

MAURITANIA TRADE & TARIFF UPDATE (2021)

Regional Economic Communities

- Mauritania belongs to two Regional Economic Communities (RECs) - the Community of Sahel-Saharan States (CEN-SAD) and the Economic Community of West Africa (ECOWAS).
- Mauritania deposited its instrument of ratification on 11 February 2019
- It also submitted its schedule of tariff concessions, along with other ECOWAS member states.

CEN-SAD

- CEN-SAD currently has 24 member states aspiring to establish an Economic Union for the free movement of goods, services and commodities.
- There is currently **no free trade agreement in place**.



ECOWAS

- ECOWAS has 15 members and it is a customs union with a Common External Tariff (CET).
- Qualifying imports from approved ECOWAS producers under the **ETLS (see market access below)** are imported into Mauritania duty-free.



Intra-Africa total trade (imports & exports) 2021

9%

Mauritania's intra-Africa trade as share of its Global trade

US\$0.7 bn

Mauritania's intra-Africa trade in 2021

Mauritania is a net importer of trade with Africa

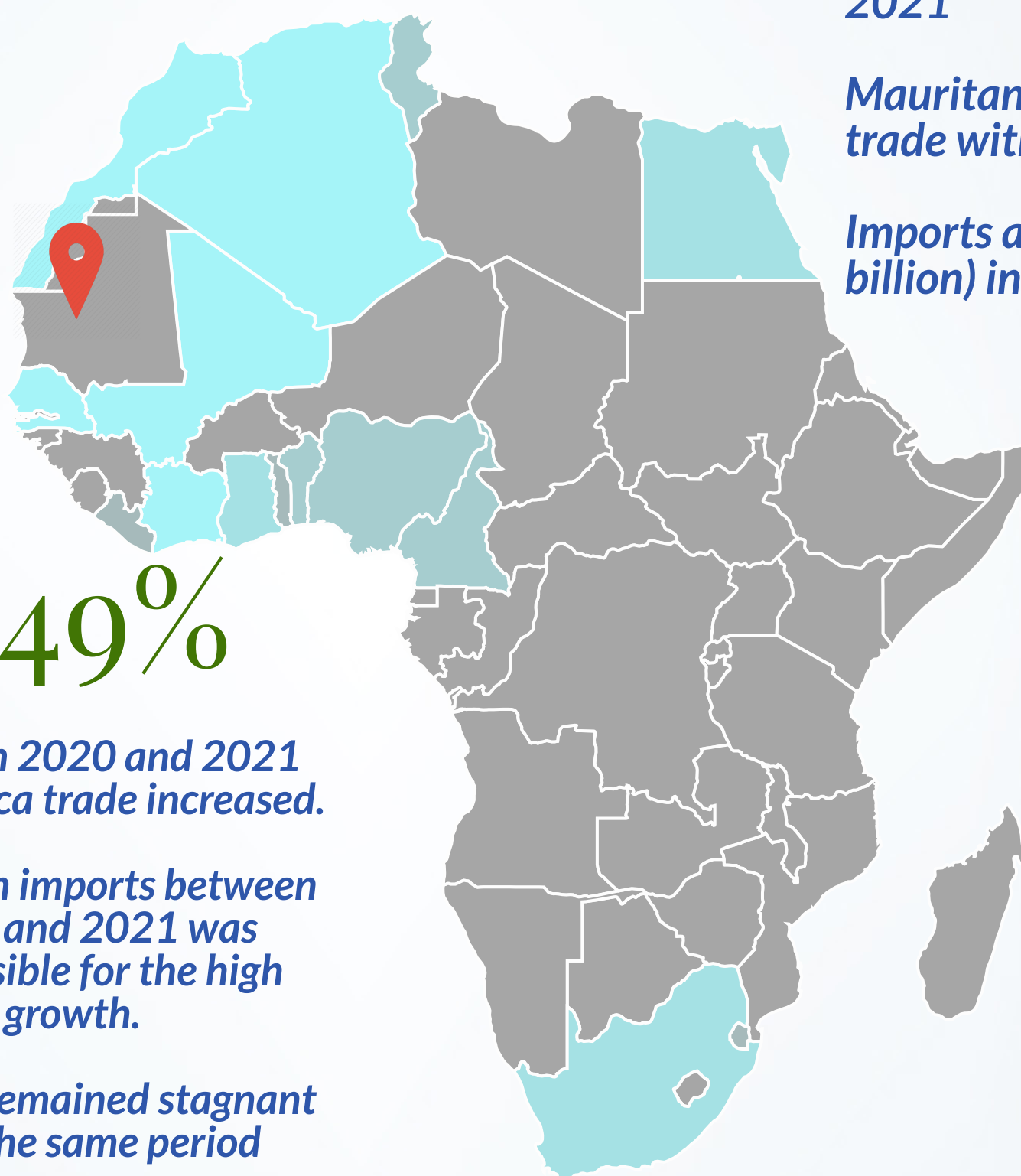
Imports accounted for 66% (US\$0.4 billion) in 2021

