# Senegal: Intra-Africa trade and tariff profile 2020

# **Regional Economic Communities**

Senegal is part of two Regional
Economic Communities (RECs) - the
Economic Community of West
Africa (ECOWAS) and the
Community of Sahel-Saharan
States (CEN-SAD). Senegal
deposited its instrument of
ratification and schedule of tariff
concessions, along with other
ECOWAS member states.

# **CEN-SAD**

## There is no trade agreement in place

Benin
Burkina Faso
Central Africa
Republic
Chad
Comoros
Ivory Coast
Djibouti
Egypt
Senegal
Somalia

Tunisia

Eritrea
Gambia
Ghana
Libya
Mali
Mauritania
Morocco
Guinea-Bissau
Niger
Niger
Nigeria
Sudan
Togo
Sierra Leone

cen-sad currently has 24 member states aspiring to establish an Economic Union for the free movement of goods, services and commodities. There is currently no free trade agreement in place.

# **ECOWAS**

All are members of the ECOWAS FTA

Members implementing the ECOWAS CET

Benin Cape Verde
Burkina Faso
Ivory Coast
Ghana
Gambia
Guinea
Guinea
Guinea-Bissau
Liberia
Mali
Niger
Nigeria

Senegal

Togo

Sierra Leone

ECOWAS has 15 member states. All member states are part of the ECOWAS Free Trade Area (FTA), 14 of which are in the process of implementing the ECOWAS Common External Tariff (CET). Qualifying imports from approved ECOWAS producers are imported into Senegal duty-free, and Senegal applies the ECOWAS CET on imports from outside the REC.

#### Intra-Africa exports

For 2020, 43% of Senegal's world exports were to the rest of Africa. Apart from South Africa, the main African destination markets are other CEN-SAD and ECOWAS countries. The value of 2020 intra-Africa exports is US\$1.69 billion. The main export products are petroleum oils (excluding crude) and frozen fish.

Petroleum oil (excluding Intra-Africa exports crude) **Beauty** 2019-2020 products 27% of intra-Africa exports 3% of intra-Africa 74% of Senegal's world exports petroleum oils 93% of Senegal's (excluding crude) exports **MAIN DESTINATIONS** world beauty exports Intra-Africa Mali: 49% of intra-Africa export Frozen fish exports products Ivory Coast: 11% of intra-Africa 13% of intra-Africa exports exports Cement 76% of 8% of intra-Africa exports Guinea: 9% of intra-Africa Senegal's world frozen fish All of Senegal's exports world exports cement exports **Gambia:** 7% of intra-Africa Soups

# **Intra-Africa imports**

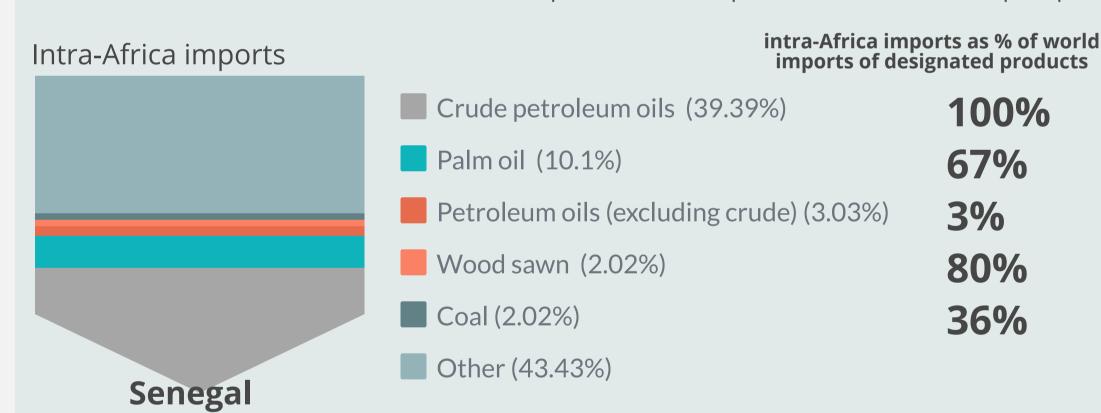
For 2020, 14% of Senegal's world imports were intra-Africa imports. Senegal's intra-Africa imports are mainly from Nigeria, Morocco & Ghana. Between 2019 and 2020, intra-Africa imports increased by 8%.

Crude petroleum oil & palm oil are the main import products.

