTATION
<b>Sector</b>	TRANSPORT
<b>Company Name</b>	BOLLORE AFRICA LOGISTICS CAMEROUN
<b>Turnover (Thds \$)</b>	247 544
<b>Turnover Change</b>	N/A
<b>Net Profits</b>	4 253
<b>Year Founded</b>	1927
<b>CEO Surname</b>	Lafont
<b>CEO First name</b>	Dominique
<b>Initials</b>	D
<b>Title</b>	Mr
<b>Designation</b>	Chief Executive Officer
<b>Postal Address</b>	BP 4057 Douala
<b>Physical Address</b>	Vallee Tokoto – Zone des Professions Maritimes, Douala

<b>Telephone</b>	00237 33 50 12 12
<b>Email</b>	sales.cameroun@bollore.com
<b>URL</b>	www.bollore-africa-logistics.com

#### Profile

Bolloré Africa is a subsidiary of Bolloré Group that was founded in 1822, the Bolloré Group is one of the 500 largest companies in the world.

#### Detailed Profile

Bolloré Africa Logistics is the leading integrated logistics network in Africa and the first operator port and rail public-private partnerships. With a mesh continent unique and effective presence in 55 countries including 45 in Africa. Bolloré Africa Logistics is now the specialist in custom industrial projects for a portfolio of clients from around the world.

<b>AU Region</b>	Central
<b>Country</b>	CAMEROON
<b>Supersector</b>	OIL & GAS
<b>Sector</b>	REFINING
<b>Company Name</b>	SOCIETE NATIONALE DE RAFFINAGE
<b>Turnover (Thds \$)</b>	1 935 790
<b>Turnover Change</b>	34.39%
<b>Net Profits</b>	0
<b>Year Founded</b>	1976
<b>CEO Surname</b>	John Ebong
<b>CEO First name</b>	Ngole
<b>Initials</b>	C
<b>Title</b>	Mr
<b>Designation</b>	Chief Executive Officer
<b>Postal Address</b>	PO Box 365 Limbe, Cameroun
<b>Physical Address</b>	Nouvelle Route Bonaberi, Limbe
<b>Telephone</b>	00237 33 33 22 38
<b>Fax</b>	00237 33 33 22 39
<b>Email</b>	contact@sonara.cm
<b>URL</b>	www.sonara.cm/

#### Profile

Cameroon's Société Nationale de Raffinage (SONARA) refinery, which is located in the port city of Limbe, is the source for the country's petroleum products.

#### Detailed Profile

The government holds a 66% interest in SONARA while TotalFina Elf, ExxonMobil, Shell, and ChevronTexaco hold the remaining shares. The SONARA refinery has utilized its spare capacity to refine products for export to other African nations, Europe, Latin America, and the United States.

<b>AU Region</b>	Central
<b>Country</b>	CAMEROON
<b>Supersector</b>	OIL & GAS
<b>Sector</b>	PETROLEUM
<b>Company Name</b>	SOCIETE NATIONALE DES HYDROCARBURES
<b>Turnover (Thds \$)</b>	1 809 850
<b>Turnover Change</b>	5.65%
<b>Net Profits</b>	43 111
<b>Year Founded</b>	1980
<b>CEO Surname</b>	Adolphe
<b>CEO First name</b>	Moudiki
<b>Initials</b>	A
<b>Title</b>	Mr
<b>Designation</b>	Director General

<b>Postal Address</b>	PO Box 955 Yaoundé Cameroun
<b>Physical Address</b>	Siege Yaounde
<b>Telephone</b>	00237 22 20 19 10
<b>Fax</b>	00237 22 20 98 69
<b>Email</b>	info@snh.cm
<b>URL</b>	www.snh.cm/

#### Profile

Société Nationale des Hydrocarbures (SNH) is a national oil and gas company of Cameroon. The company was established on 12 March 1980.

#### Detailed Profile

SNH operates in partnership with international oil companies and it is responsible for selling the government's share of oil output. It holds a minor stake in projects operated by international partners. In cooperation with GDF Suez, SNH is planning to build a liquefied natural gas plant

<b>AU Region</b>	Central
<b>Country</b>	CAMEROON
<b>Supersector</b>	TELECOMMUNICATIONS
<b>Sector</b>	TELECOMS
<b>Company Name</b>	MTN CAMEROON
<b>Turnover (Thds \$)</b>	419 667
<b>Turnover Change</b>	3.95%
<b>Net Profits</b>	56 291
<b>Year Founded</b>	2000
<b>CEO Surname</b>	Toriola
<b>CEO First name</b>	Karl
<b>Initials</b>	K O
<b>Title</b>	Mr
<b>Designation</b>	Chief Executive Officer
<b>Postal Address</b>	PO Box 15574 Douala, Littoral
<b>Physical Address</b>	360 Rue Drouot, Douala, Littoral
<b>Telephone</b>	00237 79 00 90 90
<b>Fax</b>	00237 79 00 90 40
<b>Email</b>	contact@mtn.cm
<b>URL</b>	www.mtn.cm

#### Profile

MTN Cameroon is a leading telecom services provider based in Cameroon. Established in 2000, following acquisition of the Camtel Mobile licence by the MTN South African group. The company primarily operates wireless, data and internet services to business and residential customers. The company has over 7.45 million wireless subscriptions equivalent to wireless market share of 50.8% (2012).

#### Detailed Profile

MTN has invested heavily in infrastructure, rolling out 193 new sites and reached over 1000 mark. It has also modernized over 50% of its network in 2012. MTN International holds 70% stake in the company while 30% stake is held by the Cameroonian company, Broadband Telecom. For the year ended December 2012, MTN Cameroon generated ZAR 3,812 million in revenue

<b>AU Region</b>	Central
<b>Country</b>	CAMEROON
<b>Supersector</b>	TELECOMMUNICATIONS
<b>Sector</b>	TELECOMS
<b>Company Name</b>	ORANGE CAMEROUN
<b>Turnover (Thds \$)</b>	330 671
<b>Turnover Change</b>	10.06%
<b>Net Profits</b>	56 887

<b>Year Founded</b>	1999
<b>CEO Surname</b>	Baudin
<b>CEO First name</b>	Phillipe
<b>Initials</b>	P
<b>Title</b>	Mr
<b>Designation</b>	Chief Executive Officer
<b>Postal Address</b>	PO Box 6721 Yaounde
<b>Physical Address</b>	CBC Building, Avenue Kennedy, Yaounde
<b>Telephone</b>	00237 22 22 49 56
<b>Fax</b>	00237 22 33 73 72
<b>Email</b>	support.internet@orange.cm
<b>URL</b>	www.orange.cm

#### Profile

Orange is a global provider for voice, video, data, and Internet telecommunications and professional services to businesses and consumers.

#### Detailed Profile

Orange Cameroon is a subsidiary Orange SA (formerly France Telecom). The Company offers Internet, IT and telecommunications operations relating to technology businesses. The company main brands are mobile, landline, internet and IPTV services

<b>AU Region</b>	Central
<b>Country</b>	CAMEROON
<b>Supersector</b>	UTILITIES
<b>Sector</b>	ELECTRICITY
<b>Company Name</b>	AES AFRICAN POWER COMPANY (renamed ENEO Cameroon)
<b>Turnover (Thds \$)</b>	429 884
<b>Turnover Change</b>	6.57%
<b>Net Profits</b>	156
<b>Year Founded</b>	2001
<b>CEO Surname</b>	Kontchou
<b>CEO First name</b>	Joel Nana
<b>Initials</b>	J K
<b>Title</b>	Mr
<b>Designation</b>	Chief Executive Officer
<b>Postal Address</b>	PO Box 4077 Douala
<b>Physical Address</b>	Bonanjo Avenue Charles de Gaulle, Douala
<b>Telephone</b>	00237 33 42 15 53
<b>Fax</b>	00237 33 42 22 35
<b>Email</b>	info@aessoneltoday.com
<b>URL</b>	www.bienvenueneo.com/index.php/fr/

#### Profile

AES was known as a company generating, transmitting and supplying energy and electricity also operating in hydro, thermal, and isolated power plants. In September 2014, AES merged competence with the Société Nationale d'Electricité to form AES – SONEL and has adopted a new name known as 'Energy of Cameroon – ENEO Cameroon' which owes 56% shares of the new corporation while the state of Cameroon owns 44%.

#### Detailed Profile

ENEO's distribution network consists of 11.450 KM of lines of 5.5 to 33 KV and 11.158 KM of lines of 220-230 KV. The corporation reportedly has a staff strength of some 3.600 workers with more than 900.000 customers, 45% of who live in the cities of Douala and Yaounde.

## DEMOCRATIC REPUBLIC OF THE CONGO

<b>AU Region</b>	Central
<b>Country</b>	DEM. REP. CONGO
<b>Supersector</b>	DIVERSIFIED
<b>Sector</b>	DIVERSIFIED
<b>Company Name</b>	GROUPE CFAO CONGO
<b>Turnover (Thds \$)</b>	327 338
<b>Turnover Change</b>	19.09%
<b>Net Profits</b>	0
<b>Year Founded</b>	1937
<b>CEO Surname</b>	Viry
<b>CEO First name</b>	Alain
<b>Initials</b>	A
<b>Title</b>	Mr
<b>Designation</b>	President
<b>Postal Address</b>	
<b>Physical Address</b>	18, Rue Troyon Sevres, 92310 France
<b>Telephone</b>	0033 46 23 56 56
<b>Fax</b>	
<b>Email</b>	accueil@cfao.com
<b>URL</b>	www.cfaogroup.com

#### Profile

CFAO is a leader in specialised distribution for its core businesses of automotive and pharmaceutical distribution in Africa and French overseas territories.

#### Detailed Profile

The firm also deals in machinery and equipment, the production and distribution of consumer goods and some technological services in Africa. CFAO operates in 34 countries, 32 of which are in Africa, and in seven French overseas territories, with a payroll of 10,100 at end 2011.

<b>AU Region</b>	Central
<b>Country</b>	DEM. REP. CONGO
<b>Supersector</b>	MINING
<b>Sector</b>	MINING
<b>Company Name</b>	GENRALE DES CARRIERS ET DES MINES
<b>Turnover (Thds \$)</b>	208 454
<b>Turnover Change</b>	-8.29%
<b>Net Profits</b>	-173 905
<b>Year Founded</b>	1966
<b>CEO Surname</b>	Mulimbi
<b>CEO First name</b>	Albert Yuma
<b>Initials</b>	A Y
<b>Title</b>	Mr
<b>Designation</b>	Chief Executive Officer
<b>Physical Address</b>	419 Boulevard Kamnyola, Lubumbashi
<b>Telephone</b>	00243 234 1105
<b>Fax</b>	00243 234 1041
<b>Email</b>	contact@gecamines.cd
<b>URL</b>	www.gecamines.cd

#### Profile

La Générale des Carrières et des Mines is a state-owned mining company in DRC that operates as both a mining and exploration company.

<b>Detailed Profile</b>	
Founded in 1966 and a forerunner of the Union Minière du Haut Katanga, Gécamines is engaged in the exploration, research, exploitation and production of mineral deposits including copper, cobalt, tin, gold, zinc, among others. One of the largest mining companies in Africa, and the biggest in the Democratic Republic of Congo, Gécamines sits on the world's greatest deposit of cobalt and is the eighth-largest producer of copper in the world. Copper mines in which Gécamines has a major interests include, but are not limited to, Kambove, Kipushi, Kamfundwa and Kolwezi	
AU Region	Central
Country	DEM. REP. CONGO
Supersector	OIL & GAS
Sector	PETROLEUM SERVICES
Company Name	ENGEN RD CONGO
Turnover (Thds \$)	429 782
Turnover Change	36.19%
Net Profits	11 558
Year Founded	2007
CEO Surname	Nikobasa
CEO First name	Charles
Initials	C
Title	Mr
Designation	Managing Director
Postal Address	PO Box 2799 Kinshasa
Physical Address	14/16 Avenue Du Port, Gombe
Telephone	00243 81 700 5590
Fax	00243 81 346 4205
Email	info@engen.cd
URL	www.engen.cd

**Profile**  
Engen operates in the Democratic Republic of Congo as Engen DRC, having purchased 60% of Shell en RDC in December 2007. Forty percent of Engen DRC is owned by the government of the DRC

**Detailed Profile**  
Engen also partners with the government of the DRC which owns 40% shares of the company. Engen also owns 13% of SEP, the industry distribution and operations company, as well as a 49% share in Aristea in partnership with Total.

AU Region	Central
Country	DEM. REP. CONGO
Supersector	TELECOMMUNICATIONS
Sector	TELECOMS
Company Name	AIRTEL CONGO RDC (FORMERLY ZAIN RDC)
Turnover (Thds \$)	335 973
Turnover Change	44.54%
Net Profits	-65 060
Year Founded	2007
CEO Surname	Luballa
CEO First name	Louis
Initials	L
Title	Mr
Designation	Managing Director
Physical Address	Corner Tchade and Bas Congo Avenues, Kinshasa
Telephone	00243 9999 64725
Fax	00243 990 0101
Email	info.airtelrdc@cd.airtel.com

URL	www.africa.airtel.com
<b>Profile</b>	
Airtel DRC is the largest telecom network in the country. The company operates as a subsidiary of Airtel Africa which in turns is a subsidiary of Indian telecommunication company Bharti Airtel.	

**Detailed Profile**  
The company primarily provides wireless telephony services, data and internet services to both residential and business subscribers. The company acquired 3G license in August 2012 and launched 3G services in May 2013. It has approximately 7 million wireless telephony subscriptions (2012). More than a billion U.S. dollars has been invested in the network over the years, and Airtel plans to invest an additional 615 million U.S. dollars over the next three years.

<b>GABON</b>	
AU Region	Central
Country	GABON
Supersector	BEVERAGES
Sector	BEVERAGES
Company Name	SOCIETE DES BRASSERIES DU GABON
Turnover (Thds \$)	242 675
Turnover Change	9.84%
Net Profits	34 832
Year Founded	1966
CEO Surname	Castel
CEO First name	Pierre
Initials	P
Title	Mr
Designation	Founding President
Postal Address	PO Box 487 Libreville
Physical Address	Boulevard Leon M'Ba, Libreville
Telephone	00241 70 1969
Fax	00241 70 38 92
URL	www.groupe-castel.com

**Profile**  
The Company manufactures beer, mineral water and fizzy drinks. Castel Gabon is a subsidiary company of Castel Group which was founded in 1949 by Pierre Castel. Its beer and soft drinks business started in 1967, when the company purchased a brewery in Gabon.

**Detailed Profile**  
Castel Group is one of the world leaders in wines, beers and soft drinks, able to sustain its expansion in its high potential businesses. Castel Group owns the Societe des Brasseries du Gabon, the leading brewing company in Gabon.

AU Region	Central
Country	GABON
Supersector	DIVERSIFIED
Sector	DIVERSIFIED
Company Name	COMPAGNIE DU KOMO
Turnover (Thds \$)	253 486
Turnover Change	7.22%
Net Profits	22 716
Year Founded	1957
CEO Surname	Kerangall
CEO First name	Christian
Initials	C
Title	Mr
Designation	Chairman and CEO

Postal Address	PO Box 613 Libreville
Physical Address	Zone Industrielle d'Oloumi, Libreville
Telephone	00241 76 25 10
Fax	00241 74 17 76
Email	direction.sogafric@groupe-sogafric.com
URL	www.compagniedukomo.com

#### Profile

Compagnie du Komo is a holding equity infusion of 9,119,800,000 fully paid FCFA. Compagnie du Komo has financial interests in many societies in Africa and Europe. The group undertakes the management and administration of its affiliates engaged in activities as diverse as trade, industry, service provision, real estate and finance.

#### Detailed Profile

The company is involved in the management and administration of its subsidiaries diversified in commerce, industry, service benefits, real estate and finance. Its origins date back to 1957 in Gabon and Congo. Compagnie du Komo is now one of the leading manufacturers and traders of Gabon and the subregion.

AU Region	Central
Country	GABON
Supersector	MINING
Sector	MINING
Company Name	COMPAGNIE MINIERE DE L'OGOUE
Turnover (Thds \$)	732 160
Turnover Change	-19.18%
Net Profits	251 278
Year Founded	1957
CEO Surname	Fabre
CEO First name	Jean
Initials	J
Title	Mr
Designation	Director General
Postal Address	PO Box 27/28 Moanda Gabon
Physical Address	Industrial Zone Moanda
Telephone	00213 21 63 36 46
Fax	00213 23 50 41 25
Email	andre.massard@eramet-comilog.com
URL	www.eramet-comilog.com

#### Profile

COMILOG Gabon assures a mission of public service through SETRAG subsidiary to 84%. In May 2003, COMILOG has indeed given a provisional manage the Transgabonais by the Government of Gabon. This has greatly improved maintenance and traffic reliability, enabling the flow of larger amounts of manganese ore

#### Detailed Profile

The company is based in Moanda, Gabon. Compagnie Miniere de l'Ogooue SA is a subsidiary of Eramet SA. Comilog's "Compagnie Miniere de l'Ogooue" produces high grade oxidized ore at its Moanda mine in Gabon. The saleable products come in different grades and sizes and some ore fines are processed locally into Sinter.

AU Region	Central
Country	GABON
Supersector	OIL & GAS
Sector	PETROLEUM
Company Name	TOTAL GABON
Turnover (Thds \$)	1 570 616
Turnover Change	17.14%
Net Profits	352 072

Year Founded	1949
CEO Surname	Chague
CEO First name	Benoit
Initials	B
Title	Mr
Designation	Director General
Postal Address	Boulevard Hourc. B.P. 525, Port-Gentil. Republique Gabonaise
Physical Address	Boulevard Hourcq, Port-Gentil
Telephone	00 33 1 47 44 31 86
Email	ep-ga-dss.webmaster@total.com
URL	www.total-gabon.com

#### Profile

Total Gabon engages in the research, extraction, and production of crude oil and natural gas in Gabon. The company is a subsidiary of the Refining and Marketing in the Africa / Middle East area of the Total Group, 5th international oil company. Born from the merger of Total Fina and Elf in 2000, the company employs 156 people with a capital of 265 510 000 FCFA.

#### Detailed Profile

It holds interests in various mining exploration fields with a total area of 11,185 square kilometers, as well as owns thirty production fields. The company is headquartered in Port Gentil, Gabon.

AU Region	Central
Country	GABON
Supersector	OIL & GAS
Sector	PETROLEUM
Company Name	SHELL GABON
Turnover (Thds \$)	1 304 680
Turnover Change	N/A
Net Profits	0
Year Founded	1960
CEO Surname	Godson
CEO First name	Njoku
Initials	T
Title	Mr
Designation	Managing Director
Postal Address	Terminal Gamba, BP 146 – Port-Gentil / BP 48 – Gamba
Telephone	00 241 01 55 82 70
Fax	00241 55 82 74
Email	shellgabon@shell.com
URL	www.shell.com

#### Profile

Shell is a global group of energy and petrochemical companies. The headquarters are in The Hague, the Netherlands, and our Chief Executive Officer is Peter Vosser. The parent company of the Shell group is Royal Dutch Shell plc, which is incorporated in England and Wales.

#### Detailed Profile

Shell provides transport fuel to around 10 million customers each day through our 44,000 service stations worldwide. They are working to deliver cleaner burning and more efficient fuels. Their products and services are also designed to meet the needs of businesses – from the construction industry to aviation, chemicals to shipping.

AU Region	Central
Country	GABON
Supersector	OIL & GAS
Sector	PETROLEUM

Company Name	MAUREL & PROM GABON
Turnover (Thds \$)	524 936
Turnover Change	57.17%
Net Profits	208 760
Year Founded	2004
CEO Surname	Henin
CEO First name	Jean-Francois
Initials	J F
Title	Mr
Designation	President & CEO
Postal Address	PO Box 20149 Port Gentil
Physical Address	Zone Portuaire de l'OPRAG, Port Gentil
Telephone	00241 564 691
Fax	00241 564 692
Email	communication@agence-influences.fr
URL	www.maureletprom.fr

#### Profile

As a mid-size oil & gas Company listed on the Paris market (in €), Maurel & Prom has proven experience as an oil operator with a presence in Africa and latin America.

#### Detailed Profile

In 10 years, the Group has designed oil systems, drilled more than 100 exploration wells with a success rate of more than 46% and discovered major fields at minimum cost. Currently working in 10 countries on 4 continents

AU Region	Central
Country	GABON
Supersector	OIL & GAS
Sector	PETROLEUM SERVICES
Company Name	TOTAL MARKETING GABON
Turnover (Thds \$)	251 945
Turnover Change	N/A
Net Profits	7 562
Year Founded	2000
CEO Surname	Pouret
CEO First name	Gilles
Initials	G
Title	Mr
Designation	Commercial Director
Postal Address	PO Box 540 Libreville
Physical Address	Avenue de la Republique, Libreville
Telephone	00241 79 40 03
Fax	00241 77 47 40
Email	gilles.pouret@total.ga
URL	www.totalmarketing.ga

#### Profile

Total Marketing Gabon is the main distributor of petroleum products in Gabon. The company is a subsidiary of the Refining and Marketing in the Africa / Middle East area of the Total Group, 5th international oil company. Born from the merger of Total Fina and Elf in 2000, the company employs 156 people with a capital of 265 510 000 FCFA.

#### Detailed Profile

Total Group, the parent company's activities are based in more than 130 countries and cover all segments of the petroleum industry, including Upstream (exploration, development and production of oil and natural gas, LNG) and Downstream (refining, marketing, trading and shipping crude oil and petroleum products). Total also produces base chemicals (petrochemicals and fertilizers) and Specialty Chemicals, whose products are mainly for the industry. In addition, Total has interests in the coal mining and power generation sector. In Gabon, the company distributes. The company distributes aviation fuel, gas, bitumen, insecticides and automotive engine products.

AU Region	Central
Country	GABON
Supersector	RETAIL
Sector	RETAIL
Company Name	CECAGADIS
Turnover (Thds \$)	371 953
Turnover Change	14.82%
Net Profits	23 321
Year Founded	1967
CEO Surname	Boumah
CEO First name	Jean Bernard
Initials	J B
Title	Mr
Designation	Chief Executive Officer
Postal Address	PO Box 89 Libreville
Physical Address	Facing the Central Post Office, Libreville
Telephone	00241 01 76 21 08
Fax	00241 01 74 32 63
Email	boumah.jb@cecagadis.com
URL	www.cecagadis.com

#### Profile

CECA was founded in 1930 by a private investor and became CECA-GADIS (GADIS=Gabonaise de Distribution) after the country independence and taken over by the government of Gabon until in 1967 when, in partnership with the French companies OPTORG (SHO) and SCO (CCDG), was restored its management to the private sector

#### Detailed Profile

The company has supermarkets throughout Gabon. CECAGADIS is also known to be the first food distribution and non-food group in Gabon

AU Region	Central
Country	GABON
Supersector	TELECOMMUNICATIONS
Sector	TELECOMS
Company Name	AIRTEL GABON
Turnover (Thds \$)	261 460
Turnover Change	18.43%
Net Profits	0
Year Founded	2002
CEO Surname	Coulibaly
CEO First name	Tiemoko
Initials	T
Title	Mr
Designation	Chief Executive Officer, Africa Francophone region
Postal Address	PO Box 9259 Libreville
Physical Address	124 Avenue Bouet, Montagne Sainte, Libreville
Telephone	00241 07 28 01 11

Email	info.africa@airtel.com
URL	www.airtel.com

#### Profile

Known and named after Bharti Airtel Gabon Holdings B.V., Airtel Gabon operates as a mobile telephone operator. The company was formerly known as Zain Gabon. Bharti Airtel Gabon Holdings B.V. was founded in 2000 and is based in Gabon. The company operates as a subsidiary of Bharti Airtel Ltd.

#### Detailed Profile

Airtel Gabon has 829,000 customers and its market share stood at 61%. Airtel Gabon is said to invest additional \$125 million on commercial and social programs. These include the deployment of 3G and 4G network, when made available, to help businesses and the youth access world class data services.

AU Region	Central
Country	GABON
Supersector	UTILITIES
Sector	WATER, ELECTRICITY
Company Name	SOCIETE D'ENERGIE ET D'EAU DU GABON (VEOLIA FRANCE)
Turnover (Thds \$)	319 936
Turnover Change	21.49%
Net Profits	12 155
Year Founded	1997
CEO Surname	Lefaix
CEO First name	Christian
Initials	C
Title	Mr
Designation	Chief Executive Officer
Postal Address	PO Box 2187 Libreville 767401
Physical Address	Avenue Felix Ebone, Libreville
Telephone	00241 76 12 82
Fax	00241 76 11 34
Email	http://veolia.fr/nous-contacter
URL	www.veolia.fr

#### Profile

SEEG is a privatized company since 1997 with 51% owned by the French Group Veolia Water. The company's business is in hydroelectricity power generation and has the monopoly for supplying water and electricity in Gabon

#### Detailed Profile

The company manages somehow to feed the country water and electricity. For water, two major problems: limit leakage in the network and ensure the drinking water treatment. For electricity, SEEG has to face the frequent piracy of its lines. Many companies equip themselves with generators to be independent



## ETHIOPIA

AU Region	East
Country	ETHIOPIA
Supersector	TRAVEL & LEISURE
Sector	AIRLINES
Company Name	ETHIOPIAN AIRLINES
Turnover (Thds \$)	1 419 449
Turnover Change	41.87%
Net Profits	70 638
Year Founded	1946
CEO Surname	Gebremariam
CEO First name	Tewolde
Initials	T
Title	Mr
Designation	Chief Executive Officer
Postal Address	PO Box 1755 Addis Ababa
Physical Address	Bole International Airport, Addis Ababa
Telephone	00251 11 665 2222
Fax	00251 11 661 1474
Email	PublicRelations@ethiopianairlines.com
URL	www.ethiopianairlines.com

#### Profile

Ethiopian Airlines (Ethiopian) is the flag carrier of Ethiopia, and Africa's largest by fleet and operations. Ethiopian Airlines offers African world-class air transport services both for passengers and cargo.

#### Detailed Profile

Operating at the forefront of technology, the airline has also become one of Ethiopia's major industries and a veritable institution in Africa. It is wholly owned by the country's government with its hub and headquarters are at Bole International Airport in Addis Ababa, from where it serves a network of 82 passenger destination

## KENYA

AU Region	East
Country	KENYA
Supersector	BEVERAGES
Sector	BEVERAGES
Company Name	EAST AFRICAN BREWERIES GROUP
Turnover (Thds \$)	519 436
Turnover Change	14.02%
Net Profits	13 723
Year Founded	1922
CEO Surname	Ireland
CEO First name	Charles
Initials	C
Title	Mr
Designation	CEO & Group Managing Director
Postal Address	PO Box 30161, Nairobi 00100
Physical Address	Tusker House, Thika Road, Nairobi
Telephone	00254 20 864 4000
Fax	00254 20 856 1090
Email	contact@eabl.com
URL	www.eabl.com

### Profile

East African Breweries Limited (EABL) is East Africa's leading branded alcohol beverage business with an outstanding collection of brands that range from beer, spirits and adult non alcoholic drinks (ANADs) reaffirming our standing as a total adult beverage (TAB) company.

### Detailed Profile

EABL is a Kenya based holding company, which through its subsidiaries engages in the marketing, brewing, manufacturing and selling drinks, glass containers, malt and barley in Kenya, Uganda and Tanzania. The group has distribution partners in Democratic Republic of Congo, Rwanda and South Sudan.

AU Region	East
Country	KENYA
Supersector	BEVERAGES
Sector	BEVERAGES
Company Name	EAST AFRICAN BREWERIES KENYA
Turnover (Thds \$)	449 639
Turnover Change	8.40%
Net Profits	125 224
Year Founded	1988
CEO Surname	Ireland
CEO First name	Charles
Initials	C
Title	Mr
Designation	CEO and Group Managing Director
Postal Address	PO Box 30161, Nairobi 00100
Physical Address	Corporate Centre Ruaraka, Off Thika Road, Nairobi
Telephone	00254 20 864 4000
Fax	00254 20 856 1090
Email	eabl.info@eabl.com
URL	www.eabl.com

### Profile

EABL Kenya is the flagship company of the group. EABL has 100% shareholding in the entity. The company's core business is brewing of Beer and bottling of non-alcoholic malt beverages

**Detailed Profile**  
EABL (also called KBL) has been a leading brewer in Kenya since it began operations in 1922. The KBL Brewery is located in Ruaraka, near the capital Nairobi. This state-of-the-art facility has generated major savings in cost of production as well as improving quality.

AU Region	East
Country	KENYA
Supersector	CONSTRUCTION & MATERIALS
Sector	CONST. MATERIALS
Company Name	BAMBURI CEMENT
Turnover (Thds \$)	415 178
Turnover Change	23.23%
Net Profits	60 662
Year Founded	1951
CEO Surname	Pescheux
CEO First name	Bruno
Initials	B
Title	Mr
Designation	Managing Director
Postal Address	PO Box 10921, Nairobi 00100
Physical Address	6th & 9th floors Kenya Re Towers, Mara Ragati Road, Upperhill, Nairobi
Telephone	00254 20 289 3000
Fax	00254 20 271 0581
Email	corp.info@bamburi.lafarge.com
URL	www.bamburi.lafarge.com

### Profile

Bamburi Cement Limited is the largest cement manufacturing company in the region and it's Mombasa plant is the second largest cement plant in sub-Saharan Africa. It is also one of the largest manufacturing export earners in Kenya, exporting 28% of its production in 1998 (29%).

### Detailed Profile

Bamburi Cement Limited operates in East Africa mainly Kenya & Uganda and the company is managed as one enterprise. Bamburi's principal activities is in the manufacture and sale of cement & cement related products. Bamburi also manages a world class nature and environmental park developed from rehabilitated quarries.

AU Region	East
Country	KENYA
Supersector	OIL & GAS
Sector	PETROLEUM
Company Name	TOTAL KENYA
Turnover (Thds \$)	1 070 631
Turnover Change	38.62%
Net Profits	-827
Year Founded	1955
CEO Surname	Eze
CEO First name	Ada
Initials	A
Title	Ms
Designation	Managing Director
Postal Address	PO Box 30736-00100 Nairobi
Physical Address	Regal Plaza Building, 6 Avenue Parklands, Limuru Road, Nairobi
Telephone	00254 20 289 7333
Fax	00254 20 266 6973

Email	customerservice@total.co.ke
URL	www.total.co.ke

#### Profile

Total Kenya Limited is part of the global Total Group, which is the fourth largest publicly traded integrated international oil and gas company in the world with presence in over 100 countries. The company has been in existence in Kenya since 1955 when it was first registered as OZO East Africa Limited although it begun actual business operations in 1959.

#### Detailed Profile

Total Kenya Limited acquired Elf Oil Kenya Limited and Chevron Kenya Limited (Caltex) in years 2000 and 2009 respectively making it the largest oil and gas marketer in Kenya by virtue of service station network and market share. Presently, Total Kenya Limited's market presence boasts of more than 176 service stations, 5 solely owned fuel depots, 3 joint depots, 2 Liquefied Petroleum Gas (LPG) filling plants, 1 Lubricant blending plant, and 5 aviation depots.

AU Region	East
Country	KENYA
Supersector	RETAIL
Sector	RETAIL
Company Name	NAKUMATT HOLDINGS
Turnover (Thds \$)	348 998
Turnover Change	4.38%
Net Profits	3 190
Year Founded	1987
CEO Surname	Shah
CEO First name	Atul
Initials	A
Title	Mr
Designation	Managing Director
Postal Address	PO Box 78355 Nairobi 00507
Physical Address	Behind the Panari Sky Centre, Along Mombasa Road
Telephone	00254 20 551 809
Fax	00254 20 650 150
Email	nakumatt@nakumatt.net
URL	www.nakumatt.net

#### Profile

Nakumatt Holdings Ltd is East Africa's leading Supermarket. Their formats include convenience stores, supermarkets and hypermarkets, and serve 200,000 customers per day and offer a range of over 75,000 products.

#### Detailed Profile

As the largest retail market player in East Africa, Uganda and Rwanda, and still expanding to the wider East African region, Nakumatt has 29 stores dealing in general retail merchandise. It has a turnover of more than \$450 million, and average basket value of \$15.

AU Region	East
Country	KENYA
Supersector	TELECOMMUNICATIONS
Sector	TELECOMS
Company Name	SAFARICOM
Turnover (Thds \$)	1 237 938
Turnover Change	8.78%
Net Profits	147 377
Year Founded	1997
CEO Surname	Collymore
CEO First name	Robert

Initials	R
Title	Mr
Designation	Chief Executive Officer
Postal Address	PO Box 66827 Nairobi 00800
Physical Address	Safaricom House, Waiyaki Way, Westlands
Telephone	00254 722 00 3272
Fax	
Email	business.support@safaricom.co.ke
URL	www.safaricom.co.ke

#### Profile

Safaricom Ltd is a leading mobile network operator in Kenya. It was formed in 1997 as a fully owned subsidiary of Telkom Kenya. In May 2000, Vodafone Group Plc of the United Kingdom acquired a 40% stake and management responsibility for the company.

#### Detailed Profile

Safaricom is one of the leading integrated communications companies in Africa with over 17 million subscribers. Safaricom has introduced a number of services to Kenya and been a leading player in the mobile market and national economy.

AU Region	East
Country	KENYA
Supersector	TOBACCO
Sector	TOBACCO
Company Name	BRITISH AMERICAN TOBACCO KENYA
Turnover (Thds \$)	232 998
Turnover Change	43.41%
Net Profits	35 841
Year Founded	1902
CEO Surname	Burnell
CEO First name	Chris
Initials	C
Title	Mr
Designation	Managing Director
Postal Address	PO Box 30000-00100 Nairobi
Physical Address	BAT Building, Likoni Rd, Nairobi
Telephone	00254 20 6942000
Fax	00254 20 6942222
Email	eahrservicecentre@bat.com
URL	www.bateac.com

#### Profile

British American Tobacco (BAT) is a British multinational tobacco company headquartered in London, UK. It is the world's second-largest tobacco company by sales. BAT has a market-leading position in over 50 countries and operations in around 180 countries.

#### Detailed Profile

Its 4 largest-selling brands are Dunhill, Lucky Strike, Kent and Pall Mall, others include Kool, Benson & Hedges and Rothmans. In 2013 we sold 676 billion cigarettes, made in 46 factories in 41 countries. We employ more than 57,000 people in more than 200 markets worldwide, with many more indirectly employed through our supply chain.

AU Region	East
Country	KENYA
Supersector	TRAVEL & LEISURE
Sector	AIRLINES
Company Name	KENYA AIRWAYS
Turnover (Thds \$)	1 248 368
Turnover Change	21.20%

Net Profits	19 206
Year Founded	1977
CEO Surname	Naikuni
CEO First name	Titus
Initials	T
Title	Mr
Designation	Group Managing Director & Chief Executive
Postal Address	PO Box 19002-00501 Nairobi
Physical Address	Airport North Road, Embakasi, Nairobi
Telephone	00254 20 642 2000
Fax	
Email	customer.relations@kenya-airways.com
URL	www.kenya-airways.com

#### Profile

Kenya Airways is the national airline of Kenya. Kenya Airways is the national airline of Kenya. The company was founded in 1977, after the dissolution of East African Airways. The carrier's head office is located in Embakasi, Nairobi, with its hub at Jomo Kenyatta International Airport.

#### Detailed Profile

The group undertakes ground handling, passengers and freight and is a member of the Sky Team alliance. Kenya Airways is widely considered as one of the leading Sub-Saharan operators; as of January 2013, the carrier was ranked fourth among the top 10 airlines that operate in Africa by seat capacity, behind South African Airways, Ethiopian Airlines and EgyptAir.

AU Region	East
Country	KENYA
Supersector	UTILITIES
Sector	ELECTRICITY
Company Name	KENYA POWER AND LIGHTING
Turnover (Thds \$)	491 558
Turnover Change	-44.01%
Net Profits	48 820
Year Founded	1954
CEO Surname	Chumo
CEO First name	Ben
Initials	B
Title	Dr
Designation	CEO & Acting Managing Director
Postal Address	PO Box 30099, Nairobi
Physical Address	Stima Plaza, Kolobot Road, Parklands, Nairobi
Telephone	00254 20 320 1000
Fax	00254 20 324 3366
Email	customercairenairobi@kplc.co.ke
URL	www.kplc.co.ke

#### Profile

Kenya Power owns and operates most of the electricity transmission and distribution system in the country and sells electricity to over 2.6 million customers (as at April 2014). The Company's key mandate is to plan for sufficient electricity generation and transmission capacity to meet demand; building and maintaining the power distribution and transmission network and retailing of electricity to its customers.

#### Detailed Profile

In Kenya, electricity is mainly generated from hydro, thermal and geothermal sources. Wind generation accounts for less than six megawatts of the installed capacity. The Government has a controlling stake at 50.1% of shareholding with private investors at 49.9%. Kenya Power is listed on the Nairobi Securities Exchange.

## SUDAN

AU Region	East
Country	SUDAN
Supersector	TELECOMMUNICATIONS
Sector	TELECOMS
Company Name	SUDANESE TELECOM CO.
Turnover (Thds \$)	594 369
Turnover Change	6.16%
Net Profits	43 171
Year Founded	1993
CEO Surname	Eng.Tarig Hamza
CEO First name	Zain El Abdein
Initials	T
Title	Dr
Designation	Chairman
Postal Address	PO Box 11155 Khartoum
Physical Address	Sudatel Tower, Khartoum
Telephone	00249 1 837 97400
Fax	00249 1 837 75686
Email	info@sudatel.sd
URL	www.sudatel.sd/en

#### Profile

Sudatel Telecom Group (STG) is one of the leading telecom companies in the region, serving the needs of customers in Sudan and Africa. Since its foundation on 13th September 1993, STG has grown steadily from local to regional markets, setting a good example for privatization policy.

#### Detailed Profile

STG is the bridge for telecommunication movement between the Arab world, Africa and the rest of the world. STG offers various telecom services and keeping its competitive edge with other companies. STG main services include provision of mobile services, fixed-line services, as well as carrier and wholesales services.

## TANZANIA

AU Region	East
Country	TANZANIA
Supersector	BEVERAGES
Sector	BEVERAGES
Company Name	TANZANIA BREWERIES LIMITED
Turnover (Thds \$)	496 588
Turnover Change	18.33%
Net Profits	98 408
Year Founded	1930
CEO Surname	Goetzsche
CEO First name	Robin
Initials	R
Title	Mr
Designation	Managing Director
Postal Address	PO Box 9013 Dar es Salaam
Physical Address	Uhuru Street, Dar es Salaam
Telephone	00255 764 702906
Fax	00255 764 702907
Email	emma.oriyo@tz.sabmiller.com
URL	www.sabmiller.com

**Profile**  
Tanzania Breweries Limited is a Tanzania based company principally engaged in the production, distribution and sale of malt beer, non-alcoholic malt beverages and alcoholic fruit beverages in Tanzania.

TBL's headquarters are located in Dar es Salaam, and operates four breweries in Dar es Salaam, Arusha, Mwanza and Mbeya.[3] TBL is listed on the Dar es Salaam Stock Exchange and is a subsidiary of SABMiller.

**Detailed Profile**  
TBL's headquarters are located in Dar es Salaam, Tanzania it operates four breweries in Dar es Salaam, Arusha, Mwanza and Mbeya. TBL is listed on the Dar es Salaam Stock Exchange and is a subsidiary of SABMiller. The company employs about 1,400 people and is represented across the country with four clear beer breweries (mentioned), a distillery, a malting facility and seven distribution depots.

AU Region	East
Country	TANZANIA
Supersector	MINING
Sector	MINING
Company Name	BULYANHULU GOLD MINE
Turnover (Thds \$)	465 037
Turnover Change	29.24%
Net Profits	0
Year Founded	2000
CEO Surname	Gordon
CEO First name	Bradley
Initials	B
Title	Mr
Designation	Chief Executive Officer
Postal Address	PO Box 1081 Dar es Salaam
Physical Address	Plot 1736, Kahama Rd/Hamza Aziz Road, Msasani Peninsula, Dar es Salaam
Telephone	00255 22 2164 200
Fax	00255 22 2164 201
Email	ghawkins@africanbarrickgold.com
URL	www.africanbarrickgold.com

**Profile**  
The Bulyanhulu Mine is an underground gold mine in the northwest Tanzania called Shinyanga Region in East Africa, approximately 55 kilometers south of Lake Victoria and approximately 150 kilometers from the city of Mwanza. It is one of three gold mines African Barrick Gold, a company listed on the London Stock Exchange, operates in Tanzania, the other two being Buzwagi and the North Mara Gold Mine.

**Detailed Profile**  
A narrow-vein gold mine containing gold, silver and copper mineralisation in sulphides. The Bulyanhulu process plant has the capacity to process an average of 3,300 tonnes of ore per day, (or c. 1.1 million tonnes per year) and produces both doré and copper/gold concentrate. The mine is an underground trackless operation using long hole and drift-and-fill as its principal stoping methods. Ore reserves are accessed via a surface shaft and an internal ramp system.

AU Region	East
Country	TANZANIA
Supersector	MINING
Sector	MINING
Company Name	BUZWAGI GOLD MINE
Turnover (Thds \$)	348 184
Turnover Change	N/A
Net Profits	0
Year Founded	2000

CEO Surname	Hawkins
CEO First name	Greg
Initials	G
Title	Mr
Designation	Chief Executive Officer
Postal Address	PO Box 1081 Dar es Salaam
Physical Address	Plot 1736, Kahama Rd/Hamza Aziz Road, Msasani Peninsula, Dar es Salaam
Telephone	256 22 2164 200
Fax	256 22 2164 201
Email	ghawkins@africanbarrickgold.com
URL	www.africanbarrickgold.com

**Profile**  
Buzwagi Gold Mine is an open pit gold mine in the Shinyanga Region of Tanzania, located 6 kilometres southeast from the town of Kahama, Tanzania. It is operated by African Barrick Gold, and one of their 3 mines, the other 2 are Bulyanhulu and North Mara Gold Mine.

**Detailed Profile**  
Buzwagi is a shear-hosted quartz-veined deposit, hosted in porphyritic granite. The mill is designed with a throughput capacity of 12,000 tonnes of ore per day (c. 4.4 million tonnes per year) and produces both doré and copper/gold concentrate. Buzwagi is well connected. The site lies immediately beside a paved highway and a 1,580-metre airstrip. It is also only 40 km from Isaka, a railway hub with links to the port of Dar es Salaam on the Indian Ocean.

AU Region	East
Country	TANZANIA
Supersector	MINING
Sector	MINING
Company Name	NORTH MARA GOLD MINE
Turnover (Thds \$)	272 943
Turnover Change	1.25%
Net Profits	0
Year Founded	1993
CEO Surname	Gordon
CEO First name	Bradley
Initials	B
Title	Mr
Designation	Chief Executive Officer
Postal Address	PO Box 1081 Dar es Salaam
Physical Address	Plot 1736, Kahama Rd/Hamza Aziz Road, Msasani Peninsula, Dar es Salaam
Telephone	00255 22 2164 200
Fax	00255 22 2164 201
Email	ghawkins@africanbarrickgold.com
URL	www.africanbarrickgold.com

**Profile**  
North Mara Gold Mine is an open pit gold mine in the Tarime District of the Mara Region of Tanzania. It is one of three gold mines African Barrick Gold, a company listed on the London Stock Exchange, operates in Tanzania, the other two being Bulyanhulu and the Buzwagi Gold Mine.

**Detailed Profile**  
The North Mara gold deposits are situated in the Mara Musoma greenstone belt. There are several types of gold mineralisation including shear-sone-related quartz vein and disseminated gold. The North Mara process plant has the capacity to process an average of 8,000 tonnes of ore per day, (or c. 2.8 million tonnes per year) and produces both doré.

AU Region	East
Country	TANZANIA
Supersector	TELECOMMUNICATIONS
Sector	TELECOMS
Company Name	AIRTEL TANZANIA
Turnover (Thds \$)	213 612
Turnover Change	20.21%
Net Profits	-53 577
Year Founded	2001
CEO Surname	Colaso
CEO First name	Sunil
Initials	S
Title	Mr
Designation	Managing Director
Postal Address	PO Box 9623, Dar-es-Salaam
Physical Address	Airtel House, Cnr of A H Mwinyi Rd & Kawawa Rd, Kinondoni
Telephone	00255 784 103 001
Fax	
Email	helpdesk@tz.airtel.com
URL	www.africa.airtel.com

#### Profile

Airtel Tanzania was launched in October 2001 and is Tanzania's most innovative mobile phone operator, which has introduced many "firsts" in the telecommunications sector. Airtel Tanzania subscribers have access to the only network that allows them to roam at the local rates while in East Africa.

#### Detailed Profile

The services include: GPRS services, Me2U, Mobile top-up, prepaid places, international roaming, 24hr customer care centre, etc. Airtel Africa is a subsidiary of Indian telecommunications company Airtel, that operates in 17 countries across Africa. It operates a GSM network in all countries, providing 2G or 3G depending upon the country of operation.



#### ALGERIA

AU Region	North
Country	ALGERIA
Supersector	AGRIBUSINESS
Sector	AGRIBUSINESS
Company Name	CEVITAL
Turnover (Thds \$)	2 862 870
Turnover Change	26.72%
Net Profits	261 872
Year Founded	1998
CEO Surname	Mohamed
CEO First name	Ahmed El-Antri Tibaoui
Initials	M
Title	Mr
Designation	CEO
Postal Address	Ilot D, N° 6 ZHUN Garidi II, Kouba 16005
Physical Address	Ilot D, N° 6 ZHUN Garidi II, Kouba, 16005 -Alger- Algérie
Telephone	00213 21 56 38 02
Fax	00213 21 56 38 14
Email	issad.rebrab@cevital.com; contact@cevital.com
URL	www.cevital.dz

#### Profile

The Group is involved in the FMCG sector the automotive sector and Property rental.

#### Detailed Profile

Cevital has car dealerships for both Hyundai and Fiat. Further the Group manages both hypermarkets and supermarkets.

AU Region	North
Country	ALGERIA
Supersector	AGRIBUSINESS
Sector	DAIRY
Company Name	GROUPE INDUSTRIES DES PRODUCTIONS LAITIRES
Turnover (Thds \$)	296 260
Turnover Change	22.74%
Net Profits	11 563
Year Founded	1998
CEO Surname	Bouzar
CEO First name	Mohammed
Initials	M
Title	Mr
Designation	Director General
Physical Address	No.1 Place Slimane Hammadouchi, Hussein Dey, Alger
Telephone	00213 21 49 64 58
Fax	00213 21 49 64 54
Email	webmaster@giplait.dz
URL	www.giplait.dz

#### Profile

Giplait includes nineteen (19) plants in operation in subsidiaries and erected a trading company charged on imports for the supply of its plants in key raw materials.

#### Detailed Profile

The parent company is located in Algiers, is managed by an Executive Board and Central Divisions Four (Administration and Human Resources, Finances and Accounting, Development and Restructuring, Management Control).

AU Region	North
Country	ALGERIA
Supersector	AGRIBUSINESS
Sector	AGRIBUSINESS
Company Name	GROUPE BENAMOR
Turnover (Thds \$)	258 835
Turnover Change	N/A
Net Profits	0
Year Founded	1984
CEO Surname	Benamor
CEO First name	Mohamed Laid
Initials	M L
Title	Mr
Designation	Chairman and CEO
Physical Address	Cite Bouati Mahmoud, Guelma – Algerie
Telephone	00213 37 23 83 00
Fax	00213 37 23 83 03
Email	contact@amorbenamor.com
URL	www.amorbenamor.net

#### Profile

The Benamor Group specializes in food industry, developed in the following areas: food canning, semolina, pasta and couscous, and agricultural development.

#### Detailed Profile

In terms of diversification, the Group has recently invested in real estate development.

AU Region	North
Country	ALGERIA
Supersector	CONSTRUCTION & MATERIALS
Sector	CONSTRUCTION
Company Name	COSIDER
Turnover (Thds \$)	898 035
Turnover Change	8.61%
Net Profits	173 052
Year Founded	1979
CEO Surname	Rekhroukh
CEO First name	Lakhdar
Initials	L
Title	Mr
Designation	President & Director General
Physical Address	Site SIDER, 7 Chemins du Paradou Street, Bir Mourad Rais, Hydra Area, Algiers 16000
Telephone	00213 23 53 42 56
Fax	00213 21 69 28 57
Email	groupe@cosider-groupe.dz
URL	www.cosider-groupe.dz

#### Profile

The group is involved in the following sectors: transport, construction, infrastructure projects such as roads, airports, maritime, Public Works and dam construction.

#### Detailed Profile

Cosider has built thousands of kilometres of highways, many dams, airports, petroleum pipelines as well as thousands of homes.

AU Region	North
Country	ALGERIA
Supersector	CONSTRUCTION & MATERIALS
Sector	CONSTRUCTION
Company Name	GROUPE ETRHB HADDAD
Turnover (Thds \$)	517 919
Turnover Change	N/A
Net Profits	59 189
Year Founded	1979
CEO Surname	Haddad
CEO First name	Ali
Initials	A
Title	Mr
Designation	President & Director General
Physical Address	Zone d'Activite, Dar El Beida 16012 Algiers
Telephone	00213 21 75 33 03
Fax	00213 21 75 33 08
Email	contact@etrhb.com
URL	www.etrhb.com

#### Profile

The Group is involved in public works, dam construction, hydraulic works, tunnels, refurbishment of national railways and trams.

#### Detailed Profile

The Group is also heavily involved in the environment sector as well as in tourism.

AU Region	North
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Country	ALGERIA
Supersector	DIVERSIFIED
Sector	DIVERSIFIED
Company Name	GROUPE CFAO ALGERIE
Turnover (Thds \$)	585 873
Turnover Change	21.42%
Net Profits	0
Year Founded	2001
CEO Surname	Viry
CEO First name	Alain
Initials	A
Title	Mr
Designation	President
Physical Address	19 Cite Djeblli Mohamed monplaisir, Mostaghanem, Etablissement Fidalim(Distribution agent)
Telephone	0033 46 23 56 56
Email	accueil@cfao.com
URL	www.cfaogroup.com

#### Profile

CFAO is a leader in specialised distribution for its core businesses of automotive and pharmaceutical distribution in Africa and French overseas territories.

#### Detailed Profile

The firm also deals in machinery and equipment, the production and distribution of consumer goods and some technological services in Africa. CFAO operates in 34 countries, 32 of which are in Africa, and in seven French overseas territories, with a payroll of 10,100 at end 2011.

AU Region	North
Country	ALGERIA
Supersector	HEALTHCARE
Sector	PHARMACEUTICALS
Company Name	BIOPHARM
Turnover (Thds \$)	250 277
Turnover Change	N/A
Net Profits	17 637
Year Founded	1992
CEO Surname	Kerrar
CEO First name	Abdelmadjid
Initials	A
Title	Mr
Designation	President & Director General
Postal Address	
Physical Address	12 Rue Ali Boumendjel, Algiers
Telephone	00213 21 71 31 34
Fax	00213 21 73 47 95
Email	headquarter@biopharmdz.com
URL	www.biopharmdz.com

#### Profile

Biopharm spa is an Algerian, independent pharmaceutical laboratory.

#### Detailed Profile

Biopharm committed itself to the pharmaceutical distribution and has contributed to the stabilization of the Algerian drug market.

AU Region	North
Country	ALGERIA
Supersector	INDUSTRIAL TRANSPORTATION

Sector	POSTAL SERVICES
Company Name	ALGERIE POSTE
Turnover (Thds \$)	321 836
Turnover Change	N/A
Net Profits	0
Year Founded	1962
CEO Surname	Mahloul Mohand
CEO First name	Laid
Initials	L
Title	Mr
Designation	Director General
Postal Address	
Physical Address	Quartier des Affiares, Bab Ezzouar Algiers 16311
Telephone	00213 23 92 32 00
Fax	00213 20 37 59
Email	contact@poste.dz
URL	www.poste.dz

#### Profile

Algerie Poste is the national post office organisation responsible for ensuring all postal services in Algeria.

#### Detailed Profile

The organisation operates 3,271 post offices throughout Algeria.

AU Region	North
Country	ALGERIA
Supersector	INSURANCE
Sector	INSURANCE
Company Name	SOCIETE NATIONAL DASSURANCES
Turnover (Thds \$)	277 234
Turnover Change	4.94%
Net Profits	33 225
Year Founded	1963
CEO Surname	Nacer
CEO First name	Sais
Initials	M A
Title	Mr
Designation	President Director General
Physical Address	5 Ernesto Che Guevara Boulevard, Casbah Area Algiers 16307
Telephone	00213 21 43 97 61
Fax	00213 21 43 92 16
Email	div-vie@saa.dz
URL	www.saa.dz

#### Profile

Insurance company catering for individuals, commercial and industrial sectors.

#### Detailed Profile

SAA also caters for automobile insurance, family protection, multi-risk and catastrophes as part of its core insurance services.

AU Region	North
Country	ALGERIA
Supersector	OIL & GAS
Sector	PETROLEUM
Company Name	SONATRACH
Turnover (Thds \$)	72 040 250

Turnover Change	22.53%
Net Profits	9 015 485
Year Founded	1963
CEO Surname	Zerguine
CEO First name	Abdelhamid
Initials	A
Title	Mr
Designation	President & Director General
Postal Address	
Physical Address	Djenane El Malik Hydra, Algiers
Telephone	00213 21 54 80 11
Fax	00213 21 54 77 00
Email	sonatrach@sonatrach.dz
URL	www.sonatrach.com/en

#### Profile

Sonatrach is Algeria's national oil and gas company that dominates the country's hydrocarbon sector, owning roughly 80% of all hydrocarbon production.

#### Detailed Profile

Sonatrach is the largest oil and gas company in Algeria and Africa. The company operates in exploration, production, pipeline transportation and marketing of hydrocarbons and by products.

AU Region	North
Country	ALGERIA
Supersector	OIL & GAS
Sector	PETROLEUM SERVICES
Company Name	NAFTAL
Turnover (Thds \$)	3 367 077
Turnover Change	N/A
Net Profits	91 011
Year Founded	1981
CEO Surname	Akretche
CEO First name	Said
Initials	S
Title	Mr
Designation	President & CEO
Postal Address	PO Box 73 Alger
Physical Address	Route des Dunes, Cheraga
Telephone	00213 21 38 33 70
Fax	00213 21 38 19 19
Email	s.akretche@naftal.dz
URL	www.naftal.dz

#### Profile

Refines, markets and distributes petroleum products.

#### Detailed Profile

Principal company selling petroleum-based fuels for domestic consumption in Algeria; its gas stations are a familiar sight throughout the country. Founded in 1982 by government decree, it was responsible for refining and distribution until 1987. In 1998, it became a subsidiary of Sonatrach.

AU Region	North
Country	ALGERIA
Supersector	OIL & GAS
Sector	PETROLEUM
Company Name	ENTREPRISE NATIONALE DE TRAVAUX AUX PUIITS

Turnover (Thds \$)	473 205
Turnover Change	4.22%
Net Profits	42 739
Year Founded	1968
CEO Surname	Hadjadj
CEO First name	Sebti
Initials	S
Title	Mr
Designation	President & Director General
Postal Address	BO 206-207, Hassi-Messaoud, Wilaya of Ouargla
Physical Address	Base of 20th August 1955, Hassi-Messaoud, Wilaya of Ouargla
Telephone	00213 29 73 88 50
Fax	00213 29 73 84 06
Email	s.hadjadj@entp-dz.com
URL	www.entp-dz.com
Profile	National company of drilling works.

#### Detailed Profile

ENTP undertakes both general and deep depth drilling, including exploration and development drilling. The hydrocarbon drilling takes place mainly in the southern parts of Algeria.

AU Region	North
Country	ALGERIA
Supersector	OIL & GAS
Sector	PETROLEUM
Company Name	ENTREPRISE NATIONALE DE FORAGE
Turnover (Thds \$)	311 139
Turnover Change	N/A
Net Profits	43 923
Year Founded	1966
CEO Surname	Khaldi
CEO First name	Djamel
Initials	D
Title	Mr
Designation	President Director General
Postal Address	PO Box 211 Ouargla 30500
Physical Address	Enafor Building, Hassi Messaoud Industrial Area 211 Ouargla 30500
Telephone	00213 29 73 75 40
Fax	00213 29 73 57 81
Email	info@enafor.dz
URL	www.enafor.dz

#### Profile

A subsidiary of the petroleum giant, Sonatrach, ENAFOR is responsible for oil, gas and gas field services.

#### Detailed Profile

Exploratory services in the fields of gas and oil.

AU Region	North
Country	ALGERIA
Supersector	OIL & GAS
Sector	PETROLEUM
Company Name	ENTREPRISE NATIONALE DE GRANDS TRAVAUX PETROLIERS
Turnover (Thds \$)	225 153
Turnover Change	N/A
Net Profits	3 970
Year Founded	1980

CEO Surname	Mokhnache
CEO First name	Messaoud
Initials	M
Title	Mr
Designation	President Director General
Postal Address	PO Box 09 Algiers
Physical Address	Zone Industrielle, Reghaia, Algiers
Telephone	00213 21 84 89 85
Fax	00213 21 84 80 34
Email	engtpcommunication@engtp.com
URL	www.engtp.com

#### Profile

ENGTP is a subsidiary of the first petroleum company in the African continent "Sonatrach Group" main industrial poles in the north of the country and in the petroleum and gas sites in the south, we are the leader in construction of industrial plants in Algeria.

#### Detailed Profile

With more than 7 000 Employees and 4 000 construction equipments in the main industrial poles in the north of the country and in the petroleum and gas sites in the south, we are the leader in construction of industrial plants in Algeria.

AU Region	North
Country	ALGERIA
Supersector	OIL & GAS
Sector	PETROLEUM
Company Name	ENTREPRISE NATIONALE DE GEOPHYSIQUE
Turnover (Thds \$)	224 705
Turnover Change	9.49%
Net Profits	25 224
Year Founded	1989
CEO Surname	Aoumeur
CEO First name	Lassal
Initials	L
Title	Mr
Designation	Director General
Postal Address	PO Box 140 Ouargla
Physical Address	ENAGEO Building, Hass Messaoud Industrial Area, Ouargla 30000
Telephone	00213 29 73 84 12
Fax	00213 29 73 72 12
Email	communication@enageo.com
URL	www.enageo.com

#### Profile

ENTREPRISE NATIONALE DE GEOPHYSIQUE is a parastatal in Algeria.

#### Detailed Profile

The Parastatal provides support activities for petroleum and natural gas extraction.

AU Region	North
Country	ALGERIA
Supersector	TELECOMMUNICATIONS
Sector	TELECOMS
Company Name	ORASCOM TELECOM ALGERIA
Turnover (Thds \$)	1 793 840
Turnover Change	N/A
Net Profits	0
Year Founded	2001
CEO Surname	El-Mahdi
CEO First name	Tamer
Initials	T

Title	Mr
Designation	Chief Executive
Physical Address	Mouloud Feraoun Street, Lot No.8, Dar El-Beida Algiers
Telephone	00213 070 850 000
Fax	00213 070 857 085
Email	info@orascomtelecom.com
URL	www.orascomtelecom.com

#### Profile

Orascom entered the field of Information Technology and Telecommunications by trading and distributing IT and telecom equipment in Egypt.

#### Detailed Profile

Orascom Telecom Algeria SPA operates as a mobile telephony operator in Algeria. It operates a GSM network, as well as provides various prepaid and postpaid voice, data, and multimedia telecommunications services. The company markets its prepaid services under the Djezzy Carte and Allo trade names. It serves corporate and retail subscribers. The company was founded in 2002 and is based in Alger, Algeria. Orascom Telecom Algeria SPA operates as a subsidiary of Orascom Telecom Holding S.A.E.

AU Region	North
Country	ALGERIA
Supersector	TELECOMMUNICATIONS
Sector	TELECOMS
Company Name	WATANIYA TELECOM ALGERIE
Turnover (Thds \$)	812 926
Turnover Change	76.09%
Net Profits	0
Year Founded	2003
CEO Surname	Ged
CEO First name	Joseph
Initials	J
Title	Mr
Designation	Director General
Physical Address	Ooredoo, 66, Route de Ouled Fayet. Chéréga – Alger – Algeria
Telephone	00213 554 500 507
Fax	
Email	dg@wta.dz
URL	www.ooredoo.dz

#### Profile

Wataniya Telecom Algeria Spa provides mobile telecommunication services. This Company has however been taken over by Ooredoo which is a Leading International Telecommunication Company that offers mobile, landline and broadband (internet) services to Corporates and particulars. They are present in the Middle East, North Africa and South-East Asia

#### Detailed Profile

The company was founded in 2003 and is based in Alger, Algeria. Wataniya Telecom Algeria Spa operates as a subsidiary of National Mobile Telecommunications Co.

AU Region	North
Country	ALGERIA
Supersector	TELECOMMUNICATIONS
Sector	TELECOMS
Company Name	ALGERIE TELECOM MOBILIS
Turnover (Thds \$)	633 120
Turnover Change	N/A
Net Profits	0
Year Founded	2000
CEO Surname	Mehmel
CEO First name	Azouaou

Initials	M
Title	Mr
Designation	President and CEO
Physical Address	Route Nationale No.5, Cinq Maisons, El-Harrach 16130 Algiers
Telephone	00213 21 82 38 38
Fax	00213 21 82 38 39
Email	contact@algeriatelecom.dz
URL	www.algeriatelecom.dz

#### Profile

MOBILIS is the trademark of Algeria Telecom Mobile, which is a subsidiary of "Algeria Telecom" since 2003.

#### Detailed Profile

"MOBILIS" is the first mobile operator in Algeria providing numerous services for voice, data and content (MMS, GPRS, Wap portal)

AU Region	North
Country	ALGERIA
Supersector	TOBACCO
Sector	TOBACCO
Company Name	SOCIETE NATIONALE DES TABACS ET DES ALLU-METTES
Turnover (Thds \$)	336 927
Turnover Change	24.92%
Net Profits	170 430
Year Founded	1963
CEO Surname	Ahmed
CEO First name	Madjour
Initials	M S
Title	Mr
Designation	President
Physical Address	40 Rue Hocine Nouredine Belouizdad, Algiers 16014
Telephone	00213 21 65 56 54
Fax	00213 21 65 41 80
Email	contact@snta.dz
URL	www.snta.dz

#### Profile

The company manufactures cigarettes, cigars and cigarillos.

#### Detailed Profile

The company alos manufactures tobacco and matches.

AU Region	North
Country	ALGERIA
Supersector	TRAVEL & LEISURE
Sector	AIRLINES
Company Name	AIR ALGERIE
Turnover (Thds \$)	734 160
Turnover Change	0.04%
Net Profits	0
Year Founded	1947
CEO Surname	Boultif
CEO First name	Mohamed Salah
Initials	M S
Title	Mr
Designation	Chief Executive Officer
Postal Address	PO Box 103 Algiers

Physical Address	1, Place Maurice Audin, Algiers
Telephone	00213 21 637070
Fax	00213 21 744425
Email	contacts@airalgerie.dz
URL	www.airalgerie.dz
Profile	The International Airline of Algeria.
Detailed Profile	Air Algeria connects Algiers with Western Europe, Canada (Montreal), Africa, Asia, and the Middle East.

AU Region	North
Country	ALGERIA
Supersector	UTILITIES
Sector	ELECTRICITY, GAS
Company Name	SONELGAZ
Turnover (Thds \$)	2 515 339
Turnover Change	11.58%
Net Profits	-140 558
Year Founded	1969
CEO Surname	Boutarfa
CEO First name	Nouredine
Initials	N
Title	Mr
Designation	Director General
Physical Address	Songelaz Building, 2 Boulevard Krim Belkacem, Algiers 16000
Telephone	00213 21 723 100
Fax	00213 21 722 690
Email	communication@sonelgaz.dz
URL	www.sonelgaz.dz

#### Profile

Sonelgaz is an Industrial Group with 35 subsidiaries.

#### Detailed Profile

Sonelgaz is involved in the production and transport of electricity and further transports and distributes gas through piping.

AU Region	North
Country	ALGERIA
Supersector	UTILITIES
Sector	ELECTRICITY
Company Name	SHARIKER KAHRABA HADJERT ENNOUSS
Turnover (Thds \$)	215 657
Turnover Change	N/A
Net Profits	29 651
Year Founded	2006
CEO Surname	Mansouri
CEO First name	Abdelkarim
Initials	A
Title	Mr
Designation	Director General
Physical Address	12, Boulevard Karim Belkacem, Algiers
Telephone	00213 21 911 625
Fax	00213 21 915 024
Email	contact@skh-dz.com
URL	www.skh-dz.com

#### Profile

Shariket Kahraba Hadjret En Nouss S.p.A. owns and operates gas-fired power plants. S.K.H. S.p.A. is a newly established company 51% owned by Algerian Utilities International Limited, and 49% by three subsidiaries of the Government of Algeria: Sonatrach, Sonelgaz and Algerian Energy Company.

**Detailed Profile**  
S.K.H. S.p.A. will be financed by an equity investment of CAN\$300 million by the owners, and by a non recourse debt financing by Algerian banks. Algerian Utilities International Limited is 51% owned by SNC-Lavalin and 49% by Mubadala Development Company, the investment and development company wholly-owned by the Government of Abu Dhabi.

## EGYPT

AU Region	North
Country	EGYPT
Supersector	AGRIBUSINESS
Sector	AGRIBUSINESS
Company Name	CAIRO POULTRY
Turnover (Thds \$)	336 022
Turnover Change	N/A
Net Profits	39 793
Year Founded	1977
CEO Surname	Tawfik
CEO First name	Tarek
Initials	T
Title	Eng.
Designation	Group Managing Director
Postal Address	PO Box 42 Giza
Physical Address	32H Mourad Street, Giza
Telephone	00202 3 571 4124
Fax	00202 3 5726485
Email	ttawfik@cpg.co.eg
URL	www.cpg.com.eg

**Profile**  
Market leader in all stages of the poultry industry, operating a seamless process involving grandparents, parents, hatcheries, broilers, processing, and value-added products.

**Detailed Profile**  
We are also pioneers in other related industries such as starch and glucose, feed, logistics and feed ingredients trading. We distribute and market all our products,

AU Region	North
Country	EGYPT
Supersector	AGRIBUSINESS
Sector	AGRIBUSINESS
Company Name	DELTA SUGAR
Turnover (Thds \$)	228 116
Turnover Change	-3.01%
Net Profits	64 724
Year Founded	1978
CEO Surname	Gad
CEO First name	Hassan Ahmed
Initials	H A
Title	Mr
Designation	Managing Director
Postal Address	PO Box 79/12566, 6th October City
Physical Address	Block 17 Markaz Elk Hadamat Street, 4th Quarter, 6th October City
Telephone	00202 3830 8212
Fax	00202 3831 1060
Email	H.A.Gad@deltasugar.com

URL	www.deltasugar.com
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**Profile**  
Delta Sugar Co (DSC) is a private sector company established in 1978 under the law of investment.

**Detailed Profile**  
Most of the company's shares belong to Sugar & Integrated Industries Co (SIIC) the only cane sugar producer in Egypt.

AU Region	North
Country	EGYPT
Supersector	AGRIBUSINESS
Sector	AGRIBUSINESS
Company Name	UPPER EGYPT FLOUR MILLS
Turnover (Thds \$)	218 127
Turnover Change	16.85%
Net Profits	16 907
Year Founded	1965
CEO Surname	Elwafaa Kraa
CEO First name	El-Hosainy Abo
Initials	E A
Title	Mr
Designation	Chairman and Managing Director
Physical Address	Al Teraa Al Gergawya Street, Sohag
Telephone	00209 3235 0010
Fax	00209 3233 5370
URL	www.upperegyptmills.org

**Profile**  
Upper Egypt Flour Mills is an Egypt-based company engaged in the manufacture, processing, import, export, warehousing and distribution of different types of grains and grain derivatives.

AU Region	North
Country	EGYPT
Supersector	AUTOMOBILE & PARTS
Sector	AUTOMOBILE
Company Name	GHABBOUR AUTO
Turnover (Thds \$)	1 225 006
Turnover Change	4.04%
Net Profits	31 492
Year Founded	1948
CEO Surname	Ghabour
CEO First name	Raouf
Initials	R
Title	Dr
Designation	Chairman and CEO
Postal Address	PO Box 60 Smart Village
Physical Address	Cairo-Alexandria Desert Road Km 28 Industrial Zone Abou Rawash, Giza, Egypt
Telephone	0020 239 100 485
Fax	0020 235 390 139
Email	http://www.ghabbourauto.com/contactus.aspx
URL	www.ghabbourauto.com

**Profile**  
Ghabbour Auto has earned its singular reputation and leading market position by delivering superior automotive products at the highest value for money and backing them with advanced after-sales services.

<b>Detailed Profile</b>	
Ghabbour Auto represent and partner with some of the world's leading automotive brands, including Hyundai, Mazda, Geely, Volvo, Mistubishi, Marcopolo, Iveco Irisbus, Bajaj, Lassa, Yokohama and Westlake.	
AU Region	North
Country	EGYPT
Supersector	BEVERAGES
Sector	BEVERAGES
Company Name	JUHAYNA FOOD INDUSTRIES
Turnover (Thds \$)	370 644
Turnover Change	16.24%
Net Profits	30 717
Year Founded	1983
CEO Surname	Thabet
CEO First name	Safwan
Initials	S A
Title	Mr
Designation	Chairman
Postal Address	
Physical Address	6 October City, Industrial zone number 1, Egypt
Telephone	00202 38333655
Fax	00202 38333663
Email	contactus@juhayna.com
URL	www.juhayna.com
<b>Profile</b>	
Juhayna Food Industries is an Egypt-based public shareholding company that operates in the food processing industry.	
<b>Detailed Profile</b>	
The Company produces and distributes packed fluid milk, juices and yogurt products. In addition, the Company manufactures and sells concentrate products to local and export business customers	
AU Region	North
Country	EGYPT
Supersector	CHEMICALS
Sector	CHEMICALS
Company Name	ABU QIR FERTILIZERS & CHEMICAL INDUSTRIES
Turnover (Thds \$)	488 006
Turnover Change	15.21%
Net Profits	222 316
Year Founded	1976
CEO Surname	Hasan
CEO First name	Saad
Initials	S
Title	Eng.
Designation	Chairman
Postal Address	PO Box 21911 Alexandria
Physical Address	Tabia, Rashid's Road, Alexndria
Telephone	0020 10 162 5632
Fax	0020 3 560 3032
Email	afc@abugir.com
URL	www.abugir.com
<b>Profile</b>	
AFC is one of the leading companies in the field of the production and marketing of Nitrogenous fertilizers in Egypt.	

<b>Detailed Profile</b>	
In this respect, the company applies the state-of-the-art technological methods as its policy is mainly based on achieving clients' satisfaction through its quality management system that complies with ISO 9001/2000 and its related requirements.	
AU Region	North
Country	EGYPT
Supersector	CONSTRUCTION & MATERIALS
Sector	CONSTRUCTION
Company Name	ORASCOM CONSTRUCTION INDUSTRIES
Turnover (Thds \$)	5 405 674
Turnover Change	14.53%
Net Profits	665 574
Year Founded	1950
CEO Surname	Maged
CEO First name	Abadir
Initials	A
Title	Mr
Designation	Chief Executive Officer
Physical Address	Nile City Towers, 2005A Corniche El Nil, Cairo 11221
Telephone	0020 22 461 1111
Fax	0020 22 461 9400
Email	hans.zayed@orascomci.com
URL	www.orascomci.com
<b>Profile</b>	
Leading international fertiliser producer and construction contractor.	
<b>Detailed Profile</b>	
The Fertilizer Group is a strategic owner and operator of nitrogen fertilizer plants in Egypt, the Netherlands, the United States, and Algeria with an international distribution platform spanning Europe, North and South America, Southeast Asia and Africa.	
AU Region	North
Country	EGYPT
Supersector	CONSTRUCTION & MATERIALS
Sector	CONSTRUCTION
Company Name	THE ARAB CONTRACTORS
Turnover (Thds \$)	2 293 802
Turnover Change	-33.09%
Net Profits	170 652
Year Founded	1955
CEO Surname	Salah
CEO First name	Mohamed Mohsen
Initials	M M
Title	Mr
Designation	President & CEO
Physical Address	34 Adslly Street, Cairo
Telephone	00202 2395 9500
Fax	00202 2393 7674
Email	info@arabcont.com
URL	www.arabcont.com
<b>Profile</b>	
The Arab Contractors is one of the leading construction companies in the Middle East and Africa. Our 77,000 employees work in collaboration with our customers, partners, and suppliers in more than 29 countries.	

#### Detailed Profile

Our experience is widely diversified and covers a wide spectrum of the construction industry and its ancillary services including: Public buildings, bridges, roads, tunnels, airports, housing, water & sewage projects, wastewater treatment plants, power stations, dams, hospitals, sports buildings, restoration of monuments, irrigation, producing ready-mix concrete, shipbuilding, electromechanical projects, engineering consultancy, manufacturing and assembly of steel structures.

AU Region	North
Country	EGYPT
Supersector	CONSTRUCTION & MATERIALS
Sector	CONST. MATERIALS
Company Name	SUEZ CEMENT COMPANY
Turnover (Thds \$)	796 336
Turnover Change	-24.44%
Net Profits	93 940
Year Founded	1977
CEO Surname	Carre
CEO First name	Bruno
Initials	B
Title	Mr
Designation	Managing Director
Postal Address	PO Box 2691 Helwan
Physical Address	Km 30 Maadi/Kattameya, Ein Sokhna Road, Helwan
Telephone	00202 2594 6708
Fax	00202 25 946 701
Email	m.said@suezcem.com
URL	www.suezcement.com.eg

#### Profile

The largest grey cement producer in Egypt with a production capacity of four million tons of cement per year.