49%

Between 2020 and 2021 intra-Africa trade increased.

A surge in imports between 2020 and 2021 was responsible for the high growth.

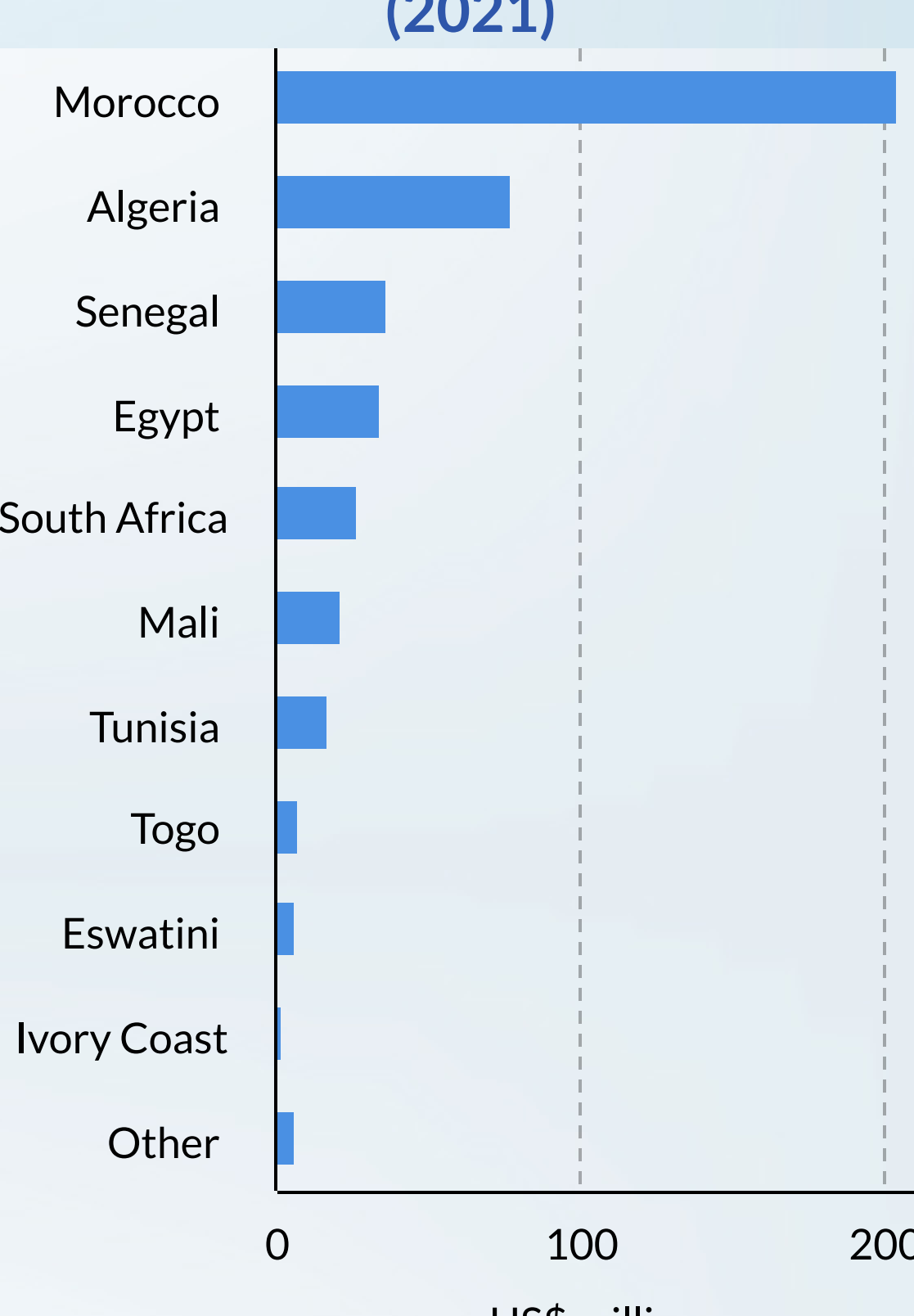
Exports remained stagnant over the same period