8% of intra-Africa exports

99% of Senegal's world

soups exports



# % change in exports and imports (2019 to 2020)

exports

Mauritania: 4% of intra-Africa

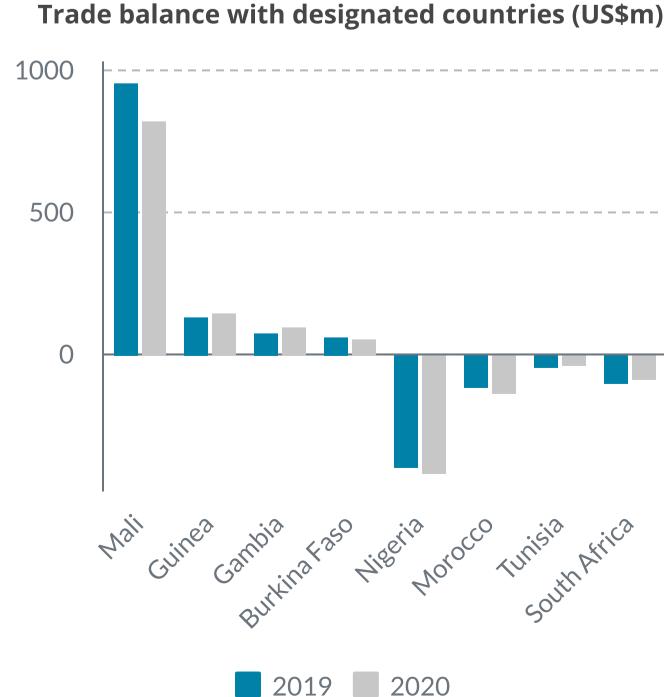
exports

(2019 to 2020)	
Mali	Exports: 14% decrease Imports: 15% decrease
Nigeria	Exports: 7% decrease Imports: 6% increase
lvory Coast	Exports: 21% increase Imports: 8% increase
Morocco	Exports: 12% decrease Imports: 15% increase
Guinea	Exports: 10% increase Imports: 25% increase
Gambia	Exports:45% increase

Imports: 487% increase

Gambia

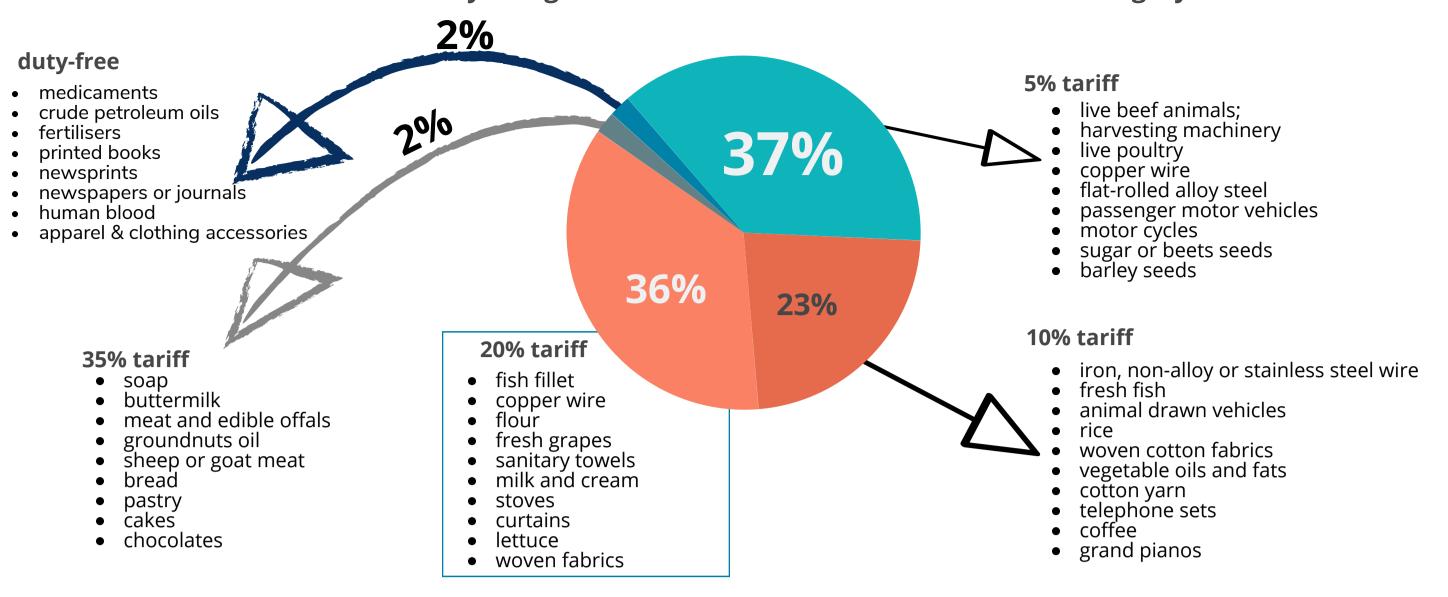
#### Freedo bolonos vitto designato describe (NCC)