#### Detailed Profile

The company serves the domestic market and exports its products to Arab, African and European markets as well.

AU Region	North
Country	EGYPT
Supersector	CONSTRUCTION & MATERIALS
Sector	CONST. MATERIALS
Company Name	ALEXANDRIA PORTLAND CEMENT
Turnover (Thds \$)	323 930
Turnover Change	-20.80%
Net Profits	85 992
Year Founded	1948
CEO Surname	Tasoulas
CEO First name	Fokion
Initials	F
Title	Mr
Designation	Chairman
Postal Address	PO Box 17700 Alexandria
Physical Address	El-Sheikh Gadal-Haq, Sheraton, Cairo
Telephone	0020 2 2696 7000
Fax	0020 2 220 4936
Email	mohamed.ali@titan.com.eg
URL	www.apcg-eg.com

#### Profile

Alexandria Portland Cement Company SAE is an Egypt-based public shareholding company engaged in the manufacture of construction materials.

#### Detailed Profile

The Company focuses on the production and distribution of different types of cement, gypsum, bricks and tiles, limestone, plaster, concrete, mortar and lime.

AU Region	North
Country	EGYPT
Supersector	CONSTRUCTION & MATERIALS
Sector	CONSTRUCTION
Company Name	SOCIETE EGYPTIENNE D'ENTREPRISES – MOKHTAR IBRAHIM
Turnover (Thds \$)	323 017
Turnover Change	-42.12%
Net Profits	13 492
Year Founded	1933
CEO Surname	Abu Halawa
CEO First name	Ali
Initials	A I A
Title	Eng.
Designation	Chairman
Postal Address	PO Box 2263 Cairo
Physical Address	199 Extension of 26 July Street, Agouza, Giza
Telephone	0020 2 3347 1509
Fax	0020 2 3347 1519
Email	contact@moukhtar.com
URL	www.moukhtar.com

#### Profile

Societe Egyptienne D'entreprises (S.E.D.E) is one of the leading construction firms in the Middle East.

#### Detailed Profile

Our experience is widely diversified and covers a wide spectrum of the construction industry and its related services including Waste Water Disposal, Potable Water, Public Buildings, Roads, Bridges, Housing, Power Stations, Electromechanical works.

AU Region	North
Country	EGYPT
Supersector	CONSTRUCTION & MATERIALS
Sector	CONST. MATERIALS
Company Name	AMREYAH CIMPOR CEMENT COMPANY
Turnover (Thds \$)	300 322
Turnover Change	N/A
Net Profits	91 051
Year Founded	2000
CEO Surname	Lima
CEO First name	Ricardo
Initials	R
Title	Mr
Designation	Chief Executive Officer
Postal Address	PO Box 21511 Alexandria, Egypt
Physical Address	Amriyah Cement Building, Matruh Road, Al Gharbaneyat, Borg Al Arab, Alexandria
Telephone	0020 3 419 5652
Fax	0020 3 419 5620

Email	investorrelations@cimpor.com
URL	www.cimpor.com
<b>Profile</b>	
Amreya Cement Company is located in Alexandria, Egypt and is one of the companies belonging to Cimpor Group.	
<b>AU Region</b> North	
<b>Country</b>	EGYPT
<b>Supersector</b>	CONSTRUCTION & MATERIALS
<b>Sector</b>	CONST. MATERIALS
<b>Company Name</b>	SUEZ CEMENT (FORMERLY TOURAH PORTLAND CEMENT CO.)
<b>Turnover (Thds \$)</b>	207 916
<b>Turnover Change</b>	-28.45%
<b>Net Profits</b>	32 544
<b>Year Founded</b>	1927
<b>CEO Surname</b>	Carre
<b>CEO First name</b>	Bruno
<b>Initials</b>	B
<b>Title</b>	Mr
<b>Designation</b>	Managing Director
<b>Postal Address</b>	PO Box 269 Cairo
<b>Physical Address</b>	Corniche El-Nil Helwan Road, Cairo
<b>Telephone</b>	00202 2522 2125
<b>Fax</b>	00202 2522 2067
<b>Email</b>	m.said@suezcem.com
<b>URL</b>	www.suezcement.com.eg
<b>Profile</b>	
Suez Cement is one of the largest cement producers in Egypt. With an industrial network of 5 production facilities in Suez, Kattameya, Tourah, Helwan and El Minya, Suez Cement produces approximately 12 million metric tons of clinker per year.	
<b>Detailed Profile</b>	
In June 2006 Tourah Cement received the API quality certification for producing oil well cement. Tourah Cement owned the most ancient gypsum quarry where the stones of the pyramids originated. Tourah Cement was the first company in Egypt to use the dry process in the cement industry.	
<b>AU Region</b> North	
<b>Country</b>	EGYPT
<b>Supersector</b>	DIVERSIFIED
<b>Sector</b>	DIVERSIFIED
<b>Company Name</b>	EGYPTAIR HOLDINGS
<b>Turnover (Thds \$)</b>	2 314 141
<b>Turnover Change</b>	N/A
<b>Net Profits</b>	91 324
<b>Year Founded</b>	1932
<b>CEO Surname</b>	Assy
<b>CEO First name</b>	Tawfik
<b>Initials</b>	T
<b>Title</b>	Mr
<b>Designation</b>	Chairman & Chief Executive Officer
<b>Physical Address</b>	EgyptAir Administrative Complex, Cairo International Airport, Heliopolis, Cairo
<b>Telephone</b>	00202 269 643 90
<b>Fax</b>	00202 2696 43 94
<b>Email</b>	info@egyptair.com
<b>URL</b>	www.egyptair.com

<b>Profile</b>	
EgyptAir Holding Company operates as an airline company.	
<b>Detailed Profile</b>	
It operates in passenger, cargo, catering, tourism, duty-free, medical services, in-flight services, supplementary industries, and maintenance and engineering businesses.	
<b>AU Region</b> North	
<b>Country</b>	EGYPT
<b>Supersector</b>	DIVERSIFIED
<b>Sector</b>	DIVERSIFIED
<b>Company Name</b>	EGYPT KUWAIT HOLDING CO.
<b>Turnover (Thds \$)</b>	499 251
<b>Turnover Change</b>	8.84%
<b>Net Profits</b>	182 011
<b>Year Founded</b>	1997
<b>CEO Surname</b>	Al-Alfi
<b>CEO First name</b>	Moataz
<b>Initials</b>	M
<b>Title</b>	Mr
<b>Designation</b>	Chairman and CEO
<b>Physical Address</b>	14, Hassan Mohamed El Razzaz Street, Agouza, Giza
<b>Telephone</b>	00202 3336 3300
<b>Fax</b>	00202 3335 8999
<b>Email</b>	info@ekholding.com
<b>URL</b>	www.ekholding.com
<b>Profile</b>	
Egypt Kuwait Holding Company (EKH) was established in 1997 by leading Kuwaiti and Egyptian businessmen and institutions that had the vision to establish a new company that would become a key participant in the economic liberalization efforts that were being undertaken by reform-minded governments throughout the Middle East and North Africa (MENA) region.	
<b>Detailed Profile</b>	
The Company has a diversified portfolio of investments in the Fertilizers, Petrochemicals, Energy, Manufacturing, Insurance, Information Technology and Transport sectors.	
<b>AU Region</b> North	
<b>Country</b>	EGYPT
<b>Supersector</b>	DIVERSIFIED
<b>Sector</b>	DIVERSIFIED
<b>Company Name</b>	OLYMPIC GROUP
<b>Turnover (Thds \$)</b>	493 098
<b>Turnover Change</b>	N/A
<b>Net Profits</b>	21 894
<b>Year Founded</b>	1938
<b>CEO Surname</b>	El Bakry
<b>CEO First name</b>	Ahmed
<b>Initials</b>	A
<b>Title</b>	Eng.
<b>Designation</b>	Chairman and CEO
<b>Postal Address</b>	
<b>Physical Address</b>	IDEAL, Ramsis Street Extension, Nasr City, Cairo
<b>Telephone</b>	00202 24880 880
<b>Fax</b>	00202 24880 888
<b>Email</b>	complaints@og.com.eg
<b>URL</b>	www.olympicgroup.com
<b>Profile</b>	
Olympic Group's activities in the Egyptian market started 70 years ago during which it was able to become a pioneer and shape the market of household appliances both in Egypt and the region.	

**Detailed Profile**  
Olympic Group is specialized in manufacturing the latest household machines such as refrigerators, automatic washing machines, ovens, heaters, fans, oil-filled radiators, microwaves, and water coolers. The percentage of appliances manufactured by the group in its factories represents 98 % of its sales.

AU Region	North
Country	EGYPT
Supersector	ELECTRICAL EQUIPMENT
Sector	ELECTRICAL EQUIPMENT
Company Name	EL SEWEDY CABLES
Turnover (Thds \$)	2 505 952
Turnover Change	13.39%
Net Profits	84 106
Year Founded	1984
CEO Surname	El Sewedy
CEO First name	Ahmed Sadek
Initials	A S
Title	Mr
Designation	President & CEO
Postal Address	PO Box 311 New Cairo 11835
Physical Address	Plot No. 27, 1st District, 5th Settlement, New Cairo, Cairo
Telephone	00202 275 99 700
Fax	00202 275 99 731
Email	info@elsewedy.com
URL	www.elsewedyelectric.com

**Profile**  
El Sewedy are the leading integrated cables and electrical products manufacturer in the Middle East, with the specialty in providing complete and integrated energy solutions.

**Detailed Profile**  
We provide complete and integrated energy Solutions in sectors as diverse as: Wires & Cables, Transformers, Telecom, Energy Management, Turnkey Projects, Electrical Products and Wind Energy Generation

AU Region	North
Country	EGYPT
Supersector	ELECTRICAL EQUIPMENT
Sector	ELECTRICAL EQUIPMENT
Company Name	RAYA HOLDING FOR TECHNOLOGY AND TELECOM-MUNICATION
Turnover (Thds \$)	437 119
Turnover Change	-0.08%
Net Profits	5 908
Year Founded	1999
CEO Surname	Khalil
CEO First name	Medhat
Initials	M
Title	Mr
Designation	Chairman and CEO
Postal Address	
Physical Address	26th July Street, Tourist Zone, 6th of October, Cairo 12568
Telephone	00202 3827 6000
Fax	00202 3827 6001
Email	info@rayacorp.com
URL	www.rayacorp.com

**Profile**  
Based in Cairo, Raya Holding was established in 1999 when 7 leading IT companies in Egypt decided to merge together to create the Middle East's largest CIT company.

**Detailed Profile**  
Raya operates mainly in four lines of business, namely information technology, contact center, trade line of business and smart buildings development.

AU Region	North
Country	EGYPT
Supersector	ELECTRICAL EQUIPMENT
Sector	ELECTRICAL EQUIPMENT
Company Name	SIEMENS EGYPT
Turnover (Thds \$)	424 108
Turnover Change	N/A
Net Profits	0
Year Founded	1901
CEO Surname	El-Mahdi
CEO First name	Mohamed
Initials	M
Title	Eng.
Designation	Chairman and Managing Director
Postal Address	PO Box 775/11511 Cairo-Mohandessin
Physical Address	55, El Nkahlil & El Aenab Street, Mohandessin, Cairo
Telephone	00202 3 33 34 00
Fax	00202 3 33 34 47
Email	nermin.fahoussa@siemens.com
URL	www.siemens.com.eg

**Profile**  
Siemens offers a wide range of solutions and services in Egypt, where its Industry, Energy and Healthcare Sectors occupy leading positions.

**Detailed Profile**  
Over the past 110 years, Siemens has developed into an innovative, long-term, reliable and committed partner to Egypt.

AU Region	North
Country	EGYPT
Supersector	HOUSEHOLD GOODS
Sector	TEXTILES
Company Name	ORIENTAL WEAVERS FOR CARPETS
Turnover (Thds \$)	761 397
Turnover Change	9.49%
Net Profits	40 148
Year Founded	1980
CEO Surname	Khamis
CEO First name	Yasmine
Initials	Y
Title	Ms
Designation	Vice President of Sales and Marketing
Postal Address	
Physical Address	8 Zaharia Khalil Street, Heliopolis, Cairo
Telephone	00202 2267 2121
Fax	00202 2267 2246
Email	owc@orientalweavers.com
URL	www.orientalweavers.com

**Profile**  
 Oriental Weavers (OW) is one of the most recognized brands in the machine woven rug and carpet industry today.

**Detailed Profile**  
 Established in 1980 by Mr. Mohamed Farid Khamis, a leading Egyptian entrepreneur and industrialist, the company has grown under his leadership to become the largest machine made rug and carpet manufacturer in the world.

AU Region	North
Country	EGYPT
Supersector	INDUSTRIAL TRANSPORTATION
Sector	PORTS
Company Name	SUEZ CANAL AUTHORITY
Turnover (Thds \$)	5 540 000
Turnover Change	21.97%
Net Profits	0
Year Founded	1956
CEO Surname	Mameesh
CEO First name	Mohab Mohamed Hussein
Initials	M M H
Title	Adm.
Designation	Chairman & Managing Director
Postal Address	PO Box 41515 Ismailia
Physical Address	Irshad Building 7th floor, Ismailia 41515
Telephone	0020 64 339 2473
Fax	0020 64 339 2515
Email	info@suezcana.gov.eg
URL	www.suezcana.gov.eg

**Profile**  
 The SCA is a state owned authority that manages, operates, uses, maintains and improves the Suez Canal.

**Detailed Profile**  
 It is the SCA, alone and exclusively, that issues and keeps in force the rules of navigation in the Canal and other rules and regulations that provide for a well and orderly run canal. The Suez Canal is an artificial waterway in Egypt extending from Port Said to Suez and connecting the Mediterranean Sea to the Red Sea.

AU Region	North
Country	EGYPT
Supersector	INSURANCE
Sector	INSURANCE
Company Name	MISR LIFE INSURANCE COMPANY
Turnover (Thds \$)	251 465
Turnover Change	N/A
Net Profits	3 108
Year Founded	1998
CEO Surname	Gabr
CEO First name	Saeed
Initials	S
Title	Mr
Designation	Chairman and Managing Director
Postal Address	PO Box 261 Giza
Physical Address	41 Kasr El Nil Street, 3rd Floor, Midan Mustafa Area 592
Telephone	00202 2391 7500
Fax	00202 2390 7397
Email	info@misrlife.com
URL	www.misrlife.com

**Profile**  
 Misr Life Insurance is the largest life insurance company in Egypt, Africa and the Arab world.

**Detailed Profile**  
 Established in July 2010, the company is the product of the merger of the life insurance activities of the oldest and largest insurance companies in Egypt owned by the state being Misr Insurance Company, Al Chark Insurance Company, Al Ahlia Insurance Company & the Egyptian Reinsurance Company.

AU Region	North
Country	EGYPT
Supersector	MINING
Sector	STEEL
Company Name	EZZ STEEL CO.
Turnover (Thds \$)	3 074 498
Turnover Change	7.98%
Net Profits	33 436
Year Founded	1994
CEO Surname	Nouh
CEO First name	Hassan
Initials	H
Title	Mr
Designation	General Manager
Postal Address	
Physical Address	10 Shehab Street Mohandessin Cairo
Telephone	00202 3304 6060
Fax	00202 3347 0059
Email	ir@ezzsteel.com
URL	www.ezzsteel.com

**Profile**  
 Ezzsteel is the largest independent producer of steel in the MENA region and is the market leader in Egypt.

**Detailed Profile**  
 Ezzsteel total production capacity is 5.8 million tons of finished steel per annum, divided into the two main products of steel namely, long products with a capacity of 3.5 million tons and flat products with a capacity of 2.3 million tons.

AU Region	North
Country	EGYPT
Supersector	MINING
Sector	STEEL
Company Name	AL EZZ DEKHEILA STEEL CO.
Turnover (Thds \$)	1 985 154
Turnover Change	17.06%
Net Profits	0
Year Founded	1982
CEO Surname	Nouh
CEO First name	Hassan
Initials	H
Title	Mr
Designation	President and Chief Executive
Postal Address	
Physical Address	10 Shehab Street Mohandessin Cairo
Telephone	00202 3304 6060
Fax	00202 3347 0059
Email	ir@ezzsteel.com
URL	www.ezzsteel.com

**Profile**  
Ezzsteel is the largest independent producer of steel in the MENA region and is the market leader in Egypt.

**Detailed Profile**  
Ezzsteel's balance sheet consolidated the 5.8 million tons through 55% direct stake in Al Ezz Dekheila Steel Company (EZDK) facility in Alexandria, producing 2 million tons of long products and 1 million tons of flat products.

AU Region	North
Country	EGYPT
Supersector	MINING
Sector	STEEL
Company Name	AL EZZ ROLLING MILLS
Turnover (Thds \$)	1 062 060
Turnover Change	N/A
Net Profits	0
Year Founded	1986
CEO Surname	Nouh
CEO First name	Hassan
Initials	H
Title	Mr
Designation	General Manager
Postal Address	
Physical Address	10 Shehab Street, Mohandessin, Cairo
Telephone	00202 3304 6060
Fax	00202 3347 0059
Email	ir@ezzsteel.com
URL	www.ezzsteel.com

**Profile**  
Ezzsteel is the largest independent producer of steel in the MENA region and is the market leader in Egypt.

**Detailed Profile**  
Ezzsteel's balance sheet consolidated the 5.8 million tons through 99% direct stake in Al Ezz Rolling Mills (ERM) facility in 10th of Ramadan City, producing 500 thousand tones of long products.

AU Region	North
Country	EGYPT
Supersector	MINING
Sector	ALUMINIUM
Company Name	EGYPTIAN ALUMINIUM PRODUCTS CO.
Turnover (Thds \$)	732 356
Turnover Change	31.55%
Net Profits	89 797
Year Founded	1972
CEO Surname	Hassan
CEO First name	Abd Elzاهر Abd Elsatter
Initials	A E A E
Title	Eng.
Designation	Chairman and CEO
Postal Address	
Physical Address	48-50 Abdelkhalek Sarwat Street, Cairo
Telephone	0020 96 659 0001
Fax	0020 96 658 8478
Email	info@egyptalum.com.eg
URL	www.egyptalum.com.eg

**Profile**  
The aluminium plant is situated at Nag Hammady, some 100 kilometers north of Luxor.

**Detailed Profile**  
Several factors were taken into consideration in the selection of Nag Hammady as the site of the Egypt Aluminium complex. One was its proximity to the High Dam and to the Nag Hammady electrical sub-station 326km from Aswan. Another was its easy access to the port of Safaga, 210km away. And third important factor was the availability of skilled and semi-skilled labour in the area.

AU Region	North
Country	EGYPT
Supersector	MINING
Sector	METAL, STEEL
Company Name	EGYPTIAN IRON & STEEL COMPANY
Turnover (Thds \$)	461 025
Turnover Change	16.38%
Net Profits	-55 699
Year Founded	1954
CEO Surname	Negeada
CEO First name	Mohammed
Initials	M S
Title	Eng.
Designation	Chairman and Managing Director
Postal Address	PO Box 746, Tabbin, Helwan, Cairo 11912
Physical Address	54 Abdul Khalek Sarwat Street, Al Tebeen, Helwan, Cairo
Telephone	0020 2501 1601
Fax	0020 2501 1608
Email	chairman@egironsteel.com
URL	www.egironsteel.com

**Profile**  
Major Steel Producing Company in Egypt.

**Detailed Profile**  
Egyptian Iron & Steel Co. or EISCO, is a real integrated cycle steel – Production Plant, starting by utilizing the Iron ore first supplied from Aswan mines. sections, plates and Products manufactured include sheets, hot and cold rolled coils.

AU Region	North
Country	EGYPT
Supersector	MINING
Sector	STEEL
Company Name	AL EZZ FLAT STEEL
Turnover (Thds \$)	239 820
Turnover Change	N/A
Net Profits	0
Year Founded	1982
CEO Surname	Nouh
CEO First name	Hassan
Initials	H
Title	Mr
Designation	General Manager
Postal Address	
Physical Address	10 Shehab Street, Mohandessin, Cairo, Egypt
Telephone	00202 330 46060
Fax	00202 334 70059
Email	ir@ezzsteel.com
URL	www.ezzsteel.com

**Profile**  
Ezzsteel is the Middle East's leading producer of high-quality long and flat steel for use in a wide range of end applications.

**Detailed Profile**  
Dependable products, made to customer and international specifications, combined with unrivalled customer service has created a strong reputation in the region and an ever-growing status in markets around the world.

AU Region	North
Country	EGYPT
Supersector	MINING
Sector	STEEL
Company Name	MISR NATIONAL STEEL
Turnover (Thds \$)	224 168
Turnover Change	8.94%
Net Profits	2 930
Year Founded	1998
CEO Surname	Abdul Basir
CEO First name	Jamal
Initials	J
Title	Mr
Designation	Chairman and Managing Director
Postal Address	PO Box 35 Suez
Physical Address	8 El Sherif Buildings, Aswan Street, Heliopolis, Cairo
Telephone	00202 2636 0708
Fax	00202 2636 5271
Email	k.rady@misrns.com
URL	www.misrns.com

**Profile**  
Misr National Steel Co. is a steel producer and produces reinforcing steel bars and billets.

**Detailed Profile**  
MNS falls under Solb Misr Group, which also encompasses Sues Steel Company, an integrated steel complex with an annual capacity of 2 million MT of steel.

AU Region	North
Country	EGYPT
Supersector	OIL & GAS
Sector	REFINING
Company Name	MIDDLE EAST OIL REFINERIES (MIDOR)
Turnover (Thds \$)	3 825 000
Turnover Change	N/A
Net Profits	201 500
Year Founded	1994
CEO Surname	Metwally
CEO First name	Mohamed Abdel Aziz
Initials	M A A
Title	Dr
Designation	Chairman & Chief Executive Officer
Postal Address	
Physical Address	22 El Badeya Street, Heliopolis, Cairo 11364
Telephone	00202 24 19 55 01
Fax	00202 24 14 59 36
Email	info@midor.com.eg
URL	www.midor.com.eg

**Profile**  
Egypt's leading Oil Refinery.

**Detailed Profile**  
Midor provides local as well as international market with premium quality refined products, by continuously seeking refining technological advances.

AU Region	North
Country	EGYPT
Supersector	OIL & GAS
Sector	PETROLEUM
Company Name	ALEXANDRIA MINERAL OILS CO.
Turnover (Thds \$)	1 332 188
Turnover Change	-3.56%
Net Profits	173 402
Year Founded	1997
CEO Surname	Owens
CEO First name	Eric
Initials	E
Title	Mr
Designation	President & Chief Executive
Postal Address	PO Box 5, El-Max
Physical Address	El-Sad El-Ali Street, Wady El-Kamar, El-Max, Alexandria
Telephone	00203 22 05 646
Fax	00203 22 05 637
Email	amoc@amocalex.com
URL	www.amocalex.com

**Profile**  
AMOC aims mainly at satisfying the local needs of petroleum products, and launching the excess into the international market.

**Detailed Profile**  
Amocalex uses the latest technology to the petroleum industry in Egypt, as well as creating new job opportunities for the youth. Alexandria Mineral Oils Company (AMOC) was established in May 1997.

AU Region	North
Country	EGYPT
Supersector	OIL & GAS
Sector	PETROLEUM
Company Name	SIDI KERIR PETROCHEMICALS COMPANY
Turnover (Thds \$)	393 647
Turnover Change	21.53%
Net Profits	146 977
Year Founded	1997
CEO Surname	Helmi
CEO First name	Ahmed
Initials	A
Title	Eng.
Designation	Chairman and CEO
Postal Address	
Physical Address	KM 36 Cairo Desert Road, El Amerya El Nahda Territory, Alexandria
Telephone	00203 477 0141
Fax	00203 4770129
Email	info@sidpec.com
URL	www.sidpec.com

<b>Profile</b>	
SIDPEC is the pioneer in Ethylene and Polyethylene production.	
<b>Detailed Profile</b>	
SIDPEC polymers is named "Egyptene" polymer portfolio includes linear low density polyethylene (LLDPE) and high density polyethylene (HDPE).	
AU Region	North
Country	EGYPT
Supersector	OIL & GAS
Sector	PETROLEUM SERVICES
Company Name	MARIDIVE AND OIL SERVICES
Turnover (Thds \$)	391 306
Turnover Change	21.42%
Net Profits	42 112
Year Founded	1978
CEO Surname	Eleish
CEO First name	Issa
Initials	I H
Title	Capt.
Designation	Vice Chairman
Postal Address	
Physical Address	37 Cornish El Nile, El Maadi, Cairo
Telephone	00202 2358 5204
Fax	00202 2358 1160
Email	maridive@moscairo.com
URL	
<b>Profile</b>	
One of the largest companies in the Middle East and North African Regions, Maridive Group is the pioneer in providing offshore marine and oil support services in the MENA area.	
<b>Detailed Profile</b>	
Specialized in integrated marine and offshore oil services.	
AU Region	North
Country	EGYPT
Supersector	REAL ESTATE
Sector	REAL ESTATE
Company Name	TALAAAT MOUSTAFA GROUP
Turnover (Thds \$)	842 207
Turnover Change	-7.92%
Net Profits	95 404
Year Founded	1975
CEO Surname	Talaat Moustafa
CEO First name	Tarek
Initials	T
Title	Mr
Designation	Chairman and Managing Director
Postal Address	
Physical Address	36 Mussadak Street, Dokki-Giza, Cairo
Telephone	00202 330 16701
Fax	00202 333 621 98
Email	tmgh@tmg.com.eg
URL	www.talaatmoustafa.com
<b>Profile</b>	
The leading community real estate developer in Egypt, with a land bank of 50 million square meters.	
<b>Detailed Profile</b>	
The group has a strong track record of over 37 years in the housing and real-estate development industry, having developed 8.5 million sqm of land so far.	

AU Region	North
Country	EGYPT
Supersector	TELECOMMUNICATIONS
Sector	TELECOMS
Company Name	ORASCOM TELECOM
Turnover (Thds \$)	3 570 633
Turnover Change	-3.32%
Net Profits	658 487
Year Founded	1976
CEO Surname	Sawiris
CEO First name	Naguib
Initials	N
Title	Mr
Designation	Chief Executive Officer
Postal Address	
Physical Address	2005A Nile City Towers – 26th Floor, South Tower, Cornish El Nile Ramlet Beaulac, Cairo 11221
Telephone	00202 246 17 300
Fax	00202 246 17 355
Email	info@otmt.com
URL	www.otmt.com
<b>Profile</b>	
OTMT is a holding company that has investments in companies with operations mainly in Egypt, North Korea, Lebanon, Pakistan and other North African and Middle-Eastern countries.	
<b>Detailed Profile</b>	
The activities of OTMT are mainly divided into its GSM, Media and Technology, and Cable businesses.	
AU Region	North
Country	EGYPT
Supersector	TELECOMMUNICATIONS
Sector	TELECOMS
Company Name	MOBINIL
Turnover (Thds \$)	1 682 063
Turnover Change	-7.15%
Net Profits	-51 244
Year Founded	1998
CEO Surname	Gauthier
CEO First name	Yves
Initials	Y
Title	Mr
Designation	Chief Executive Officer
Postal Address	
Physical Address	77 Misr – Helwan Agricultural Road, Maadi 11431 Cairo
Telephone	00202 2768 65 00
Fax	00202 2768 65 55
Email	info@mail.link.net
URL	www.mobinil.com
<b>Profile</b>	
Egypt's leading mobile operator.	
<b>Detailed Profile</b>	
Since its inception in May 1998, Mobinil has strived to maintain its position as the leading Mobile service operator in Egypt. Honoring the trust of more than 30 million customers, Mobinil is committed to maintaining its position as the leading Mobile service provider in Egypt, providing the best quality service for our customers, the best working environment for our employees, top value for our shareholders, and proudly contributing to the development of the community.	

AU Region	North
Country	EGYPT
Supersector	TELECOMMUNICATIONS
Sector	TELECOMS
Company Name	TELECOM EGYPT
Turnover (Thds \$)	1 634 637
Turnover Change	-7.51%
Net Profits	483 874
Year Founded	1854
CEO Surname	Elnawawy
CEO First name	Mohamed Amin
Initials	M A
Title	Mr
Designation	Chief Executive Officer & Managing Director
Postal Address	
Physical Address	B7 Smart Village, K28 Cairo-Alexandria Desert Road, Cairo
Telephone	00202 313 15219
Fax	00202 313 16115
Email	investor.relations@telecomegypt.com
URL	www.te.eg

#### Profile

Telecom Egypt Company, together with its subsidiaries, provides fixed-line telecommunication services in Egypt.

#### Detailed Profile

The company provides retail telecommunication services, including access, local, long distance and international voice, Internet and data, and other services; and wholesale services comprising bandwidth capacity leasing to ISPs, and national and international interconnection services. It also offers narrowband and broadband Internet access and Web hosting services; data transmission services and leased lines; and sells telephone sets and directories. In addition, Telecom Egypt Company, through its interest in Vodafone Egypt, provides mobile interconnectivity services.

AU Region	North
Country	EGYPT
Supersector	TOBACCO
Sector	TOBACCO
Company Name	EASTERN COMPANY
Turnover (Thds \$)	722 585
Turnover Change	0.46%
Net Profits	104 396
Year Founded	1920
CEO Surname	Abdel-Aziz
CEO First name	Nabil
Initials	N
Title	Eng.
Designation	Chairman and Managing Director
Postal Address	PO Box 1543 Cairo
Physical Address	450 Al-Ahram Street, Giza
Telephone	0020 2 3572 4711
Fax	0020 2 3568 7434
Email	eastern@easternegypt.com
URL	www.easternegypt.com

#### Profile

Eastern Egypt trades in tobacco, tobacco products and their requirements.

#### Detailed Profile

Investing, financial, commercial, industrial, agricultural or servicing activity. Acquisition and construction of real-estates, and purchase & subdivision of lands for use, lease or sale purposes.

AU Region	North
Country	EGYPT
Supersector	TRAVEL & LEISURE
Sector	AIRLINES
Company Name	EGYPTAIR AIRLINES
Turnover (Thds \$)	1 745 319
Turnover Change	N/A
Net Profits	22 374
Year Founded	1932
CEO Surname	Assy
CEO First name	Tawfik
Initials	T
Title	Capt.
Designation	Chairman & Chief Executive Officer
Postal Address	PO Box 11776 Cairo
Physical Address	EgyptAir Administrative Complex, Cairo International Airport, Heliopolis, Cairo
Telephone	00202 269 643 90
Fax	00202 2696 43 94
Email	info@egyptair.com
URL	www.egyptair.com

#### Profile

EGYPTAIR is the world-renowned national airline of Egypt.

#### Detailed Profile

Egyptair is based in the cosmopolitan city of Cairo. It started operating on the 7th of May 1932 as the first airline in the Middle East and Africa and the seventh in the world to join IATA and become a treasured brand.

AU Region	North
Country	EGYPT
Supersector	TRAVEL & LEISURE
Sector	HOTELS
Company Name	EGYPTIAN INTERNATIONAL TOURISM COMPANY
Turnover (Thds \$)	242 725
Turnover Change	-2.21%
Net Profits	19 729
Year Founded	1976
CEO Surname	Youssef
CEO First name	Ashraf
Initials	A L
Title	Eng.
Designation	Chairman
Postal Address	PO Box 5203 West Heliopolis
Physical Address	163 Gisir El-Suez St Heliopolis – Cairo – Egypt
Telephone	00202 2634 54 36
Fax	00202 2635 99 59
Email	info@rodan-group.com
URL	www.rodan-group.com

#### Profile

The Egyptian International Tourism Company is a subsidiary of the Rodan Group established in 1976 by Engineer Ashraf Youssef.

#### Detailed Profile

The company develops hotels and tourism sites.

AU Region	North
Country	EGYPT
Supersector	TRAVEL & LEISURE
Sector	HOTELS
Company Name	ORASCOM HOTELS AND DEVELOPMENT
Turnover (Thds \$)	236 240
Turnover Change	-34.31%
Net Profits	-26 070
Year Founded	1989
CEO Surname	Niesslein
CEO First name	Gerhard
Initials	G
Title	Mr
Designation	Chief Executive Officer
Postal Address	PO Box 2005A Cairo
Physical Address	9th floor, South Tower, Nile City Towers, Corniche El Nil, Cairo 11221
Telephone	0020 2 2461 8999
Fax	0020 2 2461 9977
Email	ir@orascomdh.com
URL	www.orascomdh.com

#### Profile

Orascom Development is a leading developer of integrated towns with a strong foothold in Egypt and the Middle East.

#### Detailed Profile

With the alpine Andermatt project currently under development in Switzerland, we have expanded our activity outside this region and into Central Europe. Our primary business is to develop, construct and manage tourist destinations with several projects at different stages of completion across seven jurisdictions.

AU Region	North
Country	EGYPT
Supersector	TRAVEL & LEISURE
Sector	AIRLINES
Company Name	EGYPTAIR MAINTANANCE & ENGINEERING
Turnover (Thds \$)	210 350
Turnover Change	N/A
Net Profits	20 942
Year Founded	1932
CEO Surname	Tawfik
CEO First name	Abou Taleb
Initials	A T
Title	Eng.
Designation	Chairman and Chief Executive Officer
Postal Address	Post Office 02 Airport 1, Postal Code 11776, Cairo
Physical Address	Cairo International Airport, Cairo
Telephone	00202 2265 6488
Fax	00202 2265 6873
Email	chairman_me@egyptair.com
URL	www.egyptair-me.com

#### Profile

EGYPTAIR MAINTENANCE & ENGINEERING has a massive technical base that covers many types of Aircrafts, Engines and Aircraft components.

#### Detailed Profile

It is considered as one of the leading providers of aircraft maintenance services in the Middle East & Africa.

## MAURITANIA

AU Region	North
Country	MAURITANIA
Supersector	MINING
Sector	MINING
Company Name	SOCIETE NATIONALE INDUSTRIELLE ET MINIERE
Turnover (Thds \$)	1 092 632
Turnover Change	N/A
Net Profits	564 273
Year Founded	1974
CEO Surname	Ould Oudaâ
CEO First name	Mohamed Abdellahi
Initials	M A
Title	Mr
Designation	Director General
Postal Address	
Physical Address	Nouadhibou 42, Mauritanie
Telephone	00222 457 451 74
Fax	00222 457 453 96
Email	contact@snim.com
URL	www.snim.com

#### Profile

SNIM is engaged in iron ore mining from the Kedia d'Idjill, the Guelb El Rhein, and the M'Haoudat iron ore mines in Mauritania.

#### Detailed Profile

Open-pit mining of direct shipping hematite ore, using rotary drills, small shovels and trucks, commenced in 1963 at F'Derik, Rouessa and Tazadit. Primary and secondary crushing is done at Tazadit and the ore is railed to Nouadhibou in trains of up to 220 cars, each carrying 84t.

AU Region	North
Country	MAURITANIA
Supersector	MINING
Sector	MINING
Company Name	GUELB MOGHREIN COPPER-GOLD MINE
Turnover (Thds \$)	346 000
Turnover Change	N/A
Net Profits	0
Year Founded	2004
CEO Surname	Pascall
CEO First name	Philip
Initials	P K R
Title	Mr
Designation	Chairman and CEO
Postal Address	PO Box 5045, Nouakchott
Physical Address	Mauritanian Copper, Mines SA Plot D49, Tevrag Zeina
Telephone	00222 524 4813
Fax	00222 524 4735
Email	info@fqml.com
URL	www.first-quantun.com

#### Profile

Guelb Mogherin copper-gold operation is 100% owned by Mauritanian Copper Mines (MCM), a First Quantum subsidiary.

#### Detailed Profile

Guelb Mogherin deposit was first developed in the early 1970s by Anglo American Corporation but was closed in 1977 due to technical difficulties and high fuel prices. First Quantum acquired an 80% interest in the asset in 2004 and achieve commercial production in 2006.

AU Region	North
Country	MAURITANIA
Supersector	MINING
Sector	MINING
Company Name	MAURITANIAN COPPER MINES
Turnover (Thds \$)	265 300
Turnover Change	N/A
Net Profits	109 800
Year Founded	2004
CEO Surname	Pascal
CEO First name	Philip
Initials	P K R
Title	Mr
Designation	Chairman
Postal Address	BP 5045, Nouakchott Mauritania
Physical Address	Mines S.A. Plot D49 Tevrag Zeina Mauritania
Telephone	00222 524 4813
Fax	00222 524 4735
Email	info@fqml.com
URL	www.first-quantum.com

#### Profile

The Guelb Moghrein copper-gold operation is 100% owned by Mauritanian Copper Mines (MCM), a First Quantum subsidiary.

#### Detailed Profile

The mine is located 250 kilometres northeast of the nation's capital, Nouakchott, near the town of Akjoujt.

AU Region	North
Country	MAURITANIA
Supersector	OIL & GAS
Sector	PETROLEUM SERVICES
Company Name	STAR OIL MAURITANE
Turnover (Thds \$)	243 000
Turnover Change	N/A
Net Profits	9 600
Year Founded	2003
CEO Surname	Ben Al Houssein
CEO First name	Tidiani
Initials	T
Title	Mr
Designation	Director General
Postal Address	BP 388 Nouakchott, Mauritanie
Physical Address	Avenue Gamal Abdel Nasser, Mauritanie
Telephone	00222 45 25 25 87
Fax	00222 45 25 25 97
Email	tidiani.benalhousein@staroilgroup.com
URL	www.staroilgroup.com

#### Profile

Star Oil invested and focused on the development of a diversified business and achieved its goal by becoming a major player in Mauritania, a dynamic market leader in all sectors of the oil distribution.

#### Detailed Profile

Star Oil markets a broad range of petroleum products.

## TUNISIA

AU Region	North
Country	TUNISIA
Supersector	AUTOMOBILE & PARTS
Sector	AUTOMOBILE PARTS
Company Name	LEONI WIRING SYSTEMS TUNISIA
Turnover (Thds \$)	445 559
Turnover Change	152.17%
Net Profits	4 216
Year Founded	1978
CEO Surname	Rouis
CEO First name	Mohamed Larbi
Initials	M L
Title	Mr
Designation	General Manager and COO
Physical Address	Messadine Road, Messadine Industrial Zone 67, Sousse 4013
Telephone	00216 7246 8600
Fax	00216 7246 8299
Email	info@leoni.com
URL	www.leoni.com

#### Profile

Leoni is a global supplier of wires, optical fibers, cables and cable systems as well as related development services for applications in the automotive business and other industries.

#### Detailed Profile

Leoni offers customers solutions and complete systems with perfectly tuned components – from the cable itself to the required connectors and mountings.

AU Region	North
Country	TUNISIA
Supersector	BEVERAGES
Sector	BEVERAGES
Company Name	SOCIETE FRIGORIFIQUE ET BRASSERIE DE TUNIS
Turnover (Thds \$)	429 261
Turnover Change	11.67%
Net Profits	52 438
Year Founded	1925
CEO Surname	Bousbia
CEO First name	Mohamed
Initials	M
Title	Mr
Designation	Chairman and CEO
Postal Address	PO Box 75 Mahdia Riadh 5100
Physical Address	Centre Urbain Building, Boulevard de la Terre, Bab-saadoun Area, Tunis 1080
Telephone	00216 71 896 447
Fax	00216 71 896 492
Email	sfbt.dgp@planet.tn
URL	www.sfbt.com.tn

#### Profile

The Company produces, stores and transports a range of foodstuffs and non-alcoholic beverages including carbonated soft drinks and beer.

#### Detailed Profile

The company also produces artificial ice.

AU Region	North
Country	TUNISIA
Supersector	CHEMICALS
Sector	CHEMICALS
Company Name	GROUPE CHIMIQUE TUNISIEN
Turnover (Thds \$)	780 135
Turnover Change	N/A
Net Profits	26 580
Year Founded	1952
CEO Surname	Mrabet
CEO First name	Mohamed Nejib
Initials	M N
Title	Mr
Designation	President Director General
Physical Address	7 Rue du Royaume d'Arabie Saoudite – 1002 Tunis – Tunisia
Telephone	0021671 784 488
Fax	00216 71 793 495
Email	abderrazak.ouanassi@gct.com.tn ; gct@gct.com.tn
URL	www.gct.com.tn

#### Profile

Groupe Chimique Tunisien (GCT) is merger of some five companies orchestrated by the Tunisian government in order to process phosphate ore and to exploit it in a more profitable oriented way.

#### Detailed Profile

GCT brought to the creation of a domestic industry for phosphoric acid and fertilizer production.

AU Region	North
Country	TUNISIA
Supersector	DIVERSIFIED
Sector	DIVERSIFIED
Company Name	POULINA GROUP HOLDING
Turnover (Thds \$)	783 229
Turnover Change	0.28%
Net Profits	30 047
Year Founded	1967
CEO Surname	Ben Ayed
CEO First name	Abdelwaheb
Initials	A
Title	Mr
Designation	President
Postal Address	PO Box 2034 Ezzahra, Tunis
Physical Address	GP 1KM 12, Ezzahra
Telephone	00216 71 45 45 45
Fax	00216 71 45 21 89
Email	contact@poulinagroupholding.com
URL	www.poulinagroupholding.com

#### Profile

Poulina Group Holding is the leading Tunisian Group in its business, operating in different sectors. It all started with the aviculture activity and the company Poulina, which was created in 1967. The group then engaged in strategic integration of all activities in this field: from imports of breeders to the distribution of goods.

#### Detailed Profile

Poulina Group diversified into food production, steel, wood, ceramic, packaging, real estate, public works and infrastructure, building materials, and trade and services sectors.

AU Region	North
Country	TUNISIA
Supersector	DIVERSIFIED
Sector	DIVERSIFIED
Company Name	GROUPE LOUKIL
Turnover (Thds \$)	425 286
Turnover Change	N/A
Net Profits	23 258
Year Founded	1976
CEO Surname	Loukil
CEO First name	Bassem
Initials	B
Title	Mr
Designation	President & Director General
Physical Address	No.62 Rue Avenue de Carthage, Tunis, 1000
Telephone	00216 71 35 43 66
Fax	00216 71 34 34 01
Email	contact@loukil.com.tn
URL	www.loukil.com.tn

#### Profile

The Loukil Group is involved in diversified sectors.

#### Detailed Profile

Sectors range from agriculture to heavy industry, as well as information technology, communications, the environmental sector, international commerce and engineering as well as consulting.

AU Region	North
Country	TUNISIA
Supersector	ELECTRICAL EQUIPMENT
Sector	ELECTRICAL EQUIPMENT
Company Name	GROUPE ONE TECH
Turnover (Thds \$)	272 582
Turnover Change	16.78%
Net Profits	11 828
Year Founded	1978
CEO Surname	Sellami
CEO First name	Slim
Initials	S
Title	Mr
Designation	Director General
Postal Address	PO Box 41 Tunis Cedex 1080
Physical Address	Cite El Khalij, Rue du Lac Loch Ness, Immeuble les Arcades, Tour A – Les Berges du Lac
Telephone	00216 71 860 244
Fax	00216 71 860 571
Email	info@onetech-group.com
URL	www.onetech-group.com

#### Profile

We are a private industrial group which operates on the local and international market.

#### Detailed Profile

We specialize in the area of the cable industry and mecatronics. The consolidated turnover of all the Group companies exceeds 180 million Euros, including more than 75% intended for export. Mainly in Europe, Africa and USA.

AU Region	North
Country	TUNISIA
Supersector	HEALTHCARE
Sector	PHARMACEUTICALS
Company Name	PHARMACIE CENTRALE DE TUNISIE
Turnover (Thds \$)	581 040
Turnover Change	5.04%
Net Profits	8 956
Year Founded	1938
CEO Surname	Maaroufi
CEO First name	Mouldi
Initials	M
Title	Mr
Designation	President & Director General
Physical Address	51, 10th Avenue Decembre 1948 – 1082 C. Tunis Mahrajene
Telephone	00216 717 83011
Fax	00216 717 84645
Email	pdg@phct.com.tn
URL	www.phct.com.tn

#### Profile

The commercial management is responsible for the management of the stock and the sales through various outlets of the Pharmacie Centrale de Tunisie.

#### Detailed Profile

The Central Pharmacy of Tunisia has 80% of the pharmaceutical market and works with 46 wholesalers, 20 Public Health establishments, 170 hospitals and 1,456 pharmacies.

AU Region	North
Country	TUNISIA
Supersector	MINING
Sector	MINING
Company Name	COMPAGNIE DES PHOSPHATES DE GAFSA
Turnover (Thds \$)	386 250
Turnover Change	N/A
Net Profits	124 050
Year Founded	1897
CEO Surname	Mohamed
CEO First name	Tahar Mahari
Initials	TM
Title	Mr
Designation	Director General
Physical Address	City Bayech -2100 – Gafsa – Tunisia
Telephone	00216 7622 6022
Fax	00216 7622 4132
Email	cpg.gafsa@cpg.com.tn
URL	www.cpg.com.tn

#### Profile

The Gafsa Phosphate Company or GIC is a Tunisian company that performs exploitation of phosphates based in Gafsa.

#### Detailed Profile

It is one of the largest producers of phosphates, occupying the fifth in the world with a production of almost 8 million tons in 2009.

AU Region	North
Country	TUNISIA
Supersector	OIL & GAS
Sector	REFINING
Company Name	SOCIETE TUNISIENNE DES INDUSTRIAL DE RAFFINAGE
Turnover (Thds \$)	1 854 141
Turnover Change	N/A
Net Profits	-197 824
Year Founded	1961
CEO Surname	Labiadh
CEO First name	Ali
Initials	A
Title	Mr
Designation	Chief Executive Officer
Postal Address	PO Box 45/46 Bizerte
Physical Address	ZI Zarzouna Refinery, Bizerte
Telephone	00216 72 592 744
Fax	00216 72 590 457
Email	stir@stir.com.tn
URL	www.stir.com.tn

Profile Refining crude oil.

#### Detailed Profile

Its purpose is the refining of crude oil in order to satisfy the needs of the national market in terms of oil products.

AU Region	North
Country	TUNISIA
Supersector	OIL & GAS
Sector	PETROLEUM
Company Name	ENTREPRISE TUNISIENNE D'ACTIVITES PETROLIERES
Turnover (Thds \$)	1 285 059
Turnover Change	N/A
Net Profits	251 156
Year Founded	1972
CEO Surname	Akrout
CEO First name	Mohamed
Initials	M
Title	Mr
Designation	President & CEO
Postal Address	BP 83 Tunis 1073
Physical Address	27 Bis, Av. Khereddine, Pacha Tunis Belvedere Tunis
Telephone	00 216 71 28 53 00
Fax	00 216 71 28 52 80
Email	dexprom@etap.com.tn
URL	www.etap.com.tn

#### Profile

Enterprise Tunisienne d'Activites Petrolieres, a state-owned industrial and commercial company, provides oil and gas exploration and production activities on behalf of the state in Tunisia.

#### Detailed Profile

It also engages in the exploration and production of hydrocarbon; and trading of crude oil.

AU Region	North
Country	TUNISIA
Supersector	OIL & GAS
Sector	PETROLEUM SERVICES
Company Name	SOCIETE NATIONALE DE DISTRIBUTION DES PETROLES AGIL
Turnover (Thds \$)	857 882
Turnover Change	-0.27%
Net Profits	0
Year Founded	1960
CEO Surname	Moncef
CEO First name	Matoussi
Initials	M
Title	Mr
Designation	Chief Executive Officer
Postal Address	PO Box 762 Tunis
Physical Address	Avenue Mohamed Ali Akid, Cite Olympique, 1003 El Khadra
Telephone	00216 71 707 222
Fax	00216 71 704 333
Email	boc@agil.com.tn
URL	www.sndp.com.tn

#### Profile

The National Company of Oil Distribution AGIL is a public company whose mission is to market oil products and by-products under the AGIL label.

#### Detailed Profile

It is one of the major Tunisian public companies which supports the national economy and secures its continuous growth through their dynamism and the variety of its activities. With a turnover of 1 253 million dinars in 2010, AGIL plays a leading role towards progress and excellence, the motto of modern Tunisia.

AU Region	North
Country	TUNISIA
Supersector	OIL & GAS
Sector	PETROLEUM SERVICES
Company Name	TOTAL TUNISIE
Turnover (Thds \$)	463 395
Turnover Change	-2.07%
Net Profits	8 085
Year Founded	1948
CEO Surname	Libutti
CEO First name	Maurizio
Initials	M
Title	Mr
Designation	Administrator and Director General
Physical Address	Rue du Lac Huron, Les Berges du Lac, 1053 Tunis
Telephone	00216 71 965 858
Fax	00216 71 965 164
Email	khaled.jemaoui@totaltunisie.com.tn
URL	www.tn.total.com

#### Profile

Total Tunisia is a subsidiary of the 4th largest petroleum group in the world, and present in Tunisia since 1948.

#### Detailed Profile

Total commercialises and distributes more than 500,000 tons of petroleum products per annum.

AU Region	North
Country	TUNISIA
Supersector	RETAIL
Sector	RETAIL
Company Name	SOCIETE MAGASIN GENERAL
Turnover (Thds \$)	343 270
Turnover Change	-7.25%
Net Profits	-15 296
Year Founded	1920
CEO Surname	Bayahi
CEO First name	Tahar
Initials	T
Title	Mr
Designation	Chief Executive Officer
Postal Address	PO Box 48 Tunis
Physical Address	24, Avenue de France, Tunis 1000
Telephone	00216 71 32 85 33
Fax	00216 71 32 10 63
Email	info@smg.com.tn
URL	www.smg.com.tn

#### Profile

Societe Magasin General S.A. owns and operates a chain of 43 super-markets in Tunisia.

#### Detailed Profile

The company was founded in 1920 and is based in Tunis, Tunisia. Societe Magasin General S.A. operates as a subsidiary of Med Invest Company SA.

AU Region	North
Country	TUNISIA
Supersector	RETAIL
Sector	RETAIL
Company Name	SNMVT- MONOPRIX
Turnover (Thds \$)	254 626
Turnover Change	-12.01%
Net Profits	6 202
Year Founded	1933
CEO Surname	Mabrouk
CEO First name	Mohamed Ali
Initials	M A
Title	Mr
Designation	President
Postal Address	BP 740-761 Megrine
Physical Address	Building 1, Rue Larbi Zarrouk, Megrine Riadh 740761 Tunis
Telephone	00216 7143 2599
Fax	00216 7143 4750
Email	contact@monoprix.tn
URL	www.snmvt.com

#### Profile

Societe Nouvelle Maison de la Ville de Tunis, or SNMVT Monoprix is a chain of grocery stores in Tunisia, with its head office in Megrine.

#### Detailed Profile

They are operated by the Groupe Mabrouk, which in 2007 had a 38% marketshare in Tunisia.

AU Region	North
Country	TUNISIA
Supersector	TELECOMMUNICATIONS
Sector	TELECOMS
Company Name	OOREDOO TUNISIA (ex TUNISIANA)
Turnover (Thds \$)	762 958
Turnover Change	6.80%
Net Profits	0
Year Founded	2002
CEO Surname	Campbell
CEO First name	Kenneth
Initials	K
Title	Mr
Designation	Chief Executive Officer
Postal Address	PO Box 641 Tunis 1080
Physical Address	Les Jardins du Lac, Les Berges du Lac, Tunis 1053
Telephone	00216 22 12 00 00
Fax	00216 22 12 00 09
Email	Fatma.benhadjali@tunisiana.com
URL	www.ooredoo.tn/

#### Profile

The leading cellular company in Tunisia. Tunisiana been taken over by Ooredoo which is a Leading International Telecommunication Company that offers mobile, landline and broadband (internet) services to Corporates and particulars. They are present in the Middle East, North Africa and South-East Asia

#### Detailed Profile

Is a Tunisian company established in 2002. The company offers the latest in technology services.

AU Region	North
Country	TUNISIA
Supersector	TRAVEL & LEISURE
Sector	AIRLINES
Company Name	SOCIETE TUNISIENNE DE L'AIR
Turnover (Thds \$)	682 899
Turnover Change	-5.79%
Net Profits	-96 714
Year Founded	1948
CEO Surname	Jerad
CEO First name	Rabah
Initials	R
Title	Mr
Designation	Chief Executive Officer
Postal Address	PO Box 746 Tunis 1080
Physical Address	Tunisair Building, 7 November 1987 Street, Carthage 2035
Telephone	00216 70 83 70 00
Fax	000216 1941 916
Email	resaonline@tunisair.com.tn
URL	www.tunisair.com.tn

#### Profile

Tunisair was established as Tunisia's flag carrier by issuance of the first Decree approving the statutes of "Tunisair".

#### Detailed Profile

For aircraft ground operation, a new service was created: "Ground Handling". The service was successful and was then expanded to foreign airlines.

AU Region	North
Country	TUNISIA
Supersector	TRAVEL & LEISURE
Sector	HOTELS
Company Name	GROUPE TTS
Turnover (Thds \$)	403 893
Turnover Change	N/A
Net Profits	13 460
Year Founded	1968
CEO Surname	Milad
CEO First name	Aziz
Initials	A
Title	Mr
Designation	President
Postal Address	PO Box 48 Tunis
Physical Address	14 Boulevard Habib Cherita, City Gardens, 1002 Tunis
Telephone	00216 71 785 855
Fax	00216 71 791 372
Email	tourism@tts.com.tn
URL	www.tts.com.tn

Profile Leading travel and tourism company in Tunisia.

#### Detailed Profile

TTS now manages hotels and runs a private charter air company.

AU Region	North
Country	TUNISIA
Supersector	UTILITIES
Sector	ELECTRICITY, GAS
Company Name	SOCIETE TUNISIENNE DE L'ELECTRICITE ET DU GAZ
Turnover (Thds \$)	1 600 140
Turnover Change	0.94%
Net Profits	-11 230
Year Founded	1962
CEO Surname	Laaribi
CEO First name	Tahar
Initials	T
Title	Mr
Designation	President & Director General
Postal Address	PO Box 190 Tunis Cedex 1080
Physical Address	38 Rue Kamel Ataturk, Tunis 1080
Telephone	00216 71 341 311
Fax	00216 71 330 174
Email	dpsc@steg.com.tn
URL	www.steg.com.tn

#### Profile

STEG is responsible for the production of electricity and Liquid Petroleum Gas.

#### Detailed Profile

The company is responsible for the electricity infrastructure as well as the gas infrastructure.



## ANGOLA

AU Region	South
Country	ANGOLA
Supersector	MINING
Sector	MINING
Company Name	ENDIAMA
Turnover (Thds \$)	1 160 000
Turnover Change	21.47%
Net Profits	0
Year Founded	1981
CEO Surname	Sumbula
CEO First name	Antonio Carlos
Initials	A C
Title	Mr
Designation	Chairman
Postal Address	
Physical Address	Rua Major Kanhangulo No 100, Luanda
Telephone	00244 222 391 280
Fax	00244 222 337 276
Email	endiamainvest@gmail.com
URL	www.endiama.co.ao/en

### Profile

ENDIAMA E.P. is the National Prospecting, Mining, Trading and Polishing Company. Established on January 15th 1981, has exclusivity rights for the diamond business in the country.

### Detailed Profile

The Company proceeded Diamang, a joint-venture company, founded in 1917 and operating until 1986, during the Portuguese colonial period in Angola.

AU Region	South
Country	ANGOLA
Supersector	MINING

Sector	MINING
Company Name	CATOCA SOCIEDADE MINEIRA
Turnover (Thds \$)	611 300
Turnover Change	15.92%
Net Profits	0
Year Founded	1992
CEO Surname	Ganga
CEO First name	Jose
Initials	J
Title	Mr.
Designation	Director General
Postal Address	PO Box 10013 Luanda
Physical Address	Sector Talatona, Luanda Sul
Telephone	00222 624 7000
Fax	00222 006 140
Email	info@catoca.com
URL	www.catoca.com

### Profile

The Catoca diamond mine is the fourth largest diamond mine in the world, and is located in Angola. The mine is owned by a consortium of international mining interests, including Endiama (the state mining company of Angola) (32.8% ownership), Alrosa of Russia (32.8%), Odebrecht of Brazil (16.4%), and the Diamond Finance CY BV Group (16.8%). The mine is located on a kimberlite pipe.

### Detailed Profile

The mine had production of 1.8 million carats (360 kg) in 2000 and 2.6 million carats (520 kg) in 2001. Catoca management has been actively expanding capacity at the mine, such that the owners plan to extract as much as 5 million carats (1,000 kg) in 2005. The mine's production is 35% gem quality, compared to a global average of 20%; the diamonds produced at Catoca have an average value of \$75 to \$100 USD per carat (375 to 500 \$/g). Estimated reserves are 60 million carats (12,000 kg).

AU Region	South
Country	ANGOLA
Supersector	OIL & GAS
Sector	PETROLEUM
Company Name	SONANGOL
Turnover (Thds \$)	33 280 794
Turnover Change	49.61%
Net Profits	3 131 805
Year Founded	1976
CEO Surname	de Lemos Jose Maria
CEO First name	Francisco
Initials	F
Title	Mr
Designation	Chief Executive Officer
Postal Address	PO Box 1316, Luanda
Physical Address	No 29/31 Rainha Ginga Street, Luanda
Telephone	00244 222 334 448
Fax	00244 222 391 782
Email	secretariageral@sonangol.co.ao
URL	www.sonangol.co.ao

### Profile

Group Sonangol is a parastatal that oversees petroleum and natural gas production in Angola. The group consists of Sonangol EP and its many subsidiaries.

### Detailed Profile

The company is responsible for the management of oil and gas reserves in Angola and a leader in the continuing drive for development of the country.

AU Region	South
Country	ANGOLA
Supersector	OIL & GAS
Sector	PETROLEUM
Company Name	TOTAL E&P ANGOLA
Turnover (Thds \$)	3 095 712
Turnover Change	N/A
Net Profits	1 458 990
Year Founded	1953
CEO Surname	Pouyanne
CEO First name	Patrick
Initials	P
Title	Mr
Designation	Chief Executive Officer
Postal Address	
Physical Address	Av. 4 Fevereiro N 37, Luanda
Telephone	00244 222 67 4000
Fax	00244 222 67 2261
Email	<a href="http://www.total.com/en/contact">http://www.total.com/en/contact</a>
URL	<a href="http://www.total.com">www.total.com</a>
Profile	The company is in the exploration of oil and gas development in Angola.

#### Detailed Profile

The company is the fifth largest publicly-traded integrated international oil and gas company and a world-class chemicals manufacturer. Total operates in more than 130 countries and has 96 104 employees.

### BOTSWANA

AU Region	South
Country	BOTSWANA
Supersector	AGRIBUSINESS
Sector	AGRIBUSINESS
Company Name	SEFALANA HOLDING COMPANY
Turnover (Thds \$)	276 102
Turnover Change	-4.53%
Net Profits	11 001
Year Founded	1994
CEO Surname	Chauhan
CEO First name	Chandra
Initials	C
Title	Mr
Designation	Group Managing Director
Postal Address	PBag 0080 Gaborone
Physical Address	Unit 3 Plot 117, Millennium Office Park, Kgale, Gaborone
Telephone	00267 391 3661
Fax	00267 390 7613
Email	<a href="mailto:omphemetse@sefalana.com">omphemetse@sefalana.com</a>
URL	<a href="http://www.sefalana.com">www.sefalana.com</a>

#### Profile

Sefalana Holdings Company Limited is a Botswana-based holding company.

#### Detailed Profile

The Company is engaged in food processing, distribution of goods, construction and rental of property. Sefalana Holdings Company Limited operates through several subsidiaries, including Foods Botswana, which mills and produces sorghum, soya and maize.

AU Region	South
Country	BOTSWANA
Supersector	INSURANCE
Sector	INSURANCE
Company Name	BOTSWANA INSURANCE HOLDINGS
Turnover (Thds \$)	231 925
Turnover Change	-24.46%
Net Profits	61 858
Year Founded	1975
CEO Surname	Hassam
CEO First name	Gaffar
Initials	G
Title	Mr
Designation	Chief Executive Officer
Postal Address	PO Box 715 Gaborone
Physical Address	BIC House, Plot 50372 Gaborone Business Park, Gaborone Show Grounds
Telephone	00267 360 0500
Fax	00267 397 2867
Email	<a href="mailto:enquiries@bic.co.bw">enquiries@bic.co.bw</a>
URL	<a href="http://www.bic.co.bw">www.bic.co.bw</a>

#### Profile

Botswana Insurance Holdings Limited, through its subsidiaries, principally provides life insurance products and services in Botswana.

#### Detailed Profile

The company, through its subsidiary, Botswana Insurance Fund Management, offers asset management services in various asset classes, including equities, bonds, property, fixed interest, private equity, and hedge funds; property development; private equity; and corporate advisory services.

AU Region	South
Country	BOTSWANA
Supersector	RETAIL
Sector	RETAIL
Company Name	CHOPPIES ENTERPRISES
Turnover (Thds \$)	319 658
Turnover Change	N/A
Net Profits	13 537
Year Founded	1986
CEO Surname	Ottapathu
CEO First name	Ramachandran
Initials	R
Title	Mr
Designation	Chief Executive Officer
Postal Address	PO Box 406, Gaborone
Physical Address	Plot no 100, Gaborone International Commerce Park, East Gate, Gaborone West, Botswana
Telephone	00267 318 6657
Fax	00267 318 6656
Email	<a href="mailto:info@choppies.co.bw">info@choppies.co.bw</a>
URL	<a href="http://www.choppies.co.bw">www.choppies.co.bw</a>

#### Profile

Choppies is a Botswana multinational grocery and general merchandise retailer headquartered in Gaborone, Botswana.

#### Detailed Profile

Initially only selling food-based and other fast-moving consumer goods, the group recently introduced hardware and pharmaceuticals.

**MALAWI**

AU Region	South
Country	MALAWI
Supersector	AGRIBUSINESS
Sector	AGRIBUSINESS
Company Name	ILLOVO MALAWI
Turnover (Thds \$)	207 173
Turnover Change	2.98%
Net Profits	65 205
Year Founded	1891
CEO Surname	Mitchell
CEO First name	Patrick
Initials	P
Title	Mr
Designation	Managing Director
Postal Address	PBag 580, Limbe, Malawi
Physical Address	Illovo House, Churchill Road, Limbe, Malawi
Telephone	00265 1 843 988
Fax	00265 1 840 980
Email	pmitchell@ilovo.co.za
URL	www.illovosugar.co.za

**Profile**

Illovo Sugar Malawi produces and sells sugar and sugar products for consumer and industrial markets. The company provides refined (white) sugar and unrefined (brown) sugar; industrial sugar; and syrups, as well as other products.

**Detailed Profile**

Illovo Sugar Malawi takes a pivotal role within Illovo in respect of contribution to the group's overall performance. The Malawi business comprises of 2 estates with 20 000 ha under cane feeding two mills and producing just under 300 000 tons of sugar per annum. Agric and mill performance are both at world class levels.

AU Region	South
Country	MALAWI
Supersector	DIVERSIFIED
Sector	DIVERSIFIED
Company Name	PRESS CORPORATION
Turnover (Thds \$)	403 614
Turnover Change	4.15%
Net Profits	20 849
Year Founded	1961
CEO Surname	Chikaonda
CEO First name	Mathews
Initials	M A P
Title	Dr
Designation	Group Chief Executive
Postal Address	PO Box 1227 Blantyre
Physical Address	Chayamba Building, Victoria Avenue, Blantyre
Telephone	00265 1 833 569
Fax	00265 1 833 318
Email	companysec@presscorp.com
URL	www.presscorp.com

**Profile**

To be a leading Corporation acting ethically and responsibly in Malawi and the region generating real growth in shareholder value through diverse goods and services.

**Detailed Profile**

Subsidiaries and group companies include Bottling and Brewing, Mac-steel Malawi, BP Malawi and Maldeco Aquaculture and many more.

**MAURITIUS**

AU Region	South
Country	MAURITIUS
Supersector	AGRIBUSINESS
Sector	AGRIBUSINESS
Company Name	FOOD AND ALLIED GROUP OF COMPANIES
Turnover (Thds \$)	322 520
Turnover Change	N/A
Net Profits	19 059
Year Founded	1966
CEO Surname	De Speville
CEO First name	Michel
Initials	M
Title	Mr
Designation	Chief Executive Officer
Postal Address	PO Box 684 Bell Village
Physical Address	Royal Road, Gently, Moka
Telephone	00230 404 9000
Fax	00230 433 4145
Email	communication@food-allied.com
URL	www.food-allied.com

**Profile**

From the breeding of a few chickens in 1966, the Food & Allied group has considerably expanded over the last four decades to emerge into a widely diversified group with five sectors of activity: agro-industry, services, commerce, hotels and logistics.

**Detailed Profile**

The group expands to develop the freight, transport and maritime representation sectors before engaging in those of IT, creative advertising and business hospitality.

AU Region	South
Country	MAURITIUS
Supersector	CONSTRUCTION & MATERIALS
Sector	CONSTRUCTION
Company Name	IRELAND BLYTH
Turnover (Thds \$)	528 822
Turnover Change	150.07%
Net Profits	18 848
Year Founded	1972
CEO Surname	Maigrot
CEO First name	Nicolas
Initials	N
Title	Mr
Designation	Chief Executive Officer
Postal Address	
Physical Address	5th floor IBL House, Caudan, Port Louis
Telephone	00230 203 2000
Fax	00230 203 2011
Email	iblinfo@iblgrou.com
URL	www.iblgrou.com

**Profile**

Active in commerce, engineering, global business, insurance, logistics, aviation, shipping, retail, seafood & marine

**Detailed Profile**

Ireland Blyth Limited is one of the largest groups in Mauritius with activities in a wide range of sectors from financial services, fish storage and its processing to mechanical and electrical engineering, logistics, aviation, shipping operations and the distribution of consumer goods and durables.

AU Region	South
Country	MAURITIUS
Supersector	DIVERSIFIED
Sector	DIVERSIFIED
Company Name	GML
Turnover (Thds \$)	880 437
Turnover Change	52.00%
Net Profits	55 641
Year Founded	1939
CEO Surname	Lagesse
CEO First name	Arnaud
Initials	A
Title	Mr
Designation	Chief Executive Officer
Postal Address	
Physical Address	4th floor, IBL House, Caudan Waterfront, Port Louis
Telephone	00230 211 1713
Fax	00230 208 0134
Email	corporate@gmlmail.com
URL	www.gmltogether.com

#### Profile

With its 300 subsidiaries and associated companies, GML ranks in first position of the "Top 100" Mauritian companies and is also among the leading enterprises within the Indian Ocean.

#### Detailed Profile

GML has interests in sugar and diversification products, hotel development and tourism, retail park development and banking.

AU Region	South
Country	MAURITIUS
Supersector	DIVERSIFIED
Sector	DIVERSIFIED
Company Name	CIEL GROUP
Turnover (Thds \$)	377 664
Turnover Change	0.42%
Net Profits	23 822
Year Founded	1912
CEO Surname	Dalais
CEO First name	Jean-Pierre
Initials	J P
Title	Mr
Designation	Chief Executive Officer
Postal Address	
Physical Address	5th floor, Ebene Skies, Rue de l'Institut, Ebene
Telephone	00230 404 2200
Fax	00230 404 2201
Email	info@cielgoup.com
URL	www.cielgroup.com

#### Profile

CIEL Group is one of the leading industrial and investment groups based in Mauritius with operations in a number of African and Asian countries. investment

#### Detailed Profile

The core activities of the Group are sugar, textiles and investment.

AU Region	South
Country	MAURITIUS
Supersector	DIVERSIFIED
Sector	DIVERSIFIED
Company Name	ROGERS GROUP
Turnover (Thds \$)	301 213
Turnover Change	N/A
Net Profits	19 636
Year Founded	1899
CEO Surname	Espitalier-Noel
CEO First name	Philippe
Initials	P
Title	Mr
Designation	Chief Executive Officer
Postal Address	PO Box 60 Port Louis
Physical Address	Rogers House, 5 President John Kennedy Street, Port Louis
Telephone	00230 202 6666
Fax	00230 202 3646
Email	info@rogers.mu
URL	www.rogers.mu

#### Profile

Rogers is engaged in the following core business domains – Financial services, Hotels, Leisure, Logistics, Property, Real Estate and Agribusiness.

#### Detailed Profile

Rogers & Co. Ltd is an innovative contributor to the economic development of Mauritius for over a century. The company has major involvement throughout the tourism chain and participated actively in the creation of the leading hotel group on the island, Beachcomber Hotels, in 1962 and in setting up the national carrier, Air Mauritius, in 1967. A listed company on the Stock Exchange of Mauritius

AU Region	South
Country	MAURITIUS
Supersector	HOUSEHOLD GOODS
Sector	TEXTILES
Company Name	CIEL TEXTILE
Turnover (Thds \$)	260 235
Turnover Change	16.53%
Net Profits	6 991
Year Founded	1971
CEO Surname	Mayer
CEO First name	Harold
Initials	J H
Title	Mr
Designation	Chief Executive Officer
Postal Address	PO Box 32, Curepipe
Physical Address	5th floor, Ebene Skies, Rue de l'Institut, Ebene
Telephone	00230 404 2200
Fax	00230 404 2201
Email	info@cielgroup.com
URL	www.cielgroup.com

#### Profile

Second largest woolmark knitwear supplier in the world.

#### Detailed Profile

The Group operates as a regional 1 stop shop with virtual integration from yarn spinning to finished products.

AU Region	South
Country	MAURITIUS
Supersector	INSURANCE
Sector	INSURANCE
Company Name	BAI COMPANY
Turnover (Thds \$)	289 780
Turnover Change	49.75%
Net Profits	6 675
Year Founded	1969
CEO Surname	Sookdawoor
CEO First name	Oumeshsingh
Initials	O
Title	Mr
Designation	President & CEO
Postal Address	PO Box 331 Port Louis
Physical Address	25 Pope Hennessy Street Port Louis
Telephone	00230 602 3000
Fax	00230 670 3384
Email	customerservice@bai.intnet.mu
URL	www.bai.mu
Profile	One of the most innovative investment companies in Mauritius.
Detailed Profile	The company holds investments in over 50 companies under 3 divisions, financial services, commerce and industry and services.

AU Region	South
Country	MAURITIUS
Supersector	OIL & GAS
Sector	PETROLEUM SERVICES
Company Name	SHELL MAURITIUS
Turnover (Thds \$)	299 305
Turnover Change	N/A
Net Profits	10 287
Year Founded	1991
CEO Surname	Juwaheer
CEO First name	Pawan
Initials	P
Title	Mr
Designation	Managing Director
Postal Address	PO Box 85 Mauritius
Physical Address	Vivo Energy Mauritius, Cemetery Road, Roche Bois, Mauritius
Telephone	00230 206 1234
Fax	00230 240 1043
Email	www.vivoenergy.com
URL	www.vivoenergy.com
Profile	Shell (Mauritius) Ltd. provides both automotive fuels and lubricants to the Mauritian downstream market.
Detailed Profile	The company supplies both national and international shipping with bunker fuels and lubricants at Port Louis and the surrounding area. The company is the largest supplier of Liquefied Petroleum Gas.

AU Region	South
Country	MAURITIUS
Supersector	OIL & GAS
Sector	PETROLEUM SERVICES
Company Name	TOTAL MAURITIUS
Turnover (Thds \$)	247 369
Turnover Change	N/A
Net Profits	5 528
Year Founded	1956
CEO Surname	de Charnace
CEO First name	Francois
Initials	F
Title	Mr
Designation	Chief Executive Officer
Postal Address	PO Box 1202 Port Louis
Physical Address	Chaussee Tromelin, Port Louis
Telephone	00230 207 5600
Fax	00230 240 4042
Email	devousanous@totalmauritius.com
URL	www.total.mu
Profile	Supply and distribution of petroleum products in Mauritius.
Detailed Profile	Supply and distribution of petroleum, jet aviation fuel, gas and bitumen.

AU Region	South
Country	MAURITIUS
Supersector	TELECOMMUNICATIONS
Sector	TELECOMS
Company Name	MAURITIUS TELECOM
Turnover (Thds \$)	258 389
Turnover Change	9.29%
Net Profits	60 756
Year Founded	1992
CEO Surname	Lallah
CEO First name	Sarat Dutt
Initials	S D
Title	Mr
Designation	Chief Executive Officer
Postal Address	PO Box 1009
Physical Address	Telecom Tower, Edith Cavell Street, Port Louis
Telephone	00230 203 7000
Fax	00230 208 1070
Email	ceo@mauritiustelecom.com
URL	www.mauritiustelecom.com
Profile	Mauritius Telecom (MT) is a group of companies comprising Mauritius Telecom Ltd and its subsidiaries.
Detailed Profile	Established in 1992, Mauritius Telecom has expanded rapidly to become one of the leading enterprises in the country, with revenue exceeding Rs 7.4 billion in 2010.

AU Region	South
Country	MAURITIUS
Supersector	TRAVEL & LEISURE
Sector	AIRLINES
Company Name	AIR MAURITIUS
Turnover (Thds \$)	568 291
Turnover Change	-1.65%
Net Profits	12 850
Year Founded	1967
CEO Surname	Viljoen
CEO First name	Andries
Initials	A N
Title	Mr
Designation	Chief Executive Officer
Postal Address	
Physical Address	Air Mauritius Centre, President John Kennedy Street, Port Louis
Telephone	00230 207 7070
Fax	00230 208 8331
Email	contact@airmauriti.us.com
URL	www.airmauriti.us.com
Profile	Created in 1967, Air Mauritius helped to connect Mauritius to the rest of the world by regularly opening new routes.
Detailed Profile	With flights to and from Europe, Asia, Australia, and Africa, our company now serves more than 25 regional and international destinations.