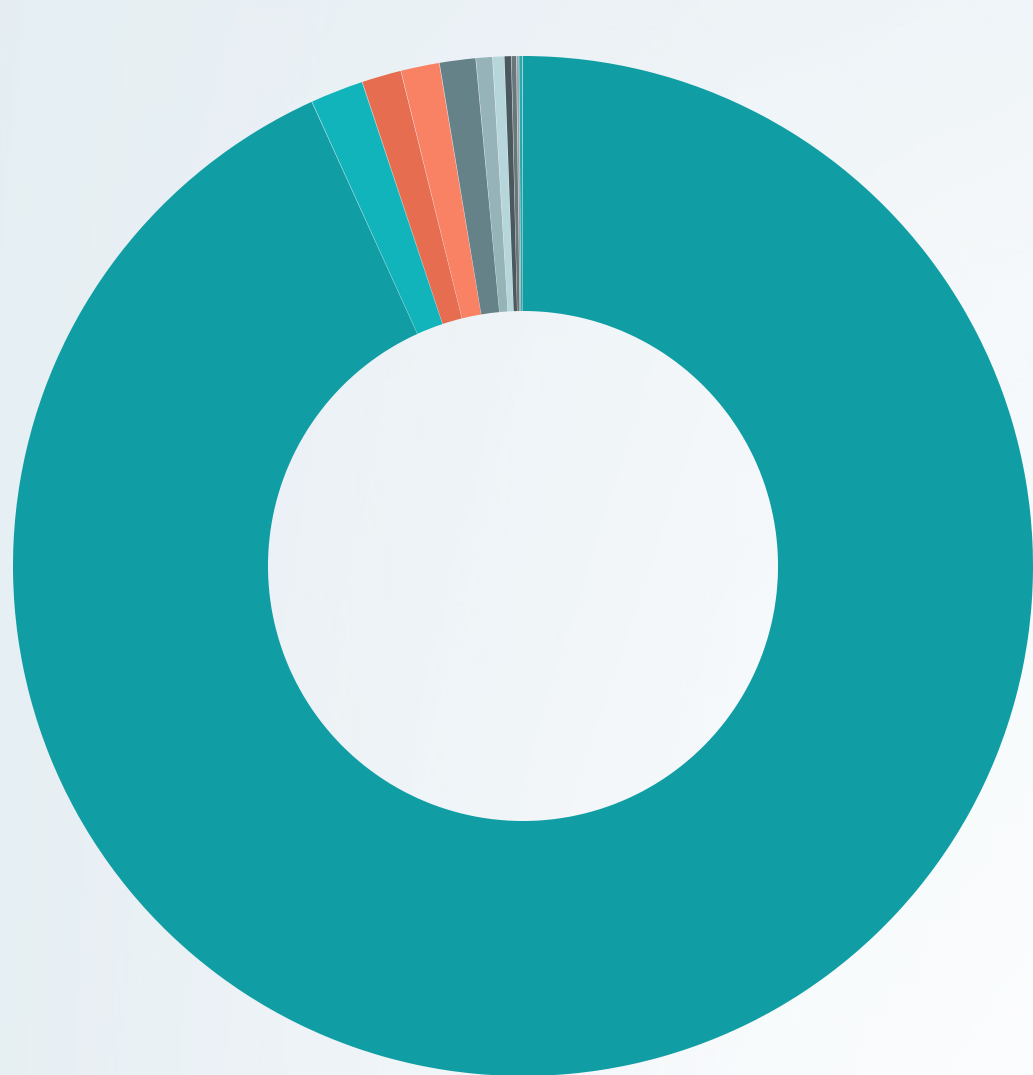
Top 10 intra-Africa export destinations (2021)



Top 10 intra-Africa import sources (2021)



Mauritania's intra-Africa exports by product group (2021)



- Live animals, animal products (93.21%)
- Food, beverages & tobacco (1.7%)
- Mineral products (1.25%)
- Plastic products (1.23%)
- Machinery (1.15%)
- Base metals (0.52%)
- Chemical products (0.37%)
- Transport equipment (0.23%)
- Misc manufact articles (0.15%)
- Textiles & clothing (0.08%)
- Other (0.12%)