#### **Intra-Africa tariffs**

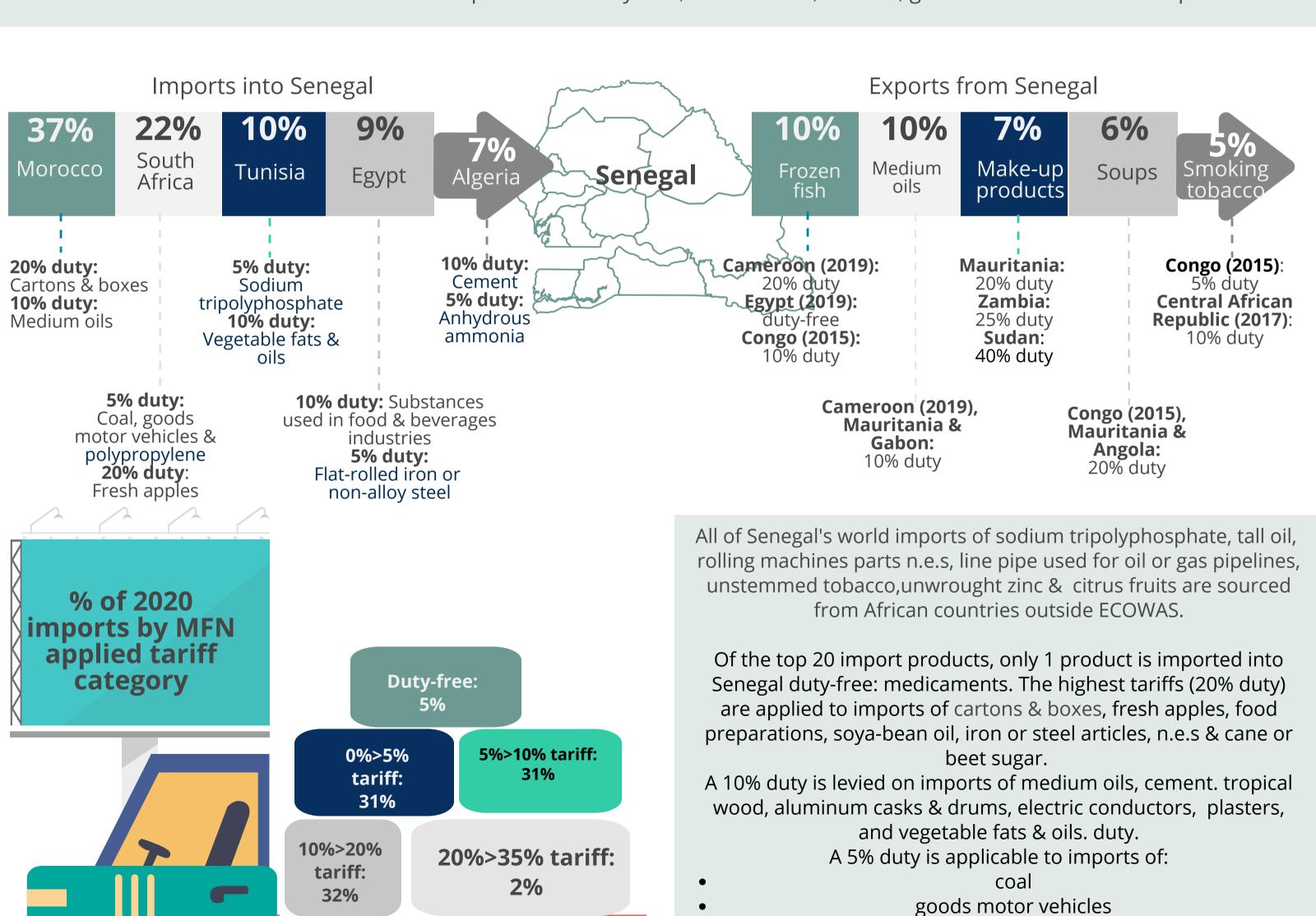
Qualifying goods from ECOWAS member states enter into Senegal duty-free, while imports from CEN-SAD countries, which are not ECOWAS member states (including Egypt, Morocco, Somalia & Tunisia) and the rest of Africa are levied the MFN applied duty, which is the ECOWAS CET. The ECOWAS CET has five tariff bands - duty-free, 5%, 10%, 20% and 35%.

MFN duty categories & % of national tariff lines in each category



#### **Trade with African countries outside ECOWAS**

Only 5% of world and 11% of intra-Africa exports are to African countries not members of ECOWAS. 20% of these exports are frozen fish and medium oils. In terms of imports, 5% of world and 35% of intra-Africa imports are sourced from countries outside ECOWAS. Imports are mainly coal, medium oils, cement, goods motor vehicles & tropical wood.



tralac

fertilisers