AU Region	South
Country	MAURITIUS
Supersector	TRAVEL & LEISURE
Sector	HOTELS
Company Name	NEW MAURITIUS HOTELS
Turnover (Thds \$)	249 468
Turnover Change	15.31%
Net Profits	24 613
Year Founded	1964
CEO Surname	Couacaud
CEO First name	Herbert
Initials	H M
Title	Mr
Designation	Chief Executive Officer
Postal Address	
Physical Address	Beachcomber House, Botanical Garden Street, Curepipe, Mauritius
Telephone	00230 601 3232
Fax	00230 675 3240
Email	beachcomber@bchot.com
URL	www.beachcomber-hotels.com
Profile	Principal activities of the Group consists of hotels operations, tour operating and provision of airline catering and sale of property.
Detailed Profile	Beachcomber owns & manages eight of the finest hotels, in Mauritius & a luxurious hotel in the Seychelles.

AU Region	South
Country	MOZAMBIQUE
Supersector	OIL & GAS
Sector	PETROLEUM SERVICES
Company Name	PETROLEOS DE MOCAMBIQUE
Turnover (Thds \$)	608 951
Turnover Change	79.65%
Net Profits	1 827
Year Founded	1977
CEO Surname	de Oliveira
CEO First name	Nuno
Initials	N
Title	Mr
Designation	Chief Executive Officer
Postal Address	PO Box 417 Maputo
Physical Address	Praca dos Trabalhadores No.9, Maputo
Telephone	00258 21 42 71 91
Fax	00258 21 43 01 81
Email	info@petromoc.co.mz
URL	www.petromoc.co.mz
Profile	The National Oil company of Mozambique is publicly owned and is the official importer of liquified petroleum gas.
Detailed Profile	The company markets fuels, oils, grease-oils and lubricants for the mining, agriculture and maritime industries. The company owns and operates storage facilities and pipelines in all the main Mozambican ports.

AU Region	South
Country	MOZAMBIQUE
Supersector	TELECOMMUNICATIONS
Sector	TELECOMS
Company Name	MCEL MOCAMBIQUE
Turnover (Thds \$)	336 339
Turnover Change	28.01%
Net Profits	40 698
Year Founded	1997
CEO Surname	Boilesen
CEO First name	Lars
Initials	L
Title	Mr
Designation	Chief Executive Officer
Postal Address	PO Box 1483 Maputo
Physical Address	384 Belmiro Obadias Muianga Street, Maputo
Telephone	00258 21 351 100
Fax	00258 21 351 101
Email	info@mcel.co.mz
URL	www.mcel.co.mz
Profile	With a 71 percent market share, MCEL is Mozambique's largest mobile operator and the only company providing mobile broadband services in the country.
Detailed Profile	Established in 1997, mcel is now leading the market with more than 3.5 million subscribers in a country with relatively low mobile penetration.

AU Region	South
Country	MOZAMBIQUE
Supersector	UTILITIES
Sector	ELECTRICITY
Company Name	COMPANHIA DE TRANSMISSAO DE MOCAMBIQUE
Turnover (Thds \$)	319 000
Turnover Change	N/A
Net Profits	14 000
Year Founded	1891
CEO Surname	Masawi
CEO First name	Francis
Initials	F
Title	Mr
Designation	General Manager
Postal Address	PO Box 19777 Unit 28B Central Park
Physical Address	Avenida 25 de Setembro no 420, Predio JAT 4th floor Angar, Maputo
Telephone	00258 21 313427
Fax	00258 21 313447
Email	www.motraco.co.mz
URL	www.motraco.co.mz
Profile	Companhia de Transmissao de Mocambique, known as Motraco, was a royal company operating in Portuguese Mozambique.
Detailed Profile	Motraco is into transport of electrical energy on behalf of EDM, SEB, and Mozal from South Africa and sells electricity energy to the Mozal aluminium smelter in Mozambique.

## NAMIBIA

AU Region	South
Country	NAMIBIA
Supersector	BEVERAGES
Sector	BEVERAGES
Company Name	NAMIBIA BREWERIES
Turnover (Thds \$)	218 847
Turnover Change	-15.32%
Net Profits	25 731
Year Founded	1926
CEO Surname	Thieme
CEO First name	Sven
Initials	S
Title	Mr
Designation	Chairman
Postal Address	PO Box 206 Windhoek
Physical Address	Iscor Street, Northern Industrial, Windhoek
Telephone	00264 61 320 4999
Fax	00264 61 263 327
Email	info@nambrew.com
URL	www.namibiabreweries.com
Profile	NBL leads the domestic beer market and has significant share of the premium beer category in Southern Africa. In 2003, leading drinks company Diageo and brewer Heineken became NBL's strategic partners.
Detailed Profile	Namibia Breweries Limited is a Namibian brewery founded in 1920 when Carl List and Hermann Ohlthaver acquired four small breweries with financial difficulties. The breweries were merged under the name South West Breweries Limited

AU Region	South
Country	NAMIBIA
Supersector	DIVERSIFIED
Sector	DIVERSIFIED
Company Name	BIDVEST NAMIBIA
Turnover (Thds \$)	329 024
Turnover Change	37.91%
Net Profits	36 451
Year Founded	1989
CEO Surname	Kankondi
CEO First name	Sebulon
Initials	S I
Title	Mr
Designation	Chief Executive Officer
Postal Address	PO Box 4 Walvis Bay
Physical Address	The Marine Building, No.1 Fifth Street, Walvis Bay
Telephone	00264 64 201 2020
Fax	00264 64 205 659
Email	communications@bidvest.com.na
URL	www.bidvestnamibia.com.na
Profile	BidvestNamibia is a Namibian services, trading and distribution company listed on the Namibian Stock Exchange.
Detailed Profile	Bidvest employs more than 2500 people and its roots remain Namibian. In a big business environmentthe company is run with determination and commitment evident in a small business heart.

AU Region	South
Country	NAMIBIA
Supersector	MINING
Sector	MINING
Company Name	NAMDEB DIAMOND CORPORATION
Turnover (Thds \$)	674 052
Turnover Change	-9.60%
Net Profits	99 616
Year Founded	1994
CEO Surname	Zaamwani-Kamwi
CEO First name	Inge
Initials	I K
Title	Ms
Designation	Chief Executive Officer
Postal Address	PO Box 1906 Windhoek
Physical Address	10th floor, Namdeb Centre, 10 Dr Frans Indongo Street, Windhoek
Telephone	00264 61 204 3333
Fax	00264 61 204 3334
Email	www.namdeb.com/contact_feedback_form.php
URL	www.namdeb.com
Profile	Located 890 kilometres from the capital city of Namibia, in the south-western corner of the country is where Namdeb Diamond Corporation (Pty) Limited can be found. Republic of Namibia. Namdeb's head office is situated in Windhoek, the capital city of Namibia.
Detailed Profile	As a glittering corporate citizen, Namdeb prides itself as a dynamic diamond mining company owned in equal shares by De Beers Centenary AG and the Government of the

AU Region	South
Country	NAMIBIA
Supersector	UTILITIES
Sector	ELECTRICITY
Company Name	NAMIBIAN POWER CORPORATION
Turnover (Thds \$)	281 210
Turnover Change	5.06%
Net Profits	19 903
Year Founded	1964
CEO Surname	Shilamba
CEO First name	Paulinus
Initials	P I
Title	Mr
Designation	Managing Director
Postal Address	PO Box 2864 Windhoek
Physical Address	Nampower Center, 15 Luther Street, Windhoek
Telephone	00264 61 205 4111
Fax	00264 61 232 805
Email	info@nampower.com.na
URL	www.nampower.com.na
Profile	NamPower is the national power utility of Namibia and specialises in the generation and transmission of electricity.
Detailed Profile	As an electricity company NamPower understands that electricity invariably plays an important role in the socio-economic development of Namibia.

## SOUTH AFRICA

AU Region	South
Country	SOUTH AFRICA
Supersector	AGRIBUSINESS
Sector	AGRIBUSINESS
Company Name	TIGER BRANDS
Turnover (Thds \$)	2 509 237
Turnover Change	-13.66%
Net Profits	317 355
Year Founded	1921
CEO Surname	Matlare
CEO First name	Peter
Initials	P B
Title	Mr
Designation	Chief Executive Officer
Postal Address	PO Box 78056 Sandton 2146
Physical Address	3010 William Nicol Drive, Bryanston 2146
Telephone	0027 11 840 4000
Fax	0027 11 514 0084
Email	tigercsd@tigerbrands.com
URL	www.tigerbrands.co.za
Profile	Tiger Brands is a branded fast-moving consumer packaged goods company that operates mainly in South Africa and selected emerging markets.
Detailed Profile	Tiger Brands has a broad portfolio of leading food, beverage, personal care and home care brands that add value to consumers', shoppers' and customers' lives and to the broader communities in which we operate.

AU Region	South
Country	SOUTH AFRICA
Supersector	AGRIBUSINESS
Sector	AGRIBUSINESS
Company Name	PIONEER FOODS GROUP
Turnover (Thds \$)	2 069 901
Turnover Change	-12.54%
Net Profits	89 490
Year Founded	1920
CEO Surname	Roux
CEO First name	Phil
Initials	P
Title	Mr
Designation	Chief Executive Officer
Postal Address	
Physical Address	Glacier Place, 1 Sportica Crescent, Tygervalley, 7530
Telephone	0027 21 974 4000
Fax	0027 86 407 0044
Email	info@pioneerfoods.co.za
URL	www.pioneerfoods.co.za
Profile	Pioneer Foods' core business is the production and distribution of a diverse range of food, beverages and related products.
Detailed Profile	The Group has a leadership position in the staple foods segment with value-added quality products, and a diversified and expanding portfolio of premium household brands, across all market segments of the Living Standard Measures (LSM) categories.

AU Region	South
Country	SOUTH AFRICA
Supersector	AGRIBUSINESS
Sector	AGRIBUSINESS
Company Name	TONGAAT HULETT GROUP
Turnover (Thds \$)	1 483 788
Turnover Change	1.87%
Net Profits	260 993
Year Founded	1892
CEO Surname	Staude
CEO First name	Peter
Initials	P H
Title	Mr
Designation	Chief Executive Officer
Postal Address	PO Box 3 Tongaat 4400
Physical Address	Amanzimnyama Hill Road, Tongaat
Telephone	0027 32 439 4000
Fax	0027 32 945 3333
Email	info@tongaat.co.za
URL	www.tongaat.com
Profile	Tongaat Hulett is an agriculture and agri-processing business, focusing on the complementary feedstocks of sugarcane and maize. Its ongoing activities in agriculture have resulted in the company having a substantial land portfolio.
Detailed Profile	Through its sugar and starch operations, Tongaat Hulett produces a range of refined carbohydrate products from sugarcane and maize, with a number of products being interchangeable.

AU Region	South
Country	SOUTH AFRICA
Supersector	AGRIBUSINESS
Sector	AGRIBUSINESS
Company Name	ILLOVO SUGAR
Turnover (Thds \$)	1 126 652
Turnover Change	-7.64%
Net Profits	54 422
Year Founded	1891
CEO Surname	Dalgleish
CEO First name	Gavin
Initials	G
Title	Mr
Designation	Managing Director
Postal Address	PO Box 194 Durban 4000
Physical Address	Illovo Sugar Park, 1 Montgomery Drive, Mt Edgecombe
Telephone	0027 31 508 4300
Fax	0027 31 508 4499
Email	pvenschalkwyk@illovo.co.za
URL	www.illovosugar.co.za

#### Profile

Illovo Sugar is a leading, global, low-cost sugar producer and a significant manufacturer of high-value downstream products.

#### Detailed Profile

The group is Africa's biggest sugar producer and has extensive agricultural and manufacturing operations in six African countries. The group produces raw and refined sugar for local, regional, European Union (EU), United States of America (USA) and world markets from sugar cane supplied by its own agricultural operations and independent outgrowers who supply cane to Illovo's factories.

AU Region	South
Country	SOUTH AFRICA
Supersector	AGRIBUSINESS
Sector	AGRIBUSINESS
Company Name	RAINBOW CHICKEN
Turnover (Thds \$)	1 058 879
Turnover Change	1.17%
Net Profits	47 144
Year Founded	1960
CEO Surname	Pitman
CEO First name	Scott
Initials	D S
Title	Mr
Designation	Managing Director
Postal Address	PO Box 2734 Westway Office Park 3635
Physical Address	One The Boulevard, Westway Office Park, Westville 3629
Telephone	0027 31 242 8500
Fax	0027 86 679 6155
Email	ugen.pillay@rcf.co.za
URL	www.rainbowchicken.co.za

#### Profile

Rainbow is South Africa's largest processor and marketer of chicken.

#### Detailed Profile

Rainbow operates in local retail, wholesale and foodservice channels with four brands – Rainbow, Farmer Brown, Rainbow Simply Chicken and Rainbow FoodSolutions.

AU Region	South
Country	SOUTH AFRICA
Supersector	AGRIBUSINESS
Sector	AGRIBUSINESS
Company Name	ASTRAL FOODS
Turnover (Thds \$)	1 056 977
Turnover Change	-16.04%
Net Profits	52 716
Year Founded	2001
CEO Surname	Schutte
CEO First name	Chris
Initials	C E
Title	Mr
Designation	Chief Executive Officer
Postal Address	Postnet Suite 278, PBag X1028 Doringkloof 0140
Physical Address	92 Koranna Avenue, Doringkloof, Centurion 0157
Telephone	0027 12 667 5468
Fax	0027 86 504 2002
Email	olga.hansen@astralfoods.com
URL	www.astralfoods.co.za

#### Profile

Astral is a leading Southern African integrated poultry producer.

#### Detailed Profile

Key activities consist of animal feed pre-mixes, manufacturing of animal feeds, broiler genetics, production and sale of day-old chicks and hatching eggs, integrated breeder and broiler production operations, abattoirs and the sale and distribution of various key poultry brands.

AU Region	South
Country	SOUTH AFRICA
Supersector	AGRIBUSINESS
Sector	AGRIBUSINESS
Company Name	ANGLOVAAL INDUSTRIES
Turnover (Thds \$)	944 031
Turnover Change	-17.77%
Net Profits	85 704
Year Founded	1944
CEO Surname	Crutchley
CEO First name	Simon
Initials	S
Title	Mr
Designation	Chief Executive Officer
Postal Address	PO Box 1897, Saxonwold 2132
Physical Address	2 Harries Road, Illovo, Johannesburg
Telephone	0027 11 502 1300
Fax	0027 11 502 1301
Email	info@avi.co.za
URL	www.avi.co.za

#### Profile

Listed on the JSE in the Food Products sector, and centered on the FMCG market, AVI's extensive brand portfolio includes more than 53 brands; 33 owned brands and over 20 international brands under license.

#### Detailed Profile

Single-mindedly focussed on their growth and development, our brands span a range of hot and cold beverages, sweet and savoury snacks, fresh and convenience foods, out of home ranges, cosmetics, shoes and accessories, and apparel.

AU Region	South
Country	SOUTH AFRICA
Supersector	AGRIBUSINESS
Sector	AGRIBUSINESS
Company Name	AFGRI
Turnover (Thds \$)	866 741
Turnover Change	-20.63%
Net Profits	23 336
Year Founded	1923
CEO Surname	Venter
CEO First name	Chris
Initials	C P
Title	Mr
Designation	Chief Executive Director
Postal Address	PO Box 11054 Centurion 0046
Physical Address	12 Byls Bridge Boulevard, Highveld Ext 73, Centurion 0157
Telephone	0027 11 063 2347
Fax	0027 86 942 5010
Email	afgri@afgri.co.za
URL	www.afgri.co.za

#### Profile

AFGRI is South Africa's leading agricultural services and foods business offering a wide range of physical and intellectual inputs to farmers, producers and users of agricultural products.

#### Detailed Profile

AFGRI offers farming clients banking, broking, logistics, trading and retail services and we are producers of animal feeds, poultry, proteins and oil.

AU Region	South
Country	SOUTH AFRICA
Supersector	AGRIBUSINESS
Sector	AGRIBUSINESS
Company Name	CLOVER HOLDINGS
Turnover (Thds \$)	803 528
Turnover Change	-10.92%
Net Profits	21 984
Year Founded	1997
CEO Surname	Vorster
CEO First name	Johann
Initials	J H
Title	Mr
Designation	Chief Executive
Postal Address	PO Box 6161 Weltevreden, Roodepoort, 1715
Physical Address	Clover Park, 200 Constantia Drive, Constantia Kloof, Roodepoort 1709
Telephone	0027 11 471 1400
Fax	0027 86 683 6599
Email	<a href="http://www.clover.co.za/enquiry">http://www.clover.co.za/enquiry</a>
URL	www.clover.co.za

#### Profile

Clover produces and distributes (for itself and other FMCG companies) a diverse range of dairy and consumer products through one of the largest chilled and most extensive distribution networks in Southern Africa. The business platform, created and sustained by the dairy business, provides the perfect platform for the Group to reach an extensive section of South African, and selected other African customers and consumers

#### Detailed Profile

Clover is a branded foods and beverages group with a strong emphasis on value-added products. Clover's South African dairy business is the perfect enabler to reach the Group's widely dispersed customers and consumers.

AU Region	South
Country	SOUTH AFRICA
Supersector	AGRIBUSINESS
Sector	AGRIBUSINESS
Company Name	OCEANA GROUP
Turnover (Thds \$)	449 177
Turnover Change	-12.79%
Net Profits	40 920
Year Founded	1918
CEO Surname	Kuttel
CEO First name	Francois
Initials	F P
Title	Mr
Designation	Chief Executive Officer
Postal Address	PO Box 7206 Roggebaai 8012
Physical Address	25 Jan Smuts Street Foreshore Cape Town 8001
Telephone	0027 21 410 1400
Fax	0027 21 413 2625
Email	jmarais@oceana.co.za
URL	www.oceana.co.za

#### Profile

The Oceana Group is involved in the fishing and allied services sector.

#### Detailed Profile

The Group engages in the catching, processing and procurement of marine species including pilchard, sardine anchovy, redeye herring, lobster, horse mackerel, squid, tuna, hake and other deep-sea species.

AU Region	South
Country	SOUTH AFRICA
Supersector	AGRIBUSINESS
Sector	AGRIBUSINESS
Company Name	COUNTRY BIRD HOLDINGS
Turnover (Thds \$)	348 153
Turnover Change	-4.91%
Net Profits	15 062
Year Founded	1995
CEO Surname	Wright
CEO First name	Jeff
Initials	J
Title	Mr
Designation	Chief Executive Officer
Postal Address	PO Box 412523 Craighall 2024
Physical Address	8 Melville Road, Illovo, Johannesburg 2196
Telephone	0027 11 447 6044
Fax	0027 11 447 5728
Email	maria@countrybird.co.za
URL	www.countrybird.co.za

#### Profile

Country Bird is an integrated poultry and stock feed business operations in South Africa trading as Supreme and Nutri Feeds.

#### Detailed Profile

Poultry breeding and stock feed operations in the southern Africa region trading as Ross Africa and Master Farmer; and a South African red meat abattoir and trading operation. CBH currently operates in South Africa, Botswana, Namibia and Zambia.

AU Region	South
Country	SOUTH AFRICA
Supersector	AUTOMOBILE & PARTS
Sector	AUTOMOBILE
Company Name	EQSTRA HOLDINGS
Turnover (Thds \$)	964 874
Turnover Change	-7.58%
Net Profits	36 846
Year Founded	1984
CEO Surname	Hill
CEO First name	Walter
Initials	W S
Title	Mr
Designation	Chief Executive Officer
Postal Address	PO Box 1050 Bedfordview 2008
Physical Address	61 Maple Street, Pomona, Kempton Park 1619
Telephone	0027 11 966 2000
Fax	0027 86 532 2967
Email	ebuist@eqstra.co.za
URL	www.eqstra.co.za

#### Profile

Eqstra is an integrated leasing and capital equipment group with value-added services in the passenger and commercial vehicle, industrial equipment and construction and mining markets.

#### Detailed Profile

Eqstra's core business is the distribution, long-term lease and rental of mobile capital equipment and the provision of related value-added annuity services to clients in the construction, mining, industrial and commercial sectors in South Africa, the rest of Africa, the United Kingdom and Ireland.

AU Region	South
Country	SOUTH AFRICA
Supersector	AUTOMOBILE & PARTS
Sector	AUTOMOBILE
Company Name	SUPER GROUP
Turnover (Thds \$)	962 274
Turnover Change	-18.36%
Net Profits	45 285
Year Founded	1986
CEO Surname	Mountford
CEO First name	Peter
Initials	P
Title	Mr
Designation	Chief Executive Officer
Postal Address	PBag X9973, Sandton 2146
Physical Address	27 Impala Road, Chislehurst, Sandton 2146
Telephone	0027 11 523 4000
Fax	0027 11 523 4860
Email	nigel.redford@supergrp.com
URL	www.supergroup.co.za

#### Profile

Super Group is a broad-based supply chain management business listed on the Johannesburg Securities Exchange. It's supply chain division provides a platform for the group's core expertise and offerings.

#### Detailed Profile

These skills are then applied into vertically integrated divisions covering vehicle dealerships and fleet management. Super Group is essentially a supply chain mobility company revolving around the optimisation of supply chain processes and vehicle fleets with a strong IT focus and technology underpin.

AU Region	South
Country	SOUTH AFRICA
Supersector	AUTOMOBILE & PARTS
Sector	AUTOMOBILE
Company Name	CMH GROUP
Turnover (Thds \$)	904 228
Turnover Change	-18.36%
Net Profits	14 742
Year Founded	1976
CEO Surname	McIntosh
CEO First name	Jebb
Initials	J
Title	Mr
Designation	Chief Executive Officer
Postal Address	PO Box 1033 Umhlanga Rocks 4320
Physical Address	No.1 Wilton Crescent, Umhlanga Ridge 4320
Telephone	0027 31 580 4200
Fax	0027 31 580 4280
Email	cmhinfo@cmh.co.za
URL	www.cmh.co.za

#### Profile

CMH is the ultimate source for all your driving needs.

#### Detailed Profile

Whether you want to search for cars online, buy a car (new or used), find a service centre or get genuine manufacturer parts, we are your one-stop-shop.

AU Region	South
Country	SOUTH AFRICA
Supersector	AUTOMOBILE & PARTS
Sector	AUTOMOBILE
Company Name	INVICTA HOLDINGS
Turnover (Thds \$)	687 726
Turnover Change	0.82%
Net Profits	60 378
Year Founded	1989
CEO Surname	Burger
CEO First name	Johan
Initials	J
Title	Mr
Designation	Chief Executive Officer
Postal Address	PO Box 6077 Parrow East 7051
Physical Address	3rd floor, Pepkor House, 36 Stellenberg Road, Parow Industria 7493
Telephone	0027 21 929 4780
Fax	0027 21 929 4790
Email	info@invictaholdings.co.za
URL	www.invictaholdings.co.za

#### Profile

Invicta Holdings Limited is an investment holding and management company, controlling and managing assets of R8 359 million.

#### Detailed Profile

IRS operations comprise BMG (Bearing Man Group) – Southern Africa's leading distributor of bearings, seals, power transmission components, drives, belting, fasteners, filtration and hydraulics.

AU Region	South
Country	SOUTH AFRICA
Supersector	AUTOMOBILE & PARTS
Sector	AUTOMOBILE
Company Name	BELL EQUIPMENT
Turnover (Thds \$)	622 794
Turnover Change	21.75%
Net Profits	36 463
Year Founded	1958
CEO Surname	Bell
CEO First name	Gary
Initials	G
Title	Mr
Designation	Group Chief Executive
Postal Address	PBag X20046 Empangeni 3880
Physical Address	13-19 Carbonode Cell, Alton, Richards Bay 3900
Telephone	0027 35 907 9111
Fax	0027 35 907 9330
Email	garyb@bell.co.za
URL	www.bellequipment.com

#### Profile

Bell Equipment's principal manufacturing plant is located in Richard's Bay, South Africa. With the capacity of 5,000 machines a year the South African plant supplies Africa and Asia.

#### Detailed Profile

Makes and markets articulated dump trucks, wheel loaders, tracked excavators, graders, haulers both rigid and articulated, tri-wheel rough terrain material handlers.

AU Region	South
Country	SOUTH AFRICA
Supersector	AUTOMOBILE & PARTS
Sector	AUTOMOBILE
Company Name	METAIR INVESTMENTS
Turnover (Thds \$)	527 408
Turnover Change	-6.60%
Net Profits	50 155
Year Founded	1966
CEO Surname	Loock
CEO First name	Theo
Initials	T
Title	Mr
Designation	Managing Director
Postal Address	PO Box 2077 Saxonwold 2132
Physical Address	Wesco House, 10 Anerley Road Parktown 2132
Telephone	0027 11 646 3011
Fax	0027 11 646 3102
Email	info@metair.co.za
URL	www.metair.co.za

#### Profile

Metair Investments Limited (Metair) is a publicly owned company listed on the Johannesburg Securities Exchange.

#### Detailed Profile

Metair holds and manages a portfolio of companies that manufacture and distribute products predominantly for the automotive industry.

AU Region	South
Country	SOUTH AFRICA
Supersector	AUTOMOBILE & PARTS
Sector	AUTOMOBILE
Company Name	HUDACO INDUSTRIES
Turnover (Thds \$)	390 846
Turnover Change	5.69%
Net Profits	39 843
Year Founded	1891
CEO Surname	Dunford
CEO First name	Graham
Initials	G
Title	Mr
Designation	Chief Executive Officer
Postal Address	PBag 13 Elandsfontein 1406
Physical Address	Building 9, Greenstone Hill Office Park, Emerald Boulevard, Greenstone Hill, Edenvale 1609
Telephone	0027 11 657 5000
Fax	0027 11 392 2740
Email	info@hudaco.co.za
URL	www.hudaco.co.za

#### Profile

Hudaco Industries is a South African group of companies specialising in the importation and value added distribution of selected high quality industrial and security products in the southern African region.

#### Detailed Profile

The replacement market is a particular focus and the group is active in two main areas: Engineering consumables and Consumer related products.

AU Region	South
Country	SOUTH AFRICA
Supersector	BEVERAGES
Sector	BEVERAGES
Company Name	SAB MILLER SOUTH AFRICA
Turnover (Thds \$)	5 815 000
Turnover Change	21.73%
Net Profits	0
Year Founded	1895
CEO Surname	Clark
CEO First name	Alan
Initials	A
Title	Mr
Designation	Chief Executive Officer
Postal Address	PO Box 782178 Sandton 2146
Physical Address	65 Park Lane, Sandown, Sandton
Telephone	0027 11 881 8111
Fax	0027 11 881 8030
Email	norman.adami@za.sabmiller.com
URL	www.sab.co.za

#### Profile

Brewer and leading distributor of beer and soft drinks.

#### Detailed Profile

The South African Breweries (SAB) is the South African subsidiary and historical birthplace of SABMiller plc, one of the world's largest brewers by volume with more than 200 brands and brewing interests and distribution agreements in 75 countries across six continents.

AU Region	South
Country	SOUTH AFRICA
Supersector	BEVERAGES
Sector	BEVERAGES
Company Name	DISTELL GROUP
Turnover (Thds \$)	1 514 099
Turnover Change	-14.78%
Net Profits	117 990
Year Founded	2000
CEO Surname	Rushton
CEO First name	Richard
Initials	R
Title	Mr
Designation	Managing Director
Postal Address	PO Box 184 Stellenbosch 7599
Physical Address	Aan-de-Wagenweg, Stellenbosch 7600
Telephone	0027 21 809 7000
Fax	0027 21 886 4611
Email	info@distell.co.za
URL	www.distell.co.za

#### Profile

Distell Group Limited is South Africa's leading producer and marketer of fine wines, spirits, ciders and ready-to-drinks (RTDs).

#### Detailed Profile

Distell's South African distribution network consists of 20 depots situated in all regions of the country. In Africa, offices in Windhoek, Accra, Nairobi & Johannesburg service the markets in Namibia, West, East & Southern Africa. Joint ventures in Tanzania & Kenya & investments in Namibia, Zimbabwe & Mauritius create operating capacity as well as provide distribution facilities.

AU Region	South
Country	SOUTH AFRICA
Supersector	CHEMICALS
Sector	CHEMICALS
Company Name	SASOL
Turnover (Thds \$)	17 493 990
Turnover Change	-4.89%
Net Profits	2 431 099
Year Founded	1950
CEO Surname	Constable
CEO First name	David
Initials	D E
Title	Mr
Designation	Group Chief Executive Officer
Postal Address	PO Box 5486, Johannesburg 2000
Physical Address	1 Sturdee Avenue, Rosebank 2196
Telephone	0027 11 441 3111
Fax	0027 11 788 5092
Email	investor.relations@sasol.com
URL	www.sasol.co.za

#### Profile

Sasol Ltd is an integrated energy and chemical company based in Johannesburg. Sasol develops and commercialises technologies, and build and operate world-scale facilities to produce a range of product streams, including liquid fuels, high-value chemicals and low-carbon electricity.

#### Detailed Profile

Produces and markets a variety of primary, intermediate and final chemical products such as mining chemicals, fertilizer, explosives, tar and gases.

AU Region	South
Country	SOUTH AFRICA
Supersector	CHEMICALS
Sector	CHEMICALS
Company Name	AECI
Turnover (Thds \$)	1 638 382
Turnover Change	-5.87%
Net Profits	95 677
Year Founded	1924
CEO Surname	Dytor
CEO First name	Mark
Initials	M
Title	Mr
Designation	Chief Executive Officer
Postal Address	PBag X21 Gallo Manor 2052
Physical Address	AECI Place, First Floor, 24 The Woodlands, Woodlands Drive, Woodmead, Sandton
Telephone	0027 11 806 8700
Fax	0027 11 806 8701
Email	groupcommunication@aeci.co.za
URL	www.aeci.co.za

#### Profile

AECI is an explosives and specialty chemicals company domiciled in South Africa.

#### Detailed Profile

Group businesses service the mining and manufacturing sectors both locally and internationally.

AU Region	South
Country	SOUTH AFRICA
Supersector	CHEMICALS
Sector	CHEMICALS
Company Name	OMNIA HOLDING
Turnover (Thds \$)	1 344 265
Turnover Change	-4.62%
Net Profits	77 377
Year Founded	1953
CEO Surname	Humphris
CEO First name	Roderick Bevil
Initials	R B
Title	Mr
Designation	Group Managing Director
Postal Address	PO Box 69888 Bryanston 2021
Physical Address	Omnia House, 13 Sloane Street, Epsom Downs, Bryanston
Telephone	0027 11 709 8888
Fax	0027 11 706 4022
Email	info@omnia.co.za
URL	www.omnia.co.za

#### Profile

Omnia Holdings is a diversified provider of specialised chemical products and services used in the mining, agriculture and chemicals sectors.

#### Detailed Profile

The Group's operations extend across Africa, Australasia and Brazil. Omnia differentiates itself from commodity chemical providers by adding value at every stage of the supply and service chain through technological innovation and by deploying our intellectual capital.

AU Region	South
Country	SOUTH AFRICA
Supersector	CHEMICALS
Sector	CHEMICALS
Company Name	AFROX OXYGEN
Turnover (Thds \$)	644 314
Turnover Change	-9.29%
Net Profits	22 476
Year Founded	1927
CEO Surname	Kimber
CEO First name	Brett
Initials	B
Title	Mr
Designation	Managing Director
Postal Address	PO Box 5404 Johannesburg 2000
Physical Address	Afrox House, 23 Webber Street, Selby Johannesburg 2001
Telephone	0027 11 490 0400
Fax	0027 11 493 1580
Email	simon.miller@afrox.linde.com
URL	www.afrox.linde.com
Profile	Manufacturer and distributor of gas and welding supplies.

#### Detailed Profile

Afrox operates in South Africa and in 10 other African countries and manages operations in five more on behalf of our parent company, The Linde Group, a global gases, engineering and technology company.

AU Region	South
Country	SOUTH AFRICA
Supersector	CHEMICALS
Sector	CHEMICALS
Company Name	FREEWORLD COATINGS
Turnover (Thds \$)	415 996
Turnover Change	N/A
Net Profits	22 690
Year Founded	1891
CEO Surname	Malik
CEO First name	Naumn
Initials	N
Title	Mr
Designation	Chief Executive Officer
Postal Address	Postnet Suite 263 Private Bag X87 Bryanston 2021
Physical Address	Balvenie Building, Kildrummy Office Park, Umhlanga Drive, Paulshof 2056
Telephone	0027 11 549 8000
Fax	0027 86 639 3359
Email	echamberlain@freeworldcoatings.com
URL	www.freeworldcoatings.com

#### Profile

Freeworld Coatings, a leading international marketer of decorative, automotive and industrial coatings.

#### Detailed Profile

As successor to the coatings division of Barloworld, Freeworld Coatings merges a proud heritage of successful shareholder returns with an innovative approach driven by the principle of finding a better way of doing things.

AU Region	South
Country	SOUTH AFRICA
Supersector	CONSTRUCTION & MATERIALS
Sector	CONSTRUCTION
Company Name	MURRAY & ROBERTS HOLDINGS
Turnover (Thds \$)	3 750 284
Turnover Change	-22.01%
Net Profits	-213 105
Year Founded	1903
CEO Surname	Laas
CEO First name	Henry
Initials	H
Title	Mr
Designation	Group Chief Executive
Postal Address	PO Box 1000 Bedfordview 2008
Physical Address	Douglas Roberts Centre, 22 Skeen Boulevard, Bedfordview 2007
Telephone	0027 11 456 6200
Fax	0027 11 455 2222
Email	info@murrob.com
URL	www.murrob.com

#### Profile

Murray & Roberts is South Africa's leading engineering and design, construction and project management company.

#### Detailed Profile

The company offers civil, mechanical, electrical, mining and process engineering, general building, procurement, construction, commissioning, operations and maintenance services. Murray & Roberts does so in the global underground mining market, selected international oil & gas markets, selected African power and industrial markets and selected African infrastructure sectors.

AU Region	South
Country	SOUTH AFRICA
Supersector	CONSTRUCTION & MATERIALS
Sector	CONSTRUCTION
Company Name	WILSON BAYLY HOLMES-OVCON (WBHO)
Turnover (Thds \$)	1 813 638
Turnover Change	-20.70%
Net Profits	90 085
Year Founded	1994
CEO Surname	Nel
CEO First name	Elia Louw
Initials	E L
Title	Mr
Designation	Chief Executive Officer
Postal Address	PO Box 531, Bergvlei 2012
Physical Address	53 Andries Street, Wynberg, Johannesburg 2090
Telephone	0027 11 321 7200
Fax	0027 11 887 4364
Email	wbho@wbho.co.za
URL	www.wbho.co.za

#### Profile

WBHO Group is one of the largest construction companies in Southern Africa and is listed on the Johannesburg Securities Exchange.

#### Detailed Profile

The driving force behind WBHO is a core of dedicated, hands-on management professionals whose experience spans decades of major construction projects in southern Africa, the Middle East and various Indian Ocean islands.

AU Region	South
Country	SOUTH AFRICA
Supersector	CONSTRUCTION & MATERIALS
Sector	CONSTRUCTION
Company Name	GROUP FIVE HOLDINGS
Turnover (Thds \$)	1 130 803
Turnover Change	-33.71%
Net Profits	-26 788
Year Founded	1974
CEO Surname	Upton
CEO First name	Mike
Initials	M
Title	Mr
Designation	Executive Director & CEO
Postal Address	Postnet Suite 500, PBag X26, Sunninghill 2157
Physical Address	No 9 Country Estate Drive, Waterfall Business Estate, Jukskei View, Johannesburg
Telephone	0027 10 060 1555
Fax	0027 86 206 3885
Email	groupfiveho@groupfive.co.za
URL	www.g5.co.za

#### Profile

The Group Five is an integrated construction services, materials and infrastructure investment group operating in over 20 countries with more than 12 000 people in its employ.

#### Detailed Profile

The group has the ability to swiftly redeploy resources between countries of operation to meet clients' requirements, as well as to be able to optimise opportunities where available.

AU Region	South
Country	SOUTH AFRICA
Supersector	CONSTRUCTION & MATERIALS
Sector	CONSTRUCTION
Company Name	GRINAKER – LTA
Turnover (Thds \$)	1 087 522
Turnover Change	-27.87%
Net Profits	0
Year Founded	1934
CEO Surname	Botha
CEO First name	Chris
Initials	C
Title	Mr
Designation	Managing Director
Postal Address	PO Box 1517 Kempton Park 1620
Physical Address	Block A Aveng-Grinaker-LTA Office Park, Jurgens Street, Jet Park Boksburg 1459
Telephone	0027 11 578 6000
Fax	0027 11 578 6161
Email	<a href="http://www.grinaker-lta.com/contact">http://www.grinaker-lta.com/contact</a>
URL	www.grinaker-lta.com

#### Profile

Aveng Grinaker-LTA is a multi-disciplinary construction and engineering group, anchored in South Africa and focused on selected infrastructure, energy and mining opportunities in Africa.

#### Detailed Profile

The Group has built many of the iconic structures, landmark buildings, bridges, dams, airports and power stations that today form the backbone of the economies of many developing world countries.

AU Region	South
Country	SOUTH AFRICA
Supersector	CONSTRUCTION & MATERIALS
Sector	CONSTRUCTION
Company Name	AURECON HERITAGE COMPANIES
Turnover (Thds \$)	1 070 008
Turnover Change	9.18%
Net Profits	0
Year Founded	2009
CEO Surname	McCusker
CEO First name	Anthony
Initials	A
Title	Mr
Designation	Acting Chief Executive Officer/ Chief Financial Officer
Postal Address	PO Box 74381 Lynnwood Ridge, 0040
Physical Address	Aurecon Centre, Lynnwood Bridge Office Park, 4 Davenry Street, Lynnwood Manor 0081
Telephone	0027 12 427 2000
Fax	0027 86 556 0521
Email	tshwane@aurecongroup.com
URL	www.aurecongroup.co.za

#### Profile

Aurecon provides engineering, management and specialist technical services for public and private sector clients globally.

#### Detailed Profile

The group, with an office network extending across 24 countries, has been involved in projects in over 80 countries across Africa, Asia Pacific and the Middle East and employs around 7 500 people throughout 11 industry groups.

AU Region	South
Country	SOUTH AFRICA
Supersector	CONSTRUCTION & MATERIALS
Sector	CONSTRUCTION
Company Name	MASSBUILD (MASSMART)
Turnover (Thds \$)	893 024
Turnover Change	-6.77%
Net Profits	0
Year Founded	2003
CEO Surname	Pattison
CEO First name	Grant
Initials	G
Title	Mr
Designation	Executive
Postal Address	PBag X4 Sunninghill 2157
Physical Address	16 Peltier Drive Sunninghill Ext 6, Sandton 2191
Telephone	0027 11 517 0000
Fax	0027 11 517 0020
Email	info@massmart.co.za
URL	www.massmart.co.za

#### Profile

Massmart is a South African-based globally competitive regional management group, invested in a portfolio of differentiated, complementary, focused wholesale and retail formats.

#### Detailed Profile

Massmart is the second-largest distributor of consumer goods in Africa, the leading retailer of general merchandise, liquor and home improvement equipment and supplies, and the leading wholesaler of basic foods.

AU Region	South
Country	SOUTH AFRICA
Supersector	CONSTRUCTION & MATERIALS
Sector	CONST. MATERIALS
Company Name	PRETORIA PORTLAND CEMENT COMPANY
Turnover (Thds \$)	838 369
Turnover Change	-18.14%
Net Profits	96 414
Year Founded	1888
CEO Surname	Ross
CEO First name	Tim
Initials	T
Title	Mr
Designation	Lead Independent Director
Postal Address	PO Box 787416 Sandton 2146
Physical Address	PPC Building Barlow Park, 180 Katherine Street, Sandton 2146
Telephone	0027 11 386 9000
Fax	0027 11 386 9001
Email	contactus@ppc.co.za
URL	www.ppc.co.za

#### Profile

The roots of Pretoria Portland Cement Company (PPC), stretches back 118 years to 1892 when it established South Africa's first cement plant on the outskirts of Pretoria to counter the exorbitant delivered cost of cement imported from Europe.

#### Detailed Profile

PPC is the leading supplier of cement in southern Africa through eight cement manufacturing facilities and three milling depots in South Africa, Botswana and Zimbabwe that can produce around eight million tons of cement products each year

AU Region	South
Country	SOUTH AFRICA
Supersector	CONSTRUCTION & MATERIALS
Sector	CONSTRUCTION
Company Name	BASIL READ HOLDINGS
Turnover (Thds \$)	765 225
Turnover Change	-5.63%
Net Profits	17 315
Year Founded	1952
CEO Surname	Nicolau
CEO First name	Neville Francis
Initials	N F
Title	Mr
Designation	Chief Executive Officer
Physical Address	The Basil Read Campus, 7 Romeo Street, Hughes, Boksburg
Telephone	0027 11 418 6300
Fax	0027 11 418 6333
Email	www.basilread.co.za/contact/
URL	www.basilread.co.za

#### Profile

Basil Read core sectors are construction, development, engineering and mining in Southern Africa.

#### Detailed Profile

Basil Read has a proven track record in offering the best in design solutions and the most cost-effective construction techniques.

AU Region	South
Country	SOUTH AFRICA
Supersector	CONSTRUCTION & MATERIALS
Sector	CONST. MATERIALS
Company Name	CASHBUILD
Turnover (Thds \$)	696 082
Turnover Change	-13.83%
Net Profits	18 450
Year Founded	1978
CEO Surname	De Jager
CEO First name	Werner
Initials	W F
Title	Mr
Designation	Chief Executive Officer
Postal Address	PO Box 90115 Bertsham 2013
Physical Address	101 Northern Parkway, Corner Crownwood Road, Ormonde 2091
Telephone	0027 11 248 1500
Fax	0027 11 496 2224
Email	lmuun@cashbuild.co.za
URL	www.cashbuild.co.za

#### Profile

Cashbuild is the largest retailer of building materials and associated products, selling directly to cash-paying customers through its 191 (and growing) stores in South Africa, Namibia, Lesotho, Botswana, Swaziland and Malawi.

#### Detailed Profile

Cashbuild which employs in excess of 4 000 people, comprises Cashbuild Limited and the operating subsidiaries registered in the aforementioned countries.

AU Region	South
Country	SOUTH AFRICA
Supersector	CONSTRUCTION & MATERIALS
Sector	CONSTRUCTION
Company Name	RAUBEX
Turnover (Thds \$)	618 107
Turnover Change	-9.63%
Net Profits	41 906
Year Founded	1974
CEO Surname	Fourie
CEO First name	Rudolf
Initials	R J
Title	Mr
Designation	Chief Executive Officer
Physical Address	1 Highgrove Office Park, Highveld Centurion 50 Tegel Avenue, Highveld, Centurion
Telephone	0027 12 665 3226
Fax	0027 12 665 3223
Email	legal@raubex.com
URL	www.raubex.com

#### Profile

Raubex consists of a Roads Division and a Materials Division. The company is a world-class heavy construction sector company with a focus on infrastructure development that operates across Africa.

#### Detailed Profile

Raubex is a diversified construction group offering services in the following fields of industry: – road building – road rehabilitation – road marking – railway lines – concrete structures – bulk pipelines – urban reticulation – mining services (materials handling and ore beneficiation) – property development – production of asphalt – production of crushed aggregates – supply and application of bitumen and modified binders – installation of optic fibre networks

AU Region	South
Country	SOUTH AFRICA
Supersector	CONSTRUCTION & MATERIALS
Sector	CONST. MATERIALS
Company Name	MURRAY & ROBERTS CEMENTATION
Turnover (Thds \$)	536 956
Turnover Change	N/A
Net Profits	40 622
Year Founded	1903
CEO Surname	Sheppard
CEO First name	Chris
Initials	C
Title	Mr
Designation	Managing Director
Postal Address	PO Box 3010 Bedfordview 2007
Physical Address	Douglas Roberts Centre, 22 Skeen Boulevard Bedfordview 2007
Telephone	0027 11 201 5000
Fax	0027 11 201 5500
Email	info.cementation@murrob.com
URL	www.cementation.murrob.com

#### Profile

Murray & Roberts Cementation, as an industry recognised market leader, enjoys a strong and enviable track record of world class fulfilment.

#### Detailed Profile

South African based Murray & Roberts Cementation is part of the greater Murray & Roberts Group.

AU Region	South
Country	SOUTH AFRICA
Supersector	CONSTRUCTION & MATERIALS
Sector	CONSTRUCTION
Company Name	CONCOR
Turnover (Thds \$)	535 301
Turnover Change	N/A
Net Profits	55 215
Year Founded	2011
CEO Surname	Ferreira
CEO First name	Pete
Initials	P
Title	Mr
Designation	Chief Operations Officer
Postal Address	PO Box 1000 Bedfordview 2008
Physical Address	22 Skeen Boulevard, Bedfordview 2008
Telephone	0027 11 459 2222
Fax	0027 11 590 5474
Email	info.construction@murrob.com
URL	www.construction.murrob.com

#### Profile

Murray & Roberts Construction, newly-created by merging Murray & Roberts Construction and Concor effective July 01, 2011, is one of the largest players in the African, Middle East and South East Asian construction sectors.

#### Detailed Profile

Murray & Roberts Construction offers a range of engineering and contracting services that include civil and building construction, roadworks, earthworks, engineering and opencast mining.

AU Region	South
Country	SOUTH AFRICA
Supersector	CONSTRUCTION & MATERIALS
Sector	CONST. MATERIALS
Company Name	ILIAD AFRICA
Turnover (Thds \$)	519 472
Turnover Change	-12.12%
Net Profits	-29 696
Year Founded	1995
CEO Surname	Beneke
CEO First name	Eugene
Initials	E
Title	Mr
Designation	Chief Executive Officer
Postal Address	PO Box 2572 Honeydew 2040
Physical Address	Iliad House, Block 7 Thornhill Office Park, 94 Benner Road, Vorna Valley Midrand
Telephone	0027 11 847 7300
Fax	0027 11 847 7500
Email	iliad@netactive.co.za
URL	www.iliadafrika.co.za

#### Profile

Iliad Africa Limited focuses on sourcing, distributing, wholesaling and retailing general and specialised building materials.

#### Detailed Profile

The Group is a leading participant in the R40 billion per annum market for distributing building materials, servicing a range of customers, from large-scale development and construction groups to do-it-yourself home owners, through 93 stores.

AU Region	South
Country	SOUTH AFRICA
Supersector	CONSTRUCTION & MATERIALS
Sector	CONST. MATERIALS
Company Name	AVENG MANUFACTURING
Turnover (Thds \$)	331 233
Turnover Change	-8.50%
Net Profits	0
Year Founded	1928
CEO Surname	Letsoalo
CEO First name	Solomon
Initials	S
Title	Mr
Designation	Chairman
Postal Address	PO Box 83654 South Hills 2136
Physical Address	Steeledale House, 670 Power Street, Industries West, Germiston 1401
Telephone	0027 11 876 5000
Fax	0027 11 873 5192
Email	dfc@dfc.co.za

URL	www.avengman.com
Profile	Aveng Manufacturing aims to be a leading supplier of products, services and solutions to the mining, construction, water, power and rail sectors across the value chain locally and Internationally.
Detailed Profile	Aveng Manufacturing is an operating group of The Aveng Group, a leading infrastructure development group and provides a diverse range of services, products and solutions in engineering, construction, mining, steel and manufacturing.
AU Region	South
Country	SOUTH AFRICA
Supersector	CONSTRUCTION & MATERIALS
Sector	CIVIL ENGINEERING
Company Name	SANYATI HOLDINGS
Turnover (Thds \$)	230 649
Turnover Change	N/A
Net Profits	-18 117
Year Founded	1988
CEO Surname	O'Reilly
CEO First name	Mike
Initials	M
Title	Mr
Designation	Chief Executive Officer
Postal Address	PO Box 5118, Sinembe Park, 4019
Physical Address	8 Sinembe Office Park, Douglas Saunders Drive, La Lucia Office Estate, Durban 4051
Telephone	0027 31 566 4940
Fax	0027 31 566 4950
Email	afriscan@afriscan.co.za
URL	www.afriscan.co.za
Profile	Afriscan Construction (Pty) Ltd is a company formed as a result of the liquidation of Sanyati Construction.
Detailed Profile	Afriscan operations include civil/road works, building projects, water reticulation and concrete structures.
AU Region	South
Country	SOUTH AFRICA
Supersector	CONSTRUCTION & MATERIALS
Sector	CONST. MATERIALS
Company Name	ARGENT INDUSTRIAL
Turnover (Thds \$)	220 733
Turnover Change	-16.40%
Net Profits	8 570
Year Founded	1972
CEO Surname	Hendry
CEO First name	Treve
Initials	T R
Title	Mr
Designation	Chief Executive Officer
Postal Address	PO Box 5108 Sinembe Park, La Lucia Ridge Office Estate 4019
Physical Address	1st floor, Ridge 63, 8 Sinembe Crescent, La Lucia Ridge Office Park 4019
Telephone	0027 31 584 7702
Fax	0027 31 566 2533

Email	argent1@argent.co.za
URL	www.argent.co.za
Profile	The Scharrighuisen Group began in 1972 when the Scharrighuisen families settled in South Africa from Holland in order to execute certain earthmoving contracts which they had secured. As the business developed, the Scharrighuisen Group became aware of opportunities in the industry and successfully addressed these markets.
Detailed Profile	Scharrighuisen was listed on the JSE on 28 September 1989 and was quoted under the Industrial Engineering sector. Scharrig Mining Limited was listed on the JSE on 25 January 1993. Scharrig Industrial Holdings (Pty) Ltd was born out of Scharrig Mining Ltd. The Company changed its name to Argent Industrial Limited on 27 September 1999. The Argent Group is predominately a steel merchant with steel trading making up approximately forty three percent of Group turnover. Thirty seven percent of the Group comprises of companies which benefit or add value to steel either via manufacturing or through steel service centres. The Group is made up of ready mix concrete, railway retarders and engine refurbishment. Group activities are based in Gauteng, Northern Province, Eastern Cape, Western Cape, Kwa-Zulu Natal, Mpumalanga and North America.
AU Region	South
Country	SOUTH AFRICA
Supersector	CONSTRUCTION & MATERIALS
Sector	CIVIL ENGINEERING
Company Name	ESORFRANKI
Turnover (Thds \$)	217 599
Turnover Change	5.85%
Net Profits	3 677
Year Founded	1946
CEO Surname	Krone
CEO First name	Bernie
Initials	B
Title	Mr
Designation	Chief Executive Officer
Postal Address	PO Box 6478 Dunswart South Africa 1508
Physical Address	30 Activia Road, Activia Park, Germiston
Telephone	0027 11 776 8700
Fax	0027 11 822 1158
Email	info@escorfranki.co.za
URL	www.escorfranki.co.za
Profile	Esofranki is one of South Africa's benchmark civil engineering and construction groups providing specialist geotechnical services, roads and earthworks, civil and pipeline construction.
Detailed Profile	Esofranki has been streamlined into 3 core divisions housed under one single legal entity – Escorfranki Construction a wholly owned subsidiary of Esofranki Ltd. It operates throughout South Africa, sub-Saharan Africa and the Indian Ocean Islands: Escorfranki Civils, Developments, Pipelines and Geotechnical.
AU Region	South
Country	SOUTH AFRICA
Supersector	DIVERSIFIED
Sector	DIVERSIFIED
Company Name	THE BIDVEST GROUP
Turnover (Thds \$)	14 552 050
Turnover Change	-11.90%
Net Profits	434 629

Year Founded	1988
CEO Surname	Joffe
CEO First name	Brian
Initials	B
Title	Mr
Designation	Chief Executive Officer
Postal Address	PO Box 87274, Houghton 2041
Physical Address	Bidvest House, 18 Crescent Drive, Melrose Arch, Melrose 2196
Telephone	0027 11 772 8700
Fax	0027 11 772 8970
Email	info@bidvest.co.za
URL	www.bidvest.co.za

#### Profile

Bidvest is an international services, trading and distribution company, listed on the JSE, South Africa and operating on five continents.

#### Detailed Profile

We work together with our customers and suppliers to find solutions within their specific industries: commercial, automotive, electrical, financial services, freight, industrial office, paperplus, rental & products, services, travel & aviation.

AU Region	South
Country	SOUTH AFRICA
Supersector	DIVERSIFIED
Sector	DIVERSIFIED
Company Name	IMPERIAL HOLDINGS
Turnover (Thds \$)	7 942 401
Turnover Change	-1.21%
Net Profits	314 665
Year Founded	1948
CEO Surname	Lamberti
CEO First name	Mark James
Initials	M J
Title	Mr
Designation	Chief Executive Officer
Postal Address	PO Box 3013 Edenvale 1610
Physical Address	Imperial Place, 79 Boeing Road East, Bedfordview 2008
Telephone	0027 11 372 6500
Fax	0027 11 372 6550
Email	info@ih.co.za
URL	www.imperial.co.za

#### Profile

Imperial is a diversified industrial services and retail group.

#### Detailed Profile

Imperial has activities spanning logistics; car rental; tourism; financial services; vehicle distribution and retail. IMPERIAL operates in South Africa, Africa, Europe and Australia.

AU Region	South
Country	SOUTH AFRICA
Supersector	DIVERSIFIED
Sector	DIVERSIFIED
Company Name	BARLOWORLD
Turnover (Thds \$)	6 119 261
Turnover Change	-0.38%

Net Profits	124 908
Year Founded	1902
CEO Surname	Thomson
CEO First name	Clive Bradney
Initials	C B
Title	Mr
Designation	Chief Executive Officer
Postal Address	PO Box 782248 Sandton 2146
Physical Address	180 Katherine Street, Sandton 2146
Telephone	0027 11 445 1000
Fax	0027 11 444 3643
Email	invest@barloworld.com
URL	www.barloworld.com

#### Profile

Distributor of leading international brands providing integrated rental, fleet management, product support and logistical solutions.

#### Detailed Profile

Barloworld is a multinational corporation, operating in 27 countries worldwide, and generating some R50 billion in annual revenue.

AU Region	South
Country	SOUTH AFRICA
Supersector	DIVERSIFIED
Sector	DIVERSIFIED
Company Name	STEINHOFF INTERNATIONAL HOLDINGS
Turnover (Thds \$)	5 286 173
Turnover Change	-26.86%
Net Profits	630 804
Year Founded	1964
CEO Surname	Jooste
CEO First name	Markus Johannes
Initials	M J
Title	Mr
Designation	Chief Executive Officer
Postal Address	PO Box 1955 Bramley 2018
Physical Address	28 Sixth Street, Wynberg, Sandton 2090
Telephone	0027 11 445 3000
Fax	0027 11 445 3094
Email	info@steinhoff.co.za
URL	www.steinhoff.co.za

Profile Steinhoff International is an integrated retailer.

#### Detailed Profile

Steinhoff manufactures, sources, warehouses, distributes and retails furniture and household goods in Europe, Pacific Rim and southern Africa (through an associate investment in the JD Group).

AU Region	South
Country	SOUTH AFRICA
Supersector	DIVERSIFIED
Sector	DIVERSIFIED
Company Name	AVENG
Turnover (Thds \$)	4 215 625
Turnover Change	-17.54%
Net Profits	144 584
Year Founded	1944
CEO Surname	Verster

CEO First name	Kobus
Initials	K
Title	Mr
Designation	Chief Executive Officer
Postal Address	PO Box 6062 Rivonia 2128
Physical Address	204 Rivonia Road, Morningside 2057
Telephone	0027 11 779 2800
Fax	0027 11 784 5030
Email	john.arron@aveng.co.za
URL	www.aveng.co.za

#### Profile

Multidisciplinary construction and engineering group.

#### Detailed Profile

Aveng Group now boasts expertise in steel, engineering, manufacturing, mining, concessions, public infrastructure and water treatment. This South African consortium continues to make its mark across the globe.

AU Region	South
Country	SOUTH AFRICA
Supersector	DIVERSIFIED
Sector	DIVERSIFIED
Company Name	REMORO
Turnover (Thds \$)	1 662 000
Turnover Change	-9.61%
Net Profits	1 150 209
Year Founded	1948
CEO Surname	Durand
CEO First name	Jannie
Initials	J
Title	Mr
Designation	Chief Executive Officer
Postal Address	PO Box 456 Stellenbosch 7599
Physical Address	Millennia Park, 16 Stellantia Avenue, Stellenbosch 7600
Telephone	0027 21 888 3000
Fax	0027 21 888 3399
Email	info@remgro.com
URL	www.remgro.com

#### Profile

Remgro is a South African investment holding company.

#### Detailed Profile

Remgro is an investment holding company with interests in banking & financial services; medical services, food, wine & spirits, petroleum products, glass products, mining, media & technology.

AU Region	South
Country	SOUTH AFRICA
Supersector	DIVERSIFIED
Sector	DIVERSIFIED
Company Name	KAP INTERNATIONAL HOLDINGS
Turnover (Thds \$)	1 353 231
Turnover Change	124.85%
Net Profits	73 201
Year Founded	1999
CEO Surname	Grove
CEO First name	Jo

Initials	K J
Title	Mr
Designation	Chief Executive Officer
Postal Address	PO Box 18 Stellenbosch 7599
Physical Address	Block D, De Wagen Wed Office Park, Stellantia Road, Stellenbosch
Telephone	0027 21 808 0900
Fax	0027 21 808 0901
Email	info@kap.co.za
URL	www.kap.co.za

#### Profile

Listed on the Johannesburg Stock Exchange, KAP is an industrial group, predominantly located in and focused on business operating in emerging African markets.

#### Detailed Profile

KAP delivers services and manufactured products to a wide customer base through four main operating divisions.

AU Region	South
Country	SOUTH AFRICA
Supersector	DIVERSIFIED
Sector	DIVERSIFIED
Company Name	STEFANUTTI STOCKS HOLDINGS
Turnover (Thds \$)	990 971
Turnover Change	-4.49%
Net Profits	32 454
Year Founded	1971
CEO Surname	Meyburgh
CEO First name	Willem (Willie)
Initials	W
Title	Mr
Designation	Chief Executive Officer
Postal Address	PO Box 12394 Aston Manor 1630
Physical Address	Protec Park, Corner Zuurfontein Avenue & Oranjerivier Drive, Chloorkop, Kempton Park
Telephone	0027 11 571 4300
Fax	0027 11 571 4370
Email	holdings@stefstocks.com
URL	www.stefanuttistocks.com

#### Profile

Multidisciplinary Stefanutti Stocks is a construction group that operates internationally and is well positioned to manage a range of projects of any scale.

#### Detailed Profile

Stefanutti Stocks, a leading construction group with multi-disciplinary expertise and which operates throughout South Africa, sub-Saharan Africa and the Middle East,

AU Region	South
Country	SOUTH AFRICA
Supersector	DIVERSIFIED
Sector	DIVERSIFIED
Company Name	HOSKEN CONSOLIDATED INVESTMENTS
Turnover (Thds \$)	934 866
Turnover Change	-8.41%
Net Profits	203 597
Year Founded	1997
CEO Surname	Copelyn
CEO First name	John Anthony

Initials	J A
Title	Mr
Designation	Chief Executive Officer
Postal Address	PO Box 5251 Cape Town 8000
Physical Address	Suite 801, 76 Regent Rd, Sea Point 8005
Telephone	0027 21 481 7560
Fax	0027 21 426 2777
Email	info@hci.co.za
URL	www.hci.co.za

#### Profile

HCI is a black empowerment investment holding company listed in the financial sector on the JSE. HCI's major shareholder is the SACTWU Investment Group, the investment vehicle for the South African Clothing and Textile Workers Union.

#### Detailed Profile

The group is involved in a diverse group of investments including hotel and leisure; interactive gaming; media and broadcasting; transport; mining; clothing and properties.

AU Region	South
Country	SOUTH AFRICA
Supersector	DIVERSIFIED
Sector	DIVERSIFIED
Company Name	ELLERINE HOLDINGS (ELH)
Turnover (Thds \$)	675 069
Turnover Change	N/A
Net Profits	60 330
Year Founded	1950
CEO Surname	Moodley
CEO First name	Mano
Initials	P
Title	Mr
Designation	Chief Executive Officer
Postal Address	
Physical Address	Gilloolys View Office Park, Block E Osborne Lane, Bedfordview,
Telephone	0027 11 607 1000
Fax	0027 11 607 1400
Email	infoellerines@ellerines.co.za
URL	www.ellerines.co.za

#### Profile

Ellerines has 650 stores trading under the names of Ellerines, Town Talk, Furncity and Savells Fairdeal, these combined brands have made an indelible footprint in communities throughout South Africa.

#### Detailed Profile

Elerines also trades in the neighbouring countries of Botswana, Lesotho, Namibia, Swaziland and Zambia.

AU Region	South
Country	SOUTH AFRICA
Supersector	DIVERSIFIED
Sector	DIVERSIFIED
Company Name	MVELAPHANDA GROUP
Turnover (Thds \$)	618 643
Turnover Change	N/A
Net Profits	130 257
Year Founded	2004
CEO Surname	Schermers

CEO First name	Martin
Initials	M
Title	Mr
Designation	Chief Executive Officer
Postal Address	PO Box 67501, Highveld , 0169
Physical Address	28 Eddington Crescent, Technopark, Centurion
Telephone	0027 22 447 3030
Fax	
Email	general@mvelaserve.co.za
URL	www.mvelaserve.co.za

#### Profile

Mvelaphanda Group, now Mvelaserve, is South Africa's pre-eminent broad-based, black controlled, owned and managed diversified group.

#### Detailed Profile

A leading black empowered provider of outsourced business support services across Southern Africa

AU Region	South
Country	SOUTH AFRICA
Supersector	DIVERSIFIED
Sector	DIVERSIFIED
Company Name	MVELASERVE
Turnover (Thds \$)	540 517
Turnover Change	N/A
Net Profits	13 809
Year Founded	2005
CEO Surname	De Alberga Ferreira
CEO First name	Jorge Manuel Soares
Initials	J M S
Title	Mr
Designation	Group CEO
Postal Address	PO Box 67501 Highveld 0169
Physical Address	28 Eddington Crescent, Technopark Centurion
Telephone	0027 22 447 3030
Fax	
Email	general@mvelaserve.co.za
URL	www.mvelaserve.co.za

#### Profile

Mvelaserve offers a range of integrated business support services through a mix of established and you operations, each run by an experienced CEO.

#### Detailed Profile

Key competitive advantages for the group are the developing cross-selling capability and critical mass, the latter offering procurement benefits and economies of scale.

AU Region	South
Country	SOUTH AFRICA
Supersector	ELECTRICAL EQUIPMENT
Sector	ELECTRICAL EQUIPMENT
Company Name	ALLIED ELECTRONICS CORP.
Turnover (Thds \$)	2 894 008
Turnover Change	-15.67%
Net Profits	21 371
Year Founded	1965
CEO Surname	Venter
CEO First name	Robert
Initials	R E

Title	Mr
Designation	Chief Executive
Postal Address	PO Box 981 Houghton 2041
Physical Address	Altron House, 4 Sherbourne Road, Parktown 2193
Telephone	0027 11 645 3600
Fax	0027 11 726 5778
Email	info@altron.co.za
URL	www.altron.co.za

#### Profile

Altron has invested in the telecommunications, multi-media, information technology and power electronics industries.

#### Detailed Profile

There is a strong focus on the convergence of these technologies and Altech is now also entrenched in the arena of secure technology solutions. Altech has ongoing access to the latest technologies worldwide, while the group's own research and development program actively encourages and promotes internal technology.

AU Region	South
Country	SOUTH AFRICA
Supersector	ELECTRICAL EQUIPMENT
Sector	ELECTRICAL EQUIPMENT
Company Name	REUNERT
Turnover (Thds \$)	1 341 526
Turnover Change	-16.51%
Net Profits	164 223
Year Founded	1888
CEO Surname	Dickson
CEO First name	Alan
Initials	A E
Title	Mr
Designation	Chief Executive Officer
Postal Address	PO Box 784391 Sandton 2146
Physical Address	Lincoln Wood Office Park, 6-10 Woodlands Drive, Woodmead 2191
Telephone	0027 11 517 9000
Fax	0027 11 517 9035
Email	info@reunert.co.za
URL	www.reunert.co.za

#### Profile

The Reunert group manages a diversified portfolio of businesses in the fields of electrical engineering, information and communication technologies and defence and allied technologies.

#### Detailed Profile

The group operates mainly in South Africa with minor operations situated in Australia, Lesotho, USA and Zimbabwe.

AU Region	South
Country	SOUTH AFRICA
Supersector	FINANCIAL SERVICES
Sector	FINANCE SERVICES
Company Name	BRIMSTONE INVESTMENT CORPORATION
Turnover (Thds \$)	216 144
Turnover Change	-4.91%
Net Profits	59 795
Year Founded	1995
CEO Surname	Brey
CEO First name	Mustaq
Initials	M A

Title	Mr
Designation	Chief Executive Officer
Postal Address	PO Box 44580 Claremont 7735
Physical Address	1st floor, Slade House, Boundary Terraces, 1 Marein-dahl Lane, Newlands 7700
Telephone	0027 21 683 1444
Fax	0027 21 683 1285
Email	info@brimstone.co.za
URL	www.brimstone.co.za

#### Profile

Brimstone Investment Corporation Limited is a black controlled and managed investment company incorporated and domiciled in the Republic of South Africa.

#### Detailed Profile

The company investing chiefly in the branded consumer goods and financial services markets.

AU Region	South
Country	SOUTH AFRICA
Supersector	FINANCIAL SERVICES
Sector	FINANCE SERVICES
Company Name	CORONATION FUND MANAGERS
Turnover (Thds \$)	211 976
Turnover Change	4.21%
Net Profits	79 018
Year Founded	1993
CEO Surname	Pillay
CEO First name	Anton
Initials	A
Title	Mr
Designation	Chief Executive Officer
Postal Address	PO Box 44684 Cape Town
Physical Address	7th Floor MontClare Place, Cnr Campground & Main Roads, Claremont, Cape Town 7708
Telephone	0027 21 680 2000
Fax	0027 11 680 2100
Email	clientservice@coronation.co.za
URL	www.coronation.com

#### Profile

Coronation Fund Managers is a southern African third-party fund management company headquartered in Cape Town, South Africa

#### Detailed Profile

Assets under management total R434 billion as of June 2013.

AU Region	South
Country	SOUTH AFRICA
Supersector	HEALTHCARE
Sector	HEALTHCARE
Company Name	NETWORK HEALTHCARE HOLDINGS
Turnover (Thds \$)	2 852 003
Turnover Change	-15.65%
Net Profits	198 600
Year Founded	1996
CEO Surname	Friedland
CEO First name	Richard
Initials	R
Title	Dr

Designation	Group Chief Executive Officer
Postal Address	PBag X34 Benmore 2010
Physical Address	76 Maude Street, Sandton 2146
Telephone	0027 11 301 0000
Fax	0027 11 301 0439
Email	ir@netcare.co.za
URL	www.netcare.co.za

#### Profile

Netcare Limited, an investment holding company, operates through its subsidiaries the largest private hospital network in South Africa and the United Kingdom (UK).

#### Detailed Profile

Netcare operates the largest private hospital group, primary care network and medical emergency service in South Africa, and also the biggest private trainer of emergency personnel and healthcare workers.

AU Region	South
Country	SOUTH AFRICA
Supersector	HEALTHCARE
Sector	HEALTHCARE
Company Name	MEDICLINIC CORPORATION
Turnover (Thds \$)	2 700 321
Turnover Change	-3.63%
Net Profits	149 963
Year Founded	1983
CEO Surname	Pretorius
CEO First name	Koert
Initials	K
Title	Mr
Designation	Chief Executive Officer
Postal Address	PO Box 456 Stellenbosch 7599
Physical Address	Mediclinic Offices, Strand Road, Stellenbosch 7600
Telephone	0027 21 809 6500
Fax	0027 21 809 6756
Email	info@mediclinic.com
URL	www.mediclinic.co.za

#### Profile

Mediclinic Southern Africa is a private hospital group operating in South Africa and Namibia focused on providing acute care, specialist-orientated, multi-disciplinary hospital services and related service offerings.

#### Detailed Profile

Mediclinic places science at the heart of their care process by striving to provide evidence-based care of the highest standard. The group currently operates 49 private hospitals throughout South Africa and 3 in Namibia with more than 7 000 beds in total.

AU Region	South
Country	SOUTH AFRICA
Supersector	HEALTHCARE
Sector	PHARMACEUTICALS
Company Name	ASPEN PHARMACARE HOLDINGS
Turnover (Thds \$)	1 520 905
Turnover Change	-0.37%
Net Profits	317 956
Year Founded	1997
CEO Surname	Saad
CEO First name	Stephen Bradley
Initials	S B
Title	Mr
Designation	Group Chief Executive
Postal Address	PO Box 25125 Gateway 4321

Physical Address	Aspen Park, 98 Armstrong Avenue, La Lucia Ridge 4019
Telephone	0027 31 580 8600
Fax	0027 31 580 8647
Email	http://www.aspenpharma.com/contact-us/
URL	www.aspenpharma.com

#### Profile

South African-based JSE Limited listed and largest drug company in Africa, Aspen is a supplier of branded and generic pharmaceuticals in approximately 100 countries across the globe and of consumer and nutritional products in selected territories.

#### Detailed Profile

Aspen has production capabilities for a wide variety of product types including tablets, capsules, steriles, injectables, oral contraceptives, nutritional products, lyophilised vials, cytotoxics, suppositories, vials, form-filled seals, liquids, semi-solids and specialist active pharmaceutical ingredients.

AU Region	South
Country	SOUTH AFRICA
Supersector	HEALTHCARE
Sector	HEALTHCARE
Company Name	LIFE HEALTHCARE GROUP
Turnover (Thds \$)	1 205 105
Turnover Change	-8.83%
Net Profits	158 096
Year Founded	2007
CEO Surname	Meyer
CEO First name	Andre
Initials	A
Title	Mr
Designation	Chief Executive Officer
Postal Address	PBag X13 Northlands 2116
Physical Address	Oxford Manor, 21 Chaplin Road, Illovo, 2196
Telephone	0027 11 219 9000
Fax	0027 11 219 9001
Email	http://www.lifehealthcare.co.za/Contact_Us.aspx
URL	www.lifehealthcare.co.za

#### Profile

Life Healthcare has three cornerstones of business and commitment to their patients: Life, Health and Care.

#### Detailed Profile

Life summarises our philosophy of protecting their patient's wellbeing and quality of life. Health is their clinical excellence in world-class facilities, and Care is the human touch of providing quality service, respect and empathy for those entrusted in their care.

AU Region	South
Country	SOUTH AFRICA
Supersector	HEALTHCARE
Sector	PHARMACEUTICALS
Company Name	ADCOCK INGRAM HOLDINGS
Turnover (Thds \$)	546 987
Turnover Change	-18.13%
Net Profits	92 631
Year Founded	1890
CEO Surname	Wakeford
CEO First name	Kevin
Initials	K

Title	Mr
Designation	Chief Executive Officer
Postal Address	PBag X69 Bryanston 2021
Physical Address	1 New Road Midrand 1682
Telephone	0027 11 635 0171
Fax	0027 11 494 1038
Email	dudu.ndlovu@adcock.com
URL	www.adcock.com

#### Profile

Adcock Ingram began as the EJ Adcock Pharmacy in Krugersdorp 120 years ago. Adcock Ingram was listed on the main trading board of the JSE in 1950.

#### Detailed Profile

Adcock Ingram drives its vision of being recognised as a leading, world-class, branded healthcare company.

AU Region	South
Country	SOUTH AFRICA
Supersector	HEALTHCARE
Sector	PHARMACEUTICALS
Company Name	CILPA MEDPRO
Turnover (Thds \$)	217 092
Turnover Change	-0.28%
Net Profits	34 630
Year Founded	2003
CEO Surname	Ngozwana
CEO First name	Skhumbuzo
Initials	S
Title	Dr
Designation	Deputy CEO
Postal Address	PO Box 1096 Durbanville 7551
Physical Address	Parc du Cap Office Park, Building 9, Mispel Street, Bellville 7530
Telephone	0027 21 914 0520
Fax	
Email	admin@ciplamedpro.co.za
URL	www.ciplamedpro.co.za

#### Profile

Cipla Medpro (Pty) Ltd is one of South Africa's fastest growing pharmaceutical companies and currently third largest.

#### Detailed Profile

Cipla is a leading provider of chronic medicines to the public and private sectors. It commands an ever-increasing share within, inter alia, the cardiovascular, antiretroviral, respiratory and neuropsychiatric categories.

AU Region	South
Country	SOUTH AFRICA
Supersector	HEALTHCARE
Sector	PHARMACEUTICALS
Company Name	LITHA HEALTHCARE GROUP
Turnover (Thds \$)	214 570
Turnover Change	13.65%
Net Profits	10 599
Year Founded	1992
CEO Surname	Kahanovitz
CEO First name	Selwyn
Initials	S

Title	Mr
Designation	Group Chief Executive Officer
Postal Address	PO Box 8356 Midrand 1685
Physical Address	106, 16th road, Midrand 1686 Johannesburg Gauteng South Africa
Telephone	0027 11 516 1700
Fax	0027 11 87 742 1666
Email	
URL	www.lithahealthcare.co.za

#### Profile

Litha is rapidly growing its market reach within the biotech, medical and pharmaceutical industry.

#### Detailed Profile

Litha is a diversified healthcare company now has over 475 employees nationally with its headquarters in Johannesburg, South Africa.