Agro-based products dominate Mauritania's intra-Africa exports

Live animals and animal products account for over 93% of Mauritania's intra-Africa exports

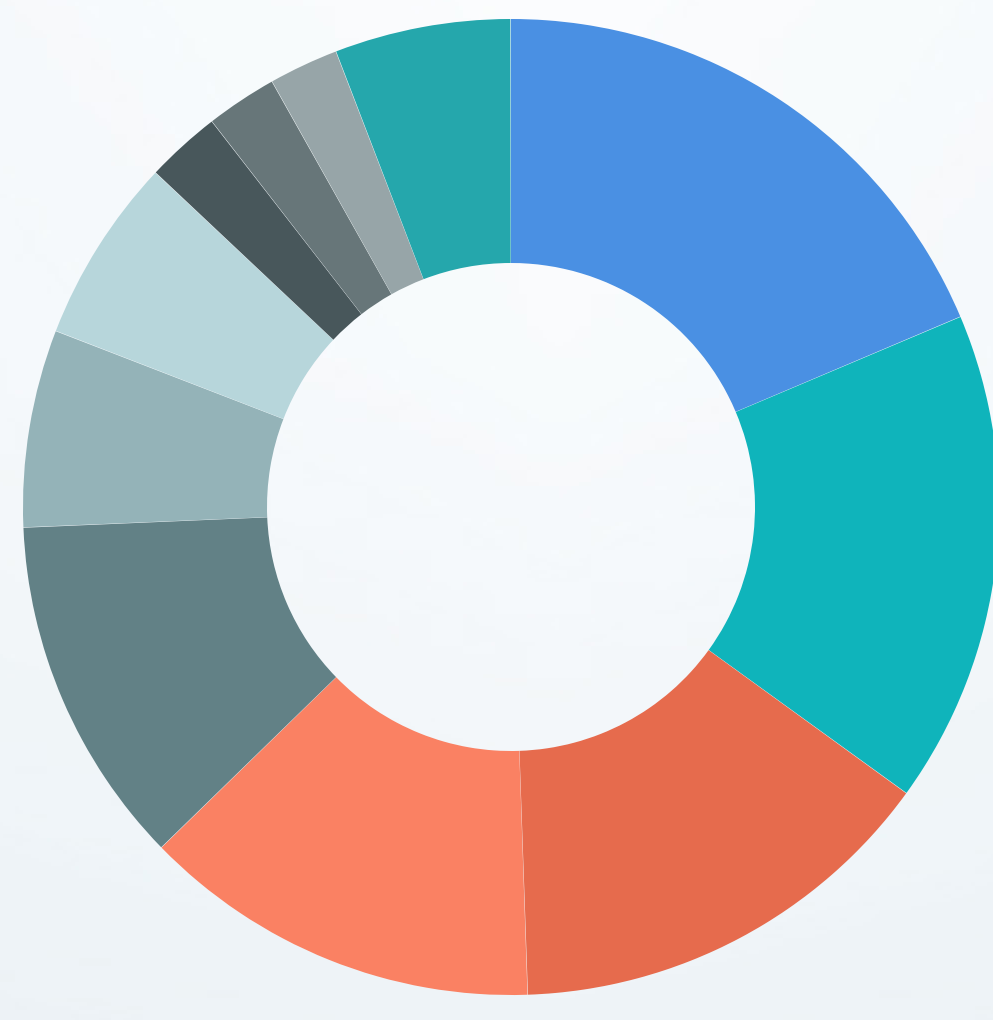
Top 10 intra-Africa export destinations account for virtually all of Mauritania's intra-Africa exports

Over 94% of Mauritania's intra-Africa exports are destined to ECOWAS member states

Non-ECOWAS countries do not feature in the top 10 destinations of Mauritania's intra-Africa exports

Mauritania's intra-Africa imports by product group (2021)

- Agro-based products dominate Mauritania's import basket with a combined share of over 40%.
- 94% of Mauritania's total intra-Africa imports are accounted for by the top 10 product groups
- Mauritania's intra-Africa imports originate mostly from North Africa and Southern Africa.
- Top 10 African countries account for 99% of Mauritania's intra-Africa imports
- Outside of ECOWAS in top 10, Mauritania trades with Morocco (46%); Algeria (18%); Egypt (8%); South Africa (6%); and Tunisia (4%)



- Vegetable products (18.64%)
- Mineral products (16.33%)
- Food, beverages & tobacco (14.5%)
- Machinery (13.25%)
- Chemical products (11.61%)
- Base metals (6.54%)
- Animal or vegetable fats & oils (6.16%)
- Transport equipment (2.48%)
- Live animals, animal products (2.35%)
- Plastic products (2.31%)
- Other (5.83%)

5 year growth performance (exports)

Mauritania's intra-Africa exports grew by 14% (CAGR) over review period 2017 - 2021

Exports to top destinations Ivory Coast and Mali grew by 15%; 27% (CAGR) respectively over review period 2017 - 2021

Chemical products plastic products, & textiles and clothing recorded the highest growth rates of 310%; 255% & 114% (CAGR) respectively over review period 2017 - 2021

5 year growth performance (imports)

Senegal's intra-Africa imports grew by 22% (CAGR) over review period 2017 - 2021.

Top import suppliers Morocco, Algeria and Egypt had growth rates of 17%; 38% and 21% (CAGR), respectively over the review period (2017-2021)

Animal or vegetable oils, non-metallic minerals and chemical products recorded the highest growth of 96%; 65% & 45% (CAGR) respectively over review period (2017-2021)

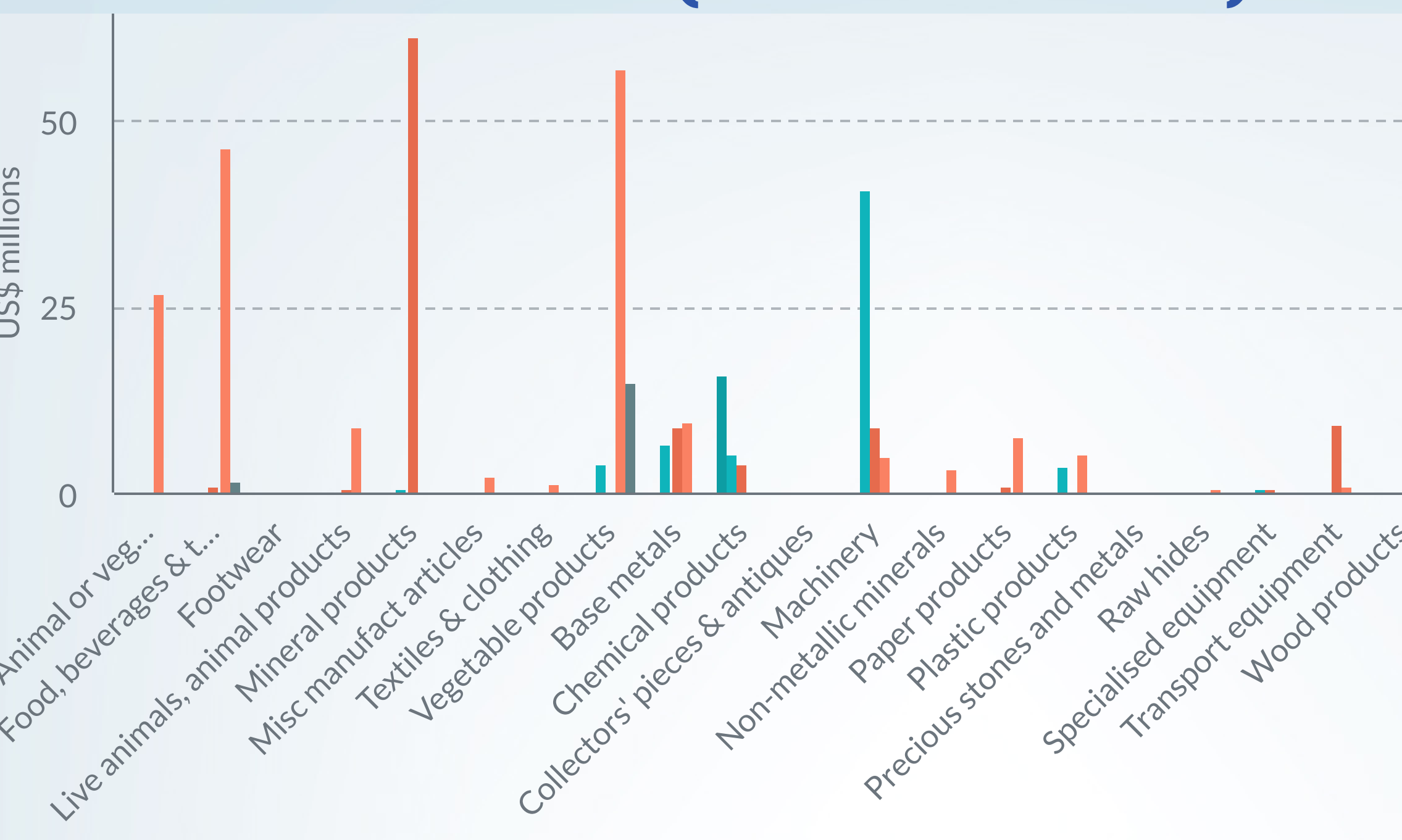
Export markets showing significant growth