AU Region	South
Country	SOUTH AFRICA
Supersector	HOUSEHOLD GOODS
Sector	TEXTILES
Company Name	SEARDEL INVESTMENT CORPORATION
Turnover (Thds \$)	307 884
Turnover Change	-15.46%
Net Profits	20 068
Year Founded	1968
CEO Surname	Queen
CEO First name	Stuart
Initials	S A
Title	Mr
Designation	Chief Executive Officer
Postal Address	PO Box 524 Eppindust 7460
Physical Address	1 Moorsom Avenue, Epping Industria 2, Cape Town 7460
Telephone	0027 21 505 5261
Fax	0027 21 535 0045
Email	info@seardel.co.za
URL	www.seardel.co.za

#### Profile

Diversified group of companies, active in home textiles, nonwovens and apparel, toys, consumer electronics, travel and real estate.

AU Region	South
Country	SOUTH AFRICA
Supersector	INDUSTRIAL TRANSPORTATION
Sector	TRANSPORT
Company Name	TRANSNET
Turnover (Thds \$)	5 637 438
Turnover Change	-1.27%
Net Profits	505 896
Year Founded	1990
CEO Surname	Molefe
CEO First name	Brian
Initials	B
Title	Mr
Designation	Group Chief Executive
Postal Address	PO Box 72501 Parkview 2122

Physical Address	Carlton Centre, 150 Commissioner Street, Johannesburg 2001
Telephone	0027 11 308 3000
Fax	0027 11 308 2638
Email	enquiries@transnet.net
URL	www.transnet.net

#### Profile

Transnet is the largest and most crucial part of the freight logistics chain that delivers goods to each and every South African.

#### Detailed Profile

Every day Transnet delivers thousands of tons of goods around South Africa, through its pipelines and both to and from its ports. It moves that cargo on to ships for export while it unloads goods for overseas.

AU Region	South
Country	SOUTH AFRICA
Supersector	INDUSTRIAL TRANSPORTATION
Sector	SEA TRANSPORT
Company Name	GRINDROD
Turnover (Thds \$)	4 407 427
Turnover Change	-3.01%
Net Profits	71 749
Year Founded	1910
CEO Surname	Olivier
CEO First name	Alan
Initials	A
Title	Mr
Designation	Chief Executive Officer
Postal Address	PO Box 1, Durban 4000
Physical Address	Quadrant House, 115 Margaret Mncadi Ave, Durban 4001
Telephone	0027 31 304 1451
Fax	0027 31 305 2848
Email	grindrod@grindrod.co.za
URL	www.grindrod.co.za
Profile	Freight & Shipping Logistics.

#### Detailed Profile

Grindrod Limited is the holding company of a dynamic organisation with more than 100 years experience in South Africa's freight movement and related industries, providing total logistics solutions for clients.

AU Region	South
Country	SOUTH AFRICA
Supersector	INDUSTRIAL TRANSPORTATION
Sector	RAIL TRANSPORT
Company Name	TRANSNET FREIGHT RAIL
Turnover (Thds \$)	3 396 956
Turnover Change	-0.13%
Net Profits	0
Year Founded	1990
CEO Surname	Gama
CEO First name	Siyabonga
Initials	S
Title	Mr
Designation	Chief Executive
Postal Address	PBag X47 Johannesburg 2000
Physical Address	Inyanda House, 15 Girton Road, Parktown 2193

Telephone	0027 11 584 0510
Fax	0027 11 774 9978
Email	siyabonga.gama@transnet.net
URL	www.transnet.net

#### Profile

Transnet Freight Rail is the largest division of Transnet Limited, and a world class heavy haulage freight rail company that specialises in the transportation of freight.

#### Detailed Profile

Transnet delivers thousands of tons of goods around South Africa, through its pipelines and both to and from its ports. It moves that cargo on to ships for export while it unloads goods from overseas.

AU Region	South
Country	SOUTH AFRICA
Supersector	INDUSTRIAL TRANSPORTATION
Sector	RAIL TRANSPORT
Company Name	TRANSNET RAIL ENGINEERING
Turnover (Thds \$)	1 383 690
Turnover Change	-1.38%
Net Profits	0
Year Founded	1916
CEO Surname	Vallihu
CEO First name	Richard
Initials	R
Title	Mr
Designation	Chief Executive Officer
Postal Address	PO Box 15912 Lynneast 0039
Physical Address	160 Lynnette Street, Transwerk Park, Kilner Park, Pretoria 0186
Telephone	0027 12 391 1387
Fax	0027 12 391 1342
Email	tequeries@transnet.net
URL	www.transnet.net

#### Profile

Transnet engineering, an operating division of Transnet SOC Ltd, is the backbone of South Africa's railway industry with eight product-focused businesses, 150 depots, seven factories and 15, 000 employees country-wide.

#### Detailed Profile

The organization is dedicated to in-service maintenance, repair, upgrade, conversion and manufacture of freight wagons, mainline and suburban coaches, diesel and electric locomotives as well as wheels, rotating machines, rolling stock equipment, castings auxiliary equipment and services.

AU Region	South
Country	SOUTH AFRICA
Supersector	INDUSTRIAL TRANSPORTATION
Sector	PORTS
Company Name	TRANSNET NATIONAL PORTS AUTHORITY
Turnover (Thds \$)	1 014 125
Turnover Change	16.38%
Net Profits	0
Year Founded	1964
CEO Surname	Morwe
CEO First name	Tau
Initials	T
Title	Mr
Designation	Chief Executive Officer
Postal Address	PO Box 32696 Braamfontein 2017

Physical Address	Carlton Centre, 150 Commissioner Street Johannesburg 2002
Telephone	0027 11 351 9001
Fax	0027 11 351 9023
Email	enquiries@transnet.net
URL	www.transnetnationalportsauthority.net
Profile	Transnet National Ports Authority (TNPA) is one of five operating divisions of Transnet SOC Ltd.

#### Detailed Profile

TNPA is responsible for the safe, effective and efficient economic functioning of the national port system, which it manages in a landlord capacity.

AU Region	South
Country	SOUTH AFRICA
Supersector	INDUSTRIAL TRANSPORTATION
Sector	POSTAL SERVICES
Company Name	SOUTH AFRICAN POST OFFICE
Turnover (Thds \$)	872 610
Turnover Change	N/A
Net Profits	0
Year Founded	1792
CEO Surname	Hlekane
CEO First name	Chris
Initials	C J
Title	Ms
Designation	Chief Executive Officer
Postal Address	PO Box 10 000, Pretoria 0001
Physical Address	350 Witch Hazel Avenue, Eco Point, Eco Park Estate, Centurion
Telephone	0027 12 649 7000
Fax	0086 687 5683
Email	admin@sapo.co.za
URL	www.sapo.co.za

#### Profile

The SA Post Office will enable the nation to efficiently connect with the world by distributing information, goods, financial and government services; leveraging our broad reach and embracing change, technology and innovation

#### Detailed Profile

The SA Post Office wishes to be recognised among the leading providers of postal and related services in the world.

AU Region	South
Country	SOUTH AFRICA
Supersector	INDUSTRIAL TRANSPORTATION
Sector	PORTS
Company Name	TRANSNET PORT TERMINALS
Turnover (Thds \$)	866 495
Turnover Change	-9.32%
Net Profits	0
Year Founded	1991
CEO Surname	Molefe
CEO First name	Brian
Initials	B
Title	Mr
Designation	Group Chief Executive Officer
Postal Address	

Physical Address	4 Floor, South Wing, Kingsmead Office Park, Stalwart Simelane, Street Durban
Telephone	0027 31 308 8000
Fax	0027 31 308 8084
Email	enquiries@transnet.net
URL	www.transnet.net

#### Profile

Transnet strives for efficient, effective, world-class cargo handling 24/7, 365 days a year, at each of our 13 terminals situated in six commercial ports along South Africa's coastline.

#### Detailed Profile

Transnet Port Terminals (previously South African Port Operations) is responsible for cargo handling and logistics management solutions.

AU Region	South
Country	SOUTH AFRICA
Supersector	INDUSTRIAL TRANSPORTATION
Sector	SEA TRANSPORT
Company Name	TRENCOR
Turnover (Thds \$)	570 990
Turnover Change	61.29%
Net Profits	211 250
Year Founded	1930
CEO Surname	Jowell
CEO First name	Neil
Initials	N I
Title	Mr
Designation	Chairman
Postal Address	PO Box 4609 Cape Town 8000
Physical Address	1313 Main Tower, Standard Bank Centre, Heeren-gracht, Cape Town 8001
Telephone	0027 21 421 7310
Fax	0027 21 419 3692
Email	info@trencor.net
URL	www.trencor.net

#### Profile

A holding company whose core business focus worldwide is owning and leasing returnable packaging units together with the related management and technology; and finance related activities.

AU Region	South
Country	SOUTH AFRICA
Supersector	INDUSTRIAL TRANSPORTATION
Sector	TRANSPORT
Company Name	SANTOVA LOGISTICS
Turnover (Thds \$)	320 051
Turnover Change	4.05%
Net Profits	2 712
Year Founded	1988
CEO Surname	Gerber
CEO First name	Glen
Initials	G
Title	Mr
Designation	Chief Executive Officer
Postal Address	PO Box 1870, Durban 4000
Physical Address	Santova House, 88 Mahatma Gandhi Rd, Durban 4001

Telephone	0027 31 374 7000
Fax	0027 31 374 7007
Email	glen.gerber@santova.com
URL	www.santova.co.za

#### Profile

Santova's primary function is to optimise our customer's supply chain.

#### Detailed Profile

We do this through strategic logistics management, the components of which are intricately interwoven and complex.

AU Region	South
Country	SOUTH AFRICA
Supersector	INDUSTRIAL TRANSPORTATION
Sector	TRANSPORT
Company Name	VALUE GROUP
Turnover (Thds \$)	220 832
Turnover Change	-7.59%
Net Profits	13 449
Year Founded	1981
CEO Surname	Gottschalk
CEO First name	Steven
Initials	S D
Title	Mr
Designation	Group Chief Executive Officer
Postal Address	PO Box 778 Isando 1600
Physical Address	49 Brewery Road, Isando 1600
Telephone	0027 11 929 6700
Fax	0027 11 974 5137
URL	www.value.co.za

#### Profile

The Value Group is one of South Africa's largest logistics and transport companies, as well as a leading supplier of supply chain solutions, nationally and in neighbouring countries.

#### Detailed Profile

The Value Group operates a fleet in excess of 4,600 vehicles including forklifts nationally and is maintained by in-house Nissan workshops.

AU Region	South
Country	SOUTH AFRICA
Supersector	INSURANCE
Sector	INSURANCE
Company Name	SANLAM
Turnover (Thds \$)	6 666 424
Turnover Change	-34.15%
Net Profits	744 903
Year Founded	1918
CEO Surname	van Zyl
CEO First name	Johan
Initials	J
Title	Dr
Designation	Group Chief Executive Officer
Postal Address	PO Box 1, Sanlamhof 7532
Physical Address	2 Strand Road, Bellville
Telephone	0027 21 947 9111
Fax	0027 21 947 3670
Email	webmaster@sanlam.co.za

URL	www.sanlam.co.za
Profile	Sanlam is a leading financial services group.

#### Detailed Profile

Sanlam was originally established as a life insurance company in 1918. The company demutualised and listed on the JSE Limited and Namibian Stock Exchange in 1998.

AU Region	South
Country	SOUTH AFRICA
Supersector	INSURANCE
Sector	INSURANCE
Company Name	LIBERTY GROUP
Turnover (Thds \$)	3 353 232
Turnover Change	-2.30%
Net Profits	373 127
Year Founded	1957
CEO Surname	Dloti
CEO First name	Thabo
Initials	T
Title	Mr
Designation	Group Chief Executive
Postal Address	PO Box 10499 Johannesburg 2000
Physical Address	Liberty Centre, 1 Ameshoff Street, Braamfontein 2001
Telephone	0027 11 408 3911
Fax	0027 11 408 2264
Email	info@liberty.co.za
URL	www.liberty.co.za

#### Profile

Liberty is a progressive African wealth management group, providing investment, insurance and health offerings to individuals and businesses.

#### Detailed Profile

As a group of companies Liberty offers an extensive, market-leading range of products and services to help customers build and protect long-term wealth. These include life and health-related insurance, investment management and retirement income facilitation.

AU Region	South
Country	SOUTH AFRICA
Supersector	INSURANCE
Sector	INSURANCE
Company Name	OLD MUTUAL LIFE ASSURANCE CO.
Turnover (Thds \$)	3 238 395
Turnover Change	-14.23%
Net Profits	403 587
Year Founded	1845
CEO Surname	Mupita
CEO First name	Ralph
Initials	RT
Title	Mr
Designation	Chief Executive Officer
Postal Address	PO Box 784531, Sandton 2146
Physical Address	93 Grayston Drive, Sandton, Johannesburg
Telephone	0027 11 217 1000
Email	contact@oldmutual.com
URL	www.oldmutual.co.za

**Profile**  
Old Mutual operates in all key market segments, offering investment products and retirement annuities as well as life, disability and health insurance products.

**Detailed Profile**  
Old Mutual aims to serve all sectors of the South African economy and elements of the African economy by providing products and services that are appropriate, affordable and accessible.

AU Region	South
Country	SOUTH AFRICA
Supersector	INSURANCE
Sector	INSURANCE
Company Name	SANTAM
Turnover (Thds \$)	2 174 774
Turnover Change	-8.83%
Net Profits	172 562
Year Founded	1918
CEO Surname	Kirk
CEO First name	Ian
Initials	I
Title	Mr
Designation	Chief Executive Officer
Postal Address	PO Box 3881 Tygervalley 7536
Physical Address	1 Sportica Crescent, Tyger Valley, Bellville 7530
Telephone	0027 21 915 7000
Fax	0027 21 915 8179
Email	info@santam.co.za
URL	www.santam.co.za
Profile	Santam is South Africa's leading short-term insurer.

**Detailed Profile**  
Santam has assets totalling more than R17 billion, a countrywide, world-class contact centre infrastructure, a thriving intermediary network and more than 650 000 policy holders. Santam also holds business interests in Zimbabwe, Malawi, Uganda, Tanzania and Zambia, and we hold strategic investments in various companies within the insurance industry, including the subsidiary Santam Namibia Ltd.

AU Region	South
Country	SOUTH AFRICA
Supersector	INSURANCE
Sector	INSURANCE
Company Name	MMI HOLDINGS (EX. MOMENTUM GROUP)
Turnover (Thds \$)	2 068 412
Turnover Change	65.66%
Net Profits	204 250
Year Founded	2010
CEO Surname	Kruger
CEO First name	Nicolaas
Initials	N
Title	Mr
Designation	Group Chief Executive Officer
Postal Address	PO Box 7400 Centurion 0046
Physical Address	268 West Avenue, Centurion 0157
Telephone	0027 12 671 8911
Fax	0027 12 671 8656
Email	info@mmiholdings.co.za
URL	www.mmiholdings.com

**Profile**  
Momentum is a leading provider of insurance and asset management services to the South African market.

**Detailed Profile**  
Momentum's solutions for individuals have been specifically designed to assist you in realising your life goals through the appropriate management of your finances and assets, careful healthcare planning and tailored wellness initiatives.

AU Region	South
Country	SOUTH AFRICA
Supersector	INSURANCE
Sector	INSURANCE
Company Name	DISCOVERY HEALTH
Turnover (Thds \$)	1 533 531
Turnover Change	29.68%
Net Profits	316 753
Year Founded	1992
CEO Surname	Gore
CEO First name	Adrian
Initials	A
Title	Mr
Designation	Group Chief Executive Officer
Postal Address	PO Box 784262 Sandton 2146
Physical Address	16 Fredman Drive Sandton 2146
Telephone	0027 11 529 2888
Fax	0027 11 539 2958
Email	asktheCFO@discovery.co.za
URL	www.discovery.co.za

**Profile**  
Discovery has since evolved into a diversified and multinational financial services group.

**Detailed Profile**  
In South Africa, we operate in the health insurance market through Discovery Health, the life assurance market through Discovery Life, the financial services market through Discovery Invest and DiscoveryCard and in the wellness arena through Discovery Vitality. All operating subsidiaries are 100% owned by Discovery.

AU Region	South
Country	SOUTH AFRICA
Supersector	INSURANCE
Sector	INSURANCE
Company Name	MUTUAL & FEDERAL INSURANCE
Turnover (Thds \$)	1 137 350
Turnover Change	-1.49%
Net Profits	54 086
Year Founded	1831
CEO Surname	Snyders
CEO First name	Raimund
Initials	R
Title	Mr
Designation	Chief Executive Officer
Postal Address	PO Box 1120 Johannesburg 2000
Physical Address	Mutual & Federal Building, 75 President Street, Johannesburg 2001
Telephone	0027 11 374 9111
Fax	0027 11 374 2652
Email	callmf@mf.co.za
URL	www.mf.co.za

<b>Profile</b>	
Mutual & Federal provides insurance services to personal, commercial and corporate clients in South Africa.	
<b>Detailed Profile</b>	
We became a wholly-owned subsidiary of the Old Mutual Group in February 2010 and we are the only short-term insurance company in the Group. We also have operations in Namibia, Botswana, Zimbabwe and Nigeria under the Old Mutual brand.	
AU Region	South
Country	SOUTH AFRICA
Supersector	INSURANCE
Sector	INSURANCE
Company Name	RMB HOLDINGS
Turnover (Thds \$)	518 018
Turnover Change	-30.79%
Net Profits	1 434 415
Year Founded	1987
CEO Surname	Cooper
CEO First name	Peter
Initials	P
Title	Mr
Designation	Chief Executive Officer
Postal Address	PO Box 786273 Sandton 2146
Physical Address	1 Merchant Place, Corner Friedman Drive & Rivonia Road Sandton 2146
Telephone	0027 11 282 8000
Fax	0027 11 282 4210
Email	peter.cooper@rmb.co.za
URL	www.rmb.co.za
<b>Profile</b>	
RMB is a diversified financial services brand encompassing investment banking, fund management, private wealth management and advisory services	
<b>Detailed Profile</b>	
All businesses in the RMB brand stable form part of the wider FirstRand Group.	
AU Region	South
Country	SOUTH AFRICA
Supersector	INSURANCE
Sector	INSURANCE
Company Name	ZURICH INSURANCE COMPANY SOUTH AFRICA
Turnover (Thds \$)	477 773
Turnover Change	-31.45%
Net Profits	15 299
Year Founded	1965
CEO Surname	O'Neill
CEO First name	Edwyn
Initials	E
Title	Mr
Designation	Chief Executive Officer
Postal Address	PO Box 61489 Marshalltown 2107
Physical Address	15 Marshall Street, Ferreirasdorp, Johannesburg 2001
Telephone	0027 11 370 9111
Fax	0027 11 944 4483
Email	corporate.communications@zurich.co.za

URL	www.zurich.co.za
Profile	Global, local short term insurance.
<b>Detailed Profile</b>	
Zurich offers insurance products and services that respond to the needs of individual, commercial and corporate customers.	
AU Region	South
Country	SOUTH AFRICA
Supersector	INSURANCE
Sector	INSURANCE
Company Name	RMI HOLDINGS
Turnover (Thds \$)	254 360
Turnover Change	N/A
Net Profits	90 764
Year Founded	2011
CEO Surname	Cooper
CEO First name	Peter
Initials	P
Title	Mr
Designation	Chief Executive Officer
Postal Address	PO Box 786273 Sandton 2146
Physical Address	3rd Floor, 2 Merchant Drive, Sandton 2196
Telephone	0027 11 282 8166
Fax	0027 11 282 4210
URL	www.rminsurance.co.za
<b>Profile</b>	
RMI Holdings is an insurance investment holding company that holds a diversified portfolio with significant holdings of MMI (merger of Momentum and Metropolitan), OUTsurance, Discovery and RMB Structure Insurance.	
<b>Detailed Profile</b>	
Its purpose is to give shareholders greater flexibility and transparency in managing their insurance investments traditionally held by RMBH.	
AU Region	South
Country	SOUTH AFRICA
Supersector	MEDIA
Sector	MEDIA
Company Name	NASPERS
Turnover (Thds \$)	4 849 793
Turnover Change	-2.57%
Net Profits	355 441
Year Founded	1915
CEO Surname	van Dijk
CEO First name	Bob
Initials	B
Title	Mr
Designation	Chief Executive Officer
Postal Address	PO Box 1502 Randburg 2125
Physical Address	40 Heerengracht, Cape Town 8001
Telephone	0027 21 406 2121
Fax	0027 21 406 3753
Email	investorrelations@naspers.com
URL	www.naspers.com
<b>Profile</b>	
Leading group of international media and e-commerce platforms.	

<b>Detailed Profile</b>	
The group's principal operations are in internet platforms (focusing on commerce, communities, content, communication and games), pay-television and the provision of related technologies) and print media (including publishing, distribution and printing of magazines, newspapers and books)	
AU Region	South
Country	SOUTH AFRICA
Supersector	MEDIA
Sector	MEDIA
Company Name	AVUSA
Turnover (Thds \$)	732 376
Turnover Change	-8.33%
Net Profits	19 160
Year Founded	2007
CEO Surname	Bonamour
CEO First name	Andrew
Initials	A D
Title	Mr
Designation	CEO
Postal Address	PO Box 61051, Marshalltown, 2107
Physical Address	4 Biermann Avenue, Rosebank, 2196
Telephone	0027 11 280 3000
Fax	0027 11 834 5063
Email	matisonnj@avusa.co.za
URL	www.avusa.co.za

**Profile**  
Avusa Limited is a leading South Africa media and entertainment company, boasting prominent brands, innovative content, delivered across a variety of channels.

**Detailed Profile**  
It is a public company listed on the Johannesburg Securities Exchange (JSE) Limited. The company's vision is to be the preferred media and entertainment content provider and continuously innovates in order to leverage and grow its assets. The various business units that make up the group are Media, Books, Retail Solutions, Entertainment and Digital.

AU Region	South
Country	SOUTH AFRICA
Supersector	MEDIA
Sector	MEDIA
Company Name	SOUTH AFRICAN BROADCASTING CORP.
Turnover (Thds \$)	689 342
Turnover Change	-12.40%
Net Profits	42 188
Year Founded	1923
CEO Surname	Hlaudi
CEO First name	Motsoeneng
Initials	L
Title	Ms
Designation	Chief Executive Officer
Postal Address	PBag X1 Auckland Park 2006
Physical Address	Radio Park, Henley Road Auckland Park 2094
Telephone	0027 11 714 9797
Fax	0027 11 714 9744
Email	comments@sabc.co.za
URL	www.sabc.co.za

**Profile**  
The SABC's core business is to deliver a variety of high quality programs and services through television and radio that informs, educates, entertains and supports the public at large.

**Detailed Profile**  
The main object of the Corporation is to supply broadcasting and information services and services that are ancillary thereto, to the general public in the Republic of South Africa and beyond its borders and to achieve the objectives as set out in the Broadcasting Act 4 of 1999.

AU Region	South
Country	SOUTH AFRICA
Supersector	MEDIA
Sector	MEDIA
Company Name	MONDI SHANDUKA NEWSPRINT
Turnover (Thds \$)	652 343
Turnover Change	N/A
Net Profits	0
Year Founded	2004
CEO Surname	Mayanhele
CEO First name	Phuti
Initials	P
Title	Ms
Designation	Chief Executive Officer
Postal Address	Postnet Suite 167, Private Bag X9924, Sandton, 2146
Physical Address	18 Acacia Road Corner Protea, Chislehurst, Sandton
Telephone	0027 11 305 8900
Fax	
Email	<a href="http://www.shanduka.co.za/subscribe/index.html">http://www.shanduka.co.za/subscribe/index.html</a>
URL	www.mondishanduka.co.za

**Profile**  
MONDI SHANDUKA NEWSPRINT is a leading supplier of newsprint and telephone directory paper in South Africa and selected export markets.

**Detailed Profile**  
Mondi Shanduka Newsprint was formed in 2004 following Shanduka Resources acquisition of a 42% interest in Mondi's integrated South African newsprint business.

AU Region	South
Country	SOUTH AFRICA
Supersector	MEDIA
Sector	MEDIA
Company Name	CTP HOLDINGS
Turnover (Thds \$)	533 091
Turnover Change	-13.31%
Net Profits	56 866
Year Founded	1980
CEO Surname	Moolman
CEO First name	Terrance
Initials	T
Title	Mr
Designation	Chief Executive Officer
Postal Address	PO Box 1610 Parklands 2121
Physical Address	Caxton House, 368 Jan Smuts Avenue Craighall 2196
Telephone	0027 11 889 0600
Fax	0027 11 889 0638
Email	julie.naran@caxton.co.za

URL	www.caxton.co.za
Profile	Caxton and CTP Publishers and Printers Limited is recognised as one of the largest publishers and printers of books, magazines, newspapers and commercial print in South Africa.
Detailed Profile	The group is involved in book printing, stationery, packaging and labels, as well as manufacturing ink for web presses. Approximately 5 500 people are employed by the group.
AU Region	South
Country	SOUTH AFRICA
Supersector	MINING
Sector	MINING
Company Name	DE BEERS CONSOLIDATED MINES
Turnover (Thds \$)	7 378 000
Turnover Change	25.54%
Net Profits	978 000
Year Founded	1888
CEO Surname	Barton
CEO First name	Phillip
Initials	P
Title	Mr
Designation	Chief Executive Officer
Postal Address	PO Box 616, Kimberley, 3600
Physical Address	Corner Crownwood Road and Diamond Drive, Crown Mines, Johannesburg 2092
Telephone	0027 11 374 7000
Fax	0027 11 374 7700
Email	philippe.mellier@debeersgroup.com
URL	www.debeersgroup.com
Profile	As the world's leading diamond company for more than a century, the De Beers name is synonymous with diamonds.
Detailed Profile	With geographically diverse world-class mining assets, we have the largest diamond resource and reserve position in the world, as well as a value-adding global distribution network and iconic brands that resonate with people from all walks of life.
AU Region	South
Country	SOUTH AFRICA
Supersector	MINING
Sector	MINING
Company Name	ANGLO AMERICAN PLATINUM CORPORATION
Turnover (Thds \$)	6 278 190
Turnover Change	-9.33%
Net Profits	441 047
Year Founded	1995
CEO Surname	Griffith
CEO First name	Christopher Ivan
Initials	C I
Title	Mr
Designation	Chief Executive Officer
Postal Address	PO Box 62179 Marshalltown 2107
Physical Address	55 Marshall Street, Johannesburg 2001
Telephone	0027 11 373 6111
Fax	0027 11 373 5111

Email	tranyane@angloplat.com
URL	www.angloplatinum.com
Profile	Primary producer of platinum group metals.
Detailed Profile	Anglo American Platinum Limited is the world's leading primary producer of platinum group metals (PGMs) and accounts for about 40% of the world's newly mined platinum. The Company is listed on the JSE Limited and has its headquarters in Johannesburg, South Africa.
AU Region	South
Country	SOUTH AFRICA
Supersector	MINING
Sector	MINING
Company Name	KUMBA IRON ORE
Turnover (Thds \$)	5 963 279
Turnover Change	2.41%
Net Profits	2 093 098
Year Founded	2006
CEO Surname	Mbazima
CEO First name	Norman
Initials	N
Title	Mr
Designation	Chief Executive Officer
Postal Address	PO Box 9679 Centurion 0046
Physical Address	Centurion Gate, 124 Akkerboom Street, Centurion 0175
Telephone	0027 12 683 7000
Fax	0027 86 295 0746
Email	charmaine.naidoo@angloamerican.com
URL	www.kumba.co.za
Profile	Supplier of high quality iron ore to the global steel industry.
Detailed Profile	Kumba Iron Ore Limited is a leading value-adding supplier of high quality iron ore to the global steel industry. Kumba is a member of the Anglo American plc group.
AU Region	South
Country	SOUTH AFRICA
Supersector	MINING
Sector	MINING
Company Name	ANGLOGOLD ASHANTI
Turnover (Thds \$)	5 876 814
Turnover Change	0.59%
Net Profits	1 385 655
Year Founded	2004
CEO Surname	Venkatakrishnan
CEO First name	Srinivasan
Initials	S
Title	Mr
Designation	Chief Executive Officer
Postal Address	PO Box 62117 Marshalltown 2107
Physical Address	76 Jeppe Street, Newtown, Johannesburg 2001
Telephone	0027 11 637 6000
Fax	0027 11 637 6624
Email	companysecretary@anglogoldashanti.com

URL	www.anglogoldashanti.com
Profile	Global gold mining company.
Detailed Profile	Headquartered in Johannesburg, South Africa, AngloGold Ashanti has 20 operations in 10 countries on four continents, as well as several exploration programs in both the established and new gold producing regions of the world.
AU Region	South
Country	SOUTH AFRICA
Supersector	MINING
Sector	MINING
Company Name	GOLD FIELDS
Turnover (Thds \$)	5 143 309
Turnover Change	8.30%
Net Profits	863 019
Year Founded	1950
CEO Surname	Holland
CEO First name	Nicholas
Initials	N
Title	Mr
Designation	Chief Executive Officer
Postal Address	Gold Fields Ltd, Postnet Suite 252, Pbag X30500 Houghton 2041
Physical Address	150 Helen Road, Sandown, Sandton 2196
Telephone	0027 11 562 9700
Fax	0027 11 562 9829
Email	lucky.mokoka@goldfields.co.za
URL	www.goldfields.co.za
Profile	Gold Fields Limited is an unhedged, globally diversified producer of gold with eight operating mines in Australia, Ghana, Peru and South Africa.
Detailed Profile	Gold Fields has a primary listing on the JSE Limited, with secondary listings on the New York Stock Exchange (NYSE), NASDAQ Dubai Limited, Euronext in Brussels (NYX) and the Swiss Exchange (SWX).
AU Region	South
Country	SOUTH AFRICA
Supersector	MINING
Sector	MINING
Company Name	IMPALA PLATINUM HOLDINGS
Turnover (Thds \$)	4 069 272
Turnover Change	6.29%
Net Profits	815 279
Year Founded	1967
CEO Surname	Goodlace
CEO First name	Terence
Initials	T
Title	Mr
Designation	Chief Executive Officer
Postal Address	PBag X18 Northlands 2116
Physical Address	2 Fricker Road, Illovo 2196
Telephone	0027 11 731 9000
Fax	0027 11 731 9254
Email	tebogo.llale@implats.co.za
URL	www.implats.co.za

Profile	Impala Platinum Holdings Limited (Implats) is in the business of mining, refining and marketing of platinum group metals (PGMs), as well as nickel, copper and cobalt.
Detailed Profile	The group's operations on the Bushveld Complex in South Africa and the Great Dyke in Zimbabwe give it an attributable mineral resource inventory (inclusive of mineral reserves) of 230 million ounces of platinum.
AU Region	South
Country	SOUTH AFRICA
Supersector	MINING
Sector	STEEL
Company Name	ARCELOR MITTAL SOUTH AFRICA
Turnover (Thds \$)	3 863 057
Turnover Change	-15.05%
Net Profits	983
Year Founded	2006
CEO Surname	O'Flaherty
CEO First name	Paul
Initials	P
Title	Mr
Designation	Chief Executive Officer
Postal Address	PO Box 2, Vanderbijlpark 1900
Physical Address	Delfos Boulevard, Vanderbijlpark
Telephone	0027 16 889 9111
Fax	0027 16 889 4318
Email	sw@premcop.co.za
URL	www.arcelormittalsa.com
Profile	ArcelorMittal South Africa Ltd is the largest steel producer on the African continent with a production capacity of 7.8 million tonnes of liquid steel per annum.
Detailed Profile	ArcelorMittal is the leader in all major global markets, including automotive, construction, household appliances and packaging, with leading R&D and technology, as well as sizeable captive supplies of raw materials and outstanding distribution networks.
AU Region	South
Country	SOUTH AFRICA
Supersector	MINING
Sector	MINING
Company Name	LONMIN
Turnover (Thds \$)	1 992 000
Turnover Change	-20.54%
Net Profits	321 000
Year Founded	1909
CEO Surname	Magara
CEO First name	Ben
Initials	B
Title	Mr
Designation	Chief Executive Officer
Postal Address	PO Box 98811 Sloane Park 2152
Physical Address	1st floor, Melrose Arch, 34 Melrose Boulevard, Johannesburg 2001
Telephone	0027 11 218 8300
Fax	0027 11 218 8310
Email	contact@lonmin.com
URL	www.lonmin.com

Profile	Lonmin is the third largest platinum producer in the world.
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#### Detailed Profile

Lonmin's operations are all based in South Africa, a country which currently contributes nearly 80% of global Platinum production. Lonmin runs a vertically integrated operational structure, from mine to market. The Mining operations extract ore which the Process Division converts into refined PGMs, for delivery to customers. Underpinning Lonmin's core operations, the Shared Services functions provide consistent levels of support and infrastructure across the operations.

AU Region	South
Country	SOUTH AFRICA
Supersector	MINING
Sector	MINING
Company Name	AFRICAN RAINBOW MINERALS
Turnover (Thds \$)	1 829 158
Turnover Change	10.31%
Net Profits	406 657
Year Founded	1994
CEO Surname	Schmidt
CEO First name	Mike
Initials	M
Title	Mr
Designation	Chief Executive Officer
Postal Address	PO Box 786136 Sandton 2196
Physical Address	ARM House, 29 Impala Road, Chislehurst, Sandton 2196
Telephone	0027 11 779 1300
Fax	0027 11 779 1312
Email	ir.admin@arm.co.za
URL	www.arm.co.za

#### Profile

African Rainbow Minerals is a leading South African diversified mining and minerals company, with world-class long-life, low unit cost assets.

#### Detailed Profile

ARM continues to pursue an aggressive growth strategy with focus on its growth projects in iron ore, coal, nickel and copper.

AU Region	South
Country	SOUTH AFRICA
Supersector	MINING
Sector	MINING
Company Name	EXXARO RESOURCES
Turnover (Thds \$)	1 531 688
Turnover Change	-40.65%
Net Profits	939 941
Year Founded	2006
CEO Surname	Nkosi
CEO First name	Sipho
Initials	S A
Title	Mr
Designation	Chief Executive Officer
Postal Address	PO Box 9229 Pretoria 0001
Physical Address	Roger Dyason Road, Pretoria West 0183
Telephone	0027 12 307 5000
Fax	0027 12 323 3400
Email	investorrelations@exxaro.com
URL	www.exxaro.com

Profile	Exxaro is a South African-based mining group, listed on the JSE Limited. Exxaro has a diverse and world-class commodity portfolio in coal, mineral sands, base metals and industrial minerals, with exposure to iron ore through a 20% interest in Sishen Iron Ore Company (SIOC).
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#### Detailed Profile

As the second-largest South African coal producer with capacity of 45 million tonnes per annum and the third-largest global producer of mineral sands, Exxaro is a significant participant in the coal and mineral sands markets and provides a unique listed investment opportunity into these commodities.

AU Region	South
Country	SOUTH AFRICA
Supersector	MINING
Sector	MINING
Company Name	HARMONY GOLD AND COMPANY
Turnover (Thds \$)	1 528 485
Turnover Change	-9.97%
Net Profits	75 780
Year Founded	1950
CEO Surname	van Heerden
CEO First name	Johannes
Initials	J
Title	Mr
Designation	Chief Executive Officer
Postal Address	PO Box 2 Randfontein 1760
Physical Address	Randfontein Office Park, Corner of Main Reef & Ward Ave, Randfontein 1760
Telephone	0027 11 411 2000
Fax	0027 11 692 3879
Email	harmonyir@harmony.co.za
URL	www.harmony.co.za

#### Profile

Harmony, one of the world's leading gold mining companies, has operations in South Africa and Papua New Guinea (PNG) and produced 1.14Moz of gold in FY13.

#### Detailed Profile

The group's operations are located primarily on the Witwatersrand Basin in South Africa, with a highly prospective exploration portfolio and open-pit mining operation in Papua New Guinea.

AU Region	South
Country	SOUTH AFRICA
Supersector	MINING
Sector	MINING
Company Name	ASSORE
Turnover (Thds \$)	1 295 482
Turnover Change	21.52%
Net Profits	395 450
Year Founded	1950
CEO Surname	Cory
CEO First name	Christopher John
Initials	C J
Title	Mr
Designation	Chief Executive Officer
Postal Address	PBag X03 Northlands 2116
Physical Address	Assore House, 15 Fricker Road, Illovo Boulevard, Johannesburg 2196
Telephone	0027 11 770 6800

Fax	0027 11 268 6040
Email	info@assore.co.za
URL	www.assore.com

#### Profile

Assore Limited (Assore) is a mining holding company principally engaged in ventures involving base minerals and metals.

#### Detailed Profile

The group's principal investment is a 50% interest in Assmang Limited (Assmang) which it controls jointly with African Rainbow Minerals Limited (ARM).

AU Region	South
Country	SOUTH AFRICA
Supersector	MINING
Sector	MINING
Company Name	PALABORA MINING COMPANY
Turnover (Thds \$)	989 192
Turnover Change	7.24%
Net Profits	179 808
Year Founded	1956
CEO Surname	Mahlaole
CEO First name	John
Initials	J
Title	Mr
Designation	Chief Executive Officer
Postal Address	PO Box 65 Phalaborwa 1389
Physical Address	1 Copper Road, Phalaborwa 1389
Telephone	0027 15 780 2911
Fax	0027 15 780 2093
Email	dikeledi.nakene@palabora.co.za
URL	www.palabora.com

#### Profile

Palabora, a large copper mine, smelter and refinery complex managed by Palabora Mining Company in the Limpopo Province of South Africa and a member of the worldwide Rio Tinto Group

#### Detailed Profile

Incorporated in South Africa in August 1956, it is South Africa's only producer of refined copper, producing about 80,000 tonnes of refined copper per year, supplying most of South Africa's copper needs and exporting the balance.

AU Region	South
Country	SOUTH AFRICA
Supersector	MINING
Sector	ALUMINIUM
Company Name	HULAMIN
Turnover (Thds \$)	854 469
Turnover Change	-2.23%
Net Profits	9 786
Year Founded	1935
CEO Surname	Jacob
CEO First name	Richard
Initials	R
Title	Mr
Designation	Chief Executive Officer
Postal Address	PO Box 74 Pietermaritzburg 3200
Physical Address	Moses Mabhida Road Pietermaritzburg 3201
Telephone	0027 33 395 6911

Fax	0027 33 394 6335
Email	hulamin@hulamin.co.za
URL	www.hulamin.co.za

#### Profile

Hulamin is one of the leading manufacturing businesses in South African, is listed on the Johannesburg Securities Exchange and has carved out a niche in the global aluminium rolled products market.

#### Detailed Profile

Hulamin manufactures and markets high quality rolled and extruded aluminium products which meet the needs of their customers in South Africa and internationally.

AU Region	South
Country	SOUTH AFRICA
Supersector	MINING
Sector	METAL, STEEL
Company Name	EVRAZ HIGHVELD STEEL & VANADIUM CORPORATION
Turnover (Thds \$)	686 195
Turnover Change	-11.01%
Net Profits	5 527
Year Founded	1957
CEO Surname	Garcia
CEO First name	Michael
Initials	M D
Title	Mr
Designation	Chief Executive Officer
Postal Address	PO Box 111 Witbank 1035
Physical Address	Old Pretoria Road, Portion 93 of the farm Schoongezicht No 308 JS, eMalahleni Witbank
Telephone	0027 13 690 9911
Fax	0027 13 690 9293
Email	general@evrazhighveld.co.za
URL	www.evrazhighveld.co.za

#### Profile

Evraz Highveld Steel and Vanadium Limited is a vertically integrated steel and vanadium slag producer.

#### Detailed Profile

We mine titaniferous magnetite ore at our Mapochs Mine operation at Roosenekal, Limpopo and produce iron and steel products and vanadium-bearing slag at our Steelworks, based at our headquarters, at eMalahleni, Mpumalanga.

AU Region	South
Country	SOUTH AFRICA
Supersector	MINING
Sector	MINING
Company Name	OPTIMUM COAL HOLDINGS
Turnover (Thds \$)	649 643
Turnover Change	28.54%
Net Profits	76 650
Year Founded	2006
CEO Surname	Teke
CEO First name	Mike
Initials	M
Title	Mr
Designation	Chief Executive Officer
Postal Address	PO Box 411333 Craighall 2024
Physical Address	36 Fricker Road Illovo 2196

Telephone	0027 11 447 3858
Fax	0027 11 447 3894
Email	info@optimumcoal.com
URL	www.optimumcoal.com

#### Profile

Optimum Coal has the vision to become the country's benchmark South African owned and controlled coal mining and exploration group.

#### Detailed Profile

Optimum Coal produces thermal coal for the South African power and energy markets and for the export market. It is South Africa's 6th largest coal miner with two operating mining complexes in the

AU Region	South
Country	SOUTH AFRICA
Supersector	MINING
Sector	METAL, STEEL
Company Name	TRIDENT STEEL
Turnover (Thds \$)	627 647
Turnover Change	-6.27%
Net Profits	0
Year Founded	1972
CEO Surname	Ngapo
CEO First name	Alph
Initials	A
Title	Mr
Designation	Managing Director
Postal Address	PO Box 124054 Alrode 1451
Physical Address	Marthunisen Road, Roodekop, Germiston 1450
Telephone	0027 11 861 7111
Fax	0027 11 865 2042
Email	trident@trident.co.za
URL	www.trident.co.za

#### Profile

Avenge Trident Steel's main operation centrally situated in Roodekop, Germiston with other facilities in Alrode, Rosslyn, Durban, Port Elizabeth and Cape Town.

#### Detailed Profile

Trident supply a wide product range to the steel industry in South Africa as well as Sub-Saharan Africa from our extensive steel yards, modern and comprehensive steel processing and steel service centers, specialty steel division and tube manufacturing plant

AU Region	South
Country	SOUTH AFRICA
Supersector	MINING
Sector	MINING
Company Name	METOREX
Turnover (Thds \$)	533 394
Turnover Change	-22.18%
Net Profits	69 458
Year Founded	1975
CEO Surname	Ferreira
CEO First name	John
Initials	J A
Title	Mr
Designation	Chief Executive Officer
Postal Address	PO Box 2814 Saxonwold 2132
Physical Address	5th floor, The Mall Offices, 11, Cradock Avenue, Corner Baker Street, Rosebank 2141

Telephone	0027 11 215 4000
Fax	0027 11 215 4001
Email	ir@metorexgroup.com
URL	www.metorexgroup.com

#### Profile

Metorex is now a fully owned subsidiary of the Jinchuan Group.

#### Detailed Profile

Its vision is to expand its mining and exploration activities within and from sub-Saharan Africa through acquiring, developing and managing a portfolio of quality base-metal assets.

AU Region	South
Country	SOUTH AFRICA
Supersector	MINING
Sector	MINING
Company Name	AVENGE MOOLMANS
Turnover (Thds \$)	449 030
Turnover Change	-8.48%
Net Profits	0
Year Founded	1950
CEO Surname	Verster
CEO First name	Kobus
Initials	K
Title	Mr
Designation	Chief Executive Officer
Postal Address	PO Box 498 Isando 1600
Physical Address	2 Merlin Drive, Off Atlas Road, Lancasteroff Park, Parkhaven Ext 5, Boksburg
Telephone	0027 10 207 7000
Fax	0027 10 207 7202
Email	moolmans@moolmans.com
URL	www.moolmans.com

#### Profile

One of the largest surface mining contractors in Africa.

#### Detailed Profile

Moolmans moves over fifteen million tonnes of material each month. The company offers complete open-pit mining capability in both hard and soft rock environments.

AU Region	South
Country	SOUTH AFRICA
Supersector	MINING
Sector	MINING
Company Name	NORTHAM PLATINUM
Turnover (Thds \$)	438 596
Turnover Change	-26.10%
Net Profits	42 890
Year Founded	1987
CEO Surname	Lewis
CEO First name	Glyn
Initials	G T
Title	Mr
Designation	Chief Executive Officer
Postal Address	PO Box 412694 Craighall 2024
Physical Address	1st floor, 1A Albury Park Magalieszicht Avenue Dunkeld West 2129
Telephone	0027 11 759 6000

Fax	0027 11 325 4795
Email	ncedisa.magoma@norplats.co.za
URL	www.northam.co.za

#### Profile

A fully independent, black-owned integrated platinum group metals producer with substantial life.

#### Detailed Profile

Northam's business is focused on the mining, processing and marketing of PGMs and its associated by-products to a long-standing and stable customer base in the major economic centres of the world.

AU Region	South
Country	SOUTH AFRICA
Supersector	MINING
Sector	MINING
Company Name	ROYAL BAFOKENG PLATINUM
Turnover (Thds \$)	365 377
Turnover Change	15.27%
Net Profits	33 579
Year Founded	2004
CEO Surname	Phiri
CEO First name	Steve
Initials	S
Title	Mr
Designation	Chief Executive Officer
Postal Address	PO Box 2283 Fourways 2055
Physical Address	Block C, Floor 4, The Pivot, No.1 Monte Casino Boulevard, Fourways
Telephone	0027 10 590 4510
Fax	0027 19 590 1074
Email	indiwe@bafokengplatinum.co.za
URL	www.bafokengplatinum.co.za

#### Profile

Bafokeng is a black-owned and controlled, mid-tier platinum group metals (PGMs) producer originating from a joint venture in existing mining operations and endowed with resources in the Styldrift property.

#### Detailed Profile

The RBN is a community of approximately 300,000 Setswana-speaking people with substantial, minerals-rich land holdings in South Africa's North West Province.

AU Region	South
Country	SOUTH AFRICA
Supersector	MINING
Sector	METAL, STEEL
Company Name	METMAR
Turnover (Thds \$)	324 803
Turnover Change	-7.22%
Net Profits	8 896
Year Founded	1985
CEO Surname	Ellwood
CEO First name	David
Initials	D J
Title	Mr
Designation	Chief Executive Officer
Postal Address	PO Box 98549 Sloane Park 2152
Physical Address	25 Culross Road, c/o Main and Culross, Bryanston

Telephone	0027 11 591 0500
Fax	0027 11 591 0623
Email	contact@metmar.com
URL	www.metmar.com

Profile  
Metmar became an established commodities trader and logistics facilitator.

Detailed Profile  
Metmar mines, produces and trades ores, alloys, metals, plastics and rubber

AU Region	South
Country	SOUTH AFRICA
Supersector	MINING
Sector	MINING
Company Name	DRDGOLD
Turnover (Thds \$)	315 072
Turnover Change	5.21%
Net Profits	-66 672
Year Founded	2005
CEO Surname	Pretorius
CEO First name	Daniel
Initials	D
Title	Mr
Designation	Chief Executive Officer
Postal Address	PO Box 390 Maraisburg 1700
Physical Address	1st floor, Building 1, Quadrum Office Park, 50 Constantia Boulevard, Constantia Kloof Ext 28 Roodepoort 1709
Telephone	0027 11 470 2600
Fax	0027 11 470 2618
Email	james@rair.co.za
URL	www.drd.co.za

#### Profile

DRD Gold is a mid-tier, unhedged gold producer, and the fourth largest gold company in South Africa.

#### Detailed Profile

In 2010, the company produced 241 194 ounces and declared attributable Mineral Resources of 60.0 million ounces and attributable Mineral Reserves of 7.3 million ounces.

AU Region	South
Country	SOUTH AFRICA
Supersector	MINING
Sector	MINING
Company Name	SENTULA MINING
Turnover (Thds \$)	308 575
Turnover Change	-14.63%
Net Profits	-65 364
Year Founded	1993
CEO Surname	Berry
CEO First name	Robin
Initials	R
Title	Mr
Designation	Chief Executive Officer
Postal Address	PO Box 76 Woodlands Office Park, Woodmead 2080
Physical Address	Ground floor, Building 14, Woodlands Office Park, Woodmead
Telephone	0027 11 656 1303

Fax	0027 11 656 1300
Email	info@sentula.co.za
URL	www.sentula.co.za
Profile	Sentula Mining Limited has been listed on the Main Board of the JSE since 1993.

AU Region	South
Country	SOUTH AFRICA
Supersector	MINING
Sector	MINING
Company Name	MERAFAE RESOURCES
Turnover (Thds \$)	298 054
Turnover Change	-22.57%
Net Profits	14 339
Year Founded	1987
CEO Surname	Matlala
CEO First name	Zanele
Initials	Z
Title	Ms
Designation	Chief Executive Officer
Postal Address	PO Box 652157 Benmore 2010
Physical Address	1st floor, Block B, Sandton Place, 68 Wierda Road East, Wierda Valley, Sandton 2196
Telephone	0027 11 783 4780
Fax	0027 11 783 4789
Email	kajal@merafesources.co.za
URL	www.merafesources.co.za

#### Profile

The main business of Merafe Resources Limited (Merafe) and its wholly-owned subsidiaries – Merafe Chrome and Alloys (Pty) Ltd, Merafe Ferrochrome and Mining (Pty) Ltd – is to produce and sell ferrochrome to the stainless steel industry through the Xstrata-Merafe Chrome Venture (the Venture)

#### Detailed Profile

Merafe and Xstrata South Africa (Pty) Ltd (Xstrata), a wholly owned subsidiary of Xstrata plc, established the Venture, the largest ferrochrome producer in the world, on 1 July 2004. Both parties agreed to pool their chrome operations while retaining their ownership assets. The Venture supplies stainless steel mills in Europe, America, and Asia including (China, Japan, Taiwan and Korea

AU Region	South
Country	SOUTH AFRICA
Supersector	MINING
Sector	STEEL
Company Name	BSI STEEL
Turnover (Thds \$)	261 625
Turnover Change	-6.33%
Net Profits	7 449
Year Founded	1985
CEO Surname	Mackenzie
CEO First name	Grant
Initials	G
Title	Mr
Designation	Group Chief Executive Officer
Postal Address	PO Box 101096 Scottsville, Pietermaritzburg 3209
Physical Address	46 Eden Park Dr, Murrayfield Park, Mkondeni, Pietermaritzburg 3201
Telephone	0027 33 846 2222
Fax	0027 33 846 2233
Email	grantmackenzie@bsisteel.com
URL	www.bsisteel.com

#### Profile

BSi Steel Limited is a publicly listed steel company headquartered in Johannesburg, South Africa.

#### Detailed Profile

The company is involved in the sourcing, processing, stocking and distribution of carbon steel products across South Africa and the rest of Africa.

AU Region	South
Country	SOUTH AFRICA
Supersector	MINING
Sector	MINING
Company Name	VILLAGE MAIN REEF
Turnover (Thds \$)	215 581
Turnover Change	N/A
Net Profits	-219 049
Year Founded	1889
CEO Surname	Dippenaar
CEO First name	Ferdi
Initials	F
Title	Mr
Designation	Chief Executive Officer
Postal Address	PO Box 1539 Houghton 2041
Physical Address	210 Cumerland Avenue, Bryanston 2021
Telephone	0027 11 880 3924
Fax	
Email	info@villagemainreef.co.za
URL	www.villagemainreef.co.za

#### Profile

Village successfully acquired the Lesego Platinum project in 2010 which was the first significant step to rebuild Village into a self-sustaining Mining Company.

#### Detailed Profile

Village's strategy is to create self sustaining, socially responsible mining entities. This has been and will continue to be achieved by identifying and acquiring undervalued assets and impacting on these assets in a way which realises and unlocks their potential value.

AU Region	South
Country	SOUTH AFRICA
Supersector	OIL & GAS
Sector	PETROLEUM
Company Name	PETROSA
Turnover (Thds \$)	1 774 012
Turnover Change	11.60%
Net Profits	168 668
Year Founded	2002
CEO Surname	Nokwe-Macamo
CEO First name	Nosizwe
Initials	N
Title	Mrs
Designation	Group Chief Executive Officer
Postal Address	PBag X5 Parow 7499
Physical Address	151 Frans Conradie Drive, Parow 7500
Telephone	0027 21 929 3000
Fax	0027 21 929 3144
Email	petrosa@petrosa.co.za
URL	www.petrosa.co.za

**Profile**  
The Petroleum Oil and Gas Corporation of South Africa (SOC) Limited (PetroSA) is the national oil company of South Africa and is registered as a commercial entity under South African law.

**Detailed Profile**  
PetroSA is a subsidiary of the Central Energy Fund (CEF), which is wholly owned by the State and reports to the Department of Energy. The company holds a portfolio of assets that spans the petroleum value chain, with all operations run according to world-class safety and environmental standards.

AU Region	South
Country	SOUTH AFRICA
Supersector	OIL & GAS
Sector	PETROLEUM
Company Name	TRANSNET PIPELINES
Turnover (Thds \$)	257 431
Turnover Change	51.56%
Net Profits	0
Year Founded	1965
CEO Surname	Pillay
CEO First name	Sarah
Initials	S
Title	Ms
Designation	Chief Executive
Postal Address	PO Box 3113 Durban 4000
Physical Address	202 Anton Lembede (Smith Street), Durban 4001
Telephone	0027 31 361 1465
Fax	0027 31 361 1341
Email	saret.knoetze@transnet.net
URL	transnetpipelines.net

**Profile**  
Transnet Pipelines, a subsidiary of Transnet, is the principal operator of South Africa's fuel pipeline system. It is responsible for over 3,000 kilometers of pipelines.

AU Region	South
Country	SOUTH AFRICA
Supersector	PAPER AND PACKAGING
Sector	PAPER
Company Name	SAPPI
Turnover (Thds \$)	7 286 000
Turnover Change	10.86%
Net Profits	-1 478 000
Year Founded	1936
CEO Surname	Boëttger
CEO First name	Roeloff Jacobus
Initials	R J
Title	Mr
Designation	Group Chief Executive Officer
Postal Address	PO Box 31560 Braamfontein 2017
Physical Address	48 Ameshoff Street, Braamfontein 2011
Telephone	0027 11 407 8111
Fax	0027 86 673 1192
Email	andre.oberholzer@sappi.com
URL	www.sappi.com
Profile	Sappi Southern Africa is a division of Sappi Limited.

**Detailed Profile**  
Sappi is a global company focused on providing chemical cellulose, paper-pulp and paper based solutions to its direct and indirect customer base across more than 100 countries.

AU Region	South
Country	SOUTH AFRICA
Supersector	PAPER AND PACKAGING
Sector	PACKAGING
Company Name	NAMPAK
Turnover (Thds \$)	1 942 840
Turnover Change	-30.37%
Net Profits	111 471
Year Founded	1968
CEO Surname	de Ruyter
CEO First name	Andre
Initials	A
Title	Mr
Designation	Chief Executive Officer
Postal Address	PO Box 784324 Sandton 2146
Physical Address	Nampak Centre, 114 Dennis Road, Atholl Gardens, Sandton 2146
Telephone	0027 11 719 6300
Fax	0027 11 444 5761
Email	zanele.salman@nampak.com
URL	www.nampak.com

**Profile**  
Nampak offers the most comprehensive product range, manufacturing packaging in metal, glass, paper and plastic.

**Detailed Profile**  
A positive customer experience is made possible by our presence in over 21 countries, extensive value-added services, significant capacity to delivery, a world-class research and development facility and a proven innovation process.

AU Region	South
Country	SOUTH AFRICA
Supersector	PAPER AND PACKAGING
Sector	PACKAGING
Company Name	MONDI PACKAGING SOUTH AFRICA
Turnover (Thds \$)	771 432
Turnover Change	-10.07%
Net Profits	13 228
Year Founded	1967
CEO Surname	Hathorn
CEO First name	David
Initials	D
Title	Mr
Designation	Chief Executive Officer
Postal Address	Postnet Suite No.179, PBag X1, Melrose Arch 2076 Johannesburg
Physical Address	4th floor, 3 Melrose Boulevard, Melrose Arch 2196
Telephone	0027 11 994 5500
Fax	0027 86 520 4688
Email	ir@mondigroup.com
URL	www.mondigroup.com

**Profile**  
Mpact Limited (Mpact) is one of the largest paper and plastic packaging groups in South Africa, with 22 manufacturing operations and 29 operating sites based in South Africa, Namibia, Mozambique and Zimbabwe, and a total of 3 500 employees.

AU Region	South
Country	SOUTH AFRICA
Supersector	PAPER AND PACKAGING
Sector	PACKAGING
Company Name	MPACT
Turnover (Thds \$)	771 432
Turnover Change	-18.07%
Net Profits	11 029
Year Founded	2011
CEO Surname	Hunt
CEO First name	John
Initials	J
Title	Mr
Designation	Managing Director
Postal Address	Postnet Suite No 179, PBag X1 Melrose Arch Johannesburg 2076
Physical Address	4th floor, 3 Melrose Boulevard, Melrose Arch 2196
Telephone	0027 11 994 5500
Fax	0027 11 994 5530
Email	info@mpact.co.za
URL	www.mpsa.co.za

**Profile**  
Mpact is one of the largest paper and plastic packaging groups in South Africa.

**Detailed Profile**  
With 22 manufacturing operations and 29 operating sites based in South Africa, Namibia, Mozambique and Zimbabwe, and a total of 3 500 employees.

AU Region	South
Country	SOUTH AFRICA
Supersector	PAPER AND PACKAGING
Sector	PAPER AND PACKAGING
Company Name	MONDI GROUP SOUTH AFRICA
Turnover (Thds \$)	707 320
Turnover Change	-59.88%
Net Profits	-2 579
Year Founded	1967
CEO Surname	Hathorn
CEO First name	David
Initials	D
Title	Mr
Designation	Chief Executive Officer
Postal Address	Postnet Suite No.444, PBag X1 Melrose Arch Johannesburg 2076
Physical Address	4th floor, 3 Melrose Building, Melrose Arch 2196
Telephone	0027 11 994 5400
Fax	0027 86 520 4688
Email	ir@mondigroup.com
URL	www.mondigroup.com

**Profile**  
Mondi is a leading international packaging and paper group with operations across 31 countries in the continent

**Detailed Profile**  
The Group's key operations are located in central Europe, Russia and South Africa and as at the end of 2011, Mondi employed 23,400 people across 28 countries worldwide

AU Region	South
Country	SOUTH AFRICA
Supersector	PAPER AND PACKAGING
Sector	PAPER
Company Name	ASTRAPAK
Turnover (Thds \$)	309 231
Turnover Change	-24.03%
Net Profits	-3 606
Year Founded	1996
CEO Surname	Moore
CEO First name	Robin
Initials	R
Title	Mr
Designation	Group Chief Executive Officer
Postal Address	PO Box 75769, Gardenview 2047
Physical Address	No 5 Kruger Street, Denver, Johannesburg 2094
Telephone	0027 11 615 8011
Fax	0027 11 615 9790
Email	www.astrapak.co.za
URL	www.astrapak.co.za

**Profile**  
Astrapak is a focused group of companies specialising in the production and supply of plastic packaging.

**Detailed Profile**  
The Group currently operates nationally through two divisions, namely Flexibles and Rigids. These businesses supply specialised plastic packaging to the food, beverage, confectionery, fruit, petrochemical, industrial and general merchandise markets.

AU Region	South
Country	SOUTH AFRICA
Supersector	REAL ESTATE
Sector	REAL ESTATE
Company Name	GROWTHPOINT PROPERTIES
Turnover (Thds \$)	569 885
Turnover Change	-9.94%
Net Profits	-39 671
Year Founded	1987
CEO Surname	Sasse
CEO First name	Norbet
Initials	N
Title	Mr
Designation	Chief Executive Officer
Postal Address	PO Box 78949 Sandton 2146
Physical Address	The Place, 1 Sandton Drive Sandton 2196
Telephone	0027 11 944 6000
Fax	0027 11 944 6005
Email	Rkrabbenhoft@growthpoint.co.za
URL	www.growthpoint.co.za

**Profile**  
Growthpoint is a property investment holding company listed under the "Financial – Real Estate" sector of the JSE Limited (JSE).

**Detailed Profile**  
We are the largest listed South African property company on the JSE by market capitalisation (31 December 2011: R31,6 billion) and assets (over R50,0 billion).

AU Region	South
Country	SOUTH AFRICA
Supersector	REAL ESTATE
Sector	REAL ESTATE
Company Name	REDEFINE PROPERTIES
Turnover (Thds \$)	338 357
Turnover Change	-15.39%
Net Profits	-74 578
Year Founded	1999
CEO Surname	Konig
CEO First name	Andrew
Initials	A
Title	Mr
Designation	Chief Executive Officer
Postal Address	PO Box 1731 Parklands 2121
Physical Address	Redefine Place, 2 Arnold Road, Rosebank 2196
Telephone	0027 11 283 0000
Fax	0027 11 283 0055
Email	marijkec@redefine.co.za
URL	www.redefine.co.za

**Profile**  
Redefine Properties Limited is a property loan stock company listed on the JSE Limited.

**Detailed Profile**  
On 28 February 2011, the company was the second largest in its sector, with a market capitalisation of R21-billion.

AU Region	South
Country	SOUTH AFRICA
Supersector	REAL ESTATE
Sector	REAL ESTATE
Company Name	CAPITAL PROPERTY FUND
Turnover (Thds \$)	239 032
Turnover Change	120.43%
Net Profits	202 602
Year Founded	1984
CEO Surname	Stuhler
CEO First name	Barry
Initials	B
Title	Mr
Designation	Managing Director
Postal Address	PO Box 2555 Rivonia 2128
Physical Address	4th Floor Rivonia Village, Rivonia Boulevard, Rivonia 2191
Telephone	0027 11 612 6870
Fax	0027 11 612 6899
Email	
URL	www.capitalproperty.co.za
Profile	Capital Property fund is a retail, corporate and industrial property unit trust, specialising in property investment and management.

**Detailed Profile**

AU Region	South
Country	SOUTH AFRICA
Supersector	RETAIL
Sector	RETAIL
Company Name	SHOPRITE HOLDINGS
Turnover (Thds \$)	8 879 613
Turnover Change	-12.44%
Net Profits	308 251
Year Founded	1979
CEO Surname	Basson
CEO First name	Whitey
Initials	JW
Title	Dr
Designation	Chief Executive Officer
Postal Address	PO Box 215, Brackenfell 7561
Physical Address	Corner William Dabs & Old Paarl Roads, Brackenfell 7560
Telephone	0027 21 980 4000
Fax	0027 21 980 4050
Email	consumer@shoprite.co.za
URL	www.shopriteholdings.co.za

**Profile**

The Shoprite Group of Companies, Africa's largest food retailer, operates 1581 corporate and 367 franchise outlets in 15 countries across Africa and the Indian Ocean Islands, and reported turnover of R102,204 billion for the year ended June 2014.

**Detailed Profile**

The primary business of the Shoprite Group of Companies is food retailing to consumers of all income levels. Management's goal is to provide all communities in Africa with food and household items in a first-world shopping environment, at the Group's lowest possible prices.

AU Region	South
Country	SOUTH AFRICA
Supersector	RETAIL
Sector	RETAIL
Company Name	PICK N PAY STORES
Turnover (Thds \$)	6 795 692
Turnover Change	-13.05%
Net Profits	49 791
Year Founded	1967
CEO Surname	Brasher
CEO First name	Richard
Initials	R
Title	Mr
Designation	Group Chief Executive Officer
Postal Address	PO Box 23087 Claremont 7535
Physical Address	101 Rosmead Avenue, Kenilworth 7708
Telephone	0027 21 658 1000
Fax	0027 21 658 1244
Email	richardvanrensburg@pnp.co.za
URL	www.picknpay.co.za

**Profile**

The Pick n Pay Group is one of Africa's largest and most consistently successful retailers of food, general merchandise and clothing.

**Detailed Profile**

Pick n Pay Group has a total of 775 stores, made up of Hypermarkets, Supermarkets and Family Stores (which are franchise stores). Pick n Pay employs over 42 000 people, and generates an annual turnover of R55.3 billion.

AU Region	South
Country	SOUTH AFRICA
Supersector	RETAIL
Sector	RETAIL
Company Name	MASSMART HOLDINGS
Turnover (Thds \$)	6 503 331
Turnover Change	-8.90%
Net Profits	107 725
Year Founded	1990
CEO Surname	Hayward
CEO First name	Guy
Initials	G
Title	Mr
Designation	Chief Executive Officer
Postal Address	PBag X4, Sunninghill 2157
Physical Address	Massmart House, 16 Peltier Drive, Sunninghill Ext 6, Sandton 2157
Telephone	0027 11 517 0000
Fax	0027 11 517 0020
Email	info@massmart.co.za
URL	www.massmart.co.za

#### Profile

Massmart is a South African-based globally competitive regional management group, invested in a portfolio of differentiated, complementary, focused wholesale and retail formats.

#### Detailed Profile

These are each reliant on high volumes and operational excellence as the foundation of price leadership, in the distribution of mainly branded consumer goods for cash. Massmart is the second-largest distributor of consumer goods in Africa, the leading retailer of general merchandise, liquor and home improvement equipment and supplies, and the leading wholesaler of basic foods.

AU Region	South
Country	SOUTH AFRICA
Supersector	RETAIL
Sector	RETAIL
Company Name	SPAR GROUP
Turnover (Thds \$)	4 723 498
Turnover Change	-9.90%
Net Profits	116 998
Year Founded	1963
CEO Surname	O'Connor
CEO First name	Graham
Initials	G
Title	Mr
Designation	Chief Executive Officer
Postal Address	PO Box 1589 Pinetown 3600
Physical Address	22 Chancery Lane Pinetown 3610
Telephone	0027 31 719 1900
Fax	0027 31 719 1990
Email	kyla.armstrong@spar.co.za
URL	www.spar.co.za
Profile	Fast moving consumer goods (FMCG) Retailer.

#### Detailed Profile

SPAR Group Ltd operates 6 distribution centres, supplies goods and services to almost 800 SPAR stores in South Africa. The SPAR Group listed on the Johannesburg Stock Exchange in 2005.

AU Region	South
Country	SOUTH AFRICA
Supersector	RETAIL
Sector	RETAIL
Company Name	EDGARS CONSOLIDATED STORES
Turnover (Thds \$)	3 424 713
Turnover Change	-11.03%
Net Profits	-245 517
Year Founded	1929
CEO Surname	Schreiber
CEO First name	Jürgen
Initials	J
Title	Mr
Designation	Group CEO & Managing Director
Postal Address	PO Box 100 Crown Mines 2025
Physical Address	Edgardale, 1 Press Ave, Crown Mines 2092
Telephone	0027 11 495 6000
Fax	0027 11 837 5019
Email	customerrelations@edcon.co.za
URL	www.edcon.co.za

#### Profile

Leading clothing, footwear and textiles retailing group in South Africa.

#### Detailed Profile

Edcon is the leading clothing, footwear and textiles (CFT) retailing group in southern Africa trading through a range of retail formats. The Company has grown from opening its first store in 1929, to ten retail brands trading in over 1000 stores in South Africa, Botswana, Namibia, Swaziland and Lesotho.

AU Region	South
Country	SOUTH AFRICA
Supersector	RETAIL
Sector	RETAIL
Company Name	WOOLWORTHS HOLDINGS
Turnover (Thds \$)	3 141 981
Turnover Change	-10.73%
Net Profits	202 776
Year Founded	1931
CEO Surname	Moir
CEO First name	Ian
Initials	I
Title	Mr
Designation	Group Chief Executive Officer
Postal Address	PO Box 680 Cape Town 8000
Physical Address	Woolworths House 93 Longmarket Street Cape Town 8001
Telephone	0027 21 407 9111
Fax	0027 21 407 3924
Email	thobekasishuba-mashego@woolworths.co.za
URL	www.woolworthsholdings.co.za

#### Profile

Woolworths is a respected chain of over 400 retail stores offering a selected range of quality clothing, food, homeware, beauty and financial services.

#### Detailed Profile

As one of South Africa's top retailers, we're known for our wide choice of high quality clothing, food, homeware and beauty products and offering real value for money.

AU Region	South
Country	SOUTH AFRICA
Supersector	RETAIL
Sector	RETAIL
Company Name	MASSCASH
Turnover (Thds \$)	2 410 183
Turnover Change	-8.03%
Net Profits	0
Year Founded	1990
CEO Surname	Dunn
CEO First name	Neville
Initials	N
Title	Mr
Designation	Divisional Managing Director
Postal Address	PBag X4 Sunninghill 2157
Physical Address	Massmart House, 16 Peltier Drive Sunninghill Ext 6, Sandton 2157
Telephone	0027 11 517 0000
Fax	0027 11 517 0020
Email	info@massmart.co.za
URL	www.massmart.co.za

#### Profile

Masscash consists of a Wholesale Division with cash and carry food and cosmetics businesses, and Retail food outlets which target the lower LSM groups.

#### Detailed Profile

Our Wholesale Division consists of CBW, Jumbo Cash and Carry, Trident and Shield whilst our Retail Division is consolidated under the Cambridge Food banner and the Rhino Group. CBW, comprises of 62 wholesale cash and carry outlets trading in South Africa, Namibia and Botswana.

AU Region	South
Country	SOUTH AFRICA
Supersector	RETAIL
Sector	RETAIL
Company Name	JD GROUP
Turnover (Thds \$)	1 933 310
Turnover Change	-2.83%
Net Profits	85 114
Year Founded	1983
CEO Surname	Griffiths
CEO First name	Peter
Initials	P
Title	Mr
Designation	Chief Executive Officer
Postal Address	PO Box 4208 Johannesburg 2000
Physical Address	11th Floor, JD House, 27 Stiemens Street, Braamfontein 2001
Telephone	0027 11 408 0408
Fax	0027 11 403 2550
Email	johannp@jdg.co.za
URL	www.jdgroup.co.za

#### Profile

JD Group provides value conscious mass-market customers in southern Africa the opportunity and means to create a comfortable lifestyle, through its diversified retail and consumer finance businesses.

#### Detailed Profile

The JD Group is currently strategically positioned in South Africa, Botswana & Namibia as a leading diversified mass consumer financier, a differentiated furniture, household appliance, consumer electronic goods, home entertainment, office automation and building supplies retailer and a diversified retailer of motor vehicles, vehicle servicing and parts.

AU Region	South
Country	SOUTH AFRICA
Supersector	RETAIL
Sector	RETAIL
Company Name	CLICKS GROUP
Turnover (Thds \$)	1 732 121
Turnover Change	-13.28%
Net Profits	79 947
Year Founded	1968
CEO Surname	Kneale
CEO First name	David
Initials	D
Title	Mr
Designation	Chief Executive Officer
Postal Address	PO Box 5142, Cape Town 8000
Physical Address	Cnr. Searle and Pontac Streets, Cape Town
Telephone	00 27 21 460 1911
Email	registrar@computershare.co.za
URL	www.clicksgroup.co.za

#### Profile

Clicks Group is a health and beauty focused retail and supply group which has been listed on the JSE Ltd since 1996.

#### Detailed Profile

Through market-leading retail brands Clicks, Musica and The Body Shop, the group has over 600 stores across southern Africa.

AU Region	South
Country	SOUTH AFRICA
Supersector	RETAIL
Sector	RETAIL
Company Name	MASSDISCOUNTERS
Turnover (Thds \$)	1 637 498
Turnover Change	-10.53%
Net Profits	0
Year Founded	1990
CEO Surname	Wright
CEO First name	Robin
Initials	R
Title	Ms
Designation	Divisional Chief Executive
Postal Address	PBag X4 Sunninghill 2157
Physical Address	Massmart House, 16 Peltier Drive Sunninghill Ext 6, Sandton 2157
Telephone	0027 11 517 0000
Fax	0027 11 517 0020
Email	info@massmart.co.za
URL	www.massmart.co.za

#### Profile

Massdiscounters operates two retail formats: Game and DionWired. Massmart bought Doin in 1993 and Game in 1998, merging them a year later.

#### Detailed Profile

Game is a discount retailer of general merchandise FMCG, and non-perishable groceries for home, leisure and business use, operating throughout South Africa and in 12 major cities in sub-Saharan Africa. DionWired is a South African electronics and appliances speciality store catering for the middle- to upper-end income consumer. Game currently has 106 stores and the total number of DionWired stores is 16.

AU Region	South
Country	SOUTH AFRICA
Supersector	RETAIL
Sector	RETAIL
Company Name	MR PRICE GROUP
Turnover (Thds \$)	1 481 510
Turnover Change	-9.77%
Net Profits	148 431
Year Founded	1985
CEO Surname	Bird
CEO First name	Stuart
Initials	S I
Title	Mr
Designation	Chief Executive Officer
Postal Address	PO Box 912 Durban 4000
Physical Address	Upper Level, North Concourse, 65 Masabalala Yengwa Avenue, Durban 4001
Telephone	0027 31 310 8000
Fax	0027 31 304 3725
Email	datkinson@mrpricegroup.com
URL	www.mrpricegroup.com

#### Profile

Mr Price Group is a fashion value retailer, selling predominately for cash.

#### Detailed Profile

The Group retails, apparel, homeware, and sportswear, and is one of the fastest growing retailers in South Africa.

AU Region	South
Country	SOUTH AFRICA
Supersector	RETAIL
Sector	RETAIL
Company Name	FOSCHINI
Turnover (Thds \$)	1 428 458
Turnover Change	-4.45%
Net Profits	194 314
Year Founded	1924
CEO Surname	Murray
CEO First name	Doug
Initials	D
Title	Mr
Designation	Chief Executive Officer
Postal Address	PO Box 6020 Parow East 7500
Physical Address	TFG Head Office, Stanley Lewis Centre, 340 Voortrekker Road, Parow East 7500
Telephone	0027 21 938 1911
Fax	0027 21 937 4256
Email	info@foschini.co.za
URL	www.foschini.co.za

#### Profile

With over 200 stores located in prime shopping centres and CBDs in Southern Africa, Foschini is the top-to-toe destination for the fashionable woman.