Mauritania's exports to Burkina Faso, Morocco, and Central Africa Republic, showed significant growth although from a low base over period 2017-2021, growing by 168%; 78%; & 77% (CAGR), respectively

Mauritania's intra-Africa trade just like most African countries in regional. ECOWAS is the top export destination for Mauritania

There is need for Mauritania to expand into new potential markets in Southern Africa by capitalising the opportunities that the AFCFTA offers

MARKET ACCESS - Mauritania's tariff regime (ECOWAS CET)



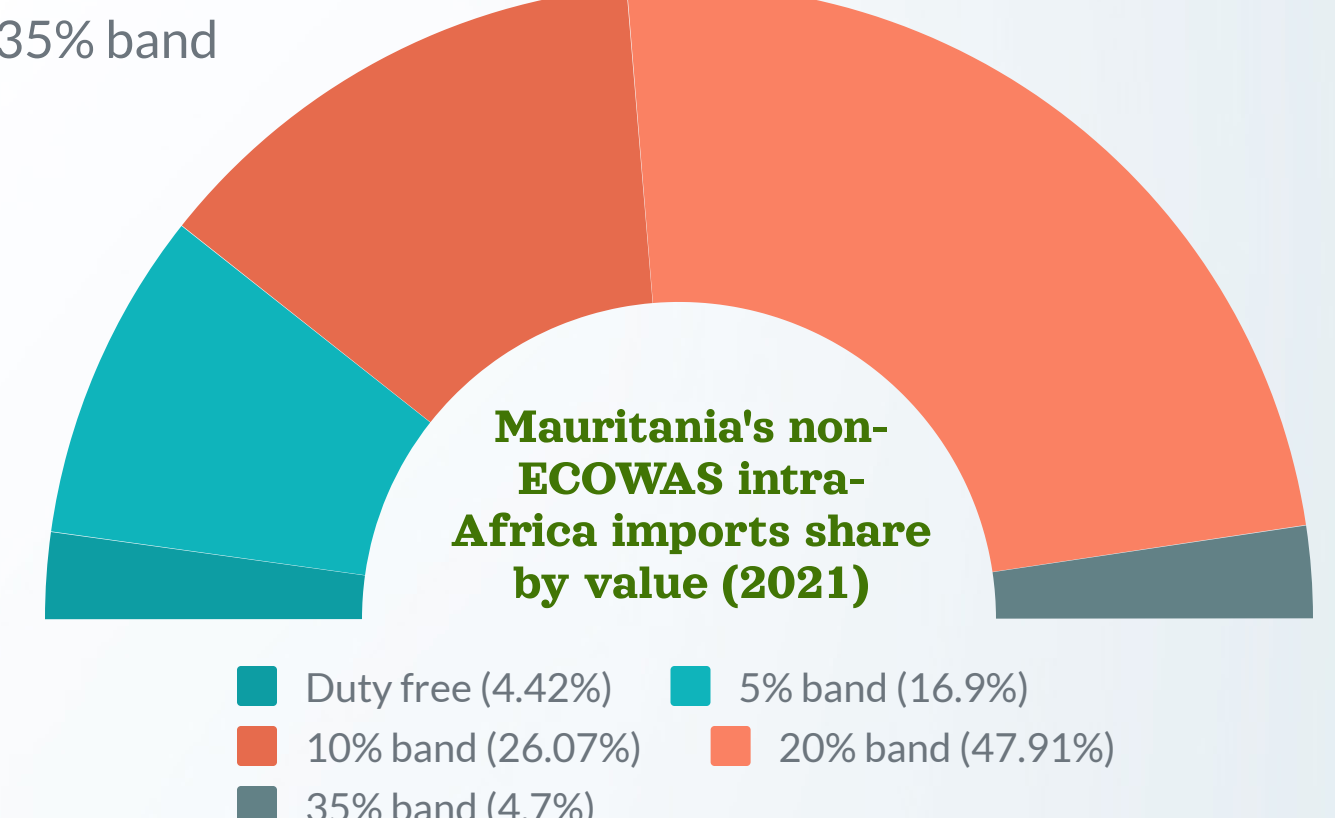
The ECOWAS CET has five tariff bands - duty-free, 5%, 10%, 20% and 35%