#### Detailed Profile

These stores offer ladieswear, footwear, accessories, fine jewellery, cosmetics and fragrances, as well as kidswear. Foschini is the second largest departmental retailer of cosmetics in South Africa, representing the major international brands including Clarins, Clinique, Revlon, Elizabeth Arden, Yardley and L'Oreal.

AU Region	South
Country	SOUTH AFRICA
Supersector	RETAIL
Sector	RETAIL
Company Name	TRUWORTHS INTERNATIONAL
Turnover (Thds \$)	965 120
Turnover Change	-7.53%
Net Profits	238 639
Year Founded	1917
CEO Surname	Mark
CEO First name	Michael
Initials	M S
Title	Mr
Designation	Chief Executive Officer
Postal Address	PO Box 600, Cape Town 8000
Physical Address	No. 1 Mostert Street, Cape Town 8001
Telephone	0027 21 460 7911
Fax	0027 21 460 7132
Email	services@truworths.co.za
URL	www.truworths.co.za

#### Profile

Truworths, one of South Africa's leading fashion retailers, with over 350 stores in South Africa and 19 franchise operations in Africa and the Middle East.

#### Detailed Profile

Truworths forms part of Truworths International, an investment holding company listed on the JSE, whose companies are engaged in the retailing of fashion apparel and accessories.

AU Region	South
Country	SOUTH AFRICA
Supersector	RETAIL
Sector	RETAIL
Company Name	LEWIS GROUP
Turnover (Thds \$)	596 574
Turnover Change	8.40%
Net Profits	98 330
Year Founded	1934
CEO Surname	Enslin
CEO First name	Johan
Initials	J
Title	Mr
Designation	Chief Executive Officer
Postal Address	PO Box 43 Woodstock 7915
Physical Address	53 Victoria Road Woodstock 7925
Telephone	0027 21 460 4400
Fax	0027 11 460 4509
Email	graeme@tier1ir.co.za
URL	www.lewisgroup.co.za

#### Profile

Lewis Group is a leading retailer of household furniture, electrical appliances and home electronics.

#### Detailed Profile

These are mainly sold on credit to the rapidly expanding middle income market through the Lewis, Best Home and Electric, and My Home brands.

AU Region	South
Country	SOUTH AFRICA
Supersector	RETAIL
Sector	RETAIL
Company Name	DISTRIBUTION & WAREHOUSING NETWORK
Turnover (Thds \$)	465 811
Turnover Change	-14.43%
Net Profits	-3 725
Year Founded	1997
CEO Surname	Tod
CEO First name	Derek
Initials	D A
Title	Mr
Designation	Chief Executive Officer
Postal Address	Postnet Suite No 100, PBag X1037 Germiston 1400
Physical Address	Corner Barlow Road and Cavaleros Drive, Jupiter Ext 3 Germiston
Telephone	0027 11 323 0000
Fax	0027 11 323 0466
Email	info@dawnltd.co.za
URL	www.dawnltd.co.za

**Profile**  
DAWN manufactures and distributes quality branded hardware, sanitaryware, plumbing, kitchen, engineering and civil products.

**Detailed Profile**  
The Group has two operating segments, namely Building and Infrastructure, supported by the DAWN Solutions segment.

AU Region	South
Country	SOUTH AFRICA
Supersector	SUPPORT SERVICES
Sector	SERVICES
Company Name	MASSWAREHOUSE
Turnover (Thds \$)	1 562 627
Turnover Change	-9.69%
Net Profits	0
Year Founded	1990
CEO Surname	Jones
CEO First name	Doug
Initials	D
Title	Mr
Designation	Divisional Managing Director
Postal Address	PBag X4 Sunninghill 2157
Physical Address	Massmart House, 16 Peltier Drive Sunninghill Ext 6, Sandton 2157
Telephone	0027 11 517 0000
Fax	0027 11 517 0020
Email	info@massmart.co.za
URL	www.massmart.co.za

**Profile**  
Masswarehouse, the founding entity of Massmart, operates 16 massive warehouse stores branded as Makro.

**Detailed Profile**  
The warehouse stores are situated in the large metropolitan centres in South Africa selling food, liquor and general merchandise to retail and wholesale customers. This big-box warehouse club format with a no-frills approach keeps costs down and provides the platform for our high-volume, low-margin sales offering of quality branded merchandise.

AU Region	South
Country	SOUTH AFRICA
Supersector	SUPPORT SERVICES
Sector	HUMAN RESOURCES
Company Name	ADCORP HOLDINGS
Turnover (Thds \$)	788 901
Turnover Change	-2.62%
Net Profits	16 667
Year Founded	1968
CEO Surname	Pike
CEO First name	Richard
Initials	R
Title	Mr
Designation	Chief Executive Officer
Postal Address	PO Box 70635 Bryanston 2021
Physical Address	Adcorp Head Office @ Nicoleway Bryanston, Cnr William Nicol and Wedgewood Link
Telephone	0027 11 244 5300
Fax	0027 11 244 5309
Email	info@adcorp.co.za
URL	www.adcorp.co.za

**Profile**  
Adcorp is South Africa's largest diversified employment-services company.

**Detailed Profile**  
Adcorp is synonymous with the placing of high-quality people into all kinds of employment – be it on a permanent, temporary or flexible basis.

AU Region	South
Country	SOUTH AFRICA
Supersector	SUPPORT SERVICES
Sector	SERVICES
Company Name	EOH HOLDINGS
Turnover (Thds \$)	298 326
Turnover Change	14.40%
Net Profits	18 088
Year Founded	1998
CEO Surname	Bohbot
CEO First name	Asher
Initials	A
Title	Mr
Designation	Chief Executive Officer
Postal Address	PO Box 59 Bruma, Johannesburg 2026
Physical Address	Block D, EOH Business Park, Gillooly's View, Osborne Lane, Bedfordview 2007
Telephone	0027 11 607 8100
Fax	0027 11 616 9929
Email	info@eoh.co.za
URL	www.eoh.co.za

**Profile**  
EOH provides business and technology solutions across all major industry verticals. Our business model embraces consulting, technology and outsourcing. These services are applied to provide high value, end to end solutions for our clients.

**Detailed Profile**  
EOH first listed on the JSE in August 1998. The Head Office is located in Johannesburg and EOH has offices located in all the major centres of South Africa, West and Central Africa, and the United Kingdom. We are a company with a staff compliment of over 2400 employees.

AU Region	South
Country	SOUTH AFRICA
Supersector	SUPPORT SERVICES
Sector	SERVICES
Company Name	KELLY GROUP
Turnover (Thds \$)	244 242
Turnover Change	-20.81%
Net Profits	-2 709
Year Founded	1969
CEO Surname	Tindall
CEO First name	Gareth
Initials	G
Title	Mr
Designation	Chief Executive Officer
Postal Address	PBag X44 Benmore 2010
Physical Address	6 Protea Place, Corner Fredman Drive & Protea Place, Sandton 2196
Telephone	0027 11 722 8000
Fax	0027 11 722 8167
Email	info@kellygroup.co.za
URL	www.kellygroup.co.za

#### Profile

Kelly Group is in the business of providing people management solutions that add value to every link in the human capital management chain.

#### Detailed Profile

The Group already offers the full spectrum of staffing services, ranging from permanent and temporary staffing, vendor management and managed services to learnerships. deployment and payroll and compliance services, it is always re-inventing itself to meet the needs of the changing world of work.

AU Region	South
Country	SOUTH AFRICA
Supersector	TECHNOLOGY
Sector	ICT
Company Name	DATATEC
Turnover (Thds \$)	5 033 394
Turnover Change	16.97%
Net Profits	80 846
Year Founded	1986
CEO Surname	Montanana
CEO First name	Jens
Initials	J
Title	Mr
Designation	Chief Executive Officer
Postal Address	PO Box 76226 Wendywood 2144
Physical Address	Ground Floor Sandown Chambers, Sandown Village, 16 Maude Street, Sandown 2146
Telephone	0027 11 233 1000
Fax	0027 11 233 3300
Email	info@datatec.co.za
URL	www.datatec.co.za

#### Profile

An international Information Communication Technology networking and related services business.

#### Detailed Profile

With revenues of over US\$ 5 billion, more than 7,500 employees worldwide and operations in over 50 countries, the Group operates in three principal areas of the ICT industry: Technology, Integration and Consulting through its three respective divisions.

AU Region	South
Country	SOUTH AFRICA
Supersector	TECHNOLOGY
Sector	MANUFACTURING
Company Name	ALLIED TECHNOLOGIES (ALTECH)
Turnover (Thds \$)	1 224 761
Turnover Change	-15.65%
Net Profits	-78 973
Year Founded	1990
CEO Surname	Venter
CEO First name	Craig
Initials	C
Title	Mr
Designation	Chief Executive Officer
Postal Address	PO Box 153 Bergvlei 2012
Physical Address	Woodmead North Office Park, 54 Maxwell Dr, Woodmead 2191
Telephone	0027 11 715 9000
Fax	0027 11 715 9100
Email	info@altech.co.za
URL	www.altech.com

#### Profile

Altech, together with Bytes Technology Group, forms part of the Telecommunications, Multi-media and Information Technology (TMT) division of Altron, its parent company.

#### Detailed Profile

Altech's vision is to achieve a global strategic position in the TMT environments, through a focused range of activities, including development and ownership of intellectual property rights and provision of value-added products, services and solutions driven by convergence.

AU Region	South
Country	SOUTH AFRICA
Supersector	TECHNOLOGY
Sector	ICT
Company Name	PINNACLE TECHNOLOGY HOLDINGS
Turnover (Thds \$)	609 196
Turnover Change	27.86%
Net Profits	27 048
Year Founded	1993
CEO Surname	Fourie
CEO First name	Arnoldus
Initials	A J
Title	Mr
Designation	Chief Executive Officer
Postal Address	PO Box 483 Halfway House, Randjespark 1685
Physical Address	The Summit, 269 16th Road, Midrand
Telephone	0027 11 265 3000
Fax	0027 11 265 3059
Email	info@ptholdings.co.za
URL	www.ptholdings.co.za

#### Profile

Pinnacle Africa is a prominent South African distributor of advanced ITC equipment.

#### Detailed Profile

The service provided to our value added resellers, mass retailers and the government sector has built our reputation in the IT industry as a successful organization

AU Region	South
Country	SOUTH AFRICA
Supersector	TECHNOLOGY
Sector	ICT
Company Name	BUSINESS CONNEXION GROUP
Turnover (Thds \$)	529 868
Turnover Change	-13.25%
Net Profits	11 341
Year Founded	1996
CEO Surname	Mophatlane
CEO First name	Isaac
Initials	I
Title	Mr
Designation	Chief Executive Officer
Postal Address	PO Box 784716 Sandton 2146
Physical Address	Forum Building 5/6th floor, 5th and Maude Street, Sandton 2196
Telephone	0027 11 290 9001
Fax	0027 11 290 9006
Email	thembekile.senne@bcx.co.za
URL	www.bcx.co.za
Profile	Africa's leading ICT Solutions provider.

**Detailed Profile**  
Business Connexion runs mission-critical ICT systems and manage products, services and solutions for JSE listed and key public sector organisations, parastatals and medium-sized companies.

AU Region	South
Country	SOUTH AFRICA
Supersector	TECHNOLOGY
Sector	ICT
Company Name	MUSTEK
Turnover (Thds \$)	430 653
Turnover Change	-16.05%
Net Profits	11 622
Year Founded	1987
CEO Surname	Kan
CEO First name	David
Initials	D
Title	Mr
Designation	Chief Executive Officer
Postal Address	PO Box 1638 Parklands 2121
Physical Address	322 15th Road, Randjespark, Midrand 1685
Telephone	0027 11 237 1000
Fax	0027 11 314 5020
Email	brunip@mustek.co.za
URL	www.mustek.co.za

**Profile**  
Mustek is the largest assembler and supplier of personal computers in South Africa.

**Detailed Profile**  
Mustek is a traditional IT distributor and has been selling security equipment for some time through its MST Division.

AU Region	South
Country	SOUTH AFRICA
Supersector	TECHNOLOGY
Sector	ICT
Company Name	GIJIMA AST GROUP
Turnover (Thds \$)	315 228
Turnover Change	-28.82%
Net Profits	-25 791
Year Founded	2005
CEO Surname	Wilton
CEO First name	Eileen
Initials	E
Title	Ms
Designation	Chief Executive Officer
Postal Address	PO Box 10629 Centurion 0046
Physical Address	47 Landmark Avenue, Kosmosdal, Samrand
Telephone	0027 12 675 5000
Fax	0027 86 212 5035
Email	info@gijima.com
URL	www.gijima.com
Profile	An IT service company.

**Detailed Profile**  
Gijima has extensive experience in ERP, CRM, Apple products, Microsoft, ITIL service management.

AU Region	South
Country	SOUTH AFRICA
Supersector	TECHNOLOGY
Sector	ICT
Company Name	DATACENTRIX HOLDINGS
Turnover (Thds \$)	215 888
Turnover Change	-8.93%
Net Profits	11 157
Year Founded	1988
CEO Surname	Mahomed
CEO First name	Ahmed
Initials	A
Title	Mr
Designation	Chief Executive Officer
Postal Address	PO Box 50722 Randjiesfontein Midrand 1683
Physical Address	Sage Corporate Park North, 238 Roan Crescent, Old Pretoria Road, 1685 Midrand
Telephone	0027 87 741 5000
Fax	0027 87 741 5100
Email	rjvrensburg@datacentrix.co.za
URL	www.datacentrix.co.za

**Profile**  
Datacentrix designs, builds, implements, manages and maintains computer systems, networks and information environments.

**Detailed Profile**  
From the straightforward desktop through to complex software-based infrastructure management solutions, Datacentrix has a best in class solution.

AU Region	South
Country	SOUTH AFRICA
Supersector	TELECOMMUNICATIONS
Sector	TELECOMS
Company Name	MTN GROUP
Turnover (Thds \$)	14 969 793
Turnover Change	-13.24%
Net Profits	2 549 006
Year Founded	1994
CEO Surname	Dabengwa
CEO First name	Sifiso
Initials	R S
Title	Mr
Designation	Group President & CEO
Postal Address	PBag 9955, Cresta 2118
Physical Address	Innovation Centre, 216 14th Ave, Fairlands, Roodepoort 2195
Telephone	0027 11 912 3000
Fax	0027 11 912 4001
Email	investor_relations@mtn.co.za
URL	www.mtn.com

#### Profile

MTN Group is a South Africa-based multinational mobile telecommunications company, operating in many African, European and Middle Eastern countries.

**Detailed Profile** MTN's provides services that include calling, messaging, internet, top-up, roaming, etc.

AU Region	South
Country	SOUTH AFRICA
Supersector	TELECOMMUNICATIONS
Sector	TELECOMS
Company Name	VODACOM GROUP
Turnover (Thds \$)	8 220 220
Turnover Change	-10.72%
Net Profits	1 247 360
Year Founded	1994
CEO Surname	Aziz Joosub
CEO First name	Mohamed Shameel
Initials	M S
Title	Mr
Designation	Chief Executive Officer
Postal Address	PBag X9904 Sandton 2146
Physical Address	82 Vodacom Boulevard, Vodavalley, Midrand 1685
Telephone	0027 11 653 5000
Fax	0027 11 653 5900
Email	ceo@vodacom.co.za
URL	www.vodacom.com

#### Profile

Vodacom is an African mobile communications company providing voice, messaging, data and converged services to around 50 million active customers.

#### Detailed Profile

From our roots in South Africa, we have grown our operations to include networks in Tanzania, the Democratic Republic of Congo ('DRC'), Mozambique and Lesotho and provides business services to customers in over 40 African countries such as Nigeria, Zambia, Angola, Kenya, Ghana, Cote d'Ivoire, and Cameroon.

AU Region	South
Country	SOUTH AFRICA
Supersector	TELECOMMUNICATIONS
Sector	TELECOMS
Company Name	VODACOM SOUTH AFRICA
Turnover (Thds \$)	6 992 388
Turnover Change	0.18%
Net Profits	0
Year Founded	1994
CEO Surname	Aziz Joosub
CEO First name	Mohamed Shameel
Initials	M S
Title	Mr
Designation	Chief Executive Officer
Postal Address	PBag X9904 Sandton 2146
Physical Address	82 Vodacom Boulevard, Vodavalley, Midrand 1685
Telephone	0027 11 653 5000
Fax	0027 11 653 5900
Email	ceo@vodacom.co.za
URL	www.vodacom.co.za

#### Profile

Vodacom is the leading cellular network in South Africa with an estimated market share of 58% and an active 31.5 million customers.

#### Detailed Profile

Vodacom is an African mobile communications company providing voice, messaging, data and converged services.

AU Region	South
Country	SOUTH AFRICA
Supersector	TELECOMMUNICATIONS
Sector	TELECOMS
Company Name	MTN SOUTH AFRICA
Turnover (Thds \$)	4 740 484
Turnover Change	-12.04%
Net Profits	0
Year Founded	1994
CEO Surname	Farroukh
CEO First name	Ahmad
Initials	A
Title	Mr
Designation	Chief Executive Officer
Postal Address	PBag X9955, Cresta 2118
Physical Address	Innovation Cntr, 216 14th Ave, Fairlands, Roodepoort 2195
Telephone	0027 11 912 3000
Fax	0027 11 912 4001
Email	investor_relations@mtn.co.za
URL	www.mtn.co.za

#### Profile

MTN South Africa is apart of MTN Group, a multinational telecommunications company.

#### Detailed Profile

MTN Group Limited is listed on the Johannesburg Stock Exchange (JSE) under the share code 'MTN' and enjoys approximately 37% of market share in South Africa. The company provides voice, data and telemetry offerings and solutions to its 20 million customers in South Africa.

AU Region	South
Country	SOUTH AFRICA
Supersector	TELECOMMUNICATIONS
Sector	TELECOMS
Company Name	TELKOM
Turnover (Thds \$)	4 062 763
Turnover Change	-19.28%
Net Profits	-26 529
Year Founded	1991
CEO Surname	Maseko
CEO First name	Sipho
Initials	S
Title	Mr
Designation	Group Chief Executive Director
Postal Address	PBag X780 Pretoria 0001
Physical Address	25th Floor Telkom Towers North, 152 Proes Street, Pretoria 0001
Telephone	0027 12 311 3911
Fax	0027 12 328 3506
Email	telkomir@telkom.co.za
URL	www.telkom.co.za

#### Profile

Telkom is Africa's largest integrated communications company, providing integrated communications solutions to an entire range of customers.

#### Detailed Profile

As of 30 September 2011, Telkom had approximately 4.1 million telephone access lines in service and 99.9% of our telephone access lines were connected to digital exchanges. We offer business, residential and payphone customers a wide range of services and products.

AU Region	South
Country	SOUTH AFRICA
Supersector	TELECOMMUNICATIONS
Sector	TELECOMS
Company Name	BLUE LABEL TELECOMS
Turnover (Thds \$)	2 218 691
Turnover Change	N/A
Net Profits	52 990
Year Founded	2001
CEO Surname	Levy
CEO First name	Brett
Initials	B
Title	Mr
Designation	Joint Chief Executive Officer
Postal Address	PO Box 652261, Benmore 2010
Physical Address	75 Grayston Drive, Morningside ext 5, Sandton, Johannesburg
Telephone	0027 11 523 3030
Fax	00 27 11 523 3001
Email	cecilh@blts.co.za
URL	www.bluelabeltelecoms.co.za

#### Profile

Blue Label's core business is the virtual distribution of secure electronic tokens of value (predominately prepaid airtime at present) and transactional services across its global footprint of touch points.

#### Detailed Profile

The group's stated strategy is to extend its global footprint of touch points, both organically and acquisitively, to fulfil the significant demand for the delivery of multiple prepaid products and services through a single distributor, across various delivery mechanisms and via numerous merchants and vendors.

AU Region	South
Country	SOUTH AFRICA
Supersector	TELECOMMUNICATIONS
Sector	TELECOMS
Company Name	VOX TELECOMS
Turnover (Thds \$)	216 673
Turnover Change	-30.45%
Net Profits	6 995
Year Founded	1998
CEO Surname	du Toit
CEO First name	Jacques
Initials	J
Title	Mr
Designation	Chief Executive Officer
Postal Address	PO Box 51315 Durban
Physical Address	Block D 1, Rutherford Estate, 1 Scott Street, Waverley
Telephone	0027 87 805 0000
Fax	0027 87 805 5500
Email	ir@voxtelecom.co.za
URL	www.voxtelecom.co.za

#### Profile

Leading telecoms operator, providing voice and data services to the Southern African market.

#### Detailed Profile

The Group competes through its primary brands Vox Telecom, Vox Datapro, @lantic, Vox Exchange, Vox Orion and Vox Telepreneur and has offices in Johannesburg, Pretoria, Durban, Cape Town and Port Elizabeth as well as in Windhoek, Namibia.

AU Region	South
Country	SOUTH AFRICA
Supersector	TRAVEL & LEISURE
Sector	AIRLINES
Company Name	SOUTH AFRICAN AIRWAYS
Turnover (Thds \$)	3 182 000
Turnover Change	N/A
Net Profits	109 000
Year Founded	1845
CEO Surname	Kalawe
CEO First name	Monwabisi
Initials	M
Title	Mr
Designation	Chief Executive Officer
Postal Address	
Physical Address	Airways Park, Johannesburg International Airport, 1627
Telephone	0027 11 978 2888
Fax	0027 11 978 9567
Email	customercare@flysaa.com
URL	www.flysaa.com

#### Profile

South African Airways is the national flag carrier and largest airline of South Africa.

#### Detailed Profile

The airline flies to 38 destinations worldwide from its hub at OR Tambo International Airport, using a fleet of 54 aircraft.

AU Region	South
Country	SOUTH AFRICA
Supersector	TRAVEL & LEISURE
Sector	HOTELS
Company Name	TSOGO SUN HOLDINGS
Turnover (Thds \$)	1 109 187
Turnover Change	N/A
Net Profits	210 882
Year Founded	1969
CEO Surname	von Aulock
CEO First name	Marcel
Initials	M N
Title	Mr
Designation	Chief Executive Officer
Postal Address	PBag X200, Bryanston, 2021, South Africa
Physical Address	Palazzo Towers East, Monte Casino Boulevard, Fourways 2055
Telephone	0027 11 510 7800
URL	www.tsogosun.com

#### Profile

Tsogo Sun is Southern Africa's premier gaming, hotel and entertainment group, listed on the JSE and a company of unparalleled variety, footprint and scale.

#### Detailed Profile

Tsogo Sun's collection proudly comprises over 14 500 hotel rooms across all sectors of the market in South Africa, Africa, the Seychelles and the Middle East; 14 premier gaming and entertainment destinations; theatres, cinemas, restaurants and bars; and over 250 conference and banqueting facilities.

AU Region	South
Country	SOUTH AFRICA
Supersector	TRAVEL & LEISURE
Sector	HOTELS
Company Name	SUN INTERNATIONAL
Turnover (Thds \$)	1 062 516
Turnover Change	-9.42%
Net Profits	53 181
Year Founded	1969
CEO Surname	Stephens
CEO First name	Graeme
Initials	G
Title	Mr
Designation	Chief Executive
Postal Address	PO Box 782121 Sandton 2146
Physical Address	27 Fredman Drive, Sandown, Sandton 2196
Telephone	0027 11 780 7000
Fax	0027 11 780 7716
Email	investor.relations@za.suninternational.com
URL	www.suninternational.com

#### Profile

Sun International is a leader in the leisure, entertainment and gaming tourism sector. Our facilities are located throughout southern Africa, as well as in Nigeria and Chile.

#### Detailed Profile

The group is specifically focused on the development, operation and management of hotels, resorts and casinos.

AU Region	South
Country	SOUTH AFRICA
Supersector	TRAVEL & LEISURE
Sector	AIRLINES
Company Name	COMAIR
Turnover (Thds \$)	440 648
Turnover Change	-2.68%
Net Profits	9 457
Year Founded	1946
CEO Surname	Venter
CEO First name	Erik
Initials	E
Title	Mr
Designation	Chief Executive Officer
Postal Address	PO Box 7015 Bonaero Park 1622
Physical Address	1 Marignane Drive Bonaero Park 1619
Telephone	0027 11 921 0111
Fax	0027 11 441 4600
Email	cr@comair.co.za
URL	www.comair.co.za

#### Profile

Comair is the local and regional Southern Africa's British Airways airline.

#### Detailed Profile

Comair also operates Africa's first low fare airline, Kulula.com

AU Region	South
Country	SOUTH AFRICA
Supersector	TRAVEL & LEISURE
Sector	CASINOS
Company Name	GOLD REEF CASINO RESORTS
Turnover (Thds \$)	332 626
Turnover Change	N/A
Net Profits	42 271
Year Founded	1969
CEO Surname	Collins
CEO First name	Robin
Initials	R
Title	Mr
Designation	Managing Director
Postal Address	PBag X200 Bryanston 2021
Physical Address	Palazzo Towers East, Montecasino Boulevard, Fourways 2055
Telephone	0027 11 510 7800
Email	info@tsogosun.com
URL	www.tsogosun.com
Profile	The Tsogo Sun heritage dates back to the founding of Southern Sun Hotels in 1969.

#### Detailed Profile

Various mergers and acquisitions have seen our group grow and expand over four decades, most significantly as a result of the successful application for casino licences following the legalisation of the gambling industry in South Africa in 1994.

AU Region	South
Country	SOUTH AFRICA
Supersector	TRAVEL & LEISURE
Sector	HOTELS
Company Name	PEERMONT GLOBAL
Turnover (Thds \$)	327 770
Turnover Change	-16.90%
Net Profits	0
Year Founded	1995
CEO Surname	Puttergill
CEO First name	Anthony
Initials	A E
Title	Mr
Designation	Chief Executive Officer
Postal Address	PO Box 98670 Sloane Park 2152
Physical Address	Peermont Place, Block 1, Nortdowns Office Park, 17 Georgian Crescent, Bryanston 2021
Telephone	0027 11 557 0557
Fax	0027 11 557 0755
Email	info@peermont.com
URL	www.peermont.com

#### Profile

Peermont Hotels, Casinos and Resorts is a hospitality and gaming company that operates in South Africa and Botswana.

#### Detailed Profile

Peermont operates in the casino, hotel and convention markets – different industries with different target markets, yet offering considerable synergies.

AU Region	South
Country	SOUTH AFRICA
Supersector	TRAVEL & LEISURE
Sector	HOTELS
Company Name	FAMOUS BRANDS
Turnover (Thds \$)	264 753
Turnover Change	-6.30%
Net Profits	32 770
Year Founded	1969
CEO Surname	Hedderwick
CEO First name	Kevin
Initials	K A
Title	Mr
Designation	Group Chief Executive Officer
Postal Address	PO Box 2884 Halfway House 1685
Physical Address	478 James Crescent, Midrand
Telephone	0027 11 315 3000
Fax	0027 11 315 0059
Email	english@investorcommunications.co.za
URL	www.famousbrands.co.za

#### Profile

The business is focused on the growth and development of the best in class franchised leisure brands.

#### Detailed Profile

Brands include Milky Lane, Juicy Lucy, KEG, McGintys, OHagans and Blacksteer.

AU Region	South
Country	SOUTH AFRICA
Supersector	UTILITIES
Sector	ELECTRICITY
Company Name	ESKOM
Turnover (Thds \$)	14 094 823
Turnover Change	2.45%
Net Profits	1 627 488
Year Founded	1923
CEO Surname	Matona
CEO First name	Tshediso
Initials	T
Title	Mr
Designation	Chief Executive Officer
Postal Address	PO Box 1091, Johannesburg 2001
Physical Address	Megawatt Park, 2 Maxwell Drive, Sunninghill, Sandton 2196
Telephone	0027 11 800 8111
Fax	0027 11 800 4299
Email	contact@eskom.co.za
URL	www.eskom.co.za

#### Profile

Eskom generates approximately 95% of the electricity used in South Africa and approximately 45% of the electricity used in Africa.

#### Detailed Profile

Eskom generates, transmits and distributes electricity to industrial, mining, commercial, agricultural and residential customers and redistributors. Additional power stations and major power lines are being built to meet rising electricity demand in South Africa.

AU Region	South
Country	SOUTH AFRICA
Supersector	UTILITIES
Sector	WATER
Company Name	RAND WATER
Turnover (Thds \$)	723 551
Turnover Change	-3.77%
Net Profits	65 890
Year Founded	1903
CEO Surname	Sechemane
CEO First name	Dinizulu Kumalo Percival
Initials	D K P
Title	Mr
Designation	Chief Executive Officer
Postal Address	PO Box 1127 Johannesburg 2000
Physical Address	522 Impala Road Glenvista 2058
Telephone	0027 11 682 0911
Fax	0027 11 682 0444
Email	jmoloi@randwater.co.za
URL	www.randwater.co.za

#### Profile

Rand Water's distribution network includes over 3 056 kilometres of large diameter pipeline, feeding 58 strategically located service reservoirs.

#### Detailed Profile

Rand Water is an organ of state, reporting to the Department of Water & Environmental Affairs.

AU Region	South
Country	SOUTH AFRICA
Supersector	UTILITIES
Sector	WATER
Company Name	JOHANNESBURG WATER COMPANY
Turnover (Thds \$)	567 237
Turnover Change	N/A
Net Profits	47 290
Year Founded	2000
CEO Surname	Dhlamini
CEO First name	Lungile
Initials	L
Title	Mr
Designation	Managing Director
Postal Address	PO Box 61542, Johannesburg 2107
Physical Address	17 Harrison Street, Marshalltown, Johannesburg
Telephone	0027 11 688 1400
Fax	0027 11 688 1528
Email	customerserviceemails@jwater.co.za
URL	www.johannesburgwater.co.za
Profile	Johannesburg Water (JW) is mandated to provide water and sanitation services to the residents of Johannesburg.

**Detailed Profile**  
JW operates in six regions with 10 network depots and six wastewater treatment plants.

AU Region	South
Country	SOUTH AFRICA
Supersector	UTILITIES
Sector	WATER
Company Name	UMGENI WATER-AMANZI
Turnover (Thds \$)	228 095
Turnover Change	-7.16%
Net Profits	72 627
Year Founded	1974
CEO Surname	Gamede
CEO First name	Cyril
Initials	C
Title	Mr
Designation	Chief Executive
Postal Address	PO Box 9 Pietermaritzburg 3200
Physical Address	310 Burger Street, Pietermaritzburg 3201
Telephone	0027 33 341 1111
Fax	0027 33 341 1167
URL	www.umgeniwater.co.za

**Profile**  
Umgeni Water, a state-owned entity, is one of Africa's most successful organisations involved in water management.

**Detailed Profile**  
The primary function of Umgeni Water is to treat raw water and distribute it in a bulk drinkable form through its infrastructure – has been legislated under the water services act no.108 of 1997. Umgeni Water has six municipal customers: Ethekwini metropolitan municipalities; UGU; Ilembe; Sisonke; Umgungundlovu district municipality; and Umsunduzi metropolitan municipality.

## SWAZILAND

AU Region	South
Country	SWAZILAND
Supersector	AGRIBUSINESS
Sector	AGRIBUSINESS
Company Name	ROYAL SWAZILAND SUGAR CORPORATION
Turnover (Thds \$)	267 630
Turnover Change	N/A
Net Profits	11 708
Year Founded	1973
CEO Surname	Jackson
CEO First name	Nicholas
Initials	N M
Title	Mr
Designation	Managing Director
Postal Address	PO Box 1 Simunye
Physical Address	Simunye Sugar Estate, Simunye
Telephone	00268 2 313 4000
Fax	00268 2 3838 171
Email	info@rssc.co.sz
URL	www.rssc.co.sz

**Profile**  
Sugar cane has been cultivated on 17 000 hectares of irrigated land on two estates leased from the Swazi Nation.

**Detailed Profile**  
The corporation also manages a further 5 018 hectares on behalf of third parties, which collectively deliver approximately 2.3 million tonnes of cane per season to the Group's two sugar mills.

## ZAMBIA

AU Region	South
Country	ZAMBIA
Supersector	AGRIBUSINESS
Sector	AGRIBUSINESS
Company Name	ZAMBIA SUGAR
Turnover (Thds \$)	271 223
Turnover Change	10.03%
Net Profits	54 753
Year Founded	1960
CEO Surname	Katowa
CEO First name	Rebecca
Initials	R
Title	Mr
Designation	Acting Managing Director
Postal Address	PO Box 670240 Mazabuka 10101
Physical Address	Mazabuka, Southern Province
Telephone	00260 213 230 666
Fax	00260 213 230 116
Email	achibumba@zamsugar.zm
URL	www.illovo.co.za

**Profile**  
Illovo is Africa's biggest sugar producer and has extensive agricultural and manufacturing operations in six African countries. The group produces raw and refined sugar for local, regional African, European Union (EU), United States of America (USA) and world markets from sugar cane supplied by its own agricultural operations and independent outgrowers who supply cane to Illovo's factories

**Detailed Profile**  
The group is a major supplier of sugar to the consumer and industrial markets in its own countries of operation and to neighbouring regional African markets, using an extensive network of distribution and logistics channels. It also exports sugar to the EU and USA and, through the South African sugar industry, sells sugar into the world market. Syrup and speciality sugars are produced in South Africa and Zambia mainly for domestic consumption, while speciality sugars made in Malawi and Zambia are produced for preferential markets in the EU and in the case of Malawi, also for the USA.

AU Region	South
Country	ZAMBIA
Supersector	MINING
Sector	MINING
Company Name	KANSANSHI MINING
Turnover (Thds \$)	2 048 000
Turnover Change	23.52%
Net Profits	0
Year Founded	1983
CEO Surname	Pascall
CEO First name	Philip
Initials	P K R
Title	Mr
Designation	Chairman & Chief Executive Officer
Postal Address	PO Box 110385 Solwezi
Physical Address	10KM North of Solwezi
Telephone	00260 212 658 000
Fax	00260 212 658 203
Email	info@fqml.com
URL	www.first-quantum.com

**Profile**  
The Kansanshi mine, the world's 8th largest copper mine, is 80% owned by Kansanshi Mining PLC, a First Quantum subsidiary, and the remaining 20% is owned by a subsidiary of ZCCM.

**Detailed Profile**  
The mine is located approximately 10 kilometres north of the town of Solwezi and 180 kilometres to the northwest of the Copperbelt town of Chingola.

AU Region	South
Country	ZAMBIA
Supersector	MINING
Sector	MINING
Company Name	KONKOLA COPPER MINES
Turnover (Thds \$)	1 825 000
Turnover Change	N/A
Net Profits	309 100
Year Founded	1957
CEO Surname	Din
CEO First name	Steven
Initials	S
Title	Mr
Designation	Chief Executive Officer
Postal Address	PBag KCM (c) 2000, Chingola
Physical Address	Stand M/1408, Fern Avenue, Chingola
Telephone	00260 212 350 604
Email	corporate.communications@kcm.co.zm

URL	www.kcm.co.zm
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**Profile**  
Konkola Copper Mines Plc (KCM) is one of the leading integrated copper producers in Africa, and aims to become a major global copper producer. – See more at: <http://kcm.co.zm/corporate-profile/company-overview/#sthash.f9zAuYko.dpuf>

**Detailed Profile**  
KCM is a subsidiary of Vedanta Resources Plc, a London-listed diversified FTSE 100 metals and mining group with operations in India, Australia, Namibia, South Africa, Ireland and Zambia. KCM operates two mines at Nchanga, comprising an underground mine and four open pits, the Nchanga Smelter, Konkola Mine, Nkana Refinery and the Nampundwe pyrite mine. KCM is also Zambia's largest private sector employer with more than 22,000 permanent and contractor employees. The Konkola Copper Mines head office is located in Chingola in the Copperbelt Province of Zambia. KCM has operations in Chililabombwe, Chingola, Nampundwe and Kitwe

AU Region	South
Country	ZAMBIA
Supersector	TELECOMMUNICATIONS
Sector	TELECOMS
Company Name	AIRTEL ZAMBIA
Turnover (Thds \$)	345 621
Turnover Change	21.38%
Net Profits	55 907
Year Founded	1998
CEO Surname	Lumpa
CEO First name	Chanda
Initials	C
Title	Ms
Designation	Chief Executive Officer
Physical Address	Airtel Park, Addis Ababa Drive, Lusaka
Telephone	00260 97 7740066
Fax	00260 97 7740067
Email	zambiair@airtel.com
URL	www.africa.airtel.com

**Profile**  
Airtel Customer Service prides itself as Zambia's pioneer in providing world class customer service to all prepaid and business customers.

**Detailed Profile**  
Airtel Zambia continues to be one of the star performers of the Airtel Group. With two competitors in Zambia, Airtel is the market leader with a 69% market share.

<b>ZIMBABWE</b>	
AU Region	South
Country	ZIMBABWE
Supersector	AGRIBUSINESS
Sector	AGRIBUSINESS
Company Name	AICO AFRICA
Turnover (Thds \$)	293 292
Turnover Change	39.24%
Net Profits	2 743
Year Founded	2008
CEO Surname	Devenish
CEO First name	Patrick
Initials	P
Title	Mr
Designation	Group Chief Executive

Postal Address	PO Box BW 537 Harare
Physical Address	1st floor SAZ Building, Northridge Park, Highlands, Harare
Telephone	00263 4 852 795
Fax	00263 4 850 705
Email	contact@aicoafrica.co
URL	www.aicoafrica.co

**Profile**  
AICO owns dominant brands in the seed, cotton and FMCG industries in Zimbabwe and surrounding regions.

**Detailed Profile**  
AICO is Zimbabwe's leading diversified agro-industrial conglomerate.

AU Region	South
Country	ZIMBABWE
Supersector	AGRIBUSINESS
Sector	AGRIBUSINESS
Company Name	NATIONAL FOODS HOLDING
Turnover (Thds \$)	233 998
Turnover Change	41.06%
Net Profits	7 899
Year Founded	1920
CEO Surname	Brooke
CEO First name	Jeremy
Initials	J
Title	Mr
Designation	Chief Executive Officer
Postal Address	PO Box 269 Harare
Physical Address	10 Stirling Rd, Workington, Harare
Telephone	00263 4 781182
Fax	00263 4 781701
URL	www.natfood.co.zw

**Profile**  
Established in 1920, National Foods Ltd is a diversified conglomerate, which has grown to be arguably the largest, Zimbabwean Stock Exchange listed manufacturer and marketer of food products in Zimbabwe.

**Detailed Profile**  
National Foods, one of the country's major millers, embodies over ninety years of milling experience and comprises the history of milling in Zimbabwe. Today the company provides the resources, technology and manpower necessary to feed millions of people.

AU Region	South
Country	ZIMBABWE
Supersector	DIVERSIFIED
Sector	DIVERSIFIED
Company Name	MEIKLES AFRICA
Turnover (Thds \$)	354 102
Turnover Change	7.16%
Net Profits	-3 537
Year Founded	1932
CEO Surname	Moxon
CEO First name	John
Initials	J R T
Title	Mr
Designation	Executive Chairman and Director

Postal Address	PO Box 3598 Harare
Physical Address	6th floor, 99 Jason Moyo Avenue, Harare
Telephone	00263 4 252 068
Fax	00263 4 252 667
Email	alanemitchell@meikleslimited.co.zw
URL	www.meiklesinvestor.com

**Profile**  
Meikles is a dominant conglomerate with an 80 year history.

**Detailed Profile**  
The group has grown strong household brands in the fast moving consumer goods sector and 5 star-brands in the hospitality sector in South Africa and Zimbabwe.

AU Region	South
Country	ZIMBABWE
Supersector	MANUFACTURING & DISTRIBUTION
Sector	BEVERAGES
Company Name	DELTA CORPORATION
Turnover (Thds \$)	554 767
Turnover Change	35.97%
Net Profits	73 747
Year Founded	1913
CEO Surname	Gowero
CEO First name	Pearson
Initials	P
Title	Mr
Designation	Chief Executive Officer
Physical Address	Sable House, Northridge Close, P.O. BOX BW 294, Borrowdale, Harare
Telephone	00263 4 883 865
Fax	00263 4 883 864
URL	www.delta.co.zw

**Profile**  
Delta Corporation is a broad-based company with interests in beverages (manufacturing and distribution) and the Agro Industrial sectors.

**Detailed Profile**  
Delta is listed on the Zimbabwe Stock Exchange and is one of the top quoted companies in terms of market capitalisation. In the Agro Industrial sector the company is involved in Barley malting, Manufacture of PET, injection and blow moulded plastic products, Food processing and the manufacture and distribution of wines and spirits

AU Region	South
Country	ZIMBABWE
Supersector	RETAIL
Sector	RETAIL
Company Name	OK ZIMBABWE
Turnover (Thds \$)	412 531
Turnover Change	60.25%
Net Profits	10 306
Year Founded	1942
CEO Surname	Zireva
CEO First name	Vimbai
Initials	V W
Title	Mr
Designation	Chief Executive Officer
Postal Address	PO Box 3081 Harare

Physical Address	OK House, 7 Ramon Road, Graniteside, Harare
Telephone	00263 4 757 311
Fax	00263 4 757 028
Email	info@okziminvestor.com
URL	www.okziminvestor.com

#### Profile

The Company is a leading supermarket retailer, whose business covers three major categories, comprising groceries, basic clothing and textiles and house ware products. The groceries category includes dry groceries, butchery, delicatessen, takeaway, bakery, provisions and fruit and vegetable sections.

#### Detailed Profile

The bakeries and fruit and vegetable operations are currently outsourced to Innscor and Favco, respectively. Another specialist area is school wear.

AU Region	South
Country	ZIMBABWE
Supersector	TELECOMMUNICATIONS
Sector	TELECOMS
Company Name	ECONET WIRELESS
Turnover (Thds \$)	611 116
Turnover Change	31.85%
Net Profits	165 741
Year Founded	1998
CEO Surname	Fitzgerald
CEO First name	Craig
Initials	C
Title	Mr
Designation	Group Chief Executive Officer
Postal Address	PO Box BE 1298 Belvedere, Harare
Physical Address	Econet Park, No.2 Old Mutare Road, Msasa, Harare
Telephone	00263 4 486 121
Fax	00263 4 486 120
Email	info@econet.co.zw
URL	www.econet.co.zw
Profile	Econet is Zimbabwe's dominant mobile operator.

#### Detailed Profile

Econet is a diversified telecommunications group with operations and investments in Africa, Europe, South America and the East Asia Pacific Rim.

AU Region	South
Country	ZIMBABWE
Supersector	TRAVEL & LEISURE
Sector	BAKERIES & QUICK SERVICE RESTAURANTS
Company Name	INNSCOR AFRICA
Turnover (Thds \$)	627 077
Turnover Change	21.49%
Net Profits	38 711
Year Founded	1987
CEO Surname	Koumides
CEO First name	John
Initials	J
Title	Mr
Designation	Chief Executive Officer
Postal Address	PO Box A88 Avondale, Harare

Physical Address	Edward Building, Cnr 1st Street/ Nelson Mandela Ave, Harare
Telephone	00263 4 496 886
Fax	00263 4 496 845
Email	admin@innscorafrica.com
URL	www.innscorafrica.com

#### Profile

The Group provides strong distribution and marketing solutions to ensure that it takes advantage of the value add process in each part of the Fast Moving Consumer Goods Chain in which it operates.

#### Detailed Profile

The established base in the FMCG chain is particularly large in Zimbabwe in pork production, fast food retailing, distribution, milling, manufacturing of fridges and freezers and the retailing of domestic electric appliances.



## BURKINA FASO

AU Region	West
Country	BURKINA FASO
Supersector	AGRIBUSINESS
Sector	COTTON/ AGRIBUSINESS
Company Name	SOCIETE BURKINABE DES FIBRES TEXTILES
Turnover (Thds \$)	291 028
Turnover Change	N/A
Net Profits	1 283
Year Founded	1979
CEO Surname	Sawadogo
CEO First name	Jean-Paul
Initials	J P G
Title	Mr
Designation	Director General
Postal Address	PO Box 147 Bobo-Dioulasso 01
Physical Address	2744 Avenue William Ponty, Bobo Dioulasso 01
Telephone	00226 2097 0024
Fax	00226 2097 0023
Email	dg@softex.bf
URL	www.softex.bf

### Profile

SOFITEX is a Company that originates from the French Company for the Development of Textiles (CFDT). The Company also promotes the development of cotton production in francophone Africa and in Madagascar.

### Detailed Profile

The Company is born through industry needs arising from the colonization that led to the development of policies to promote the development of cash crop. The Company focuses on the development and cultivation of cotton, which was grown until the traditional way.

AU Region	West
Country	BURKINA FASO
Supersector	MINING
Sector	MINING
Company Name	SEMAFO BURKINA FASO
Turnover (Thds \$)	224 109
Turnover Change	N/A
Net Profits	0
Year Founded	1997
CEO Surname	Desormeaux
CEO First name	Benoit
Initials	B
Title	Mr
Designation	President & CEO
Postal Address	PO Box 390 Ouagadougou 01
Physical Address	Sector 13 Babanguida Avenue, Benda Street, Door 211, Ouagadougou
Telephone	00226 50 36 95 92
Fax	00226 50 36 95 87
Email	info@semafo.com
URL	www.semafo.com

### Profile

SEMAFO is a Canadian-based mining company with gold production and exploration activities in West Africa.

### Detailed Profile

The Corporation currently operates three gold mines: the Mana Mine in Burkina Faso, the Samira Hill Mine in Niger and the Kiniero Mine in Guinea.

AU Region	West
Country	BURKINA FASO
Supersector	OIL & GAS
Sector	PETROLEUM SERVICES
Company Name	SOCIETE NATIONALE BURKINABE D'HYDROCARBURES
Turnover (Thds \$)	689 628
Turnover Change	14.22%
Net Profits	9 522
Year Founded	1985
CEO Surname	Paul-Marie
CEO First name	Compaore
Initials	C
Title	Mr
Designation	Director General
Postal Address	PO Box 4394 Ouagadougou
Physical Address	
Telephone	00226 50 43 00 01
Fax	00226 50 43 01 74
Email	sonabhy.bobo@sonabhy.bf
URL	www.sonabhy.bf

### Profile

SONABHY is the national oil company with a capital of three (3) billion FCFA. The share capital is divided into thirty thousand (30,000) registered shares of one hundred thousand (100,000) francs each, exclusively owned by the state.

### Detailed Profile

The Company imports and stores hydrocarbons throughout the national territory and is under the technical supervision of the Ministry of Commerce and the financial supervision of the Ministry of Finance.

AU Region	West
Country	BURKINA FASO
Supersector	OIL & GAS
Sector	PETROLEUM SERVICES
Company Name	TOTAL BURKINA
Turnover (Thds \$)	375 327
Turnover Change	52.11%
Net Profits	0
Year Founded	1999
CEO Surname	Lassagne
CEO First name	Olivier
Initials	O
Title	Mr
Designation	Managing Director
Postal Address	PO Box 21 Ouagadougou 01
Physical Address	1080 Kwame Nkrumah Avenue, Ouagadougou
Telephone	00226 50 32 50 00
Fax	00226 50 32 50 01
Email	total@total.bf/commercial@total.bf
URL	www.total.bf

**Profile**  
Supply and distribution of petroleum products in Burkina Faso.

**Detailed Profile**  
Total supplies and distributes petroleum, jet aviation fuel, gas and bitumen.

## COTE D'IVOIRE

AU Region	West
Country	COTE D'IVOIRE
Supersector	AGRIBUSINESS
Sector	AGRIBUSINESS
Company Name	SIFCA
Turnover (Thds \$)	997 135
Turnover Change	35.00%
Net Profits	194 930
Year Founded	1964
CEO Surname	Vignes
CEO First name	Bertrand
Initials	B
Title	Mr
Designation	Chief Executive Officer
Postal Address	PO Box 1289 Abidjan 02
Physical Address	Boulevard du Harve, Abidjan 02
Telephone	226 21 75 75 75
Fax	226 21 25 45 65
Email	communication@sifca.ci
URL	www.sifca.ci

**Profile**  
The SIFCA group is partly owned by Singapore's Olam International and Wilmar International, SIFCA is one of Africa's biggest agro-industrial firms, with operations in Ivory Coast, Ghana, Nigeria and Liberia.

**Detailed Profile**  
SIFCA main products are rubber and palm oil. Rubber is for export, specifically to European industries with Michelin tyres as a strategic partner. SIFCA is also involved in sugar but that is only about 10% of the turnover and is just in Ivory Coast, for the local market.

AU Region	West
Country	COTE D'IVOIRE
Supersector	AGRIBUSINESS
Sector	AGRIBUSINESS
Company Name	CARGILL WEST AFRICA
Turnover (Thds \$)	629 701
Turnover Change	N/A
Net Profits	2 328
Year Founded	1997
CEO Surname	Page
CEO First name	Gregory
Initials	G R
Title	Mr
Designation	Chairman and CEO
Postal Address	PO Box 9300, Minneapolis, MN 55440-9300 US
Physical Address	Boulevard de Vridi, Face Socopao, Freichville, Abidjan
Telephone	00225 21 75 25 00
Fax	
Email	media@cargill.com
URL	www.cargill.com

**Profile**  
Cargill is an international producer & marketer of food, agricultural, financial, industrial products & services.

**Detailed Profile**  
Cargill provides food, agriculture, financial and industrial products and services to the world. Cargill has activities in grains and oilseeds trading, seeds, pesticides and fertilizers distribution, ocean transportation and business services

AU Region	West
Country	COTE D'IVOIRE
Supersector	AGRIBUSINESS
Sector	AGRIBUSINESS
Company Name	SANIA CIE
Turnover (Thds \$)	424 999
Turnover Change	15.77%
Net Profits	-5 593
Year Founded	1964
CEO Surname	Kodo
CEO First name	Jean-Louis
Initials	J L
Title	Mr
Designation	Director General
Postal Address	PO Box 2949 Abidjan 01
Physical Address	Industrial area Vridi, Rue de Textile
Telephone	00225 21 75 75 57
Fax	00225 21 27 28 13
Email	infocommercial@sania.ci
URL	www.sania.ci

**Profile**  
SANIA, a subsidiary of SIFCA Group, an agro-industrial company specialized in the crude palm oil into refined palm oil and marketing of refined products from many forms of margarine processing; edible oil, stearin fatty acid.

**Detailed Profile**  
SANIA was born in 2008 from 'Cosmivoire', following the resumption of activities by UNILEVER oil SIFCA NAUVU and his partner, joint venture in equal shares WILMAR and OLAM. In 2010, it expanded the refinery in Abidjan and in 2011, there was an expansion of the refinery and commissioning of the biomass boiler.

AU Region	West
Country	COTE D'IVOIRE
Supersector	AGRIBUSINESS
Sector	AGRIBUSINESS
Company Name	SOCIETE AFRICAINE DE PLANTATIONS D'HEVEAS
Turnover (Thds \$)	376 589
Turnover Change	35.62%
Net Profits	88 323
Year Founded	1956
CEO Surname	Billon
CEO First name	Jean-Louis
Initials	JL
Title	Mr
Designation	Chairman
Postal Address	BP 1322, Abidjan 01
Physical Address	Rue des Galions, Treichville, Abidjan 1322
Telephone	00225 21 75 76 76
Fax	00225 21 75 76 40
Email	communication@sifca.ci
URL	www.siph.com

#### Profile

SIPH is in the production and marketing of natural rubber. SIPH are all located in West Africa with rubber plantations. Natural rubber remains essential in the tire industry.

#### Detailed Profile

The Company grows rubber trees, and processes latex into rubber for industrial uses. SIPH (Société Internationale de Plantations d'Hévéas) operates more than forty thousand hectares of mature rubber plantations, and currently has a production capacity of 140,000 tons spread over 4 countries (Ivory Coast, Ghana, Nigeria and Liberia).

AU Region	West
Country	COTE D'IVOIRE
Supersector	AGRIBUSINESS
Sector	AGRIBUSINESS
Company Name	OUTSPAN IVOIRE (OLAM)
Turnover (Thds \$)	307 479
Turnover Change	32.04%
Net Profits	405
Year Founded	1994
CEO Surname	Theodore
CEO First name	Partheeban
Initials	P
Title	Mr
Designation	Country Head
Postal Address	PO Box 200 Abidjan 15
Physical Address	Immeuble Outspan Ivoire, Boulevard de Vridi, Zone Portuaire, Abidjan 15
Telephone	00225 21 21 41 41
Fax	00225 21 21 41 42
Email	cotedivoire@olamnet.com
URL	www.olamonline.com

#### Profile

Olam began operating in Côte d'Ivoire (popularly known as the Ivory Coast) in 1994, setting up their head office in Abidjan. They built up a strong presence across the country, and now manage various product depots and manufacturing locations in San Pedro, Daloa, Dimbokro, Bouake, Korhogo, Katiola, Boundokou and Ouangolodougou. They also acquired a significant stake in the SIFCA Group, the largest private sector company in the Agro Industrial Segment with a leading position in palm, rubber and sugar.

#### Detailed Profile

Olam is one of the leading exporters of cocoa, coffee, cashew, cotton and wood products out of Côte d'Ivoire. Olam works through partnerships with over 1,000 cooperatives. On the import side they deal mainly in rice, dairy products, palm oil and tomato paste, nurturing an extensive local distribution network for our established brands including 'Royal Orchid' rice, 'Pearl' dairy products and 'Tasty Tom' tomato paste.

AU Region	West
Country	COTE D'IVOIRE
Supersector	AGRIBUSINESS
Sector	AGRIBUSINESS
Company Name	PALMCI
Turnover (Thds \$)	302 773
Turnover Change	102.89%
Net Profits	56 805
Year Founded	1969
CEO Surname	Kouassi
CEO First name	M Brou Georges
Initials	M B G
Title	Mr
Designation	President
Postal Address	BP 3321 Abidjan 16 Cote d'Ivoire
Physical Address	44 Rue du Commerce, Bd de Vridi, Abidjan, Cote d'Ivoire
Telephone	00225 21 21 09 00 03
Fax	00225 21 21 09 30
URL	www.palmci.ci

#### Profile

PALMCI is involved in the cultivation, processing and marketing of Crude Palm Oil (CPO).

#### Detailed Profile

PALMCI output is sold to almost SANIA, reviews another subsidiary of SIFCA, all which sells refined palm oil (through ICTs brands: Dinor, Palme d'Or) in ECOWAS.

AU Region	West
Country	COTE D'IVOIRE
Supersector	AGRIBUSINESS
Sector	AGRIBUSINESS
Company Name	SOCIETE AFRICAINE DE CACAO (SACO)
Turnover (Thds \$)	206 879
Turnover Change	N/A
Net Profits	1 544
Year Founded	1964
CEO Surname	De Reymaeker
CEO First name	Filip
Initials	F
Title	Mr
Designation	Managing Director EEMEA
Postal Address	BP 1045 Abidjan 01, Ivory Coast
Physical Address	6, rue de Pierre er Marie Curie, Ivory Coast
Telephone	00225 21 75 02 00
Fax	00225 21 35 94 96
URL	www.barrycallebaut.com

#### Profile

SACO processes and markets cocoa products. The company offers cocoa butter, cake, power cocoa liquor, and chocolate. It operates as a subsidiary of Barry Callebaut AG.

**Detailed Profile**  
Barry Callebaut has been producing chocolate and cocoa products for more than 150 years. Barry Callebaut has a global network with production sites in Europe, Africa, North and South America as well as Asia-Pacific.

AU Region	West
Country	COTE D'IVOIRE
Supersector	BEVERAGES
Sector	BEVERAGES
Company Name	SOCIETE DE LIMONADERIES ET BRASSERIES D'AFRIQUE
Turnover (Thds \$)	231 766
Turnover Change	0.35%
Net Profits	36 288
Year Founded	1955
CEO Surname	Palu
CEO First name	Jean Claude
Initials	JC
Title	Mr
Designation	Director General
Postal Address	BP 1304 Abidjan 011
Physical Address	35 Rue des Brasseurs, Abidjan 1304
Telephone	00225 21 21 12 00
Fax	00225 21 35 97 91
Email	contact@solibra.ci
URL	www.solibra.ci

**Profile**  
Solibra is an Ivory Coast-based company involved in beverage manufacturing activities.

**Detailed Profile**  
The Company is listed on the Bourse Regionale des Valeurs Mobilières (BRVM), is engaged in the production and marketing of beer, aerated beverages, soft drinks and other products.

AU Region	West
Country	COTE D'IVOIRE
Supersector	DIVERSIFIED
Sector	DIVERSIFIED
Company Name	GROUPE EUROFIND AFRIQUE
Turnover (Thds \$)	296 545
Turnover Change	14.01%
Net Profits	0
Year Founded	1972
CEO Surname	El Khalil
CEO First name	Adham
Initials	A
Title	Mr
Designation	Group CEO
Physical Address	Building SIPIM – Abidjan Plateau – Cote d'Ivoire
Telephone	00225 20 22 80 67
Fax	00225 20 22 81 14
Email	eurofind@eurofindgroup.com
URL	www.eurofindgroup.com

**Profile**  
EuroFind Group has activities that vary from the production of steel, PVC and Chemical products. It also provides a management assistant, IT support and advisory role of all group companies in Africa.

**Detailed Profile**  
The Group has started its industrial and commercial activities in Côte d'Ivoire in 1972, with partnerships and technical assistance of internationally renowned companies. After several phases of investment, the group now has three axes of industrial development in Metallurgy, Chemistry and Food. Its other activities also include dairy production, coffee, wood and metal structures production.

AU Region	West
Country	COTE D'IVOIRE
Supersector	DIVERSIFIED
Sector	DIVERSIFIED
Company Name	NSIA PARTICIPATIONS SA
Turnover (Thds \$)	272 479
Turnover Change	36.05%
Net Profits	15 724
Year Founded	1995
CEO Surname	Diagou
CEO First name	Jean Kacou
Initials	J K
Title	Mr
Designation	Chairman and CEO
Postal Address	BP 1393 Abidjan 01
Physical Address	Immeuble Manzi, Rue A 43 Plateau, Abidjan
Telephone	00225 20 31 98 00
Fax	00225 20 31 75 81
Email	info@groupensia.com
URL	www.groupensia.com

**Profile**  
New Inter-Insurance Company (NSIA) is a group of Ivorian banks and insurance established in January 1995.

**Detailed Profile**  
By 1996, NSIA made its first acquisitions by acquiring subsidiaries Life and Non-Life Assurances AGF, AGCI Life and Casualty AGCI, and now operates in 12 countries of Central and West Africa.

AU Region	West
Country	COTE D'IVOIRE
Supersector	DIVERSIFIED
Sector	DIVERSIFIED
Company Name	INDUSTRIAL PROMOTION SERVICES WEST AFRICA
Turnover (Thds \$)	233 130
Turnover Change	6.65%
Net Profits	0
Year Founded	1965
CEO Surname	Rajan
CEO First name	Mahmoud
Initials	M
Title	Mr
Designation	Director General
Postal Address	BP 3963 Abidjan 01
Physical Address	62 Boulevard Victor Schoelcher-Cocody, Abidjan 01
Telephone	00225 22 40 08 00
Fax	00225 22 44 72 74
URL	www.akdn.org

**Profile**  
Industrial Promotion Services (IPS) is the industrial development arm of the Aga Khan Fund for Economic Development (AKFED), which is a member of Aga Khan Development Network.

**Detailed Profile**

IPS sectors are Financial services, Industrial Promotion services, Tourism, Media and Aviation Promotion.

AU Region	West
Country	COTE D'IVOIRE
Supersector	OIL & GAS
Sector	REFINING
Company Name	SOCIETE IVOIRIENNE DE RAFFINAGE
Turnover (Thds \$)	1 819 328
Turnover Change	-6.63%
Net Profits	-30 048
Year Founded	1961
CEO Surname	Thomas
CEO First name	Camara
Initials	T
Title	Mr
Designation	General Manager
Postal Address	BP 1269 Abidjan 01, Abidjan, Côte d'Ivoire
Physical Address	Abidjan Vridi bd de Petit Bassam
Telephone	00 225 21 23 70 70
Fax	00 225 21 27 17 98
Email	info@sir.ci
URL	www.sir.ci

**Profile**

SIR is an Ivorian refining Company that was established by the Ivorian government with the help of international oil companies. It ensures the crude oil refining and distribution of petroleum products in the Ivory Coast and the rest of the world.

**Detailed Profile**

SIR has 3 piers for shipments of 15,000 to 30,000 tons. SIR has a geographical location makes it a strategic crossroads with respect to its markets, which promotes the marketing of its products

AU Region	West
Country	COTE D'IVOIRE
Supersector	OIL & GAS
Sector	PETROLEUM
Company Name	SOCIETE NATIONALE D'OPERATIONS PETROLIERES
Turnover (Thds \$)	427 828
Turnover Change	-11.12%
Net Profits	67 007
Year Founded	1975
CEO Surname	Gnangni
CEO First name	Daniel
Initials	D
Title	Mr
Designation	Director General
Postal Address	PO Box V194 Abidjan
Physical Address	Immeuble Les Haveas, 14 Boulevard Carde, Abidjan
Telephone	00225 20 202 500
Fax	00225 20 216 824
Email	info@petroci.ci

URL [www.petroci.ci](http://www.petroci.ci)

**Profile**

Société Nationale d'Opérations Pétrolières de Côte d'Ivoire engages in oil operations.

**Detailed Profile**

Petroci Exploration-Production is responsible for upstream activity such as supply, research, prospection and production of oil and Petroci Gaz handles the distribution and sale of gas and by-products and Petroci Industries-Services that takes care of wharfage and production and sale of oil-related products.

AU Region	West
Country	COTE D'IVOIRE
Supersector	OIL & GAS
Sector	PETROLEUM SERVICES
Company Name	TOTAL COTE D'IVOIRE
Turnover (Thds \$)	289 097
Turnover Change	-1.69%
Net Profits	5 856
Year Founded	2010
CEO Surname	Payer
CEO First name	Nicolas
Initials	N
Title	Mr
Designation	Managing Director
Postal Address	PO Box 336 Abidjan 01
Physical Address	Immeuble Nour Al Hayat, Abidjan Plateau, Abidjan 01
Telephone	00225 20 31 61 16
Email	service.clients@total.ci
URL	www.total.ci

**Profile**

Total is conducting exploration operations in Côte d'Ivoire's deep offshore.

**Detailed Profile**

Distribution and marketing of petroleum products in Cote d'Ivoire. It has a significant fuels market share and is active in the lubricants market.

AU Region	West
Country	COTE D'IVOIRE
Supersector	OIL & GAS
Sector	REFINING
Company Name	SOCIETE MULTINATIONALE DE BITUMES
Turnover (Thds \$)	243 981
Turnover Change	-25.20%
Net Profits	6 330
Year Founded	1976
CEO Surname	Camara
CEO First name	Thomas
Initials	T P
Title	Mr
Designation	Managing Director
Postal Address	PO Box 622 Abidjan 12
Physical Address	Boulevard de Petit Bassam, Vridi, Abidjan
Telephone	00225 21 23 70 70
Fax	00225 21 27 05 18
Email	infosmb@sir.ci

URL	www.smbci.ci
Profile	A bitumen production plant through the Société Multinationale de Bitumes (SMB) was initially established.
Detailed Profile	Refining crude oil for the production and marketing of road bitumen and by-products. Contributing to the modernization, diversification and to the intensification of national and interregional road networks.
AU Region	West
Country	COTE D'IVOIRE
Supersector	RETAIL
Sector	RETAIL
Company Name	PROSUMA
Turnover (Thds \$)	236 187
Turnover Change	4.64%
Net Profits	1 167
Year Founded	1966
CEO Surname	Rajan
CEO First name	Karim
Initials	K
Title	Mr
Designation	Managing Director
Postal Address	BP 611 Abidjan 30
Physical Address	Rue des Carrossiers, Abidjan
Telephone	00225 21 28 77 05
URL	www.groupeprosuma.com
Profile	Prosuma (Promotion de Supermarches), which is owned by the Lebanese-Pakistani families Fakry, Ezzedine and Kassam, is the leading retail specialist.
Detailed Profile	It has successfully diversified its operations and developed new areas of business from consumer media products to furniture, wines & spirits and shopping centres.
AU Region	West
Country	COTE D'IVOIRE
Supersector	RETAIL
Sector	RETAIL
Company Name	COMPAGNIE DE DISTRIBUTION DE COTE D'IVOIRE
Turnover (Thds \$)	220 748
Turnover Change	-5.50%
Net Profits	-392
Year Founded	1989
CEO Surname	Ruiz
CEO First name	Eric
Initials	E
Title	Mr
Designation	Director General
Postal Address	BP 1271 Abidjan 01
Telephone	00225 21 24 54 65
Fax	00225 21 24 31 43
Email	eric.ruiz@unilever.com
URL	www.cdci.ci

Profile	CFCI-Trading (subsidiary of Unilever African Company) becomes Distribution Company of Cote d'Ivoire, specializing in the marketing of products.
Detailed Profile	The company warehouses and distributes throughout Cote d'Ivoire.
AU Region	West
Country	COTE D'IVOIRE
Supersector	TELECOMMUNICATIONS
Sector	TELECOMS
Company Name	ORANGE COTE D'IVOIRE
Turnover (Thds \$)	425 270
Turnover Change	-8.55%
Net Profits	15 627
Year Founded	1996
CEO Surname	Mamadou
CEO First name	Bamba
Initials	B
Title	Mr
Designation	Director General
Postal Address	PO Box 3865 Abidjan 01
Physical Address	35, Rue des Brasseurs, Abidjan 01
Telephone	00225 21 23 90 08
Fax	00225 21 23 90 11
Email	contact@orange.ci
URL	www.orange.ci
Profile	Orange owns an 85% interest in Orange Cote d'Ivoire which began operating its network in 1996 under the Ivoiris brand.
Detailed Profile	Orange Cote d'Ivoire pursued its growth in rural areas in 2009, with an ambitious program of extensions to its mobile network.
AU Region	West
Country	COTE D'IVOIRE
Supersector	TELECOMMUNICATIONS
Sector	TELECOMS
Company Name	MTN COTE D'IVOIRE
Turnover (Thds \$)	395 420
Turnover Change	N/A
Net Profits	58 919
Year Founded	2005
CEO Surname	van Helleputte
CEO First name	Wim
Initials	W
Title	Mr
Designation	Managing Director
Postal Address	PO Box 3865 Abidjan 01
Physical Address	168 Boulevard des Martyrs, face ENA, Abidjan 01
Telephone	00225 46 46 44 20
Fax	00225 20 32 20 82
Email	info@mtn.ci
URL	www.mtn.ci
Profile	MTN is the largest mobile operator in South Africa with extensive operations across the African continent.

<b>Detailed Profile</b>	
MTN operates in Cote d'Ivoire and was awarded a 3G licence on the 27 March 2012.	
AU Region	West
Country	COTE D'IVOIRE
Supersector	TELECOMMUNICATIONS
Sector	TELECOMS
Company Name	COTE D'IVOIRE TELECOM
Turnover (Thds \$)	281 617
Turnover Change	-7.80%
Net Profits	26 992
Year Founded	1991
CEO Surname	Bruno
CEO First name	Kone
Initials	K N
Title	Mr
Designation	Director General
Postal Address	PO Box 8583 Abidjan 01
Physical Address	Immeuble Eeci, Avenue Houdaille, Abidjan 01
Telephone	00225 20 34 48 05
Fax	00225 20 21 28 78
Email	www.citelecom.ci
URL	www.citelecom.ci

**Profile**  
Citecom is the leading telecoms company in Cote d'Ivoire.

**Detailed Profile**  
Citecom supplies Internet telephony and a range of telecoms services.

AU Region	West
Country	COTE D'IVOIRE
Supersector	TELECOMMUNICATIONS
Sector	TELECOMS
Company Name	ATLANTIQUE TELECOM COTE D'IVOIRE
Turnover (Thds \$)	242 262
Turnover Change	N/A
Net Profits	47 909
Year Founded	2002
CEO Surname	Abboud
CEO First name	Nagi
Initials	N
Title	Mr
Designation	Chief Executive Officer
Postal Address	BP 10204 Abidjan 01
Physical Address	Immeuble N'Zarama, Plateau, Boulevard Lagunaire, Abidjan
Telephone	00225 03 99 93 00
Fax	00225 20 22 74 67
URL	www.atlantiquetelecom.net

**Profile**  
Atlantique Telecom, a subsidiary of Etisalat (Emirates Telecommunications Corporation), is a mobile telephony company in sub-Saharan Africa.

**Detailed Profile**  
Atlantic Telecom operates in the areas of Internet, data and IP telephony.

AU Region	West
Country	COTE D'IVOIRE
Supersector	UTILITIES
Sector	ELECTRICITY
Company Name	COMPAGNIE IVOIRIENNE D'ELECTRICITE
Turnover (Thds \$)	490 592
Turnover Change	-10.58%
Net Profits	12 267
Year Founded	1990
CEO Surname	Kakou
CEO First name	Dominique
Initials	D
Title	Mr
Designation	Managing Director
Postal Address	PO Box 6923 Abidjan 01
Physical Address	1 Ave Christiani, Treichville 01
Telephone	00225 21 23 33 00
Fax	00225 21 23 63 22
Email	http://www.cienet.net/nos_services/nous_contacter.php
URL	www.cienet.net

**Profile**  
Private company responsible for the transport, export, import, of the distribution and commercialisation of the electrical energy of Cote d'Ivoire.

**Detailed Profile**  
The Company's four segments include production, transport, operation of electrical network, as well as distribution of energy.

## GHANA

AU Region	West
Country	GHANA
Supersector	AGRIBUSINESS
Sector	AGRIBUSINESS
Company Name	PRODUCE BUYING COMPANY
Turnover (Thds \$)	786 026
Turnover Change	85.98%
Net Profits	16 698
Year Founded	1981
CEO Surname	Kojo Atta-Krah
CEO First name	Maxwell
Initials	M
Title	Mr
Designation	Managing Director
Physical Address	Dzorwulu Junction, 37 Military Hospital, Achimota Road, Accra, Greater Accra, Ghana
Telephone	00233 21 779 015
Fax	00233 21 779 014
Email	pbcc@ghana.com
URL	www.pbcgh.com

**Profile**  
Produce Buying Company Limited is a company registered and domiciled in Ghana.

**Detailed Profile**  
The company is authorised to buy, collect, store, transport and otherwise deal in cocoa, coffee and sheanuts produced in Ghana on behalf of Ghana Cocoa Board.

AU Region	West
Country	GHANA
Supersector	DIVERSIFIED
Sector	DIVERSIFIED
Company Name	MOHINANI GROUP
Turnover (Thds \$)	347 000
Turnover Change	N/A
Net Profits	0
Year Founded	1966
CEO Surname	Mohinani
CEO First name	Ram
Initials	R
Title	Mr
Designation	Chairman
Postal Address	PO Box 5334 Accra-North
Physical Address	North Industrial Area, Accra-North
Telephone	00233 302 229 962
Fax	00233 302 227 050
Email	info@polygroupgh.com
URL	www.mohinani.com

#### Profile

The Mohinani Group is a leading second generation family business group of Indian descent, employing over 3,000 people in its multi-sector operations across various industries.

#### Detailed Profile

With activities ranging from manufacturing of packaging & plastics to trade & distribution in chemicals/polymers/consumer durables, amongst others, the group has a key position within its respective business segments across several countries on the African sub-continent from Ghana to Kenya, as well as in international trading & service centres such as Hong Kong, London and Mumbai.

AU Region	West
Country	GHANA
Supersector	INSURANCE
Sector	INSURANCE
Company Name	SOCIAL SECURITY AND NATIONAL INSURANCE TRUST
Turnover (Thds \$)	605 371
Turnover Change	14.40%
Net Profits	313 033
Year Founded	1965
CEO Surname	Senanu
CEO First name	Laud
Initials	L
Title	Mr
Designation	Chief Executive Officer
Postal Address	Box Mail Bag 149, Ministries, Accra
Physical Address	Pension House, Accra
Telephone	00233 302 667 731
Fax	00233 302 662 226
Email	public@ssnit.org.gh
URL	www.ssnit.com

#### Profile

Aiming to be a world-class pension administration Institution dedicated to the promotion of economic security of the Ghanaian worker through prudent investment mechanisms.

#### Detailed Profile

To provide cutting edge income replacement schemes through improved business oriented methods and state-of-the-art-technology for the benefit of stakeholders and Ghanaians by professional, dedicated and quality driven leadership and staff.

AU Region	West
Country	GHANA
Supersector	MINING
Sector	MINING
Company Name	TARKWA MINES
Turnover (Thds \$)	899 445
Turnover Change	N/A
Net Profits	0
Year Founded	1935
CEO Surname	Schmidt
CEO First name	Paul
Initials	P
Title	Mr
Designation	Executive Director
Postal Address	PBag X30500 Houghton 2041
Physical Address	150 Helen Road, Sandown, Sandton 2196
Telephone	0027 11 562 9700
Fax	0027 11 562 9838
Email	sven.lunsche@goldfields.co.za
URL	www.goldfields.co.za

#### Profile

Gold Fields Ghana Limited (GFGL) was incorporated in Ghana in 1993 as the legal entity holding the Tarkwa concession mining rights.

#### Detailed Profile

Gold Fields Ghana Holdings Limited now holds 90% of the issued shares of GFGL after acquiring the indirect 18.9% of the issued shares belonging to IAMGold and its affiliates. The government of Ghana holds a 10% free carried interest, as required under the mining law of Ghana. The Tarkwa Gold Mine operates under seven mining leases covering a total area of approximately 20,825 hectares.

AU Region	West
Country	GHANA
Supersector	MINING
Sector	MINING
Company Name	GOLDEN STAR RESOURCES
Turnover (Thds \$)	471 007
Turnover Change	8.85%
Net Profits	-2 502
Year Founded	1999
CEO Surname	Coetzer
CEO First name	Samuel
Initials	S
Title	Mr
Designation	President & CEO
Physical Address	Plot No. 16, House A Nortey Ababio Street Roman Ridge, Accra
Telephone	00233 302 779 040
Fax	00233 302779 041
Email	info@gsr.com
URL	www.gsr.com

#### Profile

Golden Star is a mid-tier gold mining company over a quarter-century in age and total historical production of over two million ounces of gold.

<b>Detailed Profile</b>	
The Company has two operating mines situated along the prolific Ashanti Gold Belt in Ghana, West Africa.	
AU Region	West
Country	GHANA
Supersector	MINING
Sector	MINING
Company Name	DAMANG MINES
Turnover (Thds \$)	280 069
Turnover Change	N/A
Net Profits	0
Year Founded	1997
CEO Surname	Holland
CEO First name	Nicholas
Initials	N J
Title	Mr
Designation	Chief Executive Officer
Postal Address	PBag X30500 Houghton 2041
Physical Address	150 Helen Road, Sandown, Sandton 2196
Telephone	0027 11 562 9700
Fax	0027 11 562 9838
Email	info@goldfields.co.za
URL	www.goldfields.co.za

**Profile**  
Tarkwa and Damang Gold Mines comprise two gold mines with a production capacity of 139,000 and 43,000 ounces respectively.

**Detailed Profile**  
Damang Gold Mine is owned and operated by Abosso Goldfields Limited (AGL), a Ghanaian registered company. With Gold Fields' acquisition of IAMGold's indirect 18.9% stake in the Damang Gold Mine in June 2011, Gold Fields now owns 90% of the issued shares of AGL with the Ghanaian government owning the remaining 10% free carried interest. Tarkwa Gold Mine consists of six open pits, two heap leach facilities, and a carbon in leach (CIL) plant with a mineral resource of 15.3 million gold ounces.

AU Region	West
Country	GHANA
Supersector	OIL & GAS
Sector	PETROLEUM SERVICES
Company Name	TOTAL PETROLEUM GHANA
Turnover (Thds \$)	586 712
Turnover Change	18.90%
Net Profits	13 624
Year Founded	1962
CEO Surname	Larroque
CEO First name	Guillaume
Initials	G
Title	Mr
Designation	Managing Director
Postal Address	PO Box 553 Accra
Physical Address	Total House, 25 Liberia Road, Accra
Telephone	00233 302 664 922
Fax	00233 302 664 925
Email	totalgh.Inquiry@totalmkt-gh.com
URL	www.total-ghana.com

**Profile**  
Total's operations in Ghana have spanned 50 years, beginning when the Company made its first entry into Ghana under the name Total Oil Products.

**Detailed Profile**  
Total Petroleum Ghana Limited offers a wide range of products and services for individuals : Service-stations, Fuels, Automotive Lubricants, Aviation. TOTAL's operations in Ghana have spanned 50 years. The Company made its first entry into Ghana as TOTAL Oil Products. TOTAL has undergone various transformations. TOTAL took over the British Petroleum through Elf Oil and French TOTALfinaElf. This was followed by a global merger of TOTAL and Elf; and ultimately the incorporation of TPGL when TOTAL acquired Mobil in Ghana.

AU Region	West
Country	GHANA
Supersector	OIL & GAS
Sector	PETROLEUM SERVICES
Company Name	GHANA OIL COMPANY
Turnover (Thds \$)	405 562
Turnover Change	18.07%
Net Profits	5 268
Year Founded	1960
CEO Surname	Akorli
CEO First name	Patrick
Initials	P A K
Title	Mr
Designation	Managing Director
Postal Address	PO Box GP 3183, Accra
Physical Address	GOIL House, House no D 659/4, junction of Kojo Thompson and Adjabeng Roads, Accra
Telephone	00233 021 688 214
Fax	00233 021 688 217
Email	info@goilonline.com
URL	www.goilonline.com

**Profile**  
Ghana Oil Company Limited was formed as AGIP Ghana of which AGIP SPA of Italy and SNAM SPA were shareholders.

**Detailed Profile**  
The company's basic business is oil marketing and has a retail network of more than 85 filling stations, 138 consumer outlets and 61 service stations in Ghana. GOIL has been duly licensed and registered by the National Petroleum Authority of Ghana to engage in the bulk storage, transportation, marketing or sale and international trading of petroleum products as well as import and export of petroleum products

AU Region	West
Country	GHANA
Supersector	TELECOMMUNICATIONS
Sector	TELECOMS
Company Name	MTN GHANA
Turnover (Thds \$)	729 674
Turnover Change	-14.18%
Net Profits	0
Year Founded	2006
CEO Surname	Taukobong
CEO First name	Serame
Initials	S
Title	Mr
Designation	Chief Executive Officer

Postal Address	PO Box 281 International Trade Fair, Accra
Physical Address	Scancom Limited, Plot No.17&19, Ridge Towers, 10th-12th floor, 6th Avenue, Ridge, Accra
Telephone	00233 24 4300 000
Fax	00233 21 231 974
Email	mtngghanafoundation@mtn.com.gh
URL	www.mtn.com.gh

**Profile**  
MTN, Ghana's most reliable voice and data network has variety of services tailored to suit your specific needs, lifestyle and economic situations.

**Detailed Profile**  
These services are specially designed to enhance your mobile experience and add value to your subscription.

## MALI

AU Region	West
Country	MALI
Supersector	MINING
Sector	MINING
Company Name	SOCIETE DES MINES DE LOULO
Turnover (Thds \$)	363 717
Turnover Change	N/A
Net Profits	86 578
Year Founded	1981
CEO Surname	Berthe
CEO First name	Chiaka
Initials	C
Title	Mr
Designation	General Manager
Postal Address	PO Box E1160 Bamako
Physical Address	Faladie, 6448 Avenue de l'OUA, Bamako
Telephone	00223 20 20 38 58
Fax	00223 20 20 44 07
Email	info@randgoldresources.com
URL	www.randgoldresources.com

**Profile**  
Société des Mines de Loulo (SOMILO) S.A. which owns the 372 km2 Loulo mining lease in western Mali, is the 80% owned subsidiary of Randgold Resources Limited.

**Detailed Profile**  
The remaining 20% is owned by the Government of Mali. The project is being developed as both an open pit and underground operation by Randgold Resources to exploit two main orebodies; Gara and Yalea, as well as a number of satellite deposits.

AU Region	West
Country	MALI
Supersector	MINING
Sector	MINING
Company Name	SOCIETE D'EXPLOITATION DES MINES D'OR DE SADIOLA
Turnover (Thds \$)	349 288
Turnover Change	N/A
Net Profits	0
Year Founded	1990
CEO Surname	Ramon
CEO First name	Christine
Initials	C

Title	Ms
Designation	Executive VP Africa
Postal Address	
Physical Address	77km south-southwest Kayes
Telephone	00223 776 59246
URL	www.anglogoldashanti.com

**Profile**  
Societe D'Exploitation des Mines d'Or de Sadiola SA (SEMOS) is a joint venture between AngloGold Ashanti (41%) and IAMGOLD (41%). The government of Mali owns the remaining 18%.

**Detailed Profile**  
Mining activities take place in 5 open-pits. On-site surface infrastructure includes a 4.9Mt per annum carbon-in-leach (CIL) gold plant where the ore is eluted and smelted.

AU Region	West
Country	MALI
Supersector	MINING
Sector	MINING
Company Name	SOCIETE DES MINES DE MORILA
Turnover (Thds \$)	293 567
Turnover Change	N/A
Net Profits	74 557
Year Founded	2000
CEO Surname	Le Sueur
CEO First name	Richard
Initials	R
Title	Mr
Designation	Chief Executive Officer
Postal Address	BP E1160 Bamako
Physical Address	6446 Avenue de l'OUA, Bamako
Telephone	00223 66 75 04 38
Fax	00223 66 75 01 90
Email	morila-sa@morila.com
URL	www.randgoldresources.com

**Profile**  
The Morila Mine is a joint venture between Randgold (40%), AngloGold Ashanti (40%) and the State of Mali (20%).The company was acquired by France Télécom in August 2002 further to a request for international offers.

**Detailed Profile**  
Boards of AngloGold Limited and Randgold Resources Limited announced the sale by Randgold Resources of a 50% share of its stake in the Morila gold mining project in Mali to AngloGold for US\$132 million in cash.

AU Region	West
Country	MALI
Supersector	TELECOMMUNICATIONS
Sector	TELECOMS
Company Name	ORANGE MALI
Turnover (Thds \$)	385 516
Turnover Change	4.56%
Net Profits	119 627
Year Founded	2002
CEO Surname	Bohe
CEO First name	Jean Luc
Initials	J L
Title	Mr
Designation	Director General

Postal Address	PO Box E 3991 Bamako
Physical Address	Building Orange, Hamdallaye ACI 2000, Bamako
Telephone	00223 499 90 00
Fax	00223 499 90 01
Email	contact@orangemali.com
URL	www.orangemali.com

#### Profile

Born out of the Malian government's wish to liberalise the telecommunications sector, IKATEL-SA, was licensed to deliver telecommunications services.

#### Detailed Profile

Orange Mali is a corporate citizen, exercising its corporate social responsibility through the many activities that the Foundation works closely with the authorities, NGOs and other institutions as well as private actors active in the field of solidarity for the socio-economic development in Mali

AU Region	West
Country	MALI
Supersector	TELECOMMUNICATIONS
Sector	TELECOMS
Company Name	SOCIETE DES TELECOMMUNICATIONS DU MALI (SOTELMA)
Turnover (Thds \$)	223 928
Turnover Change	29.25%
Net Profits	48 993
Year Founded	1989
CEO Surname	Fourtou
CEO First name	Jean-Rene
Initials	J
Title	Mr
Designation	Chairman
Postal Address	BP 740, Bamako
Physical Address	Route de Koulikoro Bamako
Telephone	00 223 221 09 05
Fax	00 223 221 09 05
Email	alioune@sotelma.ml
URL	http://icannwiki.com/index.php/Sotelma

#### Profile

Sotelma is Mali-based telecommunication company. It provides local, international and mobile telephone services as well as internet services.

#### Detailed Profile

Sotelma provides local telephony, international telephony, internet service and mobile telephone service. It is the official ICANN accredited registrar. As a mobile operator Sotelma is the second largest in the area, ikatel being the first. Sotelma has 70,000 GSM subscribers, 60,000 of which are pre-paid.

## NIGER

AU Region	West
Country	NIGER
Supersector	OIL & GAS
Sector	PETROLEUM SERVICES
Company Name	SOCIETE NIGERIENNE DE PRODUITS PETROLIERS
Turnover (Thds \$)	373 792
Turnover Change	N/A
Net Profits	12 343
Year Founded	1977
CEO Surname	Sekou
CEO First name	Hamidou
Initials	H
Title	Mr
Designation	Chairman

Postal Address	PO Box 11702 Niamey
Physical Address	En face de la Direction Generale des Douanes, Niamey
Telephone	00227 20 73 33 34
Fax	00227 20 73 43 28
Email	sonidep@intnet.net
URL	www.sonidep.net

#### Profile

Sonidep is a parastatal corporation in the West African nation of Niger. It has a capital of 1 billion FCFA (100,000 shares in cash for a nominal amount of 10,000 CFA francs), wholly owned by the Nigerian state.

#### Detailed Profile

Founded by government decree, SONIDEP is responsible for the importation, transportation, storage, refining and marketing of petroleum products in Niger. It operates retail sales stations for automobiles and fuel oil throughout the nation.

## NIGERIA

AU Region	West
Country	NIGERIA
Supersector	AGRIBUSINESS
Sector	AGRIBUSINESS
Company Name	FLOUR MILLS OF NIGERIA
Turnover (Thds \$)	1 572 852
Turnover Change	16.76%
Net Profits	51 016
Year Founded	1960
CEO Surname	Gbededo
CEO First name	Paul
Initials	P
Title	Mr
Designation	Group Managing Director
Postal Address	PO Box 341 Apapa, Lagos
Physical Address	1 Golden Penny Place, Wharf Road, Apapa, Lagos
Telephone	00234 803 322 5996
Email	pgbededo@fmnplc.com
URL	www.fmnplc.com

#### Profile

Flour Mills of Nigeria Plc (FMN) has one of the largest flour milling complexes in the world. In its 54 year history, Flour Mills has remained at the forefront of wheat milling in Nigeria. The Company's flagship brand, Golden Penny, remains one of the best known and the preferred brands amongst bakers, confectioneries and consumers in Nigeria.

#### Detailed Profile

With the inauguration of "West Mills" on the 10th of September 2012, we now have 14 dedicated mills located at this site with a daily wheat grinding capacity of over 8,000 metric tonnes (MT) used to provide flour and other wheat-based products to the Lagos area as well as for export.

AU Region	West
Country	NIGERIA
Supersector	AGRIBUSINESS
Sector	AGRIBUSINESS
Company Name	DANGOTE SUGAR REFINERY
Turnover (Thds \$)	648 646
Turnover Change	10.56%
Net Profits	43 306
Year Founded	2000
CEO Surname	Dangote
CEO First name	Aliko
Initials	A
Title	Engr.
Designation	President & CEO

Physical Address	Dangote Group, Union Marble House, 1 Alfred Rewanie Road, Ikoyi
Telephone	00234 1 448 0815
Email	corporate.communications@dangote.com
URL	www.dangote.com

#### Profile

DANGOTE GROUP is one of the most diversified business conglomerates in Africa with a hard – earned reputation for excellent business practices and products' quality with its operational headquarters in the bustling metropolis of Lagos, Nigeria in West Africa.

#### Detailed Profile

The sugar-refining factory at Apapa port was commissioned in 2001 with an initial installed capacity to process 600,000 MT of raw sugar per annum. The refinery has since undergone two expansions increasing the production capacity to about 1.44 million MT per annum, making it the largest sugar refinery in sub Saharan Africa and second largest in the world.

AU Region	West
Country	NIGERIA
Supersector	AGRIBUSINESS
Sector	AGRIBUSINESS
Company Name	OLAM NIGERIA
Turnover (Thds \$)	611 020
Turnover Change	N/A
Net Profits	4 090
Year Founded	1989
CEO Surname	Krishnan
CEO First name	Sridhar
Initials	S
Title	Mr
Designation	Senior Managing Director & Regional Head
Physical Address	Plot 5&6 Abebe Village Road, Opposite FBN Regional Office, Iganmu, Lagos
Telephone	00234 1 791 2194
Fax	00234 1 452 7219
Email	nigeria@olamnet.com
URL	www.olamonline.com

#### Profile

Olam is a supplier of raw and processed agricultural commodities. The initial focus of the company was on the procurement of primary commodities like cashews, cocoa and sheanut.

#### Detailed Profile

Gradually the Company refined its operational scope and expanded operations into three major business streams, namely exports, imports, and branded packaged food products under Caraway Foods.

AU Region	West
Country	NIGERIA
Supersector	AGRIBUSINESS
Sector	AGRIBUSINESS
Company Name	NESTLE NIGERIA
Turnover (Thds \$)	596 582
Turnover Change	10.61%
Net Profits	102 367
Year Founded	1959
CEO Surname	Bulcke
CEO First name	Paul
Initials	P
Title	Mr

Designation	Chief Executive Officer
Physical Address	Marina Mall, 2nd Floor, Plot 11/13, Airport Area Ghana
Telephone	233 302 214 901
Email	corporate.communications@gh.nestle.com
URL	www.nestle-cwa.com

#### Profile

Nestle manufactures cereal, water, powdered milk, confectionery, stock cubes at their Nigerian factory.

#### Detailed Profile

In 1957, Nestlé began trading and distributing its products in the Central and West African Region, starting in Ghana under the name 'Nestlé's Products Ltd'. The Company then established its foothold in Nigeria.

AU Region	West
Country	NIGERIA
Supersector	AGRIBUSINESS
Sector	AGRIBUSINESS
Company Name	DANGOTE FLOUR MILLS
Turnover (Thds \$)	403 653
Turnover Change	-8.42%
Net Profits	4 127
Year Founded	1999
CEO Surname	Dangote
CEO First name	Aliko
Initials	A A
Title	Mr
Designation	President & CEO
Physical Address	Dangote Group, Union Marble House, 1 Alfred Rewanie Road, Ikoyi
Telephone	00234 1 448 0815
Email	toni-anne.uwaifo@dangote.com
URL	www.dangote.com
Profile	Dangote Flour Mills PLC is a flour milling company based in Nigeria.

#### Detailed Profile

All mills have a combined milling capacity of 4,800MT per day. Dangote Pasta Limited, Dangote Noodles Limited and Dangote Agro Sacks Limited are fully owned subsidiaries of the Dangote Flour Group. Dangote Flour produces: Wheat Flour; Confectionary Flour; Bread Flour; Pasta Semolina; Alkama .

AU Region	West
Country	NIGERIA
Supersector	AGRIBUSINESS
Sector	AGRIBUSINESS
Company Name	SEVEN-UP BOTTLING COMPANY
Turnover (Thds \$)	364 572
Turnover Change	9.43%
Net Profits	12 600
Year Founded	1926
CEO Surname	Sawhney
CEO First name	Sunil
Initials	S
Title	Mr
Designation	Managing Director
Postal Address	PO Box 134 Apapa, Lagos
Physical Address	247 Moshood Abiola Way, Ijora, Lagos
Telephone	00234 1 580 3420

Fax	00234 1 587 7146
Email	contact@sevenup.org
URL	www.sevenup.org

#### Profile

Seven-Up Bottling Company Plc is one of the largest manufacturing companies in Nigeria.

#### Detailed Profile

We produce and distribute the favorite brands of soft drinks: Pepsi Mirinda Seven Up and Mountain Dew. These brands are popular and widely consumed across the length and breadth of Nigeria. We have nine bottling plants with state of the art manufacturing facilities located strategically across the country. Seven-Up Bottling Company has a well coordinated distribution network with an extensive network of over 200 distribution centers located across Nigeria

AU Region	West
Country	NIGERIA
Supersector	AGRIBUSINESS
Sector	AGRIBUSINESS
Company Name	HONEYWELL FLOUR MILLS
Turnover (Thds \$)	231 858
Turnover Change	4.43%
Net Profits	16 455
Year Founded	1985
CEO Surname	Otudeka
CEO First name	Ayoola
Initials	A O
Title	Dr
Designation	Chairman
Postal Address	PMB 1105 Apapa, Lagos
Physical Address	2nd Gate Bye-Pass, Tin Can Island, Apapa, Lagos
Telephone	00234 1 791 5870
Fax	00234 1 793 2694
Email	oogunwole@honeywellflour.com
URL	www.honeywellflour.com

#### Profile

Honeywell Flour Mills Plc. (HFMP) is a major flour milling company in Nigeria and was initially registered as Gateway Honeywell Flour Mills Limited in 1985.

#### Detailed Profile

HFMP has positioned itself as a market leader in milling, processing & packaging of flour and other wheat based products.

AU Region	West
Country	NIGERIA
Supersector	AGRIBUSINESS
Sector	AGRIBUSINESS
Company Name	CADBURY NIGERIA
Turnover (Thds \$)	207 730
Turnover Change	9.22%
Net Profits	22 533
Year Founded	1965
CEO Surname	Moskofian
CEO First name	Emil
Initials	E
Title	Mr
Designation	Managing Director
Postal Address	PO Box 164 Ikeja Lagos
Physical Address	Lateef Jakande Rd, Agidingbi, Ikeja, Lagos

Telephone	00234 1 2717777
Fax	00234 1 2793160
Email	cadburynigeria@kraftfoods.com
URL	www.kraftfoodscompany.com

#### Profile

Kraft Foods acquired Cadbury Plc on February 2 2010 making them part of the second largest food company in the world. Kraft foods proudly markets delicious biscuits, confectionery, beverages, cheese, grocery products and convenient meals in approximately 170 countries.

#### Detailed Profile

While Cadbury Nigeria and its brands are part of the Kraft Foods family, a portion of their business in Nigeria (25.01%) is held by indigenous shareholders and publicly traded on the Nigerian Stock Exchange.

AU Region	West
Country	NIGERIA
Supersector	BEVERAGES
Sector	BEVERAGES
Company Name	NIGERIAN BREWERIES
Turnover (Thds \$)	1 401 449
Turnover Change	17.55%
Net Profits	231 578
Year Founded	1946
CEO Surname	Vervelde
CEO First name	Nicholas
Initials	N A
Title	Mr
Designation	Chief Executive Officer & Managing Director
Postal Address	PO Box 86 Apapa, Lagos
Physical Address	Headquarters Annex, Abebe Village Road, Iganmu
Telephone	00234 1 271 7400
Fax	00234 271 7442
Email	info@nbplc.com
URL	www.nbplc.com

#### Profile

Nigerian Breweries is one of Nigeria's principal brewer with five breweries covering the whole country.

#### Detailed Profile

The company has an installed capacity of approximately 3.9 million hectolitres. Nigerian Breweries' principal beers are Gulder, Star, Legend Stout, and Maltina, a non alcoholic malt beverage. Major shareholders include Unilever and Heineken.

AU Region	West
Country	NIGERIA
Supersector	BEVERAGES
Sector	BEVERAGES
Company Name	GUINNESS NIGERIA
Turnover (Thds \$)	753 108
Turnover Change	-6.60%
Net Profits	109 182
Year Founded	1963
CEO Surname	Adetu
CEO First name	Seni
Initials	S
Title	Mr
Designation	Managing Director
Postal Address	P M B 21071 Ikeja
Physical Address	24, Oba Akran Avenue, Ikeja, Lagos
Telephone	00234 1 270 9100

Fax	00234 1 270 9338
URL	www.guinnessnigeria.com
Profile	The Ikeja in Lagos Nigeria was chosen as the first location outside the British Isles to brew the iconic dark beer Guinness.
Detailed Profile	Steady growth in markets for Guinness Stout and Harp Lager during the next 30 years prompted the building of three more major breweries in Nigeria. In 1974, the company built a second brewery in Benin, where it produced Harp lager beer. This facility was later expanded to accommodate a second stout brewery, commissioned in 1978. In 1982, a fourth Guinness brewery was built in Ogba, Lagos to brew Harp Premium Lager beer. This site too, was expanded to include Guinness Stout. Several years later, in 2004, Guinness Nigeria commissioned a new brewery at Aba, Abia State.
AU Region	West
Country	NIGERIA
Supersector	BEVERAGES
Sector	BEVERAGES
Company Name	NIGERIAN BOTTLING COMPANY
Turnover (Thds \$)	666 214
Turnover Change	N/A
Net Profits	16 020
Year Founded	1951
CEO Surname	Langat
CEO First name	Ben
Initials	B
Title	Mr
Designation	Managing Director
Postal Address	PO Box 1159 Ebute Metta, Lagos
Physical Address	Iddo House, Iddo, Lagos
Telephone	00234 1 270 6670
Fax	00234 1 270 9515
Email	info.nbc@cchellenic.com
URL	www.nigerianbottlingcompanyltd.com
Profile	Nigerian Bottling Company Plc. produces alcohol free beverages.
Detailed Profile	The company bottles soda, water, and juices. Nigerian Bottling Company distributes products in Nigeria.
AU Region	West
Country	NIGERIA
Supersector	CHEMICALS
Sector	CHEMICALS
Company Name	UNILEVER NIGERIA
Turnover (Thds \$)	333 269
Turnover Change	9.20%
Net Profits	33 440
Year Founded	1923
CEO Surname	Nsarkoh
CEO First name	Yaw
Initials	Y
Title	Mr
Designation	Chief Executive Officer
Postal Address	PO Box 1063 Ikeja
Physical Address	1 Billings Way Oregun, Ikeja, Lagos

Telephone	00234 1 5233 067
Email	info@unilevernigeria.com
URL	www.unilevernigeria.com
Profile	Unilever Nigeria Plc, was incorporated as Lever Brothers (West Africa) Ltd on 11th April, 1923 by Lord Leverhulme.
Detailed Profile	The company manufactures Fast Moving Consumer Goods.
AU Region	West
Country	NIGERIA
Supersector	CHEMICALS
Sector	CHEMICALS
Company Name	ETERNA OIL AND GAS
Turnover (Thds \$)	250 104
Turnover Change	171.32%
Net Profits	7 375
Year Founded	1989
CEO Surname	Tukur
CEO First name	Mahmud
Initials	M
Title	Mr
Designation	Managing Director
Postal Address	PO Box 5647 Lagos
Physical Address	5a Oba Adeyinka Oyekan Ave (Second Ave), Ikoyi, Lagos
Telephone	00234 8981836
Fax	00234 1 2691612
Email	info@eternapl.com
URL	www.eternapl.com
Profile	Eterna was incorporated on the 13th of January 1989 as Eterna Oil & Gas Ltd and commenced business in 1991.
Detailed Profile	Eterna engages in the manufacturing and sale of lubricating oils and petrochemicals; importation and bulk/retail sale of petroleum products including PMS, AGO, LPFO, Base Oils, bitumen and export of lubricants/ fuels,etc
AU Region	West
Country	NIGERIA
Supersector	CONSTRUCTION & MATERIALS
Sector	CONST. MATERIALS
Company Name	DANGOTE CEMENT
Turnover (Thds \$)	1 436 722
Turnover Change	8.78%
Net Profits	766 791
Year Founded	1981
CEO Surname	Dangote
CEO First name	Aliko
Initials	A
Title	Mr
Designation	Chairman
Postal Address	PO Box 40032 Falomo Ikoyi, Lagos
Physical Address	Union Marble House, 1 Alfred Rewane Road, Ikoyi, Lagos
Telephone	00234 1 448 0815
Fax	00234 1 463 0316
Email	admin@dangcement.com

URL	www.dangcem.com
<b>Profile</b>	Africa's biggest producer of the building material and Nigeria's largest traded company.
<b>Detailed Profile</b>	The initial focus is on cement, the Group diversified over time into a conglomerate trading cement, sugar, flour, salt and fish. The Group has since grown into one of the largest trading conglomerates operating in the country.
AU Region	West
Country	NIGERIA
Supersector	CONSTRUCTION & MATERIALS
Sector	CONSTRUCTION
Company Name	JULIUS BERGER NIGERIA
Turnover (Thds \$)	1 031 725
Turnover Change	N/A
Net Profits	29 683
Year Founded	1991
CEO Surname	Lubasch
CEO First name	Detlev
Initials	D
Title	Mr
Designation	Managing Director
Physical Address	10 Shettima A. Munguno Crescent, Utako 900 108, Abuja FCT
Telephone	00234 803 906 7000
Email	jbn@julius-berger.com
URL	www.julius-berger.com
<b>Profile</b>	Julius Berger is a Nigerian company offering integrated construction solutions and related services. The company's scope covers all areas of construction, including the pre and post phases
<b>Detailed Profile</b>	Julius Berger traces its operations back to the construction of the Eko Bridge in 1965, a major infrastructure project in the megacity of Lagos. Years of steady growth followed this pioneer project, during which Julius Berger grew to become the dynamic Nigerian company it is today.
AU Region	West
Country	NIGERIA
Supersector	CONSTRUCTION & MATERIALS
Sector	CONST. MATERIALS
Company Name	LAFARGE W. AFRICAN PORTLAND CEMENT COMPANY
Turnover (Thds \$)	380 637
Turnover Change	33.16%
Net Profits	51 280
Year Founded	1960
CEO Surname	Sigei
CEO First name	Albert
Initials	A
Title	Mr
Designation	Vice President, Strategy and Business Development
Postal Address	PMB 12913 Lagos
Physical Address	6th Floor Elephant Cement House, Ikeja Central Business District, Alausa, Ikeja, Lagos
Telephone	00234 1 271 3990
Fax	00234 1 271 4614
Email	wapco@lafarge.com.ng
URL	www.lafarge.com.ng

<b>Profile</b>	The company engages in the manufacture and sale of cement primarily in Nigeria.
<b>Detailed Profile</b>	It also offers ready mix concrete and screeds; wet and dry block mortars; and cement based plasters and renders. The company has consistently won the Nigerian Industrial Standards (NIS) Certificate for product quality by the Nigerian Standard Organisation for over two decades now. The company was listed on the Nigerian Stock Exchange on February 16, 1979. As a result of its takeover of Blue Circle Industries Plc, UK on July 1, 2001, Lafarge SA of France became the majority shareholder in Lafarge WAPCO.
AU Region	West
Country	NIGERIA
Supersector	DIVERSIFIED
Sector	DIVERSIFIED
Company Name	UAC OF NIGERIA
Turnover (Thds \$)	387 252
Turnover Change	13.53%
Net Profits	62 131
Year Founded	1879
CEO Surname	Ettah
CEO First name	L
Initials	L E
Title	Mr
Designation	Group Managing Director & CEO
Postal Address	PO Box 9, PO Box 2058, PMB 12876 Lagos Island, Lagos
Physical Address	UAC House, 1-5 Odunlam Street, Lagos
Telephone	00234 1 873 0080
Fax	00234 1 555 7249
Email	info@uacnplc.com
URL	www.uacnplc.com
<b>Profile</b>	UAC has become a Food-focused Conglomerate with leading brands such as Mr Biggs, Gala, Grand Oils, Supreme, SWAN Natural Spring Water and Gossy Spring Water.
<b>Detailed Profile</b>	The Company's brand portfolio also includes franchised international food brands such as Creamy Inn, Chicken Inn and Pizza Inn.
AU Region	West
Country	NIGERIA
Supersector	HEALTHCARE
Sector	PHARMACEUTICALS
Company Name	PZ CUSSONS NIGERIA
Turnover (Thds \$)	439 424
Turnover Change	7.55%
Net Profits	15 463
Year Founded	1899
CEO Surname	Giannopoulos
CEO First name	Christos
Initials	C
Title	Mr
Designation	Chief Executive
Postal Address	PMB 21132 Ikeja, Lagos
Physical Address	45/47 Town Planning Way, Ilupeju Industrial Estate, Ikeja, Lagos
Telephone	00234 1 271 7153
Fax	00234 1 496 2076

Email	pzindustries@pzil.com
URL	www.pzcussons.com
Profile	Strong trusted local brands which includes haircare and skincare products, medicated rubs and pharmaceutical products. Pan-regional development of these brands has brought benefits to the African region as a whole.
Detailed Profile	The Home Care portfolio forms the backbone of the African business in an increasingly competitive market. Products include laundry and toilet soap and bulk and branded detergents.
AU Region	West
Country	NIGERIA
Supersector	INSURANCE
Sector	INSURANCE
Company Name	AFRICAN REINSURANCE CORPORATION
Turnover (Thds \$)	631 490
Turnover Change	0.63%
Net Profits	69 199
Year Founded	1976
CEO Surname	Karekezi
CEO First name	Corneille
Initials	C
Title	Mr
Designation	Group Managing Director & CEO
Postal Address	PO Box 12765 Lagos
Physical Address	African Re Building, Plot 1679 Karimu Koton Street, Victoria Island Lagos
Telephone	00234 1 461 6820
Fax	00234 1 280 0074
Email	info@africa-re.com
URL	www.africa-re.com
Profile	The aim of African Re was to reduce the outflow of foreign exchange from the continent by retaining a substantial proportion of the reinsurance premiums generated therein
Detailed Profile	The African Reinsurance Corporation (Africa Re) was established on 24 February, 1976 in Yaounde, Cameroon.
AU Region	West
Country	NIGERIA
Supersector	OIL & GAS
Sector	PETROLEUM SERVICES
Company Name	OANDO
Turnover (Thds \$)	3 774 728
Turnover Change	52.78%
Net Profits	15 885
Year Founded	1956
CEO Surname	Tinubu
CEO First name	Jubril Adewale
Initials	J A
Title	Mr
Designation	Group Chief Executive
Physical Address	2 Ajose Adeogun Street, Victoria Island, Lagos
Telephone	00234 1 270 2400
Fax	00234 1 269 6758

Email	info@oandopl.com
URL	www.oandopl.com
Profile	Oando PLC is one of Africa's largest integrated energy solutions providers.
Detailed Profile	Oando is regarded as Africa's largest independent and privately-owned oil trading company involved in the large scale export and import of a broad range of refined petroleum products and crude oil throughout Africa, Europe, Asia and the Americas, with a track record of 100% delivery on its supply contracts.
AU Region	West
Country	NIGERIA
Supersector	OIL & GAS
Sector	PETROLEUM
Company Name	TOTAL NIGERIA
Turnover (Thds \$)	1 059 349
Turnover Change	1.17%
Net Profits	232 224
Year Founded	1956
CEO Surname	Vovk
CEO First name	Alexis
Initials	A
Title	Mr
Designation	Managing Director
Postal Address	PO Box 2143 Marina, Lagos
Physical Address	Total House, 4 Churchgate Street, Victoria Island, Lagos
Telephone	00234 1 461 9182
Fax	00234 1 461 0544
Email	enquiry@total.com.ng
URL	www.total.com.ng
Profile	Total Nigeria Plc is a Marketing and Services subsidiary of Total; a multinational energy company operating in more than 130 countries and committed to providing sustainable products and services for its customers.
Detailed Profile	For over 50 years, Total Nigeria Plc has remained the leader in the downstream sector of the Nigerian oil and gas industry with an extensive distribution network of over 500 service stations nationwide and a wide range of top quality energy products and services.
AU Region	West
Country	NIGERIA
Supersector	OIL & GAS
Sector	PETROLEUM SERVICES
Company Name	CONOIL
Turnover (Thds \$)	959 248
Turnover Change	43.13%
Net Profits	17 959
Year Founded	1927
CEO Surname	Adenuga Jnr
CEO First name	Mike
Initials	M
Title	Mr
Designation	Chairman
Postal Address	PO Box 45 Apapa, Lagos
Physical Address	Bull Plaza, 38/39 Marina P.M.B. 2052 Lagos

Telephone	00234 805 929 93211
Email	ir@conoilplc.com
URL	www.conoilplc.com

#### Profile

Nigeria's foremost downstream oil company engaged in the marketing of refined petroleum products, manufacturing and marketing of lubricants, household and industrial chemicals.

#### Detailed Profile

As the first and largest indigenous oil marketing company in Nigeria, we have over the years gained a unique understanding of research and quality control, which we continuously apply in all our businesses in order to offer the best propositions to customers.

AU Region	West
Country	NIGERIA
Supersector	OIL & GAS
Sector	PETROLEUM
Company Name	FORTE OIL (FORMERLY AFRICAN PETROLEUM)
Turnover (Thds \$)	712 524
Turnover Change	-17.64%
Net Profits	-94 907
Year Founded	1964
CEO Surname	Akinfemiwa
CEO First name	Akin
Initials	A
Title	Ag.
Designation	Chief Executive Officer
Postal Address	PO Box 512 PMB 12690 Marina, Lagos
Physical Address	13 Walter Carrington Crescent, Victoria Island, Lagos
Telephone	00234 1 277 6100
Fax	00234 1 277 6129
Email	corp-comm@forteoilplc.com
URL	www.forteoilplc.com

#### Profile

Forte Oil is an indigenous petroleum marketing company with structured operations and strategic policies to continuously improve product delivery to its customers.

#### Detailed Profile

Airtel's African operations are owned by Bharti Airtel Limited, a leading global telecommunications company with operations in 19 countries across Asia and Africa. The company offers mobile voice and data services, fixed line, high speed broadband, IPTV, DTH, turnkey telecom solutions for enterprises and national and international long distance services to carriers.

AU Region	West
Country	NIGERIA
Supersector	OIL & GAS
Sector	PETROLEUM
Company Name	SEPLAT PETROLEUM DEVELOPMENT COMPANY
Turnover (Thds \$)	452 596
Turnover Change	N/A
Net Profits	63 156
Year Founded	2009
CEO Surname	Avuru
CEO First name	Ojunekwu Augustine
Initials	O A
Title	Mr
Designation	Chief Executive Officer

Postal Address	25a Lugard Avenue, Ikoyi, Lagos
Telephone	00234 1 277 0400
URL	www.seplatpetroleum.com

#### Profile

Seplat offers oil and gas exploration and production services.

#### Detailed Profile

The company was founded in 2009 by a merger of Platform Petroleum and Shebah Exploration and Production, both small Nigerian based companies.

AU Region	West
Country	NIGERIA
Supersector	OIL & GAS
Sector	PETROLEUM SERVICES
Company Name	MRS OIL (FORMERLY CHEVRON OIL NIGERIA)
Turnover (Thds \$)	432 098
Turnover Change	-11.38%
Net Profits	6 309
Year Founded	1969
CEO Surname	Bissohong
CEO First name	Paul
Initials	P
Title	Mr
Designation	Managing Director
Physical Address	8 Macarthy Street, Onikan, Lagos Island, Lagos
Telephone	00234 1 4614500
Fax	00234 1 4614602
Email	inquiries@mrsoilnigeria.com
URL	www.mrsoilnigpls.net

#### Profile

MRS Oil Nigeria Plc is a fully integrated and efficient downstream player with leading positions in the Nigerian Oil Industry. It is a marketing and distribution of refined petroleum.

#### Detailed Profile

Oil Explorations, Drilling & Well Maintenance, Oil & Gas Exportation Monitoring and Regulations, Oil Wells & Flow Station Inspection, Geosciences, Geological Operations, Recycling of Raw Materials,

AU Region	West
Country	NIGERIA
Supersector	OIL & GAS
Sector	PETROLEUM
Company Name	MOBIL OIL NIGERIA
Turnover (Thds \$)	378 189
Turnover Change	-0.58%
Net Profits	22 838
Year Founded	1969
CEO Surname	Oyebanji
CEO First name	Adetunji
Initials	A A
Title	Mr
Designation	Chairman and Managing Director
Postal Address	PMB 12054 Lagos
Physical Address	Mobil House, Lekki Expressway, Victoria Island, Lagos
Telephone	00234 1 262 1640

Fax	00234 1 262 1733
Email	contact@exxonmobil.com
URL	www.exxonmobil.com.ng

#### Profile

Mobil Producing Nigeria is a subsidiary of Exxon Mobil Corporation and the second largest oil producer in Nigeria. Mobil Oil Nigeria is a publicly traded company listed on the Nigerian Stock Exchange.

#### Detailed Profile

Our two upstream subsidiaries have a long history of operations in Nigeria and have significant oil & natural gas production and a leadership exploration position in the deepwater offshore Nigeria.

AU Region	West
Country	NIGERIA
Supersector	TELECOMMUNICATIONS
Sector	TELECOMS
Company Name	MTN NIGERIA
Turnover (Thds \$)	4 283 839
Turnover Change	-14.98%
Net Profits	0
Year Founded	2001
CEO Surname	Ikpoki
CEO First name	Michael
Initials	M
Title	Mr
Designation	Chief Executive Officer
Postal Address	PMB 80147, Adeola Odeku Post Office, Victoria Island, Lagos
Physical Address	Golden Plaza Building, Falomo, Ikoyi, Lagos
Telephone	00234 803 101 80
Email	mtnbusiness@mtnnigeria.net
URL	www.mtnonline.com
Profile	Telecommunications and mobile telephony.

#### Detailed Profile

With over 35 million subscribers and counting, MTN Nigeria Communications Limited is the largest subsidiary in the MTN Group.

AU Region	West
Country	NIGERIA
Supersector	TELECOMMUNICATIONS
Sector	TELECOMS
Company Name	AIRTEL NIGERIA
Turnover (Thds \$)	1 229 400
Turnover Change	27.79%
Net Profits	-110 786
Year Founded	2000
CEO Surname	Ogunsanya
CEO First name	Segun
Initials	S
Title	Mr
Designation	Chief Executive Officer
Physical Address	Plot L2 Banana Island, Foreshore Estate, Ikoyi, Lagos
Telephone	00234 802 150 0111
Email	customercare@ng.airtel.com
URL	www.africa.airtel.com

#### Profile

Bharti Airtel Nigeria provides mobile telecommunication services in Nigeria, offering personal and business plans, including prepaid and postpaid services, mobile enterprise products, and SMS and fax services.

#### Detailed Profile

It offers its services through a network of shops and dealers. The company was formerly known as Zain Nigeria Ltd. and changed its name to Bharti Airtel Nigeria in July 2010.

### SENEGAL

AU Region	West
Country	SENEGAL
Supersector	CONSTRUCTION & MATERIALS
Sector	CONST. MATERIALS
Company Name	SOCOCIM INDUSTRIES
Turnover (Thds \$)	267 404
Turnover Change	12.71%
Net Profits	0
Year Founded	1948
CEO Surname	Youga
CEO First name	Sow
Initials	S
Title	Mr
Designation	Chief Executive Officer
Postal Address	PO Box 29 Rufisque
Physical Address	33Km, Ancienne Route de Thies, Rufisque
Telephone	00221 33 839 88 88
Fax	00221 33 836 88 99
Email	sococim@sococim.sn
URL	www.vicat.com

#### Profile

SOCOCIM Industries is the first cement plant in West Africa.

#### Detailed Profile

The firm has one cement plant in Senegal and two aggregate quarries.

AU Region	West
Country	SENEGAL
Supersector	CONSTRUCTION & MATERIALS
Sector	CONST. MATERIALS
Company Name	LES CIMENTS DU SAHEL
Turnover (Thds \$)	206 408
Turnover Change	N/A
Net Profits	0
Year Founded	1999
CEO Surname	Layousse
CEO First name	Latfallah
Initials	L
Title	Mr
Designation	President and CEO
Postal Address	BP 553 Rufisque, Senegal
Physical Address	Kirene, Route de Mbour, Senegal
Telephone	00221 33 939 54
Fax	00221 33 936 58 68
Email	cimsahel@lescimentsdusahel.net
URL	www.cies.sn

<b>Profile</b>	
Les Ciment Du Sahel was established in 1999 as a greenfield cement plant, and started production in November 2002 as Senegal's second cement producer.	
<b>Detailed Profile</b>	
Les Ciment Du Sahel SA operates as a subsidiary of the Group Fauzie Layousse SA.	
AU Region	West
Country	SENEGAL
Supersector	INDUSTRIAL TRANSPORTATION
Sector	DISTRIBUTION
Company Name	COMPTOIR COMMERCIAL SOPE NABI
Turnover (Thds \$)	314 596
Turnover Change	919.21%
Net Profits	0
Year Founded	1953
CEO Surname	Ndiaye
CEO First name	Mamadou
Initials	M
Title	Mr
Designation	Director General Adjoint
Postal Address	BP 17439 Dakar
Physical Address	Zone Industrielle Sodida, lot 57, Dakar
Telephone	00221 33 864 68 85
Fax	00221 33 824 37 26
Email	contact@ccsn.sn
URL	www.ccsn.sn
<b>Profile</b>	
CCSN is the largest distribution company in Senegal of Colgate Palmolive, Socas, Nestle, Unilever, Chocosen, etc.	
<b>Detailed Profile</b>	
CCSN is a family founded and operated business that has been around since the 1950s.	
AU Region	West
Country	SENEGAL
Supersector	MINING
Sector	MINING
Company Name	INDUSTRIES CHIMIQUES DU SENEGAL
Turnover (Thds \$)	246 899
Turnover Change	8.43%
Net Profits	0
Year Founded	1960
CEO Surname	Awasthi
CEO First name	U
Initials	U S
Title	Dr
Designation	Chairman
Postal Address	BP 3835 Dakar
Physical Address	Km 18, Route de Rufisque, Dakar
Telephone	00221 338 79 10 00
Fax	00221 338 34 33 57
Email	icssg@ics.sn
URL	www.ics.sn

<b>Profile</b>	
Exports of phosphate mined by the Compagnie Sénégalaise des Phosphates de Taïba (CSPT) began in 1960.	
<b>Detailed Profile</b>	
But only in 1984, with the startup of the first Phosphoric Acid manufacturing unit at Industries Chimiques du Sénégal (ICS), did a growing part of the ore begin to be processed locally.	
AU Region	West
Country	SENEGAL
Supersector	OIL & GAS
Sector	REFINING
Company Name	SOCIETE AFRICAINE DE RAFFINAGE
Turnover (Thds \$)	846 451
Turnover Change	47.65%
Net Profits	0
Year Founded	1961
CEO Surname	Kassou
CEO First name	Omar
Initials	O
Title	Mr
Designation	Director General
Postal Address	PO Box 203 Dakar
Physical Address	15 Boulevard de la Republique, Dakar
Telephone	00221 33 823 4684
Fax	00221 33 821 1010
Email	contact@sar.sn
URL	www.sar.sn
<b>Profile</b>	
Refining of petroleum products.	
<b>Detailed Profile</b>	
Refinement and production of butane, petrol, diesel oil, kerosene, gas oil and Jet A1 fuel.	
AU Region	West
Country	SENEGAL
Supersector	OIL & GAS
Sector	PETROLEUM SERVICES
Company Name	TOTAL SENEGAL
Turnover (Thds \$)	651 572
Turnover Change	27.60%
Net Profits	0
Year Founded	1985
CEO Surname	Lacaze
CEO First name	Bernard
Initials	B
Title	Mr
Designation	Managing Director
Postal Address	B.P. 355, Dakar
Physical Address	Route de l'aéroport sur la station Total Ngo, Dakar
Telephone	00 221 33 864 90 00
Fax	00 221 33 864 90 90
Email	total@total.sn
URL	http://www.total.sn/
<b>Profile</b>	
Global solutions for telecommunications company in fixed line, mobile, internet and television.	

<b>Detailed Profile</b>	
Sonatel has built the necessary infrastructure for mobile telephony and has access to underwater sea cables for access to the rest of the world.	
AU Region	West
Country	SENEGAL
Supersector	OIL & GAS
Sector	PETROLEUM SERVICES
Company Name	INTERNATIONAL TRADING OIL & COMMODITIES CORPORATION
Turnover (Thds \$)	323 342
Turnover Change	44.44%
Net Profits	0
Year Founded	1987
CEO Surname	Diao
CEO First name	Abdoulaye
Initials	A
Title	Mr
Designation	Director
Postal Address	PO Box 500 Dakar
Physical Address	9th flor, Immeuble SDHI, 2 Place de l'Independence, Dakar
Telephone	00221 3 38 21 09 99
Fax	00221 3 38 21 84 40

**Profile**  
A multi national company trading in crude oil predominantly in Africa.

**Detailed Profile**  
The company trades in petroleum products including butane, petroleum and diesel.

AU Region	West
Country	SENEGAL
Supersector	OIL & GAS
Sector	PETROLEUM SERVICES
Company Name	SHELL SENEGAL
Turnover (Thds \$)	269 716
Turnover Change	2.17%
Net Profits	0
Year Founded	1833
CEO Surname	Faulkner
CEO First name	Ebenezer
Initials	E
Title	Mr
Designation	Managing Director
Postal Address	PO Box 144 Dakar CP 18524 RP
Physical Address	Route des Hydrocarbures, Quartier Bel Air, Dakar
Telephone	00221 33 849 37 37
Fax	00221 33 832 87 30
Email	ebernezer.faulkner@vivoenergy.com
URL	www.vivoenergy.com

**Profile**  
Vitol and Helios have acquired the majority of Shell's shareholding in its downstream businesses in Cape Verde, Mauritius, Madagascar, Mali, Morocco, Senegal and Tunisia.

**Detailed Profile**  
Therefore the launch of joint-ventures with Vivo Energy has taken place in these countries. As a result, local companies have changed names to Vivo Energy Maroc, Vivo Energy Tunisie; Vivo Energy Senegal, Vivo Energy Madagascar, Vivo Energy Mauritius, Vivo Energy Mali, Vivo Energy Cabo Verde.

AU Region	West
Country	SENEGAL
Supersector	OIL & GAS
Sector	PETROLEUM
Company Name	LIBYA OIL SENEGAL
Turnover (Thds \$)	217 257
Turnover Change	-12.61%
Net Profits	0
Year Founded	2007
CEO Surname	Choukri
CEO First name	Rachid
Initials	A M
Title	Mr
Designation	President & Director General
Postal Address	PO Box 227, Dakar
Physical Address	KM7, Boulevard du Centre de la Commune de Dakar, Dakar
Telephone	00221 3 38 59 30 00
Fax	00221 3 38 59 31 00
Email	info@oilibya.com
URL	www.oilibya.com

**Profile**  
OilLibya, also known as Libya Oil Kenya Limited, Libya Oil Holdings and previously known as Tamoil Africa. Our lubricants are used daily in cars, trucks and buses, as well as for industrial machinery and marine engines.

**Detailed Profile**  
The Libyan state-owned company has over 3000 branches in 21 countries across Africa [Libya, Egypt, Senegal, Ivory Coast, Cameroon, Gabon, Kenya, Mali, Burkina Faso, Niger, Chad, Eritrea, Uganda, Nigeria, Mauritius, Ile de Réunion, Morocco, Tunisia, Ethiopia, Sudan and Djibouti]. OilLibya is managed by the Libyan Investment Authority, a sovereign wealth fund that manages Libya's assets in other countries.

AU Region	West
Country	SENEGAL
Supersector	OIL & GAS
Sector	PETROLEUM SERVICES
Company Name	ELF OIL SENEGAL
Turnover (Thds \$)	214 251
Turnover Change	N/A
Net Profits	0
Year Founded	2001
CEO Surname	Lacaze
CEO First name	Bernard
Initials	B
Title	Mr
Designation	Director General
Postal Address	PO Box 355 Dakar
Physical Address	3, Boulevard du Centenaire de la Commune de Dakar, Dakar
Telephone	00221 33 849 3131
Fax	00221 33 832 9065
Email	total@total.sn
URL	www.total-senegal.com

**Profile**  
In 2001 a merger took place between Elf Oil Senegal and Total. The new company was named Total Senegal.

AU Region	West
Country	SENEGAL
Supersector	TELECOMMUNICATIONS
Sector	TELECOMS
Company Name	SONATEL
Turnover (Thds \$)	1 226 247
Turnover Change	3.39%
Net Profits	297 948
Year Founded	1985
CEO Surname	Ndiaye
CEO First name	Alioune
Initials	A
Title	Mr
Designation	Group Managing Director
Postal Address	PO Box 69 Dakar
Physical Address	46 Bd de la République, Dakar 69. Sénégal
Telephone	00 221 33 839 2100
Fax	00221 33 860 5824
Email	nafissatou.diouf@orange-sonatel.com
URL	www.sonatel.sn

#### Profile

Sonatel is the principal telecommunications provider of Senegal. Sonatel offers global telecommunication solutions in fixed line, mobile and Internet solutions.

#### Detailed Profile

Sonatel (Société Nationale des Télécommunications du Senegal) is the principal telecommunications provider of Senegal. The company is active in fixed line telephony, mobile telephony, internet service, television and corporate telecommunications. The company is involved in the construction of fiber optics networks in Africa and manages 2,200 kilometers of fiber cable in Senegal.

AU Region	West
Country	SENEGAL
Supersector	TELECOMMUNICATIONS
Sector	TELECOMS
Company Name	SONATEL MOBILES
Turnover (Thds \$)	534 856
Turnover Change	3.33%
Net Profits	0
Year Founded	1985
CEO Surname	Ndiaye
CEO First name	Alioune
Initials	A
Title	Mr
Designation	Director General
Postal Address	PO Box 69 Dakar
Physical Address	46 Boulevard of the Republic, Dakar
Telephone	00221 33 839 2100
Fax	00221 33 839 1212
Email	nafissatou.diouf@orange-sonatel.com
URL	www.sonatel.sn

#### Profile

Sonatel offers global telecommunication solutions in fixed line, mobile and Internet solutions.

#### Detailed Profile

Sonatel has built the necessary infrastructure for mobile telephony and has access to underwater sea cables for access to the rest of the world.

AU Region	West
Country	SENEGAL
Supersector	UTILITIES
Sector	ELECTRICITY
Company Name	SOCIETE NATIONALE D'ELECTRICITE
Turnover (Thds \$)	509 928
Turnover Change	22.77%
Net Profits	0
Year Founded	1909
CEO Surname	Samuel
CEO First name	Saar
Initials	S
Title	Mr
Designation	President
Postal Address	PO Box 93 Dakar
Physical Address	28 Rue Vincens, Dakar
Telephone	00221 839 3030
Fax	00221 823 1267
Email	webmaster@senelec.sn
URL	www.senelec.sn

#### Profile

Senelec is a company established to produce, transport and distribute and sell electrical energy.

#### Detailed Profile

About 78 percent of the Senegal's 635 megawatt public power supply is generated by petrol-fired power plants.

## TOGO

AU Region	West
Country	TOGO
Supersector	TELECOMMUNICATIONS
Sector	TELECOMS
Company Name	TOGO TELECOM
Turnover (Thds \$)	235 610
Turnover Change	N/A
Net Profits	49 338
Year Founded	2003
CEO Surname	Bikassam
CEO First name	Petchetibadi
Initials	P
Title	Mr
Designation	Director General
Postal Address	PO Box 333 Lome
Physical Address	Place de la Republique, Quartier Atchante, Lome
Telephone	00228 2 21 44 01
Fax	00228 2 21 03 73
Email	contact@togotelecom.tg
URL	www.togotelecom.tg

#### Profile

Telecommunications are operated by Togo Telecom, which is a parastatal.

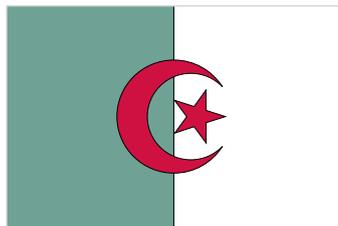
#### Detailed Profile

Togo Telecom sought to increase the number of telephone lines in the country. The company has been slated for privatization since 1997. One of its subsidiaries, Togocellulaire, manages the digital network.

5

# AFRICAN COUNTRY INVESTMENT OPPORTUNITIES

# ALGERIA



Country	Algeria
Capital	Algiers
Location	Northern Africa, bordering the Mediterranean Sea
Area	2,381,741 sq km
Border Countries	Libya, Mali, Mauritania, Morocco, Niger, Tunisia, Western Sahara
Natural Resources	petroleum, natural gas, iron ore phosphates, uranium, lead, zinc
Climate	arid to semiarid
Population	38,087,812 (July 2013 est.), the median age is 27 years
Languages	Arabic, French, Berber dialects
Ethnic Groups	Arab-Berber 99%, European less than 1%
GDP Growth Rate	2.6% (2012 est.)
GDP per Capita	\$7,500 (2012 est.)
GDP Composition by Sector	agriculture: 8.9%, industry: 60.9%, services: 30.2% (2012)
Labor Force by Occupation	agriculture: 14%, industry: 13.4%, construction and public works: 10%, government: 32%, trade: 14.6%, other: 16% (2003 est.)
Unemployment Rate	10.2% (2012 est.)
Unemployment youth ages from 15 to 24 years	21.5%
GINI index	35.3 (1995)
Population Below Poverty Line	23% (2006 est.)
HDI	0.70 (2011)
Inflation rate	8.5% (2012 est.)
Export Commodities	petroleum, natural gas, and petroleum products 97%
Agriculture Products	wheat, barley, oats, grapes, olives, citrus, fruits; sheep, cattle
Industries	petroleum, natural gas, light industries, mining, electrical, petrochemical, food processing
Public Debt	8.8% of GDP (2012 est.)
Investment	32.3% of GDP (2012 est.)
Trade Balance	\$19.95 billion (2012 est.)

## ECONOMY OVERVIEW

Algeria's economy remains dominated by the state, a legacy of the country's socialist post-independence development model. In recent years the Algerian Government has halted the privatization of state-owned industries and imposed restrictions on imports and foreign involvement in its economy. Hydrocarbons have long been the backbone of the economy, accounting for roughly 60% of budget revenues, 30% of GDP, and over 95% of export earnings. Algeria has the 10th-largest reserves of natural gas in the world and is the sixth-largest gas exporter. It ranks 16th in oil reserves. Thanks to strong hydrocarbon revenues, Algeria has a cushion of \$173 billion in foreign currency reserves and a large hydrocarbon stabilization fund. In addition, Algeria's external debt is extremely low at about 2% of GDP. Algeria has struggled to develop industries outside of hydrocarbons in part because of high costs and an inert state bureaucracy. The government's efforts to diversify the economy by attracting foreign and domestic investment outside the energy sector have done little to reduce high youth unemployment rates or to address housing shortages.

## GDP COMPOSITION BY SECTOR

Agriculture:	12%
Industry:	56.5%
Services:	31.5% (2011 est.)

# ANGOLA



Country	Angola
Capital	Luanda
Location	Southern Africa, bordering the South Atlantic Ocean, between Namibia and Democratic Republic of the Congo
Area	1,246,700 sq km
Border Countries	Namibia, Zambia, Republic of Congo, Democratic Republic Congo
Natural Resources	petroleum, diamonds, iron ore, phosphates, copper, feldspar, gold, bauxite, uranium
Climate	semiarid in south and along coast to Luanda; north has cool, dry season hot, rainy season
Population	18,565,269 (July 2013 est.), the median age is 17.7 years
Languages	Portuguese (official), Bantu and other African languages
Ethnic Groups	Ovimbundu 37%, Kimbundu 25%, Bakongo 13%, mestico 2%, European 1%, other 22%
GDP Growth Rate	6.8% (2012 est.)
GDP per Capita	\$6,200 (2012 est.)
GDP Composition by Sector	agriculture: 10.2%, industry: 61.4%, services: 28.4% (2011 est.)
Labor Force by Occupation	agriculture: 85%, industry and services: 15% (2003 est.)
Population Below Poverty Line	40.5% (2006 est.)
HDI	0.49 (2011)
Inflation rate	10.3% (2012 est.)
Export Commodities	crude oil, diamonds, refined petroleum products, coffee, sisal, fish and fish products, timber, cotton
Agriculture Products	bananas, sugarcane, coffee, sisal, corn, cotton, cassava (manioc), tobacco, vegetables, plantains; livestock; forest products; fish
Industries	petroleum; diamonds, iron ore, phosphates, feldspar, bauxite, uranium, and gold; cement; basic metal products; fish processing; food processing, brewing, tobacco products, sugar; textiles; ship repair
Public Debt	17.1% of GDP (2012 est.)
Investment	13.3% of GDP (2012 est.)
Trade Balance	\$17.09 billion (2012 est.)

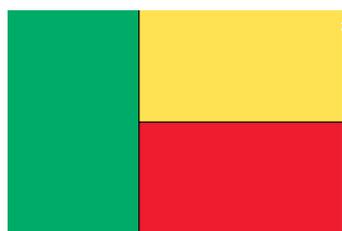
## ECONOMY OVERVIEW

Angola's high growth rate in recent years was driven by high international prices for its oil. Angola became a member of OPEC in late 2006 and its current assigned a production quota of 1.65 million barrels a day (bbl/day). Oil production and its supporting activities contribute about 85% of GDP. Diamond exports contribute an additional 5%. Increased oil production supported growth averaging more than 17% per year from 2004 to 2008. A postwar reconstruction boom and resettlement of displaced persons has led to high rates of growth in construction and agriculture as well. Since 2005, the government has used billions of dollars in credit lines from China, Brazil, Portugal, Germany, Spain, and the EU to rebuild Angola's public infrastructure. The global recession that started in 2008 temporarily stalled economic growth. Lower prices for oil and diamonds during the global recession slowed GDP growth to 2.4% in 2009 and to 3.4% in 2010. Angola abandoned its currency peg in 2009, and in November 2009 signed onto an IMF Stand-By Arrangement loan of \$1.4 billion to rebuild international reserves. Higher oil prices in 2011, helped Angola climb turn a budget deficit of 8.6% of GDP in 2009 into an surplus of 7.5% of GDP in 2010.

## GDP COMPOSITION BY SECTOR

Agriculture:	9.6%
Industry:	65.8%
Services:	24.6%

# BENIN



Country	Benin
Capital	Porto Novo
Location	Western Africa, bordering the Bight of Benin, between Nigeria and Togo
Area	112,622 sq km
Border Countries	Burkina Faso, Niger, Nigeria, Togo
Natural Resources	small offshore oil deposits, limestone, marble, timber
Climate	tropical; hot, humid in south; semiarid in north
Population	9,877,292 (July 2013 est.), the median age is 17.6
Languages	French (official), Fon and Yoruba and tribal languages
Ethnic Groups	Fon, Adja, Yoruba, Bariba, Peulh, Ottamari, Yoa Lopka, Dendi
GDP Growth Rate	3.5% (2012 est.)
GDP per Capita	\$1,700 (2012 est.)
GDP Composition by Sector	agriculture: 35.9%, industry: 6.4%, services: 57.7% (2012 est.)
Labor Force by Occupation	NA
Unemployment Rate	NA
Unemployment youth ages from 15 to 24 years	0.8% (2002)
GINI index	36.5 (2003)
Population Below Poverty Line	37.4% (2007 est.)
HDI	0.43 (2011)
Inflation rate	6.5% (2012 est.)
Export Commodities	cotton, cashews, shea butter, textiles, palm products, seafood
Agriculture Products	cotton, corn, cassava (manioc), yams, beans, palm oil, peanuts, cashews; livestock
Industries	textiles, food processing, construction materials, cement
Public Debt	30.2% of GDP (2012 est.)
Investment	22.6% of GDP (2012 est.)
Trade Balance	-\$625.3 million (2012 est.)



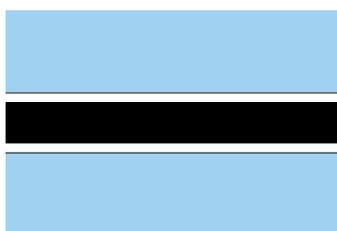
## ECONOMY OVERVIEW

The economy of Benin remains dependent on subsistence agriculture, cotton production, and regional trade. In order to raise growth, Benin plans to attract more foreign investment, place more emphasis on tourism, facilitate the development of new food processing systems and agricultural products, and encourage new information and communication technology. Specific projects to improve the business climate by reforms to the land tenure system, the commercial justice system, and the financial sector were included in Benin's \$307 million Millennium Challenge Account grant signed in February 2006. The 2001 privatization policy continues in telecommunications, water, electricity, and agriculture. The Paris Club and bilateral creditors have eased the external debt situation with Benin benefiting from a G-8 debt reduction announced in July 2005, while pressing for more rapid structural reforms. Private foreign direct investment is small, and foreign aid accounts for the majority of investment in infrastructure projects. Cotton, a key export, suffered from flooding in 2010-11, but high prices supported export earnings. Benin has appealed for international assistance to mitigate piracy against commercial shipping in its territory.

## GDP COMPOSITION BY SECTOR

Agriculture:	36%
industry:	6.4%
services:	57.6%

# BOTSWANA



Country	Botswana
Capital	Gaborone
Location	Southern Africa, north of South Africa
Area	581,730 sq km
Border Countries	South Africa, Namibia, Zimbabwe
Natural Resources	diamonds, copper, nickel, salt, soda ash, potash, coal, iron ore, silver
Climate	semi-arid; warm winters and hot summers
Population	2,127,825 (July 2013 est.), the median age is 22.7 years
Languages	Setswana, Sekgalagadi, English, other
Ethnic Groups	Tswana, Kalanga, Basarwa, other
GDP Growth Rate	7.7% (2012 est.)
GDP per Capita	\$16,800 (2012 est.)
GDP Composition by Sector	agriculture: 2.1%, industry: 45%, services: 52.9% (2011 est.)
Labor Force by Occupation	NA
Unemployment Rate	17.8% (2009 est.)
Unemployment youth ages from 15 to 24 years	13.6% (2000)
GINI index	63 (1993)
Population Below Poverty Line	30.3% (2003)
HDI	0.63 (2011)
Inflation rate	7.4% (2012 est.)
Export Commodities	diamonds, copper, nickel, soda ash, meat, textiles
Agriculture Products	livestock, sorghum, maize, millet, beans, sunflowers, groundnuts
Industries	diamonds, copper, nickel, salt, soda ash, potash, coal, iron ore, silver; livestock processing; textiles
Public Debt	23% of GDP (2012 est.)
Investment	27.6% of GDP (2012 est.)
Trade Balance	\$231.3 million (2012 est.)

## ECONOMY OVERVIEW

Botswana has maintained one of the world's highest economic growth rates since independence in 1966. However, economic growth was negative in 2009, with the industrial sector shrinking by 30%, after the global crisis reduced demand for Botswana's diamonds. The economy has since recovered, with GDP growth in 2010 at 7.2% and estimated GDP growth in 2011 of 6.2%. Through fiscal discipline and sound management, Botswana transformed itself from one of the poorest countries in the world to a middle-income country with a per capita GDP of \$16,300 in 2011. Two major investment services rank Botswana as the best credit risk in Africa. Diamond mining has fueled much of the expansion and currently accounts for more than one-third of GDP, 70-80% of export earnings, and about half of the government's revenues. Botswana's heavy reliance on a single luxury export was a critical factor in the sharp economic contraction of 2009. Tourism, financial services, subsistence farming, and cattle raising are other key sectors. An expected leveling off in diamond mining production within the next two decades overshadows long-term prospects.

## GDP COMPOSITION BY SECTOR

Agriculture:	2.1%
Industry:	45%
Services:	52.9%

# BURKINA FASO



Country	Burkina Faso
Capital	Ouagadougou
Location	Western Africa, north of Ghana
Area	274,200 sq km
Border Countries	Benin, Cote d'Ivoire, Ghana, Mali, Niger, Togo
Natural Resources	manganese, limestone, marble; small deposits of gold, phosphates, pumice, salt
Climate	tropical; warm, dry winters; hot, wet summers
Population	17,812,961 (July 2013 est.), the median age is 17
Languages	French (official) and native African languages
Ethnic Groups	Mossi, Gurunsi, Senufo, Lobi, Bobo, Mande, and Fulani
GDP Growth Rate	7% (2012 est.)
GDP per Capita	\$1,400 (2012 est.)
GDP Composition by Sector	agriculture: 34.4%, industry: 23.4%, services: 42.2% (2012 est.)
Labor Force by Occupation	agriculture: 90%, industry and services: 10% (2000 est.)
Unemployment Rate	77% (2004)
Unemployment youth ages from 15 to 24 years	3.8% (2006)
GINI index	39.5 (2007)
Population Below Poverty Line	46.7% (2009 est.)
HDI	0.33 (2011)
Inflation rate	4.5% (2012 est.)
Export Commodities	gold, cotton, livestock
Agriculture Products	cotton, peanuts, shea nuts, sesame, sorghum, millet, corn, rice; livestock
Industries	cotton lint, beverages, agricultural processing, soap, cigarettes, textiles, gold
Public Debt	\$2.442 billion (31 December 2012 est.)
Investment	20.5% of GDP (2012 est.)
Trade Balance	\$-481.1 million (2012 est.)



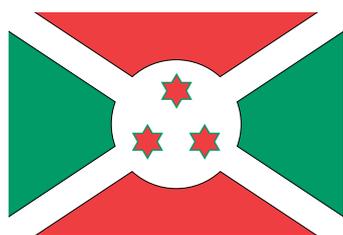
## ECONOMY OVERVIEW

Burkina Faso is a landlocked country that relies heavily on cotton and gold exports for revenue. The country has few natural resources and a weak industrial base. About 90% of the population is engaged in subsistence agriculture, which is vulnerable to periodic drought. Cotton is the main cash crop. Since 1998, Burkina Faso has embarked upon a gradual privatization of state-owned enterprises and in 2004 revised its investment code to attract foreign investment. As a result of this new code and other legislation favoring the mining sector, the country has seen an upswing in gold exploration and production. By 2010, gold had become the main source of export revenue. Gold mining production doubled between 2009 and 2010. Two new mining projects were launched the third quarter of 2011. Local community conflict persists in the mining and cotton sectors, but the Prime Minister has made efforts to defuse some of the economic cause of public discontent, including announcing income tax reductions, reparations for looting victims, and subsidies for basic food items and fertilizer. An IMF mission to Burkina Faso in October 2011 expressed general satisfaction with the measures. The risk of a mass exodus of the 3 to 4 million Burinabe who live and work in Cote D'Ivoire has dissipated and trade, power, and transport links are being restored.

## GDP COMPOSITION BY SECTOR

Agriculture:	34.7%
Industry:	23.3%
Services:	42%

# BURUNDI



Country	Burundi
Capital	Bujumbura
Location	Central Africa, east of Democratic Republic of the Congo
Area	27,830 sq km
Border Countries	Rwanda, Tanzania, Democratic Republic of Congo
Natural Resources	nickel, uranium, rare earth oxides, peat, cobalt, copper, platinum, vanadium, arable land, hydropower, niobium, tantalum, gold, tin, tungsten, kaolin, limestone
Climate	equatorial; high plateau with considerable altitude variation
Population	10,888,321 (July 2013 est.), the median age is 16.9
Languages	Kirundi (official), French (official), Swahili
Ethnic Groups	Hutu, Tutsi, Twa, Europeans 3,000, South Asians 2,000
GDP Growth Rate	4.2% (2012 est.)
GDP per Capita	\$600 (2012 est.)
GDP Composition by Sector	agriculture: 31.1%, industry: 21.3%, services: 47.7% (2012 est.)
Labor Force by Occupation	agriculture: 93.6%, industry: 2.3%, services: 4.1% (2002 est.)
Unemployment Rate	NA
Unemployment youth ages from 15 to 24 years	NA
GINI index	42.4 (1998)
Population Below Poverty Line	68% (2002 est.)
HDI	0.32 (2011)
Inflation rate	16% (2012 est.)
Export Commodities	coffee, tea, sugar, cotton, hides
Agriculture Products	coffee, cotton, tea, corn, sorghum, sweet potatoes, bananas, cassava (manioc); beef, milk, hides
Industries	light consumer goods:blankets, shoes, soap, and beer; assembly of imported components; public works construction; food processing
Public Debt	72.3% of GDP (2012 est.)
Investment	21.7% of GDP (2012 est.)
Trade Balance	-\$-337.4 million (2012 est.)

## ECONOMY OVERVIEW

Burundi is a landlocked, country with an underdeveloped manufacturing sector. The economy is predominantly agricultural. It accounts for just over 30% of GDP and employs more than 90% of the population. Burundi's primary exports are coffee and tea, which account for 90% of foreign exchange earnings, though exports are a relatively small share of GDP. Burundi's export earnings – and its ability to pay for imports – rests primarily on weather conditions and international coffee and tea prices. The Tutsi minority, 14% of the population, dominates the coffee trade. Food, medicine, and electricity remain in short supply. Burundi's GDP grew around 4% annually in 2006-11. Political stability and the end of the civil war have improved aid flows and economic activity has increased. Burundi joined the East African Community, which should boost Burundi's regional trade ties, and received \$700 million in debt relief in 2009.

## GDP COMPOSITION BY SECTOR

Agriculture:	31%
Industry:	21.4%
Services:	47.7%

# CAMEROON



<b>Country</b>	Cameroon
<b>Capital</b>	Yaounde
<b>Location</b>	Central Africa, bordering the Bight of Biafra, between Equatorial Guinea and Nigeria
<b>Area</b>	475,440 sq km
<b>Border Countries</b>	Chad, Central African Republic, Gabon, Nigeria, Equatorial Guinea
<b>Natural Resources</b>	petroleum, bauxite, iron ore, timber, hydropower
<b>Climate</b>	varies with terrain, from tropical along coast to semiarid and hot in north
<b>Population</b>	20,549,221 (July 2013 est.), the median age is 19.7years
<b>Languages</b>	English (official), French (official) and 24 major African language groups
<b>Ethnic Groups</b>	Highlanders, Bantu, Kirdi, Fulani, Nigritic, other african
<b>GDP Growth Rate</b>	4.7% (2012 est.)
<b>GDP per Capita</b>	\$2,300 (2012 est.)
<b>GDP Composition by Sector</b>	agriculture: 19.8%, industry: 30.9%, services: 49.3% (2012 est.)
<b>Labor Force by Occupation</b>	agriculture: 70%, industry: 13% , services: 17% (2001 est.)
<b>Unemployment Rate</b>	30% (2001 est.)
<b>Unemployment youth ages from 15 to 24 years</b>	NA
<b>GINI index</b>	44.6 (2001)
<b>Population Below Poverty Line</b>	48% (2000 est.)
<b>HDI</b>	0.48 (2011)
<b>Inflation rate</b>	2.9% (2012 est.)
<b>Export Commodities</b>	crude oil and petroleum products, lumber, cocoa beans, aluminum, coffee, cotton
<b>Agriculture Products</b>	coffee, cocoa, cotton, rubber, bananas, oilseed, grains, cassava (manioc); livestock; timber
<b>Industries</b>	petroleum production and refining, aluminum production, food processing, light consumer goods, textiles, lumber, ship repair
<b>Public Debt</b>	14.7% of GDP (2012 est.)
<b>Investment</b>	19.8% of GDP (2012 est.)
<b>Trade Balance</b>	\$-946.4 million (2012 est.)



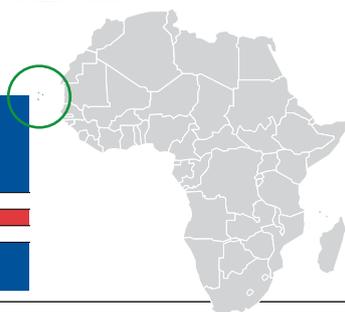
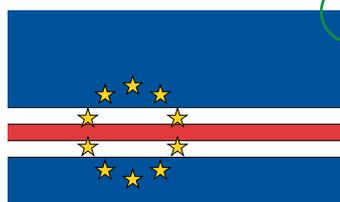
## ECONOMY OVERVIEW

Because of its modest oil resources and favorable agricultural conditions, Cameroon has one of the best-endowed primary commodity economies in sub-Saharan Africa. Still, it faces many of the serious problems confronting other underdeveloped countries, such as stagnant per capita income, a relatively inequitable distribution of income and a generally unfavorable climate for business enterprise. Since 1990, the government has embarked on various IMF and World Bank programs designed to spur business investment, increase efficiency in agriculture, improve trade, and recapitalize the nation's banks. The IMF is pressing for more reforms, including increased budget transparency, privatization, and poverty reduction programs. Subsidies for electricity, food, and fuel have strained the budget. New mining projects – in diamonds, for example – have attracted foreign investment, but large ventures will take time to develop.