84% (US\$ 372 million) of Mauritania's intra-Africa imports originate from non-ECOWAS countries

Almost 50% of intra-Africa imports attract duties within the 20% tariff band

Goods that attract highest tariffs include animal or vegetable oils, food, beverages & tobacco as well as vegetable products

- ### ETLS (ETLS)
- ETLS is a trade arrangement aimed at encouraging free trade among ECOWAS Member States
 - ETLS is designed to ensure the free movement of goods, capital and persons and the rights of residence and establishment
 - Its consists of elements such as the rules of origin and other elements of the procedure to benefit from the ETLS
 - Products covered include agricultural products, handicrafts, crude products and industrial products
 - The ETLS is open to all enterprises located and operating in any of the 15 ECOWAS Member States that intend to export the product within the region
 - Companies must register their products and comply with RoO requirements



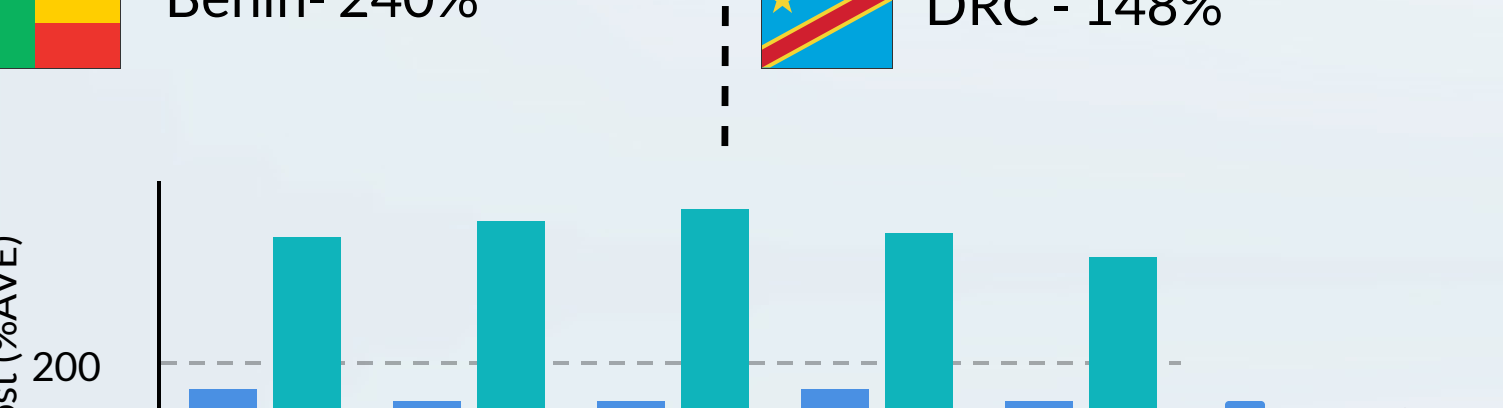
Mauritania's average intra-Africa non-tariff trade costs for manufactured & agricultural goods (2014-2018)

MAURITANIA'S MANUFACTURED PRODUCTS NON-TARIFF TRADE COSTS (2014-2018) AD VALOREM EQUIVALENT

- | Highest average non-tariff trade cost countries | Lowest average non-tariff trade cost countries |
|---|--|
| Mozambique- 316% | Ivory Coast - 123% |
| Ghana- 244% | Senegal- 125% |
| Benin- 240% | DRC - 148% |

MAURITANIA'S AGRICULTURAL PRODUCTS NON-TARIFF TRADE COSTS (2014-2018) AD VALOREM EQUIVALENT

- | Highest average non-tariff trade cost countries | Lowest average non-tariff trade cost countries |
|---|--|
| Egypt- 497% | Ivory Coast - 204% |
| Algeria- 338% | Tunisia - 236% |
| Senegal- 259% | Morocco - 174% |



This activity was commissioned by the Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH on behalf of the German Federal Ministry for Economic Cooperation and Development (BMZ)