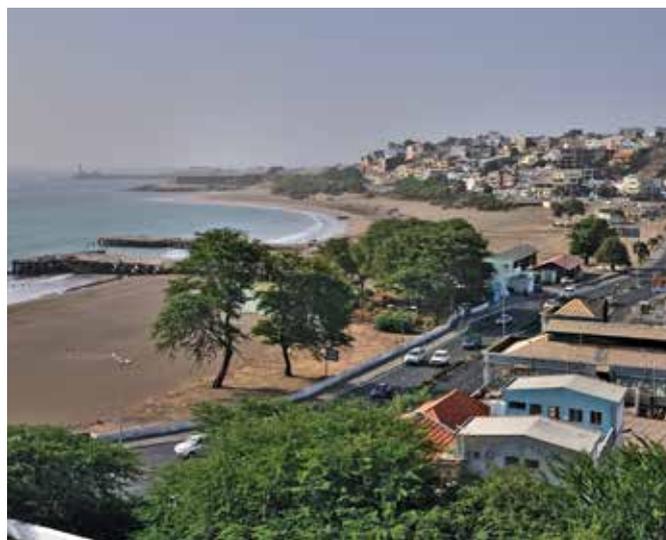
## GDP COMPOSITION BY SECTOR

Agriculture:	19.5%
Industry:	31%
Services:	49.5%

# CAPE VERDE



Country	Cape Verde
Capital	Praia
Location	Western Africa, group of islands in the North Atlantic Ocean, west of Senegal
Area	4,033 sq km
Border Countries	
Natural Resources	salt, basalt rock, limestone, kaolin, fish, clay, gypsum
Climate	temperate; warm, dry summer; precipitation meager and erratic
Population	531,046 (July 2013 est.), the median age is 23.5 years
Languages	Portuguese (official), Crioulo
Ethnic Groups	Creole (Mulatto), African, European
GDP Growth Rate	4.8% (2012 est.)
GDP per Capita	\$4,100 (2012 est.)
GDP Composition by Sector	agriculture: 8.1%, industry: 15.8%, services: 76.1% (2012 est.)
Labor Force by Occupation	NA
Unemployment Rate	21% (2000 est.)
Unemployment youth ages from 15 to 24 years	NA
GINI index	NA
Population Below Poverty Line	30% (2000)
HDI	0.57 (2011)
Inflation rate	2.4% (2012 est.)
Export Commodities	fuel, shoes, garments, fish, hides
Agriculture Products	bananas, corn, beans, sweet potatoes, sugarcane, coffee, peanuts; fish
Industries	food and beverages, fish processing, shoes and garments, salt mining, ship repair
Public Debt	83.1% of GDP (2012 est.)
Investment	46.4% of GDP (2012 est.)
Trade Balance	\$-257.9 million (2012 est.)



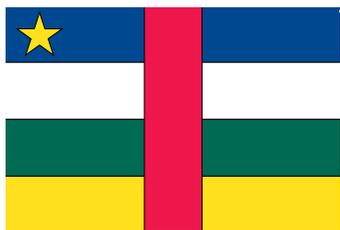
## ECONOMY OVERVIEW

This island economy suffers from a poor natural resource base, including serious water shortages exacerbated by cycles of long-term drought and poor soil for agriculture on several of the islands. The economy is service oriented with commerce, transport, tourism, and public services accounting for about three-fourths of GDP. Although about 40% of the population lives in rural areas, the share of food production in GDP is low. The fishing potential, mostly lobster and tuna, is not fully exploited. Despite the lack of resources, sound economic management has produced steadily improving incomes. Continued economic reforms are aimed at developing the private sector and attracting foreign investment to diversify the economy and mitigate high unemployment. Future prospects depend heavily on the maintenance of aid flows, the encouragement of tourism, remittances, and the momentum of the government's development program. Cape Verde became a member of the WTO in July 2008.

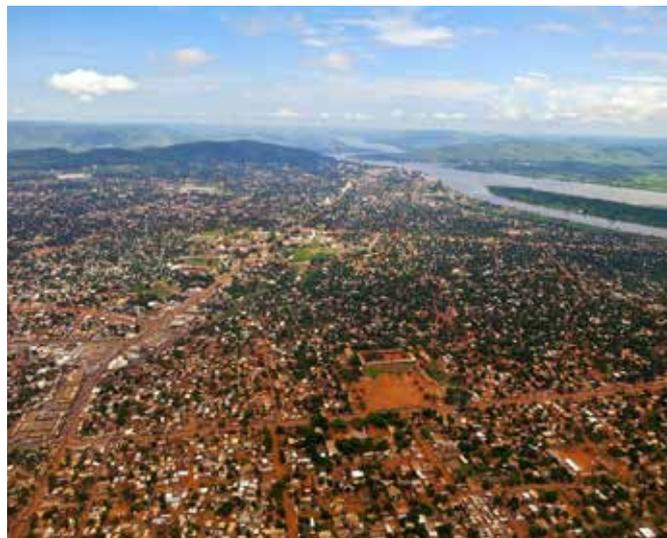
## GDP COMPOSITION BY SECTOR

Agriculture:	8.4%
Industry:	15.7%
Services:	75.9%

# CENTRAL AFRICAN REPUBLIC



Country	Central African Republic
Capital	Bangui
Location	Central Africa, north of Democratic Republic of the Congo
Area	622,984 sq km
Border Countries	Cameroon, Sudan, South Sudan, Chad, Republic of Congo
Natural Resources	diamonds, uranium, timber, gold, oil, hydropower
Climate	tropical; hot, dry winters; mild to hot, wet summers
Population	5,166,510 (July 2013 est.), the median age is 19.3 years
Languages	French (official), Sangho, tribal languages
Ethnic Groups	Baya, Banda, Mandjia, Sara, Mboum, M'Baka, Yakoma
GDP Growth Rate	4.1% (2012 est.)
GDP per Capita	\$800 (2012 est.)
GDP Composition by Sector	agriculture: 56.4%, industry:14.9%, services: 28.8% (2012 est.)
Labor Force by Occupation	NA
Unemployment Rate	8% (2001 est.)
Unemployment youth ages from 15 to 24 years	NA
GINI index	61.3 (1993)
Population Below Poverty Line	NA
HDI	0.34 (2011)
Inflation rate	5.5% (2012 est.)
Export Commodities	diamonds, timber, cotton, coffee
Agriculture Products	cotton, coffee, tobacco, manioc (tapioca), yams, millet, corn, bananas; timber
Industries	gold and diamond mining, logging, brewing, sugar refining
Public Debt	\$469.5 million (31 December 2012 est.)
Investment	NA
Trade Balance	-\$-179.5 million (2012 est.)



## ECONOMY OVERVIEW

Subsistence agriculture, together with forestry, remains the backbone of the economy of the Central African Republic (CAR), with about 60% of the population living in outlying areas. The agricultural sector generates more than half of GDP. Timber has accounted for about 16% of export earnings and the diamond industry, for 40%. Since 2009 the IMF has worked closely with the government to institute reforms that have resulted in some improvement in budget transparency. Distribution of income is extraordinarily unequal.

## GDP COMPOSITION BY SECTOR

Agriculture:	53.1%
Industry:	14.5%
Services:	32.4%

# CHAD



Country	Chad
Capital	N'Djamena
Location	Central Africa, south of Libya
Area	1,284,000 sq km
Border Countries	Cameroon, Lybia, Niger, Central African Republic, Sudan, Nigeria
Natural Resources	petroleum, uranium, natron, kaolin, fish (Lake Chad), gold, limestone, sand and gravel, salt
Climate	tropical in south, desert in north
Population	11,193,452 (July 2013 est.), the median age is 17 years
Languages	French (official), Arabic (official), Sara (in south); more than 120 languages
Ethnic Groups	Sara, Arab, Kanem Bornou, Mayo Kebbi, Ouaddai, Hadjarai, Tandjile
GDP Growth Rate	7.3% (2012 est.)
GDP per Capita	\$2,000 (2012 est.)
GDP Composition by Sector	agriculture: 51%, industry: 7%, services: 42% (2012 est.)
Labor Force by Occupation	agriculture: 80% (2006 est.), industry and services: 20% (2006 est.)
Unemployment Rate	NA
Unemployment youth ages from 15 to 24 years	NA
GINI index	NA
Population Below Poverty Line	80% (2001 est.)
HDI	0.33 (2011)
Inflation rate	5% (2012 est.)
Export Commodities	oil, cattle, cotton, gum arabic
Agriculture Products	cotton, sorghum, millet, peanuts, rice, potatoes, manioc (tapioca); cattle, sheep, goats, camels
Industries	oil, cotton textiles, meatpacking, brewing, natron (sodium carbonate), soap, cigarettes, construction materials
Public Debt	36.9% of GDP (2012 est.)
Investment	26.8% of GDP (2012 est.)
Trade Balance	-\$1.965 billion (2012 est.)



## ECONOMY OVERVIEW

Chad's primarily agricultural economy will continue to be boosted by major foreign direct investment projects in the oil sector that began in 2000. At least 80% of Chad's population relies on subsistence farming and livestock raising for its livelihood. Chad's economy has long been handicapped by its landlocked position, high energy costs, and a history of instability. Chad relies on foreign assistance and foreign capital for most public and private sector investment projects. Remittances are also an important source of income. A consortium led by two US companies has been investing \$3.7 billion to develop oil reserves – estimated at 1.5 billion barrels – in southern Chad. Chinese companies are also expanding exploration efforts and have completed a 311-km pipeline and the country's first refinery. The nation's total oil reserves are estimated at 1.5 billion barrels. Oil production came on stream in late 2003. Chad began to export oil in 2004. Cotton, cattle, and gum arabic provide the bulk of Chad's non-oil export earnings.

## GDP COMPOSITION BY SECTOR

Agriculture:	52.7%
Industry:	6.7%
Services:	40.6%

# COMOROS



Country	Comoros
Capital	Moroni
Location	Southern Africa, group of islands at the northern mouth of the Mozambique Channel
Area	2,235 sq km
Border Countries	
Natural Resources	negligible
Climate	tropical marine; rainy season (November to May)
Population	752,288 (July 2013 est.), the median age is 19 years
Languages	Arabic (official), French (official), Shikomoro
Ethnic Groups	Antalote, Cafre, Makoa, Oimatsaha, Sakalava
GDP Growth Rate	2.5% (2012 est.)
GDP per Capita	\$1,300 (2012 est.)
GDP Composition by Sector	agriculture: 50%, industry: 10%, services: 40% (2011 est.)
Labor Force by Occupation	agriculture: 80%, industry and services: 20% (1996 est.)
Unemployment Rate	20% (1996 est.)
Unemployment youth ages from 15 to 24 years	NA
GINI index	NA
Population Below Poverty Line	60% (2002 est.)
HDI	0.43 (2011)
Inflation rate	6% (2012 est.)
Export Commodities	vanilla, ylang-ylang (perfume essence), cloves, copra
Agriculture Products	vanilla, cloves, ylang-ylang (perfume essence), copra, coconuts, bananas, cassava (manioc)
Industries	fishing, tourism, perfume distillation
Public Debt	\$279.3 million (31 December 2009 est.)
Investment	NA
Trade Balance	\$-67 million (2012 est.)

## ECONOMY OVERVIEW

Comoros is made up of three islands, a young and rapidly increasing population, and few natural resources. The low educational level of the labor force contributes to a subsistence level of economic activity, high unemployment, and a heavy dependence on foreign grants and technical assistance. Agriculture, including fishing, hunting, and forestry, contributes 40% to GDP, employs 80% of the labor force, and provides most of the exports. Export income is heavily reliant on the three main crops of vanilla, cloves, and ylang-ylang and Comoros' export earnings are easily disrupted by disasters such as fires. The country is not self-sufficient in food production; rice, the main staple, accounts for the bulk of imports. The government is struggling to upgrade education and technical training, privatize commercial and industrial enterprises, improve health services, diversify exports, promote tourism, and reduce the high population growth rate. Political problems have inhibited growth, which averaged only about 1% in 2006-09 but more than 2% per year in 2010-11. Remittances from 150,000 Comorans abroad help supplement GDP. In September 2009 the IMF approved Comoros for a three-year \$21 million loan, but the government has struggled to meet program targets, such as restricting spending on wages, strengthening domestic revenue collection, and moving forward on structural reforms.

## GDP COMPOSITION BY SECTOR

Agriculture:	51.6%
Industry:	13.6%
Services:	47%

# DRC



Country	Democratic Republic of the Congo
Capital	Kinshasa
Location	Central Africa, northeast of Angola
Area	2,344,858 sq km
Border Countries	Angola, South Sudan, Burundi, Uganda, Tanzania, Rwanda, Zambia
Natural Resources	cobalt, copper, niobium, tantalum, petroleum, industrial and gem diamonds, gold, silver, zinc, manganese, tin, uranium, coal, hydropower, timber
Climate	tropical; hot and humid in equatorial river basin; cooler and drier in south
Population	75,507,308 (July 2013 est.), the median age is 17.7
Languages	French (official), Lingala, Kikongo, Tshiluba, Kingwana
Ethnic Groups	Over 200 African ethnic groups of which the majority are Bantu
GDP Growth Rate	7.1% (2012 est.)
GDP per Capita	\$400 (2012 est.)
GDP Composition by Sector	agriculture: 38.4%, industry: 25.9%, services: 35.7% (2012 est.)
GINI index	44.4 (2006)
Population Below Poverty Line	71% (2006 est.)
HDI	0.28 (2011)
Inflation rate	10.5% (2012 est.)
Export Commodities	diamonds, copper, gold, cobalt, wood products, crude oil, coffee
Agriculture Products	coffee, sugar, palm oil, rubber, tea, cotton, cocoa, quinine, cassava (manioc), bananas, plantains, peanuts, root crops, corn, fruits; wood products
Industries	mining (copper, cobalt, gold, diamonds, coltan, zinc, tin, tungsten), mineral processing, consumer products (textiles, plastics, footwear, cigarettes), metal products, processed foods and beverages, timber, cement, commercial ship repair
Public Debt	\$7.644 billion (31 December 2012 est.)
Investment	NA
Trade Balance	\$1.277 billion (2012 est.)



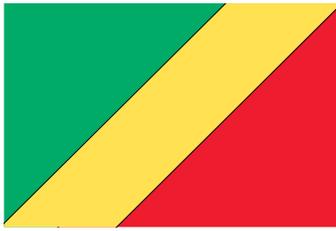
## ECONOMY OVERVIEW

The economy of the Democratic Republic of the Congo – a nation endowed with vast potential wealth – is slowly recovering from decades of decline. Conditions began to improve in late 2002 with the withdrawal of a large portion of the invading foreign troops. Progress has been slow and the International Monetary Fund curtailed its program for the DRC at the end of March 2006 because of fiscal overruns. Much economic activity still occurs in the informal sector and is not reflected in GDP data. Renewed activity in the mining sector, the source of most export income, boosted Kinshasa's fiscal position and GDP growth from 2006-08, however, the government's review of mining contracts that began in 2006, combined with a fall in world market prices for the DRC's key mineral exports temporarily weakened output in 2009, leading to a balance of payments crisis. The recovery in mineral prices beginning in mid 2009 boosted mineral exports, and emergency funds from the IMF boosted foreign reserves.

## GDP COMPOSITION BY SECTOR

Agriculture:	37.5%
Industry:	27.6%
Services:	35%

# CONGO



Country	Congo
Capital	Brazzaville
Location	Central Africa, bordering the South Atlantic Ocean, between Angola and Gabon
Area	342,000 sq km
Border Countries	Angola, Cameroon, Democratic Republic of Congo, Gabon
Natural Resources	petroleum, timber, potash, lead, zinc, uranium, copper, phosphates, gold, magnesium, natural gas, hydropower
Climate	tropical; rainy season (March to June); dry season (June to October)
Population	4,492,689 (July 2013 est.), the median age is 17.1 years
Languages	French (official), Lingala and Monokutuba, many local languages
Ethnic Groups	Kongo, Sangha, M'Bochi, Teke, Europeans and other
GDP Growth Rate	4.9% (2012 est.)
GDP per Capita	\$4,700 (2012 est.)
GDP Composition by Sector	agriculture: 4.2%, industry: 71.3%, services: 24.5% (2012 est.)
Labor Force by Occupation	NA
Unemployment Rate	53% (2012 est.)
Unemployment youth ages from 15 to 24 years	NA
GINI index	NA
Population Below Poverty Line	46.5% (2011 est.)
HDI	0.53 (2011)
Inflation rate	5.1% (2012 est.)
Export Commodities	petroleum, lumber, plywood, sugar, cocoa, coffee, diamonds
Agriculture Products	cassava (tapioca), sugar, rice, corn, peanuts, vegetables, coffee, cocoa; forest products
Industries	petroleum extraction, cement, lumber, brewing, sugar, palm oil, soap, flour, cigarettes
Public Debt	18.3% of GDP (2012 est.)
Investment	45.2% of GDP (2012 est.)
Trade Balance	\$-2.2 billion (2012 est.)

## ECONOMY OVERVIEW

The economy is a mixture of subsistence agriculture, an industrial sector based largely on oil and support services, and government spending. Oil has supplanted forestry as the mainstay of the economy, providing a major share of government revenues and exports. In the early 1980s, rapidly rising oil revenues enabled the government to finance large-scale development projects with GDP growth averaging 5% annually, one of the highest rates in Africa. Characterized by budget problems and overstaffing, the government has mortgaged a substantial portion of its oil earnings through oil-backed loans that have contributed to a growing debt burden and chronic revenue shortfalls. Economic reform efforts have been undertaken with the support of international organizations, notably the World Bank and the IMF. The current administration presides over an uneasy internal peace and faces difficult economic challenges of stimulating recovery and reducing poverty. The drop in oil prices during the global crisis reduced oil revenue by about 30%, but the subsequent recovery of oil prices has boosted the economy's GDP and near-term prospects. In March 2006, the World Bank and the International Monetary Fund (IMF) approved Heavily Indebted Poor Countries (HIPC) treatment for Congo, which received \$1.9 billion in debt relief under the program in 2010.

## GDP COMPOSITION BY SECTOR

Agriculture:	4.2%
Industry:	70.7%
Services:	25.1%

# CÔTE D'IVOIRE



Country	Côte d'Ivoire
Capital	Yamoussoukro
Location	Western Africa, bordering the North Atlantic Ocean, between Ghana and Liberia
Area	322,463 sq km
Border Countries	Burkina Faso, Ghana, Guinea, Liberia, Mali
Natural Resources	petroleum, natural gas, diamonds, manganese, iron ore, cobalt, bauxite, copper, gold, nickel, tantalum, silica sand, clay, cocoa beans, coffee, palm oil, hydropower
Climate	tropical along coast, semiarid in far north; three seasons
Population	22,400,835 (July 2013 est.), the median age is 20
Languages	French (official), 60 native dialects
Ethnic Groups	Akan, Voltaiques, Northern and Southern Mandes
GDP Growth Rate	8.1% (2012 est.)
GDP per Capita	\$1,700 (2012 est.)
GDP Composition by Sector	agriculture: 28.8%, industry: 21.8%, services: 49.4% (2012 est.)
Labor Force by Occupation	agriculture: 68%, industry and services: NA% (2007 est.)
GINI index	41.5 (2008)
Population Below Poverty Line	42% (2006 est.)
HDI	0.40 (2011)
Inflation rate	1.4% (2012 est.)
Export Commodities	cocoa, coffee, timber, petroleum, cotton, bananas, pineapples, palm oil, fish
Agriculture Products	coffee, cocoa beans, bananas, palm kernels, corn, rice, cassava (manioc), sweet potatoes, sugar, cotton, rubber; timber
Industries	foodstuffs, beverages; wood products, oil refining, gold mining, truck and bus assembly, textiles, fertilizer, building materials, electricity
Public Debt	60.8% of GDP (2012 est.)
Investment	12.1% of GDP (2012 est.)
Trade Balance	\$-1.08 billion (2012 est.)



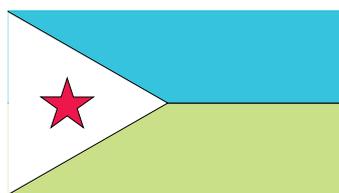
## ECONOMY OVERVIEW

Cote d'Ivoire is heavily dependent on agriculture and related activities, which engage roughly 68% of the population. Cote d'Ivoire is the world's largest producer and exporter of cocoa beans and a significant producer and exporter of coffee and palm oil. Consequently, the economy is highly sensitive to fluctuations in international prices for these products, and, to a lesser extent, in climatic conditions. Cocoa, oil, and coffee are the country's top export revenue earners, but the country is also producing gold. GDP grew by more than 2% in 2008 and around 4% per year in 2009-10. Per capita income has declined by 15% since 1999 but registered a slight improvement in 2009-10. Power cuts caused by a turbine failure in early 2010 slowed economic activity. Cote d'Ivoire in 2010 signed agreements to restructure its Paris Club bilateral, other bilateral, and London Club debt. Cote d'Ivoire's long term challenges include political instability and degrading infrastructure. In late 2011, Cote D'Ivoire's economy was recovering from a severe downturn of the first quarter of the year that was caused by widespread post-election fighting.

## GDP COMPOSITION BY SECTOR

Agriculture:	30%
Industry:	21%
Services:	49%

# DJIBOUTI



Country	Republic of Djibouti
Capital	Djibouti
Location	Eastern Africa, bordering the Gulf of Aden and the Red Sea, between Eritrea and Somalia
Area	23,200 sq km
Border Countries	Eritrea, Ethiopia, Somalia
Natural Resources	potential geothermal power, gold, clay, granite, limestone, marble, salt, diatomite, gypsum, pumice, petroleum
Climate	desert; torrid, dry
Population	792,198 (July 2013 est.), the median age is 22.4 years
Languages	French (official), Arabic (official), Somali, Afar
Ethnic Groups	Somali, Afar and other (French)
GDP Growth Rate	4.8% (2012 est.)
GDP per Capita	\$2,700 (2012 est.)
GDP Composition by Sector	agriculture: 3.1%, industry: 16.9%, services: 80% (2012 est.)
Labor Force by Occupation	NA
Unemployment Rate	59% (2007 est.)
Unemployment youth ages from 15 to 24 years	NA
GINI index	40 (2002)
Population Below Poverty Line	42% (2007 est.)
HDI	0.43 (2011)
Inflation rate	4.3% (2012 est.)
Export Commodities	reexports, hides and skins, coffee (in transit)
Agriculture Products	fruits, vegetables; goats, sheep, camels, animal hides
Industries	construction, agricultural processing
Public Debt	\$802.9 million (31 December 2012 est.)
Investment	NA
Trade Balance	\$4.2 million (2012 est.)



## ECONOMY OVERVIEW

The economy is based on service activities connected with the country's strategic location and status as a free trade zone in the Horn of Africa. Two-thirds of Djibouti's inhabitants live in the capital city; the remainder are mostly nomadic herders. Scanty rainfall limits crop production to fruits and vegetables, and most food must be imported. Djibouti provides services as both a transit port for the region and an international transshipment and refueling center. Imports and exports from landlocked neighbor Ethiopia represent 70% of port activity at Djibouti's container terminal. Djibouti has few natural resources and little industry. The nation is, therefore, heavily dependent on foreign assistance to help support its balance of payments and to finance development projects. An unemployment rate of nearly 60% in urban areas continues to be a major problem. While inflation is not a concern, due to the fixed tie of the Djiboutian franc to the US dollar, the artificially high value of the Djiboutian franc adversely affects Djibouti's balance of payments. Per capita consumption dropped an estimated 35% between 1999 and 2006 because of recession, civil war, and a high population growth rate (including immigrants and refugees). Djibouti has experienced relatively minimal impact from the global economic downturn, but its reliance on diesel-generated electricity and imported food leave average consumers vulnerable to global price shocks.

## GDP COMPOSITION BY SECTOR

Agriculture:	3%
Industry:	17%
Services:	79.9%

# EGYPT



Country	Egypt
Capital	Cairo
Location	Northern Africa, bordering the Mediterranean Sea
Area	1,001,450 sq km
Border Countries	Gaza Strip, Israel, Libya, Sudan
Natural Resources	petroleum, natural gas, iron ore, phosphates, manganese, limestone, gypsum, talc, asbestos, lead, rare earth elements, zinc
Climate	desert; hot, dry summers with moderate winters
Population	85,294,388 (July 2013 est.), the median age is 24.8 years
Languages	Arabic (official), English and French widely understood by educated classes
Ethnic Groups	Egyptian
GDP Growth Rate	2% (2012 est.)
GDP per Capita	\$6,600 (2012 est.)
GDP Composition by Sector	agriculture: 14.7% industry: 37.4%, services: 47.9% (2012 est.)
Labor Force by Occupation	agriculture: 32%, industry: 17%, services: 51% (2001 est.)
Unemployment Rate	12.5% (2012 est.)
Unemployment youth ages from 15 to 24 years	24.8% (2010)
GINI index	34.4 (2001)
Population Below Poverty Line	20% (2005 est.)
HDI	0.64 (2011)
Inflation rate	8.5% (2012 est.)
Export Commodities	crude oil and petroleum products, cotton, textiles, metal products, chemicals, processed food
Agriculture Products	cotton, rice, corn, wheat, beans, fruits, vegetables; cattle, water buffalo, sheep, goats
Industries	textiles, food processing, tourism, chemicals, pharmaceuticals, hydrocarbons, construction, cement, metals, light manufactures
Public Debt	85% of GDP (2012 est.)
Investment	13.5% of GDP (2012 est.)
Trade Balance	\$-8.417 billion (2012 est.)



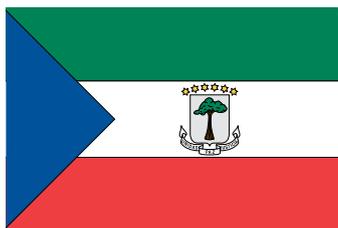
## ECONOMY OVERVIEW

Occupying the northeast corner of the African continent, Egypt is bisected by the highly fertile Nile valley, where most economic activity takes place. Cairo from 2004 to 2008 aggressively pursued economic reforms to attract foreign investment and facilitate GDP growth. Despite the relatively high levels of economic growth in recent years, living conditions for the average Egyptian remained poor and contributed to public discontent. Tourism, manufacturing, and construction are among the hardest hit sectors of the Egyptian economy, and economic growth is likely to remain slow at least through 2012. The government is utilizing foreign exchange reserves to support the Egyptian pound and Egypt may seek a loan from the International Monetary Fund.

## GDP COMPOSITION BY SECTOR

Agriculture:	14.5%
Industry:	37.6%
Services:	47.6%

# EQUATORIAL GUINEA



Country	Equatorial Guinea
Capital	Malabo
Location	Central Africa, bordering the Bight of Biafra, between Cameroon and Gabon
Area	28,051 sq km
Border Countries	Cameroon, Gabon
Natural Resources	petroleum, natural gas, timber, gold, bauxite, diamonds, tantalum, sand and gravel, clay
Climate	tropical; always hot, humid
Population	704,001 (July 2013 est.), the median age is 19.2 years
Languages	Spanish (official), other (includes French (official), Fang, Bubi)
Ethnic Groups	Fang, Bubi, Mdowe, Annobon, Bujeba
GDP Growth Rate	5.7% (2012 est.)
GDP per Capita	\$20,200 (2012 est.)
GDP Composition by Sector	agriculture: 3.5%, industry: 90.5%, services: 6% (2012 est.)
Labor Force by Occupation	NA
Unemployment Rate	22.3% (2009 est.)
Unemployment youth ages from 15 to 24 years	NA
GINI index	NA
Population Below Poverty Line	NA
HDI	0.54 (2011)
Inflation rate	6.2% (2012 est.)
Export Commodities	petroleum products, timber
Agriculture Products	coffee, cocoa, rice, yams, cassava (manioc), bananas, palm oil nuts; livestock; timber
Industries	petroleum, natural gas, sawmilling
Public Debt	4.3% of GDP (2012 est.)
Investment	44.6% of GDP (2012 est.)
Trade Balance	\$290.2 million (2012 est.)



## ECONOMY OVERVIEW

The discovery and exploitation of large oil and gas reserves have contributed to dramatic economic growth, but fluctuating oil prices have produced huge swings in GDP growth in recent years. Forestry and farming are also minor components of GDP. Subsistence farming is the dominant form of livelihood. Although pre-independence Equatorial Guinea counted on cocoa production for hard currency earnings, the neglect of the rural economy under successive regimes has diminished potential for agriculture-led growth (the government has stated its intention to reinvest some oil revenue into agriculture). A number of aid programs sponsored by the World Bank and the IMF have been cut off since 1993 because of corruption and mismanagement. The government has been widely criticized for its lack of transparency and misuse of oil revenues; however, in 2010, under Equatorial Guinea's candidacy in the Extractive Industries Transparency Initiative, the government published oil revenue figures for the first time. Undeveloped natural resources include gold, zinc, diamonds, columbite-tantalite, and other base metals. Growth remained strong in 2008, when oil production peaked but fell in 2009-10 as the price of oil and the production level dropped. Growth returned in 2011 stimulated by higher oil prices and large investments in public infrastructure and hotels

## GDP COMPOSITION BY SECTOR

Agriculture:	3.6%
Industry:	89.7%
Services:	4.3%

# ERITREA



Country	Eritrea
Capital	Asmara
Location	Eastern Africa, bordering the Red Sea, between Djibouti and Sudan
Area	117,600 sq km
Border Countries	Djibouti, Ethiopia, Sudan
Natural Resources	gold, potash, zinc, copper, salt, possibly oil and natural gas, fish
Climate	hot, dry desert strip along Red Sea coast
Population	6,233,682 (July 2013 est.), the median age is 18.9 years
Languages	Tigrinya (official), Arabic (official), English (official), Tigre, Kunama, Afar
Ethnic Groups	Tigrinya, Tigre, Saho, Kunama, Rashaida, Bilen
GDP Growth Rate	7.5% (2012 est.)
GDP per Capita	\$800 (2012 est.)
GDP Composition by Sector	agriculture: 11.6%, industry: 30.6%; services: 57.8% (2012 est.)
Labor Force by Occupation	agriculture: 80%, industry and services: 20% (2004 est.)
Unemployment Rate	NA
Unemployment youth ages from 15 to 24 years	NA
GINI index	NA
Population Below Poverty Line	50% (2004 est.)
HDI	0.35 (2011)
Inflation rate	17% (2012 est.)
Export Commodities	livestock, sorghum, textiles, food, small manufactures
Agriculture Products	sorghum, lentils, vegetables, corn, cotton, tobacco, sisal; livestock, goats; fish
Industries	food processing, beverages, clothing and textiles, light manufacturing, salt, cement
Public Debt	118% of GDP (2012 est.)
Investment	27.5% of GDP (2012 est.)
Trade Balance	\$-271.5 million (2012 est.)



## ECONOMY OVERVIEW

Since independence from Ethiopia in 1993, Eritrea has faced the economic problems of a small, desperately poor country, accentuated by the recent implementation of restrictive economic policies. Like the economies of many African nations, a large share of the population – nearly 80% – is engaged in subsistence agriculture, but they produce only a small share of total output. Since the conclusion of the Ethiopian-Eritrea war in 2000, the government has maintained a firm grip on the economy, expanding the use of the military and party-owned businesses to complete Eritrea's development agenda. The government strictly controls the use of foreign currency by limiting access and availability. Few private enterprises remain in Eritrea. Eritrea's economy depends heavily on taxes paid by members of the diaspora. Erratic rainfall and the delayed demobilization of agriculturalists from the military continue to interfere with agricultural production, and Eritrea's recent harvests have been unable to meet the food needs of the country. The Government continues to place its hope for additional revenue on the development of several international mining projects. Despite difficulties for international companies in working with the Eritrean Government, a Canadian mining company signed a contract with the government in 2007 and began mineral extraction in 2010. Eritrea's economic future depends upon its ability to master social problems such as illiteracy, unemployment, and low skills, and more importantly, on the government's willingness to support a true market economy.

## GDP COMPOSITION BY SECTOR

Agriculture:	11%
Industry:	34%
Services:	55%

# ETHIOPIA



Country	Ethiopia
Capital	Addis Ababa
Location	Eastern Africa, west of Somalia
Area	1,104,300 sq km
Border Countries	Djibouti, Eritrea, Kenya, Somalia, South Sudan, Sudan
Natural Resources	small reserves of gold, platinum, copper, potash, natural gas, hydropower
Climate	tropical monsoon with wide topographic-induced variation
Population	93,877,025 (July 2013 est.), the median age is 17.3 years
Languages	Oromigna, Amarigna (Amharic) (official), Somaligna, Tigrigna
Ethnic Groups	Oromo, Amara, Somalie, Tigraway, Sidama, Gurage, Hadiya...
GDP Growth Rate	7% (2012 est.)
GDP per Capita	\$1,200 (2012 est.)
GDP Composition by Sector	agriculture: 46.6%, industry: 14.6%, services: 38.8% (2012 est.)
Labor Force by Occupation	agriculture: 85%, industry: 5%, services: 10% (2009 est.)
Unemployment Rate	NA
Unemployment youth ages from 15 to 24 years	24.9% (2006)
GINI index	30 (2000)
Population Below Poverty Line	29.2% (FY09/10 est.)
HDI	0.36 (2011)
Inflation rate	21.7% (2012 est.)
Export Commodities	coffee, khat, gold, leather products, live animals, oilseeds
Agriculture Products	cereals, pulses, coffee, oilseed, cotton, sugarcane, potatoes, khat, cut flowers; hides, cattle, sheep, goats; fish
Industries	food processing, beverages, textiles, leather, chemicals, metals processing, cement
Public Debt	44.4% of GDP (2012 est.)
Investment	22.7% of GDP (2012 est.)
Trade Balance	-\$-2.95 billion (2012 est.)



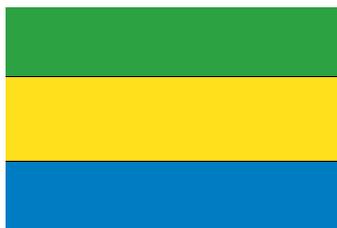
## ECONOMY OVERVIEW

Ethiopia's economy is based on agriculture, which accounts for 41% of GDP and 85% of total employment. Coffee has been a major export crop. The agricultural sector suffers from poor cultivation practices and frequent drought, but recent joint efforts by the Government of Ethiopia and donors have strengthened Ethiopia's agricultural resilience, contributing to a reduction in the number of Ethiopians threatened with starvation. The five-year Growth and Transformation Plan that Ethiopia unveiled in October 2010 presents a government-led effort to achieve the country's ambitious development goals. The banking, insurance, and micro-credit industries are restricted to domestic investors, but Ethiopia has attracted significant foreign investment in textiles, leather, commercial agriculture and manufacturing. Under Ethiopia's constitution, the state owns all land and provides long-term leases to the tenants; land use certificates are now being issued in some areas so that tenants have more recognizable rights to continued occupancy and hence make more concerted efforts to improve their leaseholds. While GDP growth has remained high, per capita income is among the lowest in the world.

## GDP COMPOSITION BY SECTOR

Agriculture:	41%
Industry:	13%
Services:	46%

# GABON



Country	Gabon
Capital	Libreville
Location	Central Africa, bordering the Atlantic Ocean at the Equator
Area	267,667 sq km
Border Countries	Cameroon, Equatorial Guinea, Republic of Congo
Natural Resources	petroleum, natural gas, diamond, niobium, manganese, uranium, gold, timber, iron ore, hydropower
Climate	tropical; always hot, humid
Population	1,640,286 (July 2013 est.), the median age is 18.6 years
Languages	French (official), Fang, Myene, Nzebi, Bapounou/Eschira, Bandjabi
Ethnic Groups	Bantu tribes, including four major tribal groupings
GDP Growth Rate	6.1% (2012 est.)
GDP per Capita	\$17,300 (2012 est.)
GDP Composition by Sector	agriculture: 4.2%, industry: 53.7%, services: 42% (2012 est.)
Labor Force by Occupation	agriculture: 60%, industry: 15%, services: 25% (2000 est.)
Unemployment Rate	21% (2006 est.)
Unemployment youth ages from 15 to 24 years	NA
GINI index	41.5 (2005)
Population Below Poverty Line	NA
HDI	0.67 (2011)
Inflation rate	2.7% (2012 est.)
Export Commodities	crude oil, timber, manganese, uranium
Agriculture Products	cocoa, coffee, sugar, palm oil, rubber; cattle; okoume (a tropical softwood); fish
Industries	petroleum extraction and refining; manganese, gold; chemicals, ship repair, food and beverages, textiles, lumbering and plywood, cement
Public Debt	23% of GDP (2012 est.)
Investment	32.5% of GDP (2012 est.)
Trade Balance	\$3.747 billion (2012 est.)

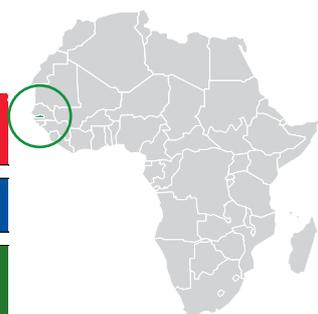
## ECONOMY OVERVIEW

Gabon enjoys a per capita income four times that of most sub-Saharan African nations, but because of high income inequality, a large proportion of the population remains poor. Gabon depended on timber and manganese until oil was discovered offshore in the early 1970s. The economy was reliant on oil for about 50% of its GDP, about 70% of revenues, and 87% of goods exports for 2010, although some fields have passed their peak production. A rebound of oil prices from 1999 to 2008 helped growth, but declining production has hampered Gabon from fully realizing potential gains. Gabon signed a 14-month Stand-By Arrangement with the IMF in May 2007, and later that year issued a \$1 billion sovereign bond to buy back a sizable portion of its Paris Club debt. Gabon continues to face fluctuating prices for its oil, timber, and manganese exports. Despite the abundance of natural wealth, poor fiscal management has stifled the economy. However, President BONGO has made efforts to increase transparency and is taking steps to make Gabon a more attractive investment destination to diversify the economy. BONGO intends to boost growth by increasing government investment in human resources and infrastructure.

## GDP COMPOSITION BY SECTOR

Agriculture:	5.2%
Industry:	54.4%
Services:	40.4%

# GAMBIA



Country	Gambia
Capital	Banjul
Location	Western Africa, bordering the North Atlantic Ocean and Senegal
Area	11,295 sq km
Border Countries	Senegal
Natural Resources	fish, clay, silica sand, titanium (rutile and ilmenite), tin, zircon
Climate	tropical; hot, rainy season (June to November); cooler, dry season
Population	1,883,051 (July 2013 est.), the median age is 19.9 years
Languages	English (official), Mandinka, Wolof, Fula
Ethnic Groups	African
GDP Growth Rate	-1.6% (2012 est.)
GDP per Capita	\$1,900 (2012 est.)
GDP Composition by Sector	agriculture: 22.3%, industry: 18.3%, services: 59.5% (2012 est.)
Labor Force by Occupation	agriculture: 75%, industry: 19%, services: 6% (1996)
Unemployment Rate	NA
Unemployment youth ages from 15 to 24 years	NA
GINI index	50.2 (1998)
Population Below Poverty Line	48.4% (2010 est.)
HDI	0.42 (2011)
Inflation rate	6.2% (2012 est.)
Export Commodities	peanut products, fish, cotton lint, palm kernels
Agriculture Products	rice, millet, sorghum, peanuts, corn, sesame, cassava (manioc), palm kernels; cattle, sheep, goats
Industries	processing peanuts, fish, and hides; tourism, beverages, agricultural machinery assembly, woodworking, metalworking, clothing
Public Debt	\$545.8 million (31 December 2012 est.)
Investment	26.6% of GDP (2012 est.)
Trade Balance	-\$155.5 million (2012 est.)



## ECONOMY OVERVIEW

The Gambia has sparse natural resource deposits and a limited agricultural base, and relies in part on remittances from workers overseas and tourist receipts. About three-quarters of the population depends on the agricultural sector for its livelihood and the sector provides for about one-third of GDP. The agricultural sector has untapped potential – less than half of arable land is cultivated. Small-scale manufacturing activity features the processing of peanuts, fish, and hides. The Gambia's natural beauty and proximity to Europe has made it one of the larger markets for tourism in West Africa, boosted by government and private sector investments in eco-tourism and upscale facilities. In 2011 tourism contributed about one-fifth of GDP but suffered from the European economic downturn. The Gambia's re-export trade accounted for almost 80% of goods exports. Unemployment and underemployment rates remain high; economic progress depends on sustained bilateral and multilateral aid, on responsible government economic management, and on continued technical assistance from multilateral and bilateral donors. International donors and lenders continue to be concerned about the quality of fiscal management and The Gambia's debt burden.

## GDP COMPOSITION BY SECTOR

Agriculture:	26.7%
Industry:	17.4%
Services:	55.9%

# GHANA



Country	Ghana
Capital	Accra
Location	Western Africa, bordering the Gulf of Guinea, between Cote d'Ivoire and Togo
Area	238,533 sq km
Border Countries	Togo, Cote d'Ivoire, Burkina Faso
Natural Resources	gold, timber, industrial diamonds, bauxite, manganese, fish, rubber, hydropower, petroleum, silver, salt, limestone
Climate	tropical; warm and comparatively dry along southeast coast; hot and humid in southwest; hot and dry in north
Population	25,199,609 (July 2013 est.), the median age is 20.7 years
Languages	Asante, Ewe, Fante, Boron
Ethnic Groups	Akan, Mole Dagbon, Ewe, Ga Dangme, Guan, Gurma, Grusi, Mande Busanga
GDP Growth Rate	8.2% (2012 est.)
GDP per Capita	\$3,300 (2012 est.)
GDP Composition by Sector	agriculture: 24.6%, industry: 27.4%, services: 47.9% (2012 est.)
Labor Force by Occupation	agriculture: 56%, industry: 15%, services: 29% (2005 est.)
Unemployment Rate	11% (2000 est.)
Unemployment youth ages from 15 to 24 years	16.6% (2000)
GINI index	39.4 (2005-06)
Population Below Poverty Line	28.5% (2007 est.)
HDI	0.54 (2011)
Inflation rate	9.1% (2012 est.)
Export Commodities	oil, gold, cocoa, timber, tuna, bauxite, aluminum, manganese ore, diamonds, horticultural products
Agriculture Products	cocoa, rice, cassava (manioc), peanuts, corn, shea nuts, bananas; timber
Industries	mining, lumbering, light manufacturing, aluminum smelting, food processing, cement, small commercial ship building
Public Debt	47.4% of GDP (2012 est.)
Investment	25.1% of GDP (2012 est.)
Trade Balance	-\$4.559 billion (2012 est.)



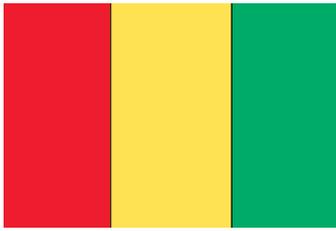
## ECONOMY OVERVIEW

Ghana's economy has been strengthened by a quarter century of relatively sound management, a competitive business environment, and sustained reductions in poverty levels. Ghana is well endowed with natural resources and agriculture accounts for roughly one-quarter of GDP and employs more than half of the workforce, mainly small landholders. The services sector accounts for 50% of GDP. Gold and cocoa production and individual remittances are major sources of foreign exchange. Oil production at Ghana's offshore Jubilee field began in mid-December, 2010, and is expected to boost economic growth. President MILLS faces challenges in managing new oil revenue while maintaining fiscal discipline and resisting debt accumulation. Estimated oil reserves have jumped to almost 700 million barrels. Ghana signed a Millennium Challenge Corporation (MCC) Compact in 2006, which aims to assist in transforming Ghana's agricultural sector. Ghana opted for debt relief under the Heavily Indebted Poor Country (HIPC) program in 2002, and is also benefiting from the Multilateral Debt Relief Initiative that took effect in 2006. In 2009 Ghana signed a three-year Poverty Reduction and Growth Facility with the IMF to improve macroeconomic stability, private sector competitiveness, human resource development, and good governance and civic responsibility. Sound macro-economic management along with high prices for gold and cocoa helped sustain GDP growth in 2008-11.

## GDP COMPOSITION BY SECTOR

Agriculture:	28.3%
Industry:	21%
Services:	50.7%

# GUINEA



Country	Guinea
Capital	Conakry
Location	Western Africa, bordering the North Atlantic Ocean, between Guinea-Bissau and Sierra Leone
Area	245,857 sq km
Border Countries	Cote d'Ivoire, Liberia, Mali, Senegal, Sierra Leone, Guinea-Bissau
Natural Resources	bauxite, iron ore, diamonds, gold, uranium, hydropower, fish, salt
Climate	generally hot and humid
Population	11,176,026 (July 2013 est.), the median age is 18.6 years
Languages	French (official)
Ethnic Groups	Peulh, Malinke, Soussou and smaller ethnic groups
GDP Growth Rate	4.8% (2012 est.)
GDP per Capita	\$1,100 (2012 est.)
GDP Composition by Sector	agriculture: 12.8%, industry: 48.5%, services: 38.7% (2012 est.)
Labor Force by Occupation	agriculture: 76%, industry and services: 24% (2006 est.)
Unemployment Rate	NA
Unemployment youth ages from 15 to 24 years	NA
GINI index	39.4 (2007)
Population Below Poverty Line	47% (2006 est.)
HDI	0.34 (2011)
Inflation rate	15% (2012 est.)
Export Commodities	bauxite, alumina, gold, diamonds, coffee, fish, agricultural products
Agriculture Products	rice, coffee, pineapples, palm kernels, cassava (manioc), bananas, sweet potatoes; cattle, sheep, goats; timber
Industries	bauxite, gold, diamonds, iron; alumina refining; light manufacturing, and agricultural processing
Public Debt	\$2.652 billion (31 December 2012 est.)
Investment	20.1% of GDP (2012 est.)
Trade Balance	-\$1.754 billion (2012 est.)



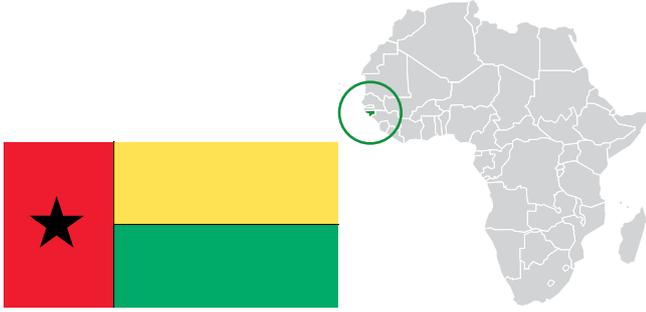
## ECONOMY OVERVIEW

Guinea is a poor country that possesses major mineral, hydropower, and agricultural resources. The country has almost half of the world's bauxite reserves and significant iron ore, gold, and diamond reserves. However, Guinea has been unable to profit from this potential, as rampant corruption, dilapidated infrastructure, and political uncertainty have drained investor confidence. In the time since a 2008 coup following the death of long-term President Lansana CONTE, international donors, including the G-8, the IMF, and the World Bank, have significantly curtailed their development programs. Throughout 2009, policies of the ruling military junta severely weakened the economy. The junta leaders spent and printed money at an accelerating rate, driving inflation and debt to perilously high levels. In early 2010, the junta collapsed and was replaced by a Transition Government, which ceded power in December 2010 to the country's first-ever democratically elected president, Alpha CONDE. International assistance and investment are expected to return to Guinea, but the levels will depend upon the ability of the new government to combat corruption, reform its banking system, improve its business environment, and build infrastructure. IMF and World Bank programs will be especially critical as Guinea attempts to gain debt relief. International investors have expressed keen interest in Guinea's vast iron ore reserves, which could further propel the country's growth. The government put forward a new mining code in September 2011 that includes provisions to combat corruption, protect the environment, and review all existing mining contracts.

## GDP COMPOSITION BY SECTOR

Agriculture:	16.9%
Industry:	53.6%
Services:	29.5%

# GUINEA-BISSAU



Country	Guinea-Bissau
Capital	Bissau
Location	Western Africa, bordering the North Atlantic Ocean, between Guinea and Senegal
Area	36,125 sq km
Border Countries	Guinea, Senegal
Natural Resources	fish, timber, phosphates, bauxite, clay, granite, limestone, unexploited deposits of petroleum
Climate	tropical; generally hot and humid
Population	1,660,870 (July 2013 est.), the median age is 19.7 years
Languages	Portuguese (official), Crioulo, African languages
Ethnic Groups	African, European and Mulatto less than 1%
GDP Growth Rate	-2.8% (2012 est.)
GDP per Capita	\$1,100 (2012 est.)
GDP Composition by Sector	agriculture: 56.3%, industry: 13.1%, services: 30.7% (2012 est.)
Labor Force by Occupation	agriculture: 82%, industry and services: 18% (2000 est.)
Unemployment Rate	NA
Unemployment youth ages from 15 to 24 years	NA
GINI index	35.5 (2002)
Population Below Poverty Line	NA
HDI	0.35 (2011)
Inflation rate	6.4% (2012 est.)
Export Commodities	fish, shrimp; cashew nuts, peanuts, palm kernels, sawn lumber
Agriculture Products	rice, corn, beans, cassava (manioc), cashew nuts, peanuts, palm kernels, cotton; timber; fish
Industries	agricultural products processing, beer, soft drinks
Public Debt	\$1.095 billion (31 December 2010 est.)
Investment	NA
Trade Balance	-\$-151.4 million (2012 est.)



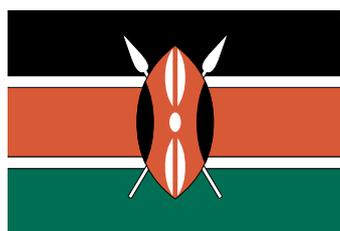
## ECONOMY OVERVIEW

One of the poorest countries in the world, Guinea-Bissau's legal economy depends mainly on farming and fishing, but trafficking in narcotics is probably the most lucrative trade. The combination of limited economic prospects, a weak and faction-ridden government, and favorable geography have made this West African country a way station for drugs bound for Europe. Cashew crops have increased remarkably in recent years; low rainfall hindered cereals and other crops in 2011. Guinea-Bissau exports fish and seafood along with small amounts of peanuts, palm kernels, and timber. Rice is the major crop and staple food. However, intermittent fighting between Senegalese-backed government troops and a military junta destroyed much of the country's infrastructure and caused widespread damage to the economy in 1998; the civil war led to a 28% drop in GDP that year, with partial recovery in 1999-2002. In December 2003, the World Bank, IMF, and UNDP were forced to step in to provide emergency budgetary support in the amount of \$107 million for 2004, representing over 80% of the total national budget. The government is successfully implementing a three-year \$33 million extended credit arrangement with the IMF that runs through 2012. In December 2010 the World Bank and IMF announced support for \$1.2 billion worth of debt relief. Guinea-Bissau made progress with debt relief in 2011 when members of the Paris Club opted to write-off much of the country's obligations.

## GDP COMPOSITION BY SECTOR

Agriculture:	55.8%
Industry:	13%
Services:	31.2%

# KENYA



Country	Kenya
Capital	Nairobi
Location	Eastern Africa, bordering the Indian Ocean, between Somalia and Tanzania
Area	580,367 sq km
Border Countries	Ethiopia, Somalia, Tanzania, South Sudan, Uganda
Natural Resources	limestone, soda ash, salt, gemstones, fluorspar, zinc, diatomite, gypsum, wildlife, hydropower
Climate	varies from tropical along coast to arid in interior
Population	44,037,656 (July 2013 est.), the median age is 18.9 years
Languages	English (official), Kiswahili (official), numerous indigenous languages
Ethnic Groups	Kikuyu, Luhya, Luo, Kalenjin, Kamba, Kisii, Meru
GDP Growth Rate	5.1% (2012 est.)
GDP per Capita	\$1,800 (2012 est.)
GDP Composition by Sector	agriculture: 24.2%, industry: 14.8%, services: 61% (2012 est.)
Labor Force by Occupation	agriculture: 75%, industry and services: 25% (2007 est.)
Unemployment Rate	40% (2008 est.)
Unemployment youth ages from 15 to 24 years	NA
GINI index	42.5 (2008 est.)
Population Below Poverty Line	50% (2000 est.)
HDI	0.51 (2011)
Inflation rate	10.1% (2012 est.)
Export Commodities	tea, horticultural products, coffee, petroleum products, fish, cement
Agriculture Products	tea, coffee, corn, wheat, sugarcane, fruit, vegetables; dairy products, beef, pork, poultry, eggs
Industries	small-scale consumer goods (plastic, furniture, batteries, textiles, clothing, soap, cigarettes, flour), agricultural products, horticulture, oil refining; aluminum, steel, lead; cement, commercial ship repair, tourism
Public Debt	50% of GDP (2012 est.)
Investment	21.9% of GDP (2012 est.)
Trade Balance	-\$3.948 billion (2012 est.)

## ECONOMY OVERVIEW

Although the regional hub for trade and finance in East Africa, Kenya has been hampered by corruption and by reliance upon several primary goods whose prices have remained low. Low infrastructure investment threatens Kenya's long-term position as the largest East African economy. The IMF halted lending in 2001 when the government failed to institute several anticorruption measures. In the key December 2002 elections, Daniel Arap Moi's 24-year-old reign ended, and a new opposition government took on the formidable economic problems facing the nation. After some early progress in rooting out corruption and encouraging donor support, the KIBAKI government was rocked by high-level graft scandals in 2005 and 2006. In 2006, the World Bank and IMF delayed loans pending action by the government on corruption. The international financial institutions and donors have since resumed lending, despite little action on the government's part to deal with corruption. Post-election violence in early 2008, coupled with the effects of the global financial crisis on remittance and exports, reduced GDP growth to 1.7 in 2008, but the economy rebounded in 2009-10. GDP growth in 2011 was only 4.3% due to inflationary pressures and sharp currency depreciation – as a result of high food and fuel import prices, a severe drought, and reduced tourism. In accordance with IMF prescriptions, Kenya raised interest rates and increased the cash reserve in November 2011.

## GDP COMPOSITION BY SECTOR

Agriculture:	19%
Industry:	16.4%
Services:	64.6%

# LESOTHO



Country	Lesotho
Capital	Maseru
Location	Southern Africa, an enclave of South Africa
Area	30,355 sq km
Border Countries	South Africa
Natural Resources	water, agricultural and grazing land, diamonds, sand, clay, building stone
Climate	temperate; cool to cold, dry winters; hot, wet summers
Population	1,936,181 (July 2013 est.), the median age is 23.4 years
Languages	Sesotho (official) (southern Sotho), English (official), Zulu, Xhosa
Ethnic Groups	Sotho 99.7%, Europeans, Asians, and other
GDP Growth Rate	4.3% (2012 est.)
GDP per Capita	\$2,000 (2012 est.)
GDP Composition by Sector	agriculture: 6.7%, industry: 34.6%, services: 58.7% (2012 est.)
Labor Force by Occupation	agriculture: 86%, industry and services: 14%
Unemployment Rate	25% (2008 est.)
Unemployment youth ages from 15 to 24 years	34.4% (2008)
GINI index	63.2 (1995)
Population Below Poverty Line	49% (1999)
HDI	0.45 (2011)
Inflation rate	6.1% (2012 est.)
Export Commodities	manufactures (clothing, footwear), wool and mohair, food and live animals, electricity, water, diamonds
Agriculture Products	corn, wheat, pulses, sorghum, barley; livestock
Industries	food, beverages, textiles, apparel assembly, handicrafts, construction, tourism
Public Debt	NA
Investment	36.6% of GDP (2012 est.)
Trade Balance	-\$-352.6 million (2012 est.)



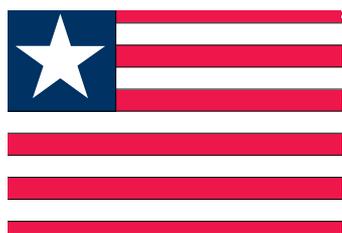
## ECONOMY OVERVIEW

Small, landlocked, and mountainous, Lesotho relies on remittances from Basotho employed in South Africa, customs duties from the Southern Africa Customs Union (SACU), and export revenue for the majority of government revenue. However, the government has recently strengthened its tax system to reduce dependency on customs duties. Completion of a major hydropower facility in January 1998 permitted the sale of water to South Africa and generated royalties for Lesotho. Lesotho produces about 90% of its own electrical power needs. As the number of mineworkers has declined steadily over the past several years, a small manufacturing base has developed based on farm products that support the milling, canning, leather, and jute industries, as well as an apparel-assembly sector. Despite Lesotho's market-based economy being heavily tied to its neighbor South Africa, the US is an important trade partner because of the export sector's heavy dependence on apparel exports. Exports have grown significantly because of the trade benefits contained in the Africa Growth and Opportunity Act. Most of the labor force is engaged in subsistence agriculture, especially livestock herding, although drought has decreased agricultural activity. The extreme inequality in the distribution of income remains a major drawback. Lesotho has signed an Interim Poverty Reduction and Growth Facility with the IMF. In July 2007, Lesotho signed a Millennium Challenge Account Compact with the US worth \$362.5 million. Economic growth dropped in 2009, due mainly to the effects of the global economic crisis as demand for the country's exports declined and SACU revenue fell precipitously when South Africa – the primary contributor to the SACU revenue pool – went into recession, but growth returned to 3.6% in 2010 and 5.2% in 2011.

## GDP COMPOSITION BY SECTOR

Agriculture:	7.5%
Industry:	33.1%
Services:	59.4%

# LIBERIA



Country	Liberia
Capital	Monrovia
Location	Western Africa, bordering the North Atlantic Ocean
Area	111,369 sq km
Border Countries	Sierra Leone, Guinea, Cote d'Ivoire
Natural Resources	iron ore, timber, diamonds, gold, hydropower
Climate	tropical; hot, humid; dry winters with hot days and cool to cold nights
Population	3,989,703 (July 2013 est.), the median age is 17.9 years
Languages	English 20% (official), some 20 ethnic group languages
Ethnic Groups	Kpelle, Bassa, Grebo, Gio, Mano, Kru, Lorma Kissi
GDP Growth Rate	9% (2012 est.)
GDP per Capita	\$700 (2012 est.)
GDP Composition by Sector	agriculture: 76.9%, industry: 5.4%, services: 17.7% (2002 est.)
Labor Force by Occupation	agriculture: 70%, industry: 8%, services: 22% (2000 est.)
Unemployment Rate	85% (2003 est.)
Unemployment youth ages from 15 to 24 years	5.1% (2010)
GINI index	NA
Population Below Poverty Line	80% (2000 est.)
HDI	0.33 (2011)
Inflation rate	5.5% (2012 est.)
Export Commodities	rubber, timber, iron, diamonds, cocoa, coffee
Agriculture Products	rubber, coffee, cocoa, rice, cassava (manioc), palm oil, sugarcane, bananas; sheep, goats; timber
Industries	rubber processing, palm oil processing, timber, diamonds
Public Debt	4.4% of GDP (2012 est.)
Investment	NA
Trade Balance	-\$587.5 million (2012 est.)



## ECONOMY OVERVIEW

Liberia is a low income country heavily reliant on foreign assistance for revenue. Civil war and government mismanagement destroyed much of Liberia's economy, especially the infrastructure in and around the capital, Monrovia. Many businesses fled the country, taking capital and expertise with them, but with the conclusion of fighting and the installation of a democratically-elected government in 2006, several have returned. Liberia has the distinction of having the highest ratio of direct foreign investment to GDP in the world. Richly endowed with water, mineral resources, forests, and a climate favorable to agriculture, Liberia had been a producer and exporter of basic products, primarily raw timber and rubber and is reviving those sectors. Local manufacturing, mainly foreign owned, had been small in scope. President JOHNSON SIRLEAF, a Harvard-trained banker and administrator, has taken steps to reduce corruption, build support from international donors, and encourage private investment. Embargos on timber and diamond exports have been lifted, opening new sources of revenue for the government and Liberia shipped its first major timber exports to Europe in 2010. The country reached its Heavily Indebted Poor Countries initiative completion point in 2010 and nearly \$5 billion of international debt was permanently eliminated. This new status will enable Liberia to establish a sovereign credit rating and issue bonds. Liberia's Paris Club creditors agreed to cancel Liberia's debt as well. The IMF has completed the sixth review of Liberia's extended credit facility, bringing total disbursements to over \$379 million. The African Development Bank approved a grant of \$48 million in 2011 to support economic governance and competitiveness. Rebuilding infrastructure and raising incomes will depend on generous financial and technical assistance from donor countries and foreign investment in key sectors, such as infrastructure and power generation.

## GDP COMPOSITION BY SECTOR

Agriculture:	76.9%
Industry:	5.4%
Services:	17.7%

# LIBYA



Country	Libya
Capital	Tripoli
Location	Northern Africa, bordering the Mediterranean Sea, between Egypt, Tunisia, and Algeria
Area	1,759,540 sq km
Border Countries	Algeria, Chad, Egypt, Niger, Tunisia, Sudan
Natural Resources	petroleum, natural gas, gypsum
Climate	Mediterranean along coast; dry, extreme desert interior
Population	6,002,347 (July 2013 est.), the median age is 27.1 years
Languages	Arabic (official), Italian, English, Berber
Ethnic Groups	Berber and Arab 97%, other 3%
GDP Growth Rate	121.9% (2012 est.)
GDP per Capita	\$13,300 (2012 est.)
GDP Composition by Sector	agriculture: 2%, industry: 40.1%, services: 57.9% (2012 est.)
Labor Force by Occupation	agriculture: 17%, industry: 23%, services: 59% (2004 est.)
Unemployment Rate	30% (2004 est.)
Unemployment youth ages from 15 to 24 years	NA
GINI index	NA
Population Below Poverty Line	NA
HDI	0.76 (2011)
Inflation rate	3.6% (2012 est.)
Export Commodities	crude oil, refined petroleum products, natural gas, chemicals
Agriculture Products	wheat, barley, olives, dates, citrus, vegetables, peanuts, soybeans; cattle
Industries	petroleum, petrochemicals, aluminum, iron and steel, food processing, textiles, handicrafts, cement
Public Debt	1.9% of GDP (2012 est.)
Investment	3.7% of GDP (2012 est.)
Trade Balance	\$33.32 billion (2012 est.)



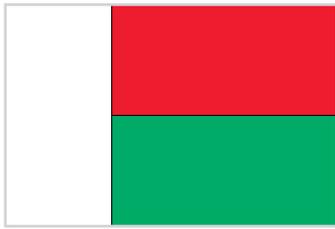
## ECONOMY OVERVIEW

The Libyan economy depends primarily upon revenue from hydrocarbons, which contribute about 95% of export earnings, 65% of GDP, and 80% of government revenue. Substantial revenue from the energy sector coupled with a small population give Libya one of the highest per capita GDPs in Africa, but little of this income flowed to the lower orders of society. Libya in the past five years made progress on economic reform as part of a broader campaign to reintegrate the country into the international fold. This effort picked up steam after UN sanctions were lifted in September 2003 and after Libya announced in December 2003 that it would abandon programs to build weapons of mass destruction. The process of lifting US unilateral sanctions began in the spring of 2004; all sanctions were removed by June 2006, helping Libya attract greater foreign direct investment, especially in the energy sector. Libyan oil and gas licensing rounds drew high international interest, but new rounds are unlikely until Libya establishes a more permanent government. The National Oil Corporation (NOC) set a goal of nearly doubling oil production to 3 million bbl/day by 2012, but the goal is unlikely to be met by the target date. Libya faces a long road ahead in liberalizing its primarily socialist economy, but the revolution probably increases the opportunity for entrepreneurial activity and the evolution of a more market-based economy. The service and construction sectors, which account for roughly 20% of GDP, expanded over the past five years and could become a larger share of GDP after political volatility subsides. Climatic conditions and poor soils severely limit agricultural output, and Libya imports about 75% of its food. Libya's primary agricultural water source remains the Great Manmade River Project, but significant resources will be needed in desalinization to meet growing water demands.

## GDP COMPOSITION BY SECTOR

Agriculture:	3.2%
Industry:	49.5%
Services:	47.3%

# MADAGASCAR



Country	Madagascar
Capital	Antananarivo
Location	Southern Africa, island in the Indian Ocean, east of Mozambique
Area	587,041 sq km
Border Countries	
Natural Resources	graphite, chromite, coal, bauxite, rare earth elements, salt, quartz, tar sands, semiprecious stones, mica, fish, hydropower
Climate	tropical along coast, temperate inland, arid in south
Population	22,599,098 (July 2013 est.), the median age is 19 years
Languages	French (official), Malagasy (official), English
Ethnic Groups	Malayo-Indonesian, Cotiers, French, Indian, Creole, Comoran
GDP Growth Rate	1.9% (2012 est.)
GDP per Capita	\$1,000 (2012 est.)
GDP Composition by Sector	agriculture: 28.3%, industry: 16.5%, services: 55.2% (2012 est.)
Labor Force by Occupation	NA
Unemployment Rate	NA
Unemployment youth ages from 15 to 24 years	2.3% (2005)
GINI index	47.5 (2001)
Population Below Poverty Line	50% (2004 est.)
HDI	0.47 (2011)
Inflation rate	9.2% (2012 est.)
Export Commodities	coffee, vanilla, shellfish, sugar, cotton cloth, clothing, chromite, petroleum products
Agriculture Products	coffee, vanilla, sugarcane, cloves, cocoa, rice, cassava (tapioca), beans, bananas, peanuts; livestock products
Industries	meat processing, seafood, soap, breweries, tanneries, sugar, textiles, glassware, cement, automobile assembly plant, paper, petroleum, tourism
Public Debt	\$2.631 billion (31 December 2012 est.)
Investment	18.7% of GDP (2012 est.)
Trade Balance	\$-2.322 billion (2012 est.)



## ECONOMY OVERVIEW

After discarding socialist economic policies in the mid-1990s, Madagascar followed a World Bank, and IMF, led policy of privatization and liberalization that has been undermined since the start of the political crisis. This strategy placed the country on a slow and steady growth path from an extremely low level. Agriculture, including fishing and forestry, is a mainstay of the economy, accounting for more than one-fourth of GDP and employing 80% of the population. Exports of apparel boomed in recent years primarily due to duty-free access to the US, however, Madagascar's failure to comply with the requirements of the African Growth and Opportunity Act (AGOA) led to the termination of the country's duty-free access in January 2010 and a sharp fall in textile production. Deforestation and erosion, aggravated by the use of firewood as the primary source of fuel, are serious concerns. The current political crisis, which began in early 2009, has dealt additional blows to the economy. Tourism dropped more than 50% in 2009 compared with the previous year, and many investors are wary of entering the uncertain investment environment.

## GDP COMPOSITION BY SECTOR

Agriculture:	28.3%
Industry:	16.4%
Services:	55.2%

# MALAWI



Country	Malawi
Capital	Lilongwe
Location	Southern Africa, east of Zambia, west and north of Mozambique
Area	118,484 sq km
Border Countries	Mozambique, Tanzania, Zambia
Natural Resources	limestone, arable land, hydropower, unexploited deposits of uranium, coal, and bauxite
Climate	sub-tropical; rainy season; dry season (May to November)
Population	16,777,547 (July 2013 est.), the median age is 17.3 years
Languages	Chichewa (official), Chinyanja, Chiyao, Chitumbuka, Chisena
Ethnic Groups	Chewa, Lomwe, Yao, Ngoni, Tumbuka, Nyanja, Sena, Tonga
GDP Growth Rate	4.3% (2012 est.)
GDP per Capita	\$900 (2012 est.)
GDP Composition by Sector	agriculture: 29.6%, industry: 16.9%, services: 53.5% (2012 est.)
Labor Force by Occupation	agriculture: 90%, industry and services: 10% (2003 est.)
Unemployment Rate	NA
Unemployment youth ages from 15 to 24 years	NA
GINI index	39 (2004)
Population Below Poverty Line	53% (2004)
HDI	0.40 (2011)
Inflation rate	18.4% (2012 est.)
Export Commodities	tobacco 53%, tea, sugar, cotton, coffee, peanuts, wood products, apparel
Agriculture Products	tobacco, sugarcane, cotton, tea, corn, potatoes, cassava (tapioca), sorghum, pulses, groundnuts, Macadamia nuts; cattle, goats
Industries	tobacco, tea, sugar, sawmill products, cement, consumer goods
Public Debt	47.1% of GDP (2012 est.)
Investment	23.1% of GDP (2012 est.)
Trade Balance	-\$683.4 million (2012 est.)



## ECONOMY OVERVIEW

Landlocked Malawi ranks among the world's most densely populated and least developed countries. The economy is predominately agricultural with about 80% of the population living in rural areas. Agriculture, which has benefited from fertilizer subsidies since 2006, accounts for one-third of GDP and 90% of export revenues. The performance of the tobacco sector is key to short-term growth as tobacco accounts for more than half of exports. The economy depends on substantial inflows of economic assistance from the IMF, the World Bank, and individual donor nations. In 2006, Malawi was approved for relief under the Heavily Indebted Poor Countries (HIPC) program. In December 2007, the US granted Malawi eligibility status to receive financial support within the Millennium Challenge Corporation (MCC) initiative. The government faces many challenges including developing a market economy, improving educational facilities, facing up to environmental problems, dealing with the rapidly growing problem of HIV/AIDS, and satisfying foreign donors that fiscal discipline is being tightened. Since 2005 President MUTHARIKA's government has exhibited improved financial discipline under the guidance of Finance Minister Goodall GONDWE and signed a three year Poverty Reduction and Growth Facility worth \$56 million with the IMF. The government has announced infrastructure projects that could yield improvements, such as a new oil pipeline for better fuel access, and the potential for a waterway link through Mozambican rivers to the ocean for better transportation options. Since 2009, however, Malawi has experienced some setbacks, including a general shortage of foreign exchange, which has damaged its ability to pay for imports, and fuel shortages that hinder transportation and productivity. Investment fell 23% in 2009, and continued to decline in 2010. The government has failed to address barriers to investment such as unreliable power, water shortages, poor telecommunications infrastructure,

## GDP COMPOSITION BY SECTOR

Agriculture:	30.3%
Industry:	16.7%
Services:	53%

# MALI



Country	Mali
Capital	Bamako
Location	Interior Western Africa
Area	1,240,192 sq km
Border Countries	Algeria, Niger, Burkina Faso, Senegal, Guinea, Mauritania, Cote d'Ivoire
Natural Resources	gold, phosphates, kaolin, salt, limestone, uranium, gypsum, granite, hydropower
Climate	subtropical to arid; hot and dry, rainy, humid, and mild (June to November)
Population	15,968,882 (July 2013 est.), the median age is 16 years
Languages	French (official), Bambara, Peulh, Maraka, Malinke, Minianka
Ethnic Groups	Mande, Peulh, Voltaic, Songhai, Tuareg and Moor
GDP Growth Rate	-4.5% (2012 est.)
GDP per Capita	\$1,100 (2012 est.)
GDP Composition by Sector	agriculture: 36.9%, industry: 23.4%, services: 39.7% (2012 est.)
Labor Force by Occupation	agriculture: 80%, industry and services: 20% (2005 est.)
Unemployment Rate	30% (2004 est.)
Unemployment youth ages from 15 to 24 years	NA
GINI index	40.1 (2001)
Population Below Poverty Line	36.1% (2005 est.)
HDI	0.36 (2011)
Inflation rate	6.5% (2012 est.)
Export Commodities	cotton, gold, livestock
Agriculture Products	cotton, millet, rice, corn, vegetables, peanuts; cattle, sheep, goats
Industries	food processing; construction; phosphate and gold mining
Public Debt	23.2% of GDP (2012 est.)
Investment	NA
Trade Balance	\$-1.421 billion (2012 est.)



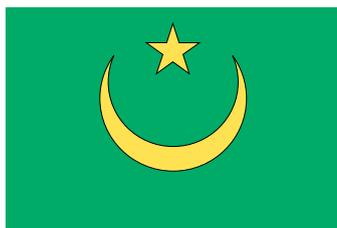
## ECONOMY OVERVIEW

Among the 25 poorest countries in the world, Mali is a landlocked country highly dependent on gold mining and agricultural exports for revenue. The country's fiscal status fluctuates with gold and agricultural commodity prices and the harvest. Mali remains dependent on foreign aid. Economic activity is largely confined to the riverine area irrigated by the Niger River and about 65% of its land area is desert or semidesert. About 10% of the population is nomadic and about 80% of the labor force is engaged in farming and fishing. Industrial activity is concentrated on processing farm commodities. The government in 2011 completed an IMF extended credit facility program that has helped the economy grow, diversify, and attract foreign investment. Mali is developing its cotton and iron ore extraction industries to diversify foreign exchange revenue away from gold. Mali has invested in tourism but security issues are hurting the industry. Mali experienced economic growth of about 5% per year between 1996-2010.

## GDP COMPOSITION BY SECTOR

Agriculture:	38.8%
Industry:	21.9%
Services:	39.3%

# MAURITANIA



Country	Mauritania
Capital	Nouakchott
Location	Western Africa, bordering the North Atlantic Ocean
Area	1,030,700 sq km
Border Countries	Algeria, Mali, Senegal, Western Sahara
Natural Resources	iron ore, gypsum, copper, phosphate, diamonds, gold, oil, fish
Climate	desert; constantly hot, dry, dusty
Population	3,437,610 (July 2013 est.), the median age is 19.8 years
Languages	Arabic (official and national), Pulaar, Soninke, Wolof, French
Ethnic Groups	Mixed Moor/black
GDP Growth Rate	5.3% (2012 est.)
GDP per Capita	\$2,100 (2012 est.)
GDP Composition by Sector	agriculture: 16.1%, industry: 39.1%, services: 44.8% (2012 est.)
Labor Force by Occupation	agriculture: 50%, industry: 10%, services: 40% (2001 est.)
Unemployment Rate	30% (2008 est.)
Unemployment youth ages from 15 to 24 years	NA
GINI index	39 (2000)
Population Below Poverty Line	40% (2004 est.)
HDI	0.45 (2011)
Inflation rate	7% (2011 est.)
Export Commodities	iron ore, fish and fish products, gold, copper, petroleum
Agriculture Products	dates, millet, sorghum, rice, corn; cattle, sheep
Industries	fish processing, oil production, mining (iron ore, gold, and copper)
Public Debt	\$2.942 billion (31 December 2012 est.)
Investment	NA
Trade Balance	-\$659.8 million (2012 est.)

## ECONOMY OVERVIEW

Half the population still depends on agriculture and livestock for a livelihood, even though many of the nomads and subsistence farmers were forced into the cities by recurrent droughts in the 1970s and 1980s. Mauritania has extensive deposits of iron ore, which account for nearly 40% of total exports. The nation's coastal waters are among the richest fishing areas in the world but overexploitation by foreigners threatens this key source of revenue. The country's first deepwater port opened near Nouakchott in 1986. Before 2000, drought and economic mismanagement resulted in a buildup of foreign debt. In February 2000, Mauritania qualified for debt relief under the Heavily Indebted Poor Countries (HIPC) initiative and nearly all of its foreign debt has since been forgiven. A new investment code approved in December 2001 improved the opportunities for direct foreign investment. Mauritania and the IMF agreed to a three-year Poverty Reduction and Growth Facility (PRGF) arrangement in 2006. Mauritania made satisfactory progress, but the IMF, World Bank, and other international actors suspended assistance and investment in Mauritania after the August 2008 coup. Since the presidential election in July 2009, donors have resumed assistance. Oil prospects, while initially promising, have largely failed to materialize, and the government has placed a priority on attracting private investment to spur economic growth. The Government also emphasizes reduction of poverty, improvement of health and education, and privatization of the economy. Economic growth remained above 5% in 2010-11, mostly because of rising prices of gold, copper, iron ore, and oil.

## GDP COMPOSITION BY SECTOR

Agriculture:	17.8%
Industry:	37.6%
Services:	44.7%

# MAURITIUS



Country	Mauritius
Capital	Port Louis
Location	Southern Africa, island in the Indian Ocean
Area	2,040 sq km
Border Countries	
Natural Resources	arable land, fish
Climate	tropical, modified by southeast trade winds; warm, dry winter (May to November)
Population	1,322,238 (July 2013 est.), the median age is 33.5 years
Languages	Creole, Bhojpuri, French, English (official)
Ethnic Groups	Indo-Mauritian, Creole, Sino-Mauritian, Franco-Mauritian
GDP Growth Rate	3.4% (2012 est.)
GDP per Capita	\$15,600 (2012 est.)
GDP Composition by Sector	agriculture: 4.5%, industry: 23.5%, services: 72% (2012 est.)
Labor Force by Occupation	agriculture and fishing: 9%, construction and industry: 30%; transportation and communication: 7%, trade, restaurants, hotels: 22%; finance: 6%; other services: 25% (2007)
Unemployment Rate	8% (2012 est.)
Unemployment youth ages from 15 to 24 years	21.7% (2011)
GINI index	39 (2006 est.)
Population Below Poverty Line	8% (2006 est.)
HDI	0.73 (2011)
Inflation rate	4.7% (2012 est.)
Export Commodities	clothing and textiles, sugar, cut flowers, molasses, fish
Agriculture Products	sugarcane, tea, corn, potatoes, bananas, pulses; cattle, goats; fish
Industries	food processing (largely sugar milling), textiles, clothing, mining, chemicals, metal products, transport equipment, nonelectrical machinery, tourism
Public Debt	61.8% of GDP (2012 est.)
Investment	23.3% of GDP (2012 est.)
Trade Balance	-\$1.433 billion (2012 est.)

## ECONOMY OVERVIEW

Since independence in 1968, Mauritius has developed from a low-income, agriculturally based economy to a middle-income diversified economy with growing industrial, financial, and tourist sectors. For most of the period, annual growth has been in the order of 5% to 6%. This remarkable achievement has been reflected in more equitable income distribution, increased life expectancy, lowered infant mortality, and a much-improved infrastructure. The economy rests on sugar, tourism, textiles and apparel, and financial services, and is expanding into fish processing, information and communications technology, and hospitality and property development. Sugarcane is grown on about 90% of the cultivated land area and accounts for 15% of export earnings. The government's development strategy centers on creating vertical and horizontal clusters of development in these sectors. Mauritius has attracted more than 32,000 offshore entities, many aimed at commerce in India, South Africa, and China. Investment in the banking sector alone has reached over \$1 billion. Mauritius, with its strong textile sector, has been well poised to take advantage of the Africa Growth and Opportunity Act (AGOA). Mauritius' sound economic policies and prudent banking practices helped to mitigate negative effects from the global financial crisis in 2008-09. GDP grew more than 4% per year in 2010-11, and the country continues to expand its trade and investment outreach around the globe.

## GDP COMPOSITION BY SECTOR

Agriculture:	4.5%
Industry:	24%
Services:	71.4%

# MOZAMBIQUE



Country	Mozambique
Capital	Maputo
Location	Southeastern Africa, bordering the Mozambique Channel
Area	799,380 sq km
Border Countries	Malawi, Zambia, Zimbabwe, Swaziland, Tanzania, South Africa
Natural Resources	coal, titanium, natural gas, hydropower, tantalum, graphite
Climate	tropical to subtropical
Population	24,096,669 (July 2013 est.), the median age is 16.8 years
Languages	Emakhuwa, Portuguese (official), Xichangana, Cisena, Elomwe
Ethnic Groups	African, Europeans, Euro-Africans
GDP Growth Rate	7.5% (2012 est.)
GDP per Capita	\$1,200 (2012 est.)
GDP Composition by Sector	agriculture: 31.8%, industry: 24.6%, services: 43.6% (2012 est.)
Labor Force by Occupation	agriculture: 81%, industry: 6%, services: 13% (1997 est.)
Unemployment Rate	17% (2007 est.)
Unemployment youth ages from 15 to 24 years	NA
GINI index	45.6 (2008)
Population Below Poverty Line	52% (2009 est.)
HDI	0.32 (2011)
Inflation rate	3.5% (2012 est.)
Export Commodities	aluminum, prawns, cashews, cotton, sugar, citrus, timber; bulk electricity
Agriculture Products	cotton, cashew nuts, sugarcane, tea, cassava (tapioca), corn, coconuts, sisal, citrus and tropical fruits, potatoes, sunflowers; beef, poultry
Industries	aluminum, petroleum products, chemicals (fertilizer, soap, paints), textiles, cement, glass, asbestos, tobacco, food, beverages
Public Debt	48.1% of GDP (2012 est.)
Investment	26.8% of GDP (2012 est.)
Trade Balance	-\$2.432 billion (2012 est.)

## ECONOMY OVERVIEW

At independence in 1975, Mozambique was one of the world's poorest countries. Socialist mismanagement and a brutal civil war from 1977-92 exacerbated the situation. In 1987, the government embarked on a series of macroeconomic reforms designed to stabilize the economy. These steps, combined with donor assistance and with political stability since the multi-party elections in 1994, have led to dramatic improvements in the country's growth rate. Fiscal reforms, including the introduction of a value-added tax and reform of the customs service, have improved the government's revenue collection abilities. In spite of these gains, Mozambique remains dependent upon foreign assistance for more than half of its annual budget, and in 2008 54% of the population remained below the poverty line. Subsistence agriculture continues to employ the vast majority of the country's work force and smallholder agricultural productivity and productivity growth is weak. A substantial trade imbalance persists although the opening of the Mozal aluminum smelter, the country's largest foreign investment project to date, has increased export earnings. At the end of 2007, and after years of negotiations, the government took over Portugal's majority share of the Cahora Bassa Hydroelectricity Company (HCB), a dam that was not transferred to Mozambique at independence because of the ensuing civil war and unpaid debts. More electrical power capacity is needed for additional investment projects in titanium extraction and processing and garment manufacturing that could further close the import/export gap. Mozambique's once substantial foreign debt has been reduced through forgiveness and rescheduling under the IMF's Heavily Indebted Poor Countries (HIPC) and Enhanced HIPC initiatives, and is now at a manageable level. In July 2007 the Millennium Challenge Corporation (MCC) signed a compact with Mozambique; the compact entered into force in September 2008 and will continue for five years. Compact projects will focus on improving sanitation, roads, agriculture, and the business regulation environment in an effort to spur economic growth in the four northern provinces of the country. Mozambique grew at an average annual rate of 9% in the decade up to 2007, one of Africa's strongest performances. However, heavy reliance on aluminum, which accounts for about one-third of exports, subjects the economy to volatile international prices. The sharp decline in aluminum prices during the global economic crisis lowered GDP growth by several percentage points. Despite 6.8% GDP growth in 2010, the increasing cost of living prompted citizens to riot in September 2010, after fuel, water, electricity, and bread price increases were announced. In an attempt to contain the cost of living, the government implemented subsidies, decreased taxes and tariffs, and instituted other fiscal measures. Real growth of 7.2% was achieved in 2011.

## GDP COMPOSITION BY SECTOR

Agriculture:	31.5%
Industry:	23.8%
Services:	44.7%

# NAMIBIA



Country	Namibia
Capital	Windhoek
Location	Southern Africa, bordering the South Atlantic Ocean
Area	824,292 sq km
Border Countries	Angola, Botswana, South Africa, Zambia
Natural Resources	diamonds, copper, uranium, gold, silver, lead, tin, lithium, cadmium, tungsten, zinc, salt, hydropower, fish
Climate	desert; hot, dry; rainfall sparse and erratic
Population	2,182,852 (July 2013 est.), the median age is 22.4 years
Languages	English (official), Afrikaans and German
Ethnic Groups	Black 87.5%, White 6%, Mixed 6.5%
GDP Growth Rate	4.6% (2012 est.)
GDP per Capita	\$7,800 (2012 est.)
GDP Composition by Sector	agriculture: 7.3%, industry: 34.3%, services: 58.4% (2012 est.)
Labor Force by Occupation	agriculture: 16.3%, industry: 22.4%, services: 61.3%
Unemployment Rate	51.2% (2008 est.)
Unemployment youth ages from 15 to 24 years	58.9% (2008)
GINI index	59.7 (2010)
Population Below Poverty Line	55.8%
HDI	0.62 (2011)
Inflation rate	5.8% (2012 est.)
Export Commodities	diamonds, copper, gold, zinc, lead, uranium; cattle, processed fish, karakul skins
Agriculture Products	millet, sorghum, peanuts, grapes; livestock; fish
Industries	meatpacking, fish processing, dairy products, pasta and beverages; mining (diamonds, lead, zinc, tin, silver, tungsten, uranium, copper)
Public Debt	28.2% of GDP (2012 est.)
Investment	21.4% of GDP (2012 est.)
Trade Balance	\$49.3 million (2012 est.)



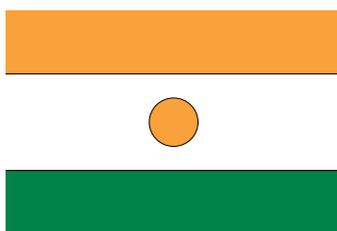
## ECONOMY OVERVIEW

The economy is heavily dependent on the extraction and processing of minerals for export. Mining accounts for 8% of GDP, but provides more than 50% of foreign exchange earnings. Rich alluvial diamond deposits make Namibia a primary source for gem-quality diamonds. Namibia is the world's fourth-largest producer of uranium. It also produces large quantities of zinc and is a small producer of gold and other minerals. The mining sector employs only about 3% of the population. Namibia normally imports about 50% of its cereal requirements; in drought years food shortages are a major problem in rural areas. A high per capita GDP, relative to the region, hides one of the world's most unequal income distributions, as shown by Namibia's 70.7 GINI coefficient. The Namibian economy is closely linked to South Africa with the Namibian dollar pegged one-to-one to the South African rand. Until 2010, Namibia drew 40% of its budget revenues from the Southern African Customs Union (SACU). Increased payments from SACU put Namibia's budget into surplus in 2007 for the first time since independence. SACU allotments to Namibia increased in 2009, but dropped in 2010 and 2011 because of the global recession, reducing Namibia's overall SACU income. Increased fish production and mining of zinc, copper, and uranium spurred growth in 2003-08, but growth in recent years was undercut by poor fish catches, a dramatic decline in demand for diamonds, higher costs of producing metals, and the global recession. A rebound in diamond and uranium prices in 2010 and the reopening of copper mines in 2011 provided a significant boost to Namibia's mining sector.

## GDP COMPOSITION BY SECTOR

Agriculture:	7.2%
Industry:	33.3%
Services:	59.5%

# NIGER



Country	Niger
Capital	Niamey
Location	Western Africa
Area	1,267,000 sq km
Border Countries	Algeria, Benin, Burkina Faso, Chad, Libya, Mali, Nigeria
Natural Resources	uranium, coal, iron ore, tin, phosphates, gold, molybdenum, gypsum, salt, petroleum
Climate	desert; mostly hot, dry, dusty; tropical in extreme south
Population	16,899,327 (July 2013 est.), the median age is 15 years
Languages	French (official), Hausa, Djerna
Ethnic Groups	Hausa, Djerna, Tuareg, Peulh, Kanouri, Manga
GDP Growth Rate	14.5% (2012 est.)
GDP per Capita	\$900 (2012 est.)
GDP Composition by Sector	agriculture: 39.6%, industry: 17.1%, services: 43.2% (2012 est.)
Labor Force by Occupation	agriculture: 90%, industry: 6%, services: 4% (1995)
Unemployment Rate	NA
Unemployment youth ages from 15 to 24 years	3.2% (2001)
GINI index	34 (2007)
Population Below Poverty Line	63% (1993 est.)
HDI	0.30 (2011)
Inflation rate	3.9% (2012 est.)
Export Commodities	uranium ore, livestock, cowpeas, onions
Agriculture Products	cowpeas, cotton, peanuts, millet, sorghum, cassava (manioc), rice; cattle, sheep, goats, camels, donkeys, horses, poultry
Industries	uranium mining, cement, brick, soap, textiles, food processing, chemicals, slaughterhouses
Public Debt	\$1.451 billion (31 December 2012 est.)
Investment	NA
Trade Balance	-\$-1.628 billion (2012 est.)



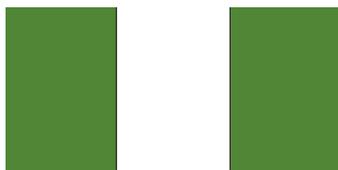
## ECONOMY OVERVIEW

Niger is a landlocked, Sub-Saharan nation, whose economy centers on subsistence crops, livestock, and some of the world's largest uranium deposits. Agriculture contributes about 40% of GDP and provides livelihood for about 80% of the population. Niger also has sizable reserves of oil, and oil production, refining, and exports are expected to grow significantly between 2011 and 2016. Drought, desertification, and strong population growth have undercut the economy. Niger shares a common currency, the CFA franc, and a common central bank, the Central Bank of West African States (BCEAO), with seven other members of the West African Monetary Union. In December 2000, Niger qualified for enhanced debt relief under the International Monetary Fund program for Highly Indebted Poor Countries (HIPC) and concluded an agreement with the Fund on a Poverty Reduction and Growth Facility (PRGF). Debt relief provided under the enhanced HIPC initiative significantly reduced Niger's annual debt service obligations, freeing funds for expenditures on basic health care, primary education, HIV/AIDS prevention, rural infrastructure, and other programs geared at poverty reduction. In December 2005, Niger received 100% multilateral debt relief from the IMF, which translated into the forgiveness of approximately US\$86 million in debts to the IMF, excluding the remaining assistance under HIPC. The economy was hurt when the international community cut off non-humanitarian aid in response to TANDJA's moves to extend his term as president. Nearly half of the government's budget is derived from foreign donor resources. Future growth may be sustained by exploitation of oil, gold, coal, and other mineral resources. The government has announced an expansionary budget for 2012 with anticipated revenue increases from uranium, oil production, and donor aid, and it has made efforts to secure a new three-year extended credit facility with the IMF following the one that completed in 2011.

## GDP COMPOSITION BY SECTOR

Agriculture:	39%
Industry:	16%
Services:	45%

# NIGERIA



Country	Nigeria
Capital	Abuja
Location	Western Africa, bordering the Gulf of Guinea
Area	923,768 sq km
Border Countries	Benin, Cameroon, Chad, Niger
Natural Resources	natural gas, petroleum, tin, iron ore, coal, limestone, niobium, lead, zinc, arable land
Climate	varies; equatorial in south, tropical in center, arid in north
Population	174,507,539 (July 2013 est.), the median age is 17.9 years
Languages	English (official), Hausa, Yoruba, Igbo (Ibo), Fulani
Ethnic Groups	More than 250 ethnic groups, the most populous: Hausa, Fulani, and Igbo
GDP Growth Rate	7.1% (2012 est.)
GDP per Capita	\$2,700 (2012 est.)
GDP Composition by Sector	agriculture: 30.9%, industry: 43%, services: 26% (2012 est.)
Labor Force by Occupation	agriculture: 70%, industry: 10%, services: 20% (1999 est.)
Unemployment Rate	23.9% (2011 est.)
Unemployment youth ages from 15 to 24 years	NA
GINI index	43.7 (2003)
Population Below Poverty Line	70% (2010 est.)
HDI	0.46 (2011)
Inflation rate	12.1% (2012 est.)
Export Commodities	petroleum and petroleum products 95%, cocoa, rubber
Agriculture Products	cocoa, peanuts, cotton, palm oil, corn, rice, sorghum, millet, cassava (tapioca), yams, rubber; cattle, sheep, goats, pigs; timber; fish
Industries	crude oil, coal, tin, columbite; rubber products, wood; hides and skins, textiles, cement and other construction materials, food products, footwear, chemicals, fertilizer, printing, ceramics, steel
Public Debt	18.8% of GDP (2012 est.)
Investment	18.8% of GDP (2012 est.)
Trade Balance	\$6.158 billion (2012 est.)

## ECONOMY OVERVIEW

Oil-rich Nigeria has been hobbled by political instability, corruption, inadequate infrastructure, and poor macroeconomic management but in 2008 began pursuing economic reforms. Nigeria's former military rulers failed to diversify the economy away from its overdependence on the capital-intensive oil sector, which provides 95% of foreign exchange earnings and about 80% of budgetary revenues. Following the signing of an IMF stand-by agreement in August 2000, Nigeria received a debt-restructuring deal from the Paris Club and a \$1 billion credit from the IMF, both contingent on economic reforms. Nigeria pulled out of its IMF program in April 2002, after failing to meet spending and exchange rate targets, making it ineligible for additional debt forgiveness from the Paris Club. In November 2005, Abuja won Paris Club approval for a debt-relief deal that eliminated \$18 billion of debt in exchange for \$12 billion in payments – a total package worth \$30 billion of Nigeria's total \$37 billion external debt. Since 2008 the government has begun to show the political will to implement the market-oriented reforms urged by the IMF, such as modernizing the banking system, removing subsidies, and resolving regional disputes over the distribution of earnings from the oil industry. GDP rose strongly in 2007-11 because of growth in non-oil sectors and robust global crude oil prices. President JONATHAN has established an economic team that includes experienced and reputable members and has announced plans to increase transparency, diversify economic growth, and improve fiscal management. Lack of infrastructure and slow implementation of reforms are key impediments to growth. The government is working toward developing stronger public-private partnerships for roads, agriculture, and power. Nigeria's financial sector was hurt by the global financial and economic crises, but the Central Bank governor has taken measures to restructure and strengthen the sector to include imposing mandator

## GDP COMPOSITION BY SECTOR

Agriculture:	35.4%
Industry:	33.6%
Services:	31%

# RWANDA



Country	Rwanda
Capital	Kigali
Location	Central Africa, east of Democratic Republic of the Congo
Area	26,338 sq km
Border Countries	Burundi, Tanzania, Uganda, Democratic Republic of Congo
Natural Resources	gold, cassiterite (tin ore), wolframite (tungsten ore), methane, hydropower, arable land
Climate	temperate; two rainy seasons, mild in mountains with frost and snow possible
Population	12,012,589 (July 2013 est.), the median age is 18.7 years
Languages	Kinyarwanda (official), French (official), English (official), Kiswahili
Ethnic Groups	Hutu (Bantu), Tutsi (Hamitic), Twa (Pygmy)
GDP Growth Rate	7.7% (2012 est.)
GDP per Capita	\$1,400 (2012 est.)
GDP Composition by Sector	agriculture: 33.3%, industry: 13.9%, services: 52.9% (2012 est.)
Labor Force by Occupation	agriculture: 90%, industry and services: 10% (2000)
Unemployment Rate	NA
Unemployment youth ages from 15 to 24 years	NA
GINI index	46.8 (2000)
Population Below Poverty Line	44.9% (2011 est.)
HDI	0.43 (2011)
Inflation rate	8.5% (2012 est.)
Export Commodities	coffee, tea, hides, tin ore
Agriculture Products	coffee, tea, pyrethrum (insecticide made from chrysanthemums), bananas, beans, sorghum, potatoes; livestock
Industries	cement, agricultural products, small-scale beverages, soap, furniture, shoes, plastic goods, textiles, cigarettes
Public Debt	21.8% of GDP (2012 est.)
Investment	22.1% of GDP (2012 est.)
Trade Balance	-\$-657.8 million (2012 est.)

## ECONOMY OVERVIEW

Rwanda is a poor rural country with about 90% of the population engaged in (mainly subsistence) agriculture and some mineral and agro-processing. Tourism, minerals, coffee and tea are Rwanda's main sources of foreign exchange. Minerals exports declined 40% in 2009-10 due to the global economic downturn. The 1994 genocide decimated Rwanda's fragile economic base, severely impoverished the population, particularly women, and temporarily stalled the country's ability to attract private and external investment. However, Rwanda has made substantial progress in stabilizing and rehabilitating its economy to pre-1994 levels. GDP has rebounded with an average annual growth of 7%-8% since 2003 and inflation has been reduced to single digits. Nonetheless, a significant percent of the population still live below the official poverty line. Despite Rwanda's fertile ecosystem, food production often does not keep pace with demand, requiring food imports. Rwanda continues to receive substantial aid money and obtained IMF-World Bank Heavily Indebted Poor Country (HIPC) initiative debt relief in 2005-06. In recognition of Rwanda's successful management of its macro economy, in 2010, the IMF graduated Rwanda to a Policy Support Instrument (PSI). Rwanda also received a Millennium Challenge Threshold Program in 2008. Africa's most densely populated country is trying to overcome the limitations of its small, landlocked economy by leveraging regional trade. Rwanda joined the East African Community and is aligning its budget, trade, and immigration policies with its regional partners. The government has embraced an expansionary fiscal policy to reduce poverty by improving education, infrastructure, and foreign and domestic investment and pursuing market-oriented reforms. Energy shortages, instability in neighboring states, and lack of adequate transportation linkages to other countries continue to handicap private sector growth. The Rwandan government is seeking to become regional leader in information and communication technologies. In 2010, Rwanda neared completion of the first modern Special Economic Zone (SEZ) in Kigali. The SEZ seeks to attract investment in all sectors, but specifically in agribusiness, information and communications technologies, trade and logistics, mining, and construction. The global downturn hurt export demand and tourism, but economic growth is recovering, driven in large part by the services sector, and inflation has been contained. On the back of this growth, government is gradually ending its fiscal stimulus policy while protecting aid to the poor. In 2011 rises in global food and fuel prices increased inflation in Rwanda from 1% in January to more than 7% in October.

## GDP COMPOSITION BY SECTOR

Agriculture:	33%
Industry:	13.9%
Services:	53.1%

# SAO TOME AND PRINCIPE



Country	Sao Tome and Principe
Capital	Sao Tome
Location	Central Africa, islands in the Gulf of Guinea, straddling the Equator
Area	964 sq km
Border Countries	NA
Natural Resources	fish, hydropower
Climate	tropical; hot, humid; one rainy season (October to May)
Population	186,817 (July 2013 est.), the median age is 17.6 years
Languages	Portuguese (official)
Ethnic Groups	Mestico, Angolares, Forros, Servicais, Europeans, Tongas
GDP Growth Rate	4.5% (2012 est.)
GDP per Capita	\$2,300 (2012 est.)
GDP Composition by Sector	agriculture: 13.9%, industry: 23.7%, services: 62.4% (2012 est.)
Labor Force by Occupation	NA
Unemployment Rate	16.64% (2006)
Unemployment youth ages from 15 to 24 years	NA
GINI index	NA
Population Below Poverty Line	66.2% (2009 est.)
HDI	0.525 (2013)
Inflation rate	10.2% (2012 est.)
Export Commodities	cocoa 80%, copra, coffee, palm oil
Agriculture Products	cocoa, coconuts, palm kernels, copra, cinnamon, pepper, coffee, bananas, papayas, beans; poultry; fish
Industries	light construction, textiles, soap, beer, fish processing, timber
Public Debt	76.5% of GDP (2012 est.)
Investment	50.1% of GDP (2012 est.)
Trade Balance	-\$85.1 million (2012 est.)

## ECONOMY OVERVIEW

This small, poor island economy has become increasingly dependent on cocoa since independence in 1975. Cocoa production has substantially declined in recent years because of drought and mismanagement. Sao Tome and Principe has to import fuels, most manufactured goods, consumer goods, and a substantial amount of food, making it vulnerable to fluctuations in global commodity prices. Over the years, it has had difficulty servicing its external debt and has relied heavily on concessional aid and debt rescheduling. Sao Tome and Principe benefited from \$200 million in debt relief in December 2000 under the Highly Indebted Poor Countries (HIPC) program, which helped bring down the country's \$300 million debt burden. In August 2005, the government signed on to a new 3-year IMF Poverty Reduction and Growth Facility (PRGF) program worth \$4.3 million. In April 2011 the country completed a Threshold Country Program with The Millennium Challenge Corporation to help increase tax revenues, reform customs, and improve the business environment. Considerable potential exists for development of a tourist industry, and the government has taken steps to expand facilities in recent years. The government also has attempted to reduce price controls and subsidies. Potential exists for the development of petroleum resources in Sao Tome and Principe's territorial waters in the oil-rich Gulf of Guinea, which are being jointly developed in a 60-40 split with Nigeria, but any actual production is at least several years off. The first production licenses were sold in 2004, though a dispute over licensing with Nigeria delayed the country's receipt of more than \$20 million in signing bonuses for almost a year. Maintaining control of inflation, fiscal discipline, and increasing flows of foreign direct investment into the oil sector, are the major economic problems facing the country.

## GDP COMPOSITION BY SECTOR

Agriculture:	15%
Industry:	24.4%
Services:	60.6%

# SENEGAL



Country	Senegal
Capital	Dakar
Location	Western Africa, bordering the North Atlantic Ocean
Area	196,722 sq km
Border Countries	Gambia, Guinea, Guinea-Bissau, Mali, Mauritania
Natural Resources	fish, phosphates, iron ore
Climate	tropical; hot, humid; rainy season, has strong southeast winds
Population	13,300,410 (July 2013 est.), the median age is 18.2 years
Languages	French (official), Wolof, Pulaar, Jola, Mandinka
Ethnic Groups	Wolof, Pular, Serer, Jola, Mandinka, Soninke, European and Lebanese
GDP Growth Rate	3.7% (2012 est.)
GDP per Capita	\$1,900 (2012 est.)
GDP Composition by Sector	agriculture: 15.3%, industry: 22.7%, services: 61.9% (2012 est.)
Labor Force by Occupation	agriculture: 77.5%, industry and services: 22.5% (2007 est.)
Unemployment Rate	48% (2007 est.)
Unemployment youth ages from 15 to 24 years	14.8% (2006)
GINI index	41.3 (2001)
Population Below Poverty Line	54% (2001 est.)
HDI	0.46 (2011)
Inflation rate	1.5% (2012 est.)
Export Commodities	fish, groundnuts (peanuts), petroleum products, phosphates, cotton
Agriculture Products	peanuts, millet, corn, sorghum, rice, cotton, tomatoes, green vegetables; cattle, poultry, pigs; fish
Industries	agricultural and fish processing, phosphate mining, fertilizer production, petroleum refining; iron ore, zircon, and gold mining, construction materials, ship construction and repair
Public Debt	33.6% of GDP (2012 est.)
Investment	24.8% of GDP (2012 est.)
Trade Balance	\$-1.298 billion (2012 est.)



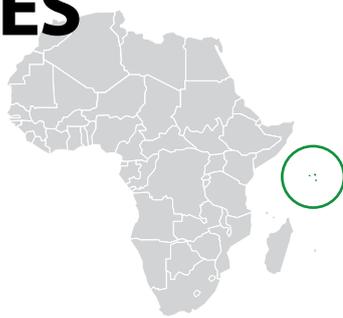
## ECONOMY OVERVIEW

Senegal relies heavily on donor assistance. The country's key export industries are phosphate mining, fertilizer production, and commercial fishing. The country is also working on iron ore and oil exploration projects. In January 1994, Senegal undertook a bold and ambitious economic reform program with the support of the international donor community. Government price controls and subsidies have been steadily dismantled. After seeing its economy contract by 2.1% in 1993, Senegal made an important turnaround, thanks to the reform program, with real growth in GDP averaging over 5% annually during 1995-2007. Annual inflation had been pushed down to the single digits. The country was adversely affected by the global economic downturn in 2009, when GDP growth fell to 2.2%. As a member of the West African Economic and Monetary Union, Senegal is working toward greater regional integration with a unified external tariff and a more stable monetary policy. High unemployment, however, continues to prompt migrants to flee Senegal in search of better job opportunities in Europe. Under the IMF's Highly Indebted Poor Countries (HIPC) debt relief program, Senegal benefited from eradication of two-thirds of its bilateral, multilateral, and private-sector debt. In 2007, Senegal and the IMF agreed to a new, non-disbursing, Policy Support Initiative program which was completed in 2010. The IMF approved a new three-year policy support instrument in December 2010 to assist with economic reforms. Senegal receives disbursements from the \$540 million Millennium Challenge Account compact it signed in September 2009 for infrastructure and agriculture development. In 2010, the Senegalese people protested against frequent power cuts. The government pledged to expand power capacity by 2012 and to promote renewable energy, but until Senegal has more capacity, more protests are likely. Foreign investment in Senegal is retarded by Senegal's unfriendly business environment.

## GDP COMPOSITION BY SECTOR

Agriculture:	15%
Industry:	22.8%
Services:	62.2%

# SEYCHELLES



Country	Seychelles
Capital	Victoria
Location	Archipelago in the Indian Ocean, northeast of Madagascar
Area	455 sq km
Natural Resources	fish, copra, cinnamon trees
Climate	tropical marine; humid; cooler season during southeast monsoon, warmer
Population	90,846 (July 2013 est.), the median age is 33.4 years
Languages	Creole 91.8%, English (official) 4.9%, other 3.1%
Ethnic Groups	Mixed French, African, Indian, Chinese, and Arab
GDP Growth Rate	3% (2012 est.)
GDP per Capita	\$26,200 (2012 est.)
GDP Composition by Sector	agriculture: 2%, industry: 18.5%, services: 79.5% (2012 est.)
Labor Force by Occupation	agriculture: 3%, industry: 23%, services: 74% (2006)
Unemployment Rate	2% (2006 est.)
Unemployment youth ages from 15 to 24 years	20.3% (2002)
GINI index	NA
Population Below Poverty Line	NA
HDI	0.806 (2013)
Inflation rate	7.2% (2012 est.)
Export Commodities	canned tuna, frozen fish, cinnamon bark, copra, petroleum products (reexports)
Agriculture Products	coconuts, cinnamon, vanilla, sweet potatoes, cassava (tapioca), copra, bananas; poultry; tuna
Industries	fishing, tourism, processing of coconuts and vanilla, coir (coconut fiber) rope, boat building, printing, furniture; beverages
Public Debt	39.3% of GDP (2012 est.)
Investment	41.7% of GDP (2012 est.)
Trade Balance	\$-179.8 million (2012 est.)

## ECONOMY OVERVIEW

Since independence in 1976, per capita output in this Indian Ocean archipelago has expanded to roughly seven times the pre-independence, near-subsistence level, moving the island into the upper-middle income group of countries. Growth has been led by the tourist sector, which employs about 30% of the labor force and provides more than 70% of hard currency earnings, and by tuna fishing. In recent years, the government has encouraged foreign investment to upgrade hotels and other services. At the same time, the government has moved to reduce the dependence on tourism by promoting the development of farming, fishing, and small-scale manufacturing. The Seychelles rupee was allowed to depreciate in 2006 after being overvalued for years and fell by 10% in the first 9 months of 2007. Despite these actions, the Seychelles economy struggled to maintain its gains and in 2008 suffered from food and oil price shocks, a foreign exchange shortage, high inflation, large financing gaps, and the global recession. In July 2008 the government defaulted on a Euro amortizing note worth roughly US\$80 million, leading to a downgrading of Seychelles credit rating. In an effort to obtain loans to service its debt, Seychelles in November 2008 signed a standby arrangement with the IMF that mandated floating the exchange rate, removing foreign exchange controls, cutting government spending, and tightening monetary policy. In response to Seychelles' successful implementation of these policies, the IMF upgraded Seychelles to a three-year extended fund facility (EFF) of \$31 million in December 2009. In 2008, GDP fell more than 1% due to declining tourism and the initial effects of liberalization, but the economy recovered in 2010-11 after the reforms took hold and tourism increased. Seychelles is attempting to implement further structural reforms, including overhauling the tax system, reorganizing of state enterprises, and deregulating the finance and communications sectors

## GDP COMPOSITION BY SECTOR

Agriculture:	2%
Industry:	18.5%
Services:	79.5%

# SIERRA LEONE



Country	Sierra Leone
Capital	Freetown
Location	Western Africa, bordering the North Atlantic Ocean
Area	71,740 sq km
Border Countries	Guinea, Liberia
Natural Resources	diamonds, titanium ore, bauxite, iron ore, gold, chromite
Climate	tropical; hot, humid; summer rainy season, winter dry season
Population	5,612,685 (July 2013 est.), the median age is 19 years
Languages	English (official), Mende, Temne and Krio
Ethnic Groups	Temne, Mende, Limba, Kono, Krio, Mandingo, Loko
GDP Growth Rate	21.3% (2012 est.)
GDP per Capita	\$1,400 (2012 est.)
GDP Composition by Sector	agriculture: 43.2%, industry: 37.4%, services: 19.3% (2012 est.)
Labor Force by Occupation	NA
Unemployment Rate	NA
Unemployment youth ages from 15 to 24 years	5.2% (2004)
GINI index	62.9 (1989)
Population Below Poverty Line	70.2% (2004)
HDI	0.11 (2011)
Inflation rate	12.6% (2012 est.)
Export Commodities	diamonds, rutile, cocoa, coffee, fish
Agriculture Products	rice, coffee, cocoa, palm kernels, palm oil, peanuts; poultry, cattle, sheep, pigs; fish
Industries	diamond mining; small-scale manufacturing (beverages, textiles, cigarettes, footwear); petroleum refining, small commercial ship repair
Public Debt	60.8% of GDP (2012 est.)
Investment	NA
Trade Balance	-\$969.9 million (2012 est.)



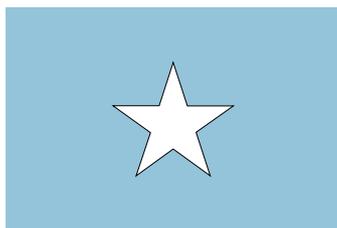
## ECONOMY OVERVIEW

Sierra Leone is an extremely poor nation with tremendous inequality in income distribution. While it possesses substantial mineral, agricultural, and fishery resources, its physical and social infrastructure has yet to recover from the civil war, and serious social disorders continue to hamper economic development. Nearly half of the working-age population engages in subsistence agriculture. Manufacturing consists mainly of the processing of raw materials and of light manufacturing for the domestic market. Alluvial diamond mining remains the major source of hard currency earnings, accounting for nearly half of Sierra Leone's exports. The fate of the economy depends upon the maintenance of domestic peace and the continued receipt of substantial aid from abroad, which is essential to offset the severe trade imbalance and supplement government revenues. The IMF completed a Poverty Reduction and Growth Facility program that helped stabilize economic growth and reduce inflation and in 2010 approved a new program worth \$45 million over three years. Political stability has led to a revival of economic activity such as the rehabilitation of bauxite and rutile mining, which are set to benefit from planned tax incentives. A number of offshore oil discoveries were announced in 2009 and 2010. The development on these reserves, which could be significant, is still several years away.

## GDP COMPOSITION BY SECTOR

Agriculture:	51.5%
Industry:	22%
Services:	26.5%

# SOMALIA



Country	Somalia
Capital	Mogadishu
Location	Eastern Africa, bordering the Gulf of Aden and the Indian Ocean
Area	637,657 sq km
Border Countries	Kenya, Djibouti, Ethiopia
Natural Resources	uranium and largely unexploited reserves of iron ore, tin, gypsum, bauxite, copper, salt, natural gas, likely oil reserves
Climate	principally desert; northeast monsoon, moderate temperatures in north
Population	10,251,568 (July 2013 est.), the median age is 17.7 years
Languages	Somali (official), Arabic (official), Italian and English
Ethnic Groups	Somali 85%, Bantu and other non-Somali 15%(including 30,000 Arabs)
GDP Growth Rate	2.6% (2010 est.)
GDP per Capita	\$600 (2010 est.)
GDP Composition by Sector	agriculture: 59.3%, industry: 7.2%, services: 33.5% (2011 est.)
Labor Force by Occupation	agriculture: 71%, industry and services: 29% (1975)
Unemployment Rate	NA
Unemployment youth ages from 15 to 24 years	NA
GINI index	NA
Population Below Poverty Line	NA
HDI	0.26 (2007)
Inflation rate	NA
Export Commodities	livestock, bananas, hides, fish, charcoal, scrap metal
Agriculture Products	bananas, sorghum, corn, coconuts, rice, sugarcane, mangoes, sesame seeds, beans; cattle, sheep, goats; fish
Industries	a few light industries, including sugar refining, textiles, wireless communication
Public Debt	\$2.942 billion (31 December 2010 est.)
Investment	20% of GDP (2009 est.)
Trade Balance	\$-747.2 million (2012 est.)

## ECONOMY OVERVIEW

Despite the lack of effective national governance, Somalia has maintained a healthy informal economy, largely based on livestock, remittance/money transfer companies, and telecommunications. Agriculture is the most important sector with livestock normally accounting for about 40% of GDP and more than 50% of export earnings. Nomads and semi-pastoralists, who are dependent upon livestock for their livelihood, make up a large portion of the population. Livestock, hides, fish, charcoal, and bananas are Somalia's principal exports, while sugar, sorghum, corn, qat, and machined goods are the principal imports. Somalia's small industrial sector, based on the processing of agricultural products, has largely been looted and the machinery sold as scrap metal. Somalia's service sector has grown. Telecommunication firms provide wireless services in most major cities and offer the lowest international call rates on the continent. In the absence of a formal banking sector, money transfer/remittance services have sprouted throughout the country, handling up to \$1.6 billion in remittances annually. Mogadishu's main market offers a variety of goods from food to the newest electronic gadgets. Hotels continue to operate and are supported with private-security militias. Somalia's arrears to the IMF have continued to grow.

## GDP COMPOSITION BY SECTOR

Agriculture:	60.2%
Industry:	7.4%
Services:	32.5%

# SOUTH AFRICA



Country	South Africa
Capital	Pretoria
Location	Southern Africa, at the southern tip of the continent of Africa
Area	1,219,090 sq km
Border Countries	Botswana, Lesotho, Mozambique, Namibia, Swaziland, Zimbabwe
Natural Resources	gold, chromium, antimony, coal, iron ore, manganese, nickel, phosphates, tin, rare earth elements, uranium, gem diamonds, platinum, copper, vanadium, salt, natural gas
Climate	mostly semiarid; subtropical along east coast; sunny days, cool nights
Population	48,601,098 (July 2013 est.), the median age is 25.5 years
Languages	IsiZulu (official), IsiXhosa (official), Afrikaans (official), English (official), other African
Ethnic Groups	Black African 79%, White 9.6%, Colored 8.9%, Indian/Asian 2.5%
GDP Growth Rate	2.6% (2012 est.)
GDP per Capita	\$11,300 (2012 est.)
GDP Composition by Sector	agriculture: 2.4%, industry: 32.1%, services: 64.9% (2012 est.)
Labor Force by Occupation	agriculture: 9%, industry: 26%, services: 65% (2007 est.)
Unemployment Rate	22.7% (2012 est.)
Unemployment youth ages from 15 to 24 years	49.8% (2011)
GINI index	63.1 (2005)
Population Below Poverty Line	31.3% (2009 est.)
HDI	0.62 (2011)
Inflation rate	5.2% (2012 est.)
Export Commodities	gold, diamonds, platinum, other metals and minerals, machinery and equipment
Agriculture Products	corn, wheat, sugarcane, fruits, vegetables; beef, poultry, mutton, wool, dairy products
Industries	mining (world's largest producer of platinum, gold, chromium), automobile assembly, metalworking, machinery, textiles, iron and steel, chemicals, fertilizer, foodstuffs, commercial ship repair
Public Debt	43.3% of GDP (2012 est.)
Investment	20.9% of GDP (2012 est.)
Trade Balance	\$-21.33 billion (2012 est.)



## ECONOMY OVERVIEW

South Africa is a middle-income, emerging market with an abundant supply of natural resources; well-developed financial, legal, communications, energy, and transport sectors; a stock exchange that is the 18th largest in the world; and modern infrastructure supporting a relatively efficient distribution of goods to major urban centers throughout the region. Growth was robust from 2004 to 2007 as South Africa reaped the benefits of macroeconomic stability and a global commodities boom but began to slow in the second half of 2007 due to an electricity crisis and the subsequent global financial crisis' impact on commodity prices and demand. GDP fell nearly 2% in 2009 but recovered in 2010-11. Unemployment remains high and outdated infrastructure has constrained growth. State power supplier Eskom encountered problems with aging plants and meeting electricity demand necessitating "load-shedding" cuts in 2007 and 2008 to residents and businesses in the major cities. Daunting economic problems remain from the apartheid era – especially poverty, lack of economic empowerment among the disadvantaged groups, and a shortage of public transportation. South Africa's economic policy is fiscally conservative focusing on controlling inflation and attaining a budget surplus. The current government largely follows these prudent policies but must contend with the impact of the global crisis and is facing growing pressure from special interest groups to use state-owned enterprises to deliver basic services to low-income areas and to increase job growth.

## GDP COMPOSITION BY SECTOR

Agriculture:	2.5%
Industry:	31.6%
Services:	65.9%

# SOUTH SUDAN



Country	South Sudan
Capital	Juba
Location	East-Central Africa, south of Sudan
Area	644,329 sq km
Border Countries	Central African Republic, Democratic Republic of Congo, Ethiopia, Kenya
Natural Resources	hydropower, fertile agricultural land, gold, diamonds, petroleum, hardwoods, limestone, iron ore, copper, chromium ore, zinc, tungsten, mica, silver
Climate	hot with seasonal rainfall influenced by the annual shift of the Inter-Tropical Convergence Zone
Population	11,090,104 (July 2013 est.), the median age is 16.6 years
Languages	English (official), Arabic(official), Dinka, Nuer, Bari, Zande, Shilluk
Ethnic Groups	Dinka, Kakwa, Bari, Azande, Shilluk, Kuku, Murle, Mandari
GDP Growth Rate	-55% (2012 est.)
GDP per Capita	\$900 (2012 est.)
GDP Composition by Sector	NA
Labor Force by Occupation	NA
Unemployment Rate	NA
Unemployment youth ages from 15 to 24 years	NA
GINI index	NA
Population Below Poverty Line	50.6% (2009)
HDI	NA
Inflation rate	79% (May 2012 est.)
Export Commodities	NA
Agriculture Products	sorghum, maize, rice, millet, wheat, gum arabic, sugarcane, mangoes, papayas, bananas, sweet potatoes, sunflower, cotton, sesame, cassava (manioc), beans, peanuts; cattle, sheep
Industries	NA
Public Debt	NA
Investment	NA
Trade Balance	NA



## ECONOMY OVERVIEW

Industry and infrastructure in landlocked South Sudan are severely underdeveloped and poverty is widespread, following several decades of civil war with the north. Subsistence agriculture provides a living for the vast majority of the population. Property rights are tentative and price signals are missing because markets are not well organized. South Sudan has little infrastructure – just 60 km of paved roads. Electricity is produced mostly by costly diesel generators and running water is scarce. The government spends large sums of money to maintain a large army; delays in paying salaries have resulted in riots by unruly soldiers. Ethnic conflicts have resulted in a large number of civilian deaths and displacement. South Sudan depends largely on imports of goods, services, and capital from the north. Despite these disadvantages, South Sudan does have abundant natural resources. South Sudan produces nearly three-fourths of the former Sudan's total oil output of nearly a half million barrels per day. The government of South Sudan derives nearly 98% of its budget revenues from oil. Oil is exported through two pipelines that run to refineries and shipping facilities at Port Sudan on the Red Sea, and the 2005 oil sharing agreement with Khartoum called for a 50-50 sharing of oil revenues between the two entities. That deal expired on 9 July, however, when South Sudan became an independent country. The economy of South Sudan undoubtedly will remain linked to Sudan for some time, given the long lead time and great expense required to build another pipeline. In early 2012 South Sudan suspended production of oil because of its dispute with Sudan over transshipment fees. South Sudan holds one of the richest agricultural areas in Africa in the White Nile valley, which has fertile soils and abundant water supplies. Currently the region supports 10-20 million head of cattle. South Sudan also contains large wildlife herds, which could be exploited in the future to attract eco-tourists. And the White Nile has sufficient flow to generate large quantities of hydroelectricity. South Sudan does not have large external debt or structural trade deficits. South Sudan has received more than \$4 billion in foreign aid since 2005, largely from the UK, US, Norway, and Netherlands, but Khartoum has imposed blockades on goods and capital going to South Sudan. The World Bank plans to support investment in infrastructure, agriculture, and power generation. The Government of South Sudan set a target for economic growth of 6% for 2011, and expects 7.2% growth in 2012. Inflation stood at 8.6% in April 2011, with high fuel prices pushing up food prices. Following independence, South Sudan's central bank issued a new currency, the South Sudanese Pound, allowing a short grace period for turning in the old currency. Long term problems include alleviating poverty, maintaining macroeconomic stability, improving tax collection and financial management, focusing resources on speeding growth, and improving the business environment.

# SUDAN



Country	Sudan
Capital	Khartoum
Location	North Eastern Africa, bordering the Red Sea
Area	1,861,484 sq km
Border Countries	Chad, Egypt, Eritrea, Ethiopia, Libya, South Sudan
Natural Resources	petroleum; small reserves of iron ore, copper, chromium ore, zinc, tungsten, mica, silver, gold; hydropower
Climate	hot and dry; arid desert; rainy season varies by region
Population	34,847,910 (July 2013 est.), the median age is 18.9 years
Languages	Arabic (official), English (official), Nubian, Ta Bedawie, Fur
Ethnic Groups	Sudanese Arab (approximately 70%), Fur, Beja, Nuba, Fallata
GDP Growth Rate	-11.2% (2012 est.)
GDP per Capita	\$2,400 (2012 est.)
GDP Composition by Sector	agriculture: 32%, industry: 25%, services: 43% (2012 est.)
Labor Force by Occupation	agriculture: 80%, industry: 7%, services: 13% (1998 est.)
Unemployment Rate	20% (2012 est.)
Unemployment youth ages from 15 to 24 years	NA
GINI index	NA
Population Below Poverty Line	46.5% (2009 est.)
HDI	0.414 (2013)
Inflation rate	31.5% (2012 est.)
Export Commodities	gold; oil and petroleum products; cotton, sesame, livestock, groundnuts, gum arabic, sugar
Agriculture Products	cotton, groundnuts (peanuts), sorghum, millet, wheat, gum arabic, sugarcane, cassava (tapioca), mangoes, papaya, bananas, sweet potatoes, sesame; sheep and other livestock
Industries	oil, cotton ginning, textiles, cement, edible oils, sugar, soap distilling, shoes, petroleum refining, pharmaceuticals, armaments, automobile/light truck assembly
Public Debt	89.3% of GDP (2012 est.)
Investment	26% of GDP (2012 est.)
Trade Balance	-\$3.575 billion (2012 est.)

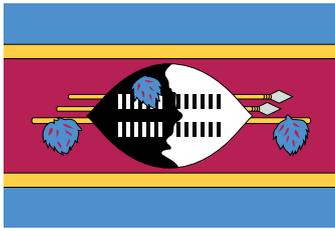
## ECONOMY OVERVIEW

Sudan is an extremely poor country that has had to deal with social conflict, civil war, and the July 2011 secession of South Sudan – the region of the country that had been responsible for about three-fourths of the former Sudan's total oil production. The oil sector had driven much of Sudan's GDP growth since it began exporting oil in 1999. For nearly a decade, the economy boomed on the back of increases in oil production, high oil prices, and significant inflows of foreign direct investment. Following South Sudan's secession, Sudan has struggled to maintain economic stability, because oil earnings now provide a far lower share of the country's need for hard currency and for budget revenues. Sudan is attempting to generate new sources of revenues, such as from gold mining, while carrying out an austerity program to reduce expenditures. Services and utilities have played an increasingly important role in the economy. Agricultural production continues to employ 80% of the work force and contributes a third of GDP. Sudan introduced a new currency, still called the Sudanese pound, following South Sudan's secession, but the value of the currency has fallen since its introduction and shortages of foreign exchange continue. Sudan also faces rising inflation, which has led to a number of small scale protests in Khartoum in recent months. Ongoing conflicts in Southern Kordofan, Darfur, and the Blue Nile states, lack of basic infrastructure in large areas, and reliance by much of the population on subsistence agriculture ensure that much of the population will remain at or below the poverty line for years to come.

## GDP COMPOSITION BY SECTOR

Agriculture:	25%
Industry:	29.3%
Services:	45.7%

# SWAZILAND



Country	Swaziland
Capital	Mbabane
Location	Southern Africa, between Mozambique and South Africa
Area	17,364 sq km
Border Countries	Mozambique, South Africa
Natural Resources	asbestos, coal, clay, cassiterite, hydropower, forests, small gold and diamond deposits, quarry stone, and talc
Climate	varies from tropical to near temperate
Population	1,403,362 (July 2013 est.), The median age is 20.7 years
Languages	English (official), siSwati (official)
Ethnic Groups	African 97%, European 3%
GDP Growth Rate	-2.9% (2012 est.)
GDP per Capita	\$5,300 (2012 est.)
GDP Composition by Sector	agriculture: 8.2%, industry: 47%, services: 44.8% (2012 est.)
Labor Force by Occupation	NA
Unemployment Rate	40% (2006 est.)
Unemployment youth ages from 15 to 24 years	NA
GINI index	50.4 (2001)
Population Below Poverty Line	69% (2006)
HDI	0.52 (2011)
Inflation rate	8.4% (2012 est.)
Export Commodities	soft drink concentrates, sugar, wood pulp, cotton yarn, refrigerators, citrus and canned fruit
Agriculture Products	sugarcane, cotton, corn, tobacco, rice, citrus, pineapples, sorghum, peanuts; cattle, goats, sheep
Industries	coal, wood pulp, sugar, soft drink concentrates, textiles and apparel
Public Debt	\$737.3 million (31 December 2012 est.)
Investment	14.2% of GDP (2012 est.)
Trade Balance	\$-3.8 million (2012 est.)



## ECONOMY OVERVIEW

Surrounded by South Africa, except for a short border with Mozambique, Swaziland depends heavily on South Africa from which it receives more than 90% of its imports and to which it sends 60% of its exports. Swaziland's currency is pegged to the South African rand, effectively subsuming Swaziland's monetary policy to South Africa. The government is heavily dependent on customs duties from the Southern African Customs Union (SACU), and worker remittances from South Africa supplement domestically earned income. Subsistence agriculture employs approximately 70% of the population. The manufacturing sector has diversified since the mid-1980s. Sugar and wood pulp were major foreign exchange earners; however, the wood pulp producer closed in January 2010, and sugar is now the main export earner. In 2007, the sugar industry increased efficiency and diversification efforts, in response to a 17% decline in EU sugar prices. Mining has declined in importance in recent years with only coal and quarry stone mines remaining active. Customs revenues plummeted due to the global economic crisis and a drop in South African imports. The resulting decline in revenue has pushed the country into a fiscal crisis. The government has requested assistance from the IMF and from the African Development Bank, but in 2011 was not able to meet the targets-including cutting the wage bill and improving spending controls-necessary to receive aid. Swaziland is looking to other countries, including South Africa, for assistance, but continues to struggle to meet its monthly payroll and fund government programs. With an estimated 40% unemployment rate, Swaziland's need to increase the number and size of small and medium enterprises and attract foreign direct investment is acute. Overgrazing, soil depletion, drought, and floods persist as problems for the future. More than one-fourth of the population needed emergency food aid in 2006-07 because of drought, and more than one-quarter of the adult population

## GDP COMPOSITION BY SECTOR

Agriculture:	8.2%
Industry:	46.9%
Services:	44.9%

# TANZANIA



Country	Tanzania
Capital	Dar es Salam
Location	Eastern Africa, bordering the Indian Ocean, between Kenya and Mozambique
Area	947,300 sq km
Border Countries	Burundi, Rwanda, Uganda, Zambia, Malawi, Kenya, Mozambique
Natural Resources	hydropower, tin, phosphates, iron ore, coal, diamonds, gemstones, gold, natural gas, nickel
Climate	varies from tropical along coast to temperate in highlands
Population	48,261,942 (July 2013 est.), the median age is 17.3 years
Languages	Kiswahili or Swahili (official), Kiunguja, English (official)
Ethnic Groups	African 99%, other 1% (consisting of Asian, European, and Arab)
GDP Growth Rate	6.5% (2012 est.)
GDP per Capita	\$1,700 (2012 est.)
GDP Composition by Sector	agriculture: 27.1%, industry: 24.1%, services: 48.7% (2012 est.)
Labor Force by Occupation	agriculture: 80%, industry and services: 20% (2002 est.)
Unemployment youth ages from 15 to 24 years	8.8% (2006)
GINI index	37.6 (2007)
Population Below Poverty Line	36% (2002 est.)
HDI	0.47 (2011)
Inflation rate	15.3% (2012 est.)
Export Commodities	gold, coffee, cashew nuts, manufactures, cotton
Agriculture Products	coffee, sisal, tea, cotton, pyrethrum (insecticide made from chrysanthemums), cashew nuts, tobacco, cloves, corn, wheat, cassava (tapioca), bananas, fruits, vegetables; cattle, sheep, goats
Industries	agricultural processing (sugar, beer, cigarettes, sisal twine); mining (diamonds, gold, and iron), salt, soda ash; cement, oil refining, shoes, apparel, wood products, fertilizer
Public Debt	34.4% of GDP (2012 est.)
Investment	26.5% of GDP (2012 est.)
Trade Balance	-\$3.946 billion (2012 est.)



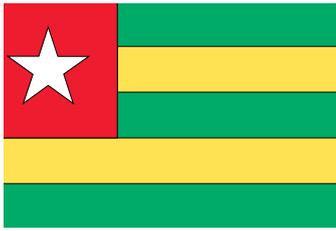
## ECONOMY OVERVIEW

Tanzania is one of the world's poorest economies in terms of per capita income, however, Tanzania averaged 7% GDP growth per year between 2000 and 2008 on strong gold production and tourism. The economy depends heavily on agriculture, which accounts for more than one-quarter of GDP, provides 85% of exports, and employs about 80% of the work force. The World Bank, the IMF, and bilateral donors have provided funds to rehabilitate Tanzania's aging economic infrastructure, including rail and port infrastructure that are important trade links for inland countries. Recent banking reforms have helped increase private-sector growth and investment, and the government has increased spending on agriculture to 7% of its budget. Continued donor assistance and solid macroeconomic policies supported a positive growth rate, despite the world recession. In 2008, Tanzania received the world's largest Millennium Challenge Compact grant, worth \$698 million. Dar es Salaam used fiscal stimulus and loosened monetary policy to ease the impact of the global recession. GDP growth in 2009-11 was a respectable 6% per year due to high gold prices and increased production.

## GDP COMPOSITION BY SECTOR

Agriculture:	27.8%
Industry:	24.2%
Services:	48%

# TOGO



Country	Togo
Capital	Lome
Location	Western Africa, bordering the Bight of Benin, between Ghana and Benin
Area	56,785 sq km
Border Countries	Benin, Burkina Faso, Ghana
Natural Resources	phosphates, limestone, marble, arable land
Climate	tropical; hot, humid in south; semiarid in north
Population	7,154,237 (July 2013 est.), the median age is 19.5 years
Languages	French (official), Ewe and Mina
Ethnic Groups	African 99%, European and Syrian-Lebanese less than 1%
GDP Growth Rate	5% (2012 est.)
GDP per Capita	\$1,100 (2012 est.)
GDP Composition by Sector	agriculture: 45.7%, industry: 21.4%, industry: 21.4%
Labor Force by Occupation	agriculture: 65%, industry: 5%, services: 30% (1998 est.)
Unemployment Rate	NA
Unemployment youth ages from 15 to 24 years	NA
Population Below Poverty Line	32% (1989 est.)
Inflation rate	2.8% (2012 est.)
Export Commodities	reexports, cotton, phosphates, coffee, cocoa
Agriculture Products	coffee, cocoa, cotton, yams, cassava (manioc), corn, beans, rice, millet, sorghum; livestock; fish
Industries	phosphate mining, agricultural processing, cement, handicrafts, textiles, beverages
Trade Balance	\$-418.4 million (2012 est.)



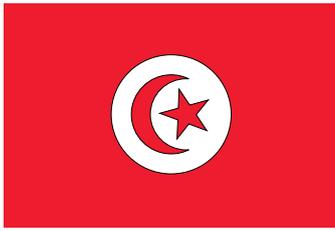
## ECONOMY OVERVIEW

This small, sub-Saharan economy suffers from anemic economic growth and depends heavily on both commercial and subsistence agriculture, which provides employment for a significant share of the labor force. Some basic foodstuffs must still be imported. Cocoa, coffee, and cotton generate about 40% of export earnings with cotton being the most important cash crop. Togo is among the world's largest producers of phosphate and Togo seeks to develop its carbonate phosphate reserves. The government's decade-long effort, supported by the World Bank and the IMF, to implement economic reform measures, encourage foreign investment, and bring revenues in line with expenditures has moved slowly. Progress depends on follow through on privatization, increased openness in government financial operations, progress toward legislative elections, and continued support from foreign donors. Foreign direct investment inflows have slowed over recent years. Togo completed its IMF Extended Credit Facility in 2011 and reached a HIPC debt relief completion point in 2010 at which 95% of the country's debt was forgiven. Togo continues to work with the IMF on structural reforms.

## GDP COMPOSITION BY SECTOR

Agriculture:	46%
Industry:	23%
Services:	31%

# TUNISIA



Country	Tunisia
Capital	Tunis
Location	Northern Africa, bordering the Mediterranean Sea
Area	163,610 sq km
Border Countries	Algeria, Libya
Natural Resources	petroleum, phosphates, iron ore, lead, zinc, salt
Climate	temperate in north:mild, rainy winters and hot, dry summers; desert in south
Population	10,835,873 (July 2013 est.), the median age is 31 years
Languages	Arabic (official), French (commerce), Berber
Ethnic Groups	Arab 98%, European 1%, Jewish and other 1%
GDP Growth Rate	2.7% (2012 est.)
GDP per Capita	\$9,700 (2012 est.)
GDP Composition by Sector	agriculture: 8.9%, industry: 29.6%, services: 61.5% (2012 est.)
Labor Force by Occupation	agriculture: 18.3%, agriculture: 18.3%, services: 49.8% (2009 est.)
Unemployment Rate	18.8% (2012 est.)
Unemployment youth ages from 15 to 24 years	30.7% (2005)
GINI index	40 (2005 est.)
Population Below Poverty Line	3.8% (2005 est.)
HDI	0.70 (2011)
Inflation rate	5.9% (2012 est.)
Export Commodities	clothing, semi-finished goods and textiles, agricultural products, mechanical goods, phosphates and chemicals, hydrocarbons, electrical equipment
Agriculture Products	olives, olive oil, grain, tomatoes, citrus fruit, sugar beets, dates, almonds; beef, dairy products
Industries	textiles, machinery and equipment, hydrocarbons, chemicals, foodstuffs
Public Debt	52.3% of GDP (2012 est.)
Investment	23.1% of GDP (2012 est.)
Trade Balance	-\$3.57 billion (2012 est.)

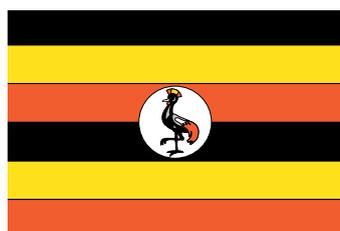
## ECONOMY OVERVIEW

Tunisia has a diverse, market-oriented economy, with important agricultural, mining, tourism, and manufacturing sectors but faces an array of challenges. Following an ill-fated experiment with socialist economic policies in the 1960s, Tunisia successfully focused on bolstering exports, foreign investment, and tourism. Key exports now include textiles and apparel, food products, petroleum products, chemicals, and phosphates, with about 80% going to the European Union. Tunisia achieved four decades of 4-5% annual GDP growth. As the presidency wore on, cronyism and corruption under former President Zine el Abidine BEN ALI (1987-2011) stymied economic performance and unemployment rose among the university's graduates. In January 2011 BEN ALI was overthrown, sending Tunisia's economy into a tailspin. The country's newly elected government faces immediate challenges stabilizing the economy. It must reassure businesses and investors, bring budget and current account deficits under control, shore up the country's financial system, bring down high unemployment, and reduce economic disparities between the more developed coastal region and impoverished interior.

## GDP COMPOSITION BY SECTOR

Agriculture:	10.6%
Industry:	34.6%
Services:	54.8%

# UGANDA



Country	Uganda
Capital	Kampala
Location	East-Central Africa, west of Kenya
Area	241,038 sq km
Border Countries	South Sudan, Tanzania, Kenya, Rwanda, Democratic Republic of Congo
Natural Resources	copper, cobalt, hydropower, limestone, salt, arable land, gold
Climate	tropical; generally rainy with two dry seasons, semiarid in northeast
Population	34,758,809 (July 2013 est.), the median age is 15.5 years
Languages	English (official), Ganda or Luganda
Ethnic Groups	Baganda, Banyakole, Basoga, Bakiga, Iteso, Langi, Bagisu, Lugbara
GDP Growth Rate	4.2% (2012 est.)
GDP per Capita	\$1,400 (2012 est.)
GDP Composition by Sector	agriculture: 23.9%, industry: 26.1%, services: 49.9% (2012 est.)
Labor Force by Occupation	agriculture: 82%, industry: 5%, services: 13% (1999 est.)
Unemployment Rate	NA
Unemployment youth ages from 15 to 24 years	5.4% (2009)
GINI index	44.3 (2009)
Population Below Poverty Line	24.5% (2009 est.)
HDI	0.456 (2013)
Inflation rate	14.7% (2012 est.)
Export Commodities	coffee, fish and fish products, tea, cotton, flowers, horticultural products; gold
Agriculture Products	coffee, tea, cotton, tobacco, cassava (tapioca), potatoes, corn, millet, pulses, cut flowers; beef, goat meat, milk, poultry
Industries	sugar, brewing, tobacco, cotton textiles; cement, steel production
Public Debt	26.8% of GDP (2012 est.)
Investment	24.9% of GDP (2012 est.)
Trade Balance	\$-2.28 billion (2012 est.)

## ECONOMY OVERVIEW

Uganda has substantial natural resources, including fertile soils, regular rainfall, small deposits of copper, gold, and other minerals, and recently discovered oil. Uganda has never conducted a national minerals survey. Agriculture is the most important sector of the economy, employing over 80% of the work force. Coffee accounts for the bulk of export revenues. Since 1986, the government – with the support of foreign countries and international agencies – has acted to rehabilitate and stabilize the economy by undertaking currency reform, raising producer prices on export crops, increasing prices of petroleum products, and improving civil service wages. The policy changes are especially aimed at dampening inflation and boosting production and export earnings. Since 1990 economic reforms ushered in an era of solid economic growth based on continued investment in infrastructure, improved incentives for production and exports, lower inflation, better domestic security, and the return of exiled Indian-Ugandan entrepreneurs. Uganda has received about \$2 billion in multilateral and bilateral debt relief. In 2007 Uganda received \$10 million for a Millennium Challenge Account Threshold Program. The global economic downturn has hurt Uganda's exports; however, Uganda's GDP growth is still relatively strong due to past reforms and sound management of the downturn. Oil revenues and taxes will become a larger source of government funding as oil comes on line in the next few years. Rising food and fuel prices in 2011 led to protests. Instability in southern Sudan is a risk for the Ugandan economy in 2012 because Uganda's main export partner is Sudan, and Uganda is a key destination for Sudanese refugees.

## GDP COMPOSITION BY SECTOR

Agriculture:	22%
Industry:	25.4%
Services:	52.6%

# WESTERN SAHARA



Country	Western Sahara
Capital	Bir lehlou
Location	Northern Africa, bordering the North Atlantic Ocean
Area	266,000 sq km
Border Countries	Algeria, Mauritania, Morocco
Natural Resources	phosphates, iron ore
Climate	hot, dry desert; rain is rare, cold off-shore air currents produce fog
Population	538,811 (July 2013 est.), the median age is 20.6 years
Languages	Hassaniya Arabic, Moroccan Arabic
Ethnic Groups	Arab, Berber
GDP Growth Rate	NA
GDP per Capita	\$2,500 (2007 est.)
GDP Composition by Sector	NA
Labor Force by Occupation	agriculture: 50%, industry and services: 50% (2005 est.)
Unemployment Rate	NA
Unemployment youth ages from 15 to 24 years	NA
GINI index	NA
Population Below Poverty Line	NA
HDI	NA
Inflation rate	NA
Export Commodities	phosphates 62%
Agriculture Products	fruits and vegetables (grown in the few oases); camels, sheep, goats (kept by nomads); fish
Industries	phosphate mining, handicrafts
Public Debt	NA
Investment	NA
Trade Balance	NA



## ECONOMY OVERVIEW

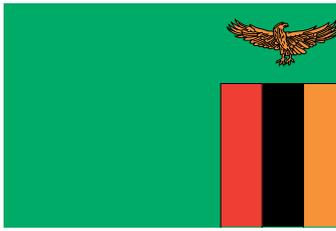
Sahraoui Arab Democratic Republic is a poor rural country with about 90% of the population engaged in (mainly subsistence) agriculture and some mineral and agro-processing. Labour force by occupation is agriculture (50%), services (50%). The Main Economic activities are mining Phosphates, fishing and Subsistence Agriculture. The Country mainly exports fish and Phosphates (62%) and Imports and lports mainly Fuel for fishing fleet and foodstuffs.

Maintaining control of inflation, fiscal discipline, and increasing flows of foreign direct investment into the oil sector, Agriculture are the major economic concerns of the country

## GDP COMPOSITION BY SECTOR

Agriculture:	35%
Industry:	10.4%
Services:	30.6%
Mining:	25%

# ZAMBIA



Country	Zambia
Capital	Lusaka
Location	Southern Africa, east of Angola
Area	752,618 sq km
Border Countries	Angola, Mozambique, Malawi, Namibia, Zimbabwe
Natural Resources	copper, cobalt, zinc, lead, coal, emeralds, gold, silver, uranium, hydropower
Climate	tropical; modified by altitude; rainy season (October to April)
Population	14,222,233 (July 2013 est.), the median age is 16.7 years
Languages	English(official) and 11 Bantu languages(official)
Ethnic Groups	Bemba, Tonga, Chewa, Lozi, Nsenga, and Europeans, Americans, Asians
GDP Growth Rate	6.5% (2012 est.)
GDP per Capita	\$1,700 (2012 est.)
GDP Composition by Sector	agriculture: 20.2%, industry: 33.5%, services: 46.3% (2012 est.)
Labor Force by Occupation	agriculture: 85%, industry: 6%, services: 9% (2004)
Unemployment Rate	14% (2006 est.)
Unemployment youth ages from 15 to 24 years	23.4% (2005)
GINI index	50.8 (2004)
Population Below Poverty Line	64% (2006)
HDI	0.43 (2011)
Inflation rate	6.5% (2012 est.)
Export Commodities	copper/cobalt, cobalt, electricity; tobacco, flowers, cotton
Agriculture Products	corn, sorghum, rice, peanuts, sunflower seed, vegetables, flowers, tobacco, cotton, sugarcane, cassava (tapioca), coffee; cattle, goats, pigs, poultry, milk, eggs, hides
Industries	copper mining and processing, construction, foodstuffs, beverages, chemicals, textiles, fertilizer, horticulture
Public Debt	31.2% of GDP (2012 est.)
Investment	20.5% of GDP (2012 est.)
Trade Balance	-\$-1.048 billion (2012 est.)



## ECONOMY OVERVIEW

Zambia's economy has experienced strong growth in recent years, with real GDP growth in 2005-11 more than 6% per year. Privatization of government-owned copper mines in the 1990s relieved the government from covering mammoth losses generated by the industry and greatly increased copper mining output and profitability to spur economic growth. Copper output has increased steadily since 2004, due to higher copper prices and foreign investment. In 2005, Zambia qualified for debt relief under the Highly Indebted Poor Country Initiative, consisting of approximately US\$6 billion in debt relief. Poverty remains a significant problem in Zambia, despite a stronger economy. Zambia's dependency on copper makes it vulnerable to depressed commodity prices, but record high copper prices and a bumper maize crop in 2010 helped Zambia rebound quickly from the world economic slowdown that began in 2008. A high birth rate, relatively high HIV/AIDS burden, and market distorting agricultural policies have meant that Zambia's economic growth has not dramatically decreased the stubbornly high poverty rates.

## GDP COMPOSITION BY SECTOR

Agriculture:	21.4%
Industry:	35.1%
Services:	43.5%

# ZIMBABWE



Country	Zimbabwe
Capital	Harare
Location	Southern Africa, between South Africa and Zambia
Area	390,757 sq km
Border Countries	Botswana, Mozambique, South Africa, Zambia
Natural Resources	coal, chromium ore, asbestos, gold, nickel, copper, iron ore, vanadium, lithium, tin, platinum group metals
Climate	tropical; moderated by altitude; rainy season (November to March)
Population	13,182,908 (July 2013 est.), the median age is 19.5 years
Languages	English (official), Shona, Sindebele, numerous minor tribal dialects
Ethnic Groups	African 98%, mixed and Asian 1%, white less than 1%
GDP Growth Rate	5% (2012 est.)
GDP per Capita	\$500 (2012 est.)
GDP Composition by Sector	agriculture: 20.3%, industry: 25.1%, services: 54.6% (2012 est.)
Labor Force by Occupation	agriculture: 66%, industry: 10%, services: 24% (1996)
Unemployment Rate	95% (2009 est.)
Unemployment youth ages from 15 to 24 years	7.6% (2004)
GINI index	50.1 (2006)
Population Below Poverty Line	68% (2004)
HDI	0.38 (2011)
Inflation rate	8.3% (2012 est.)
Export Commodities	platinum, cotton, tobacco, gold, ferroalloys, textiles/clothing
Agriculture Products	corn, cotton, tobacco, wheat, coffee, sugarcane, peanuts; sheep, goats, pigs
Industries	mining (coal, gold, platinum, copper, nickel, tin, diamonds, clay, numerous metallic and nonmetallic ores), steel; wood products, cement, chemicals, fertilizer, clothing and footwear, food-stuffs, beverages
Public Debt	202.7% of GDP (2012 est.)
Investment	21.9% of GDP (2012 est.)
Trade Balance	-\$521.9 million (2012 est.)



## ECONOMY OVERVIEW

Zimbabwe's economy is growing despite continuing political uncertainty. Following a decade of contraction from 1998 to 2008, Zimbabwe's economy recorded real growth of 6% in 2011. However, the government of Zimbabwe still faces a number of difficult economic problems, including infrastructure and regulatory deficiencies, ongoing indigenization pressure, policy uncertainty, a large external debt burden, and insufficient formal employment. Zimbabwe's 1998-2002 involvement in the war in the Democratic Republic of the Congo drained hundreds of millions of dollars from the economy. The government's subsequent land reform program, characterized by chaos and violence, badly damaged the commercial farming sector, the traditional source of exports and foreign exchange and the provider of 400,000 jobs, turning Zimbabwe into a net importer of food products. Until early 2009, the Reserve Bank of Zimbabwe routinely printed money to fund the budget deficit, causing hyperinflation. Dollarization in early 2009 – which allowed currencies such as the Botswana pula, the South Africa rand, and the US dollar to be used locally – ended hyperinflation and restored price stability but exposed structural weaknesses that continue to inhibit broad-based growth.

## GDP COMPOSITION BY SECTOR

Agriculture:	20.4%
Industry:	24.6%
Services:	54.9%

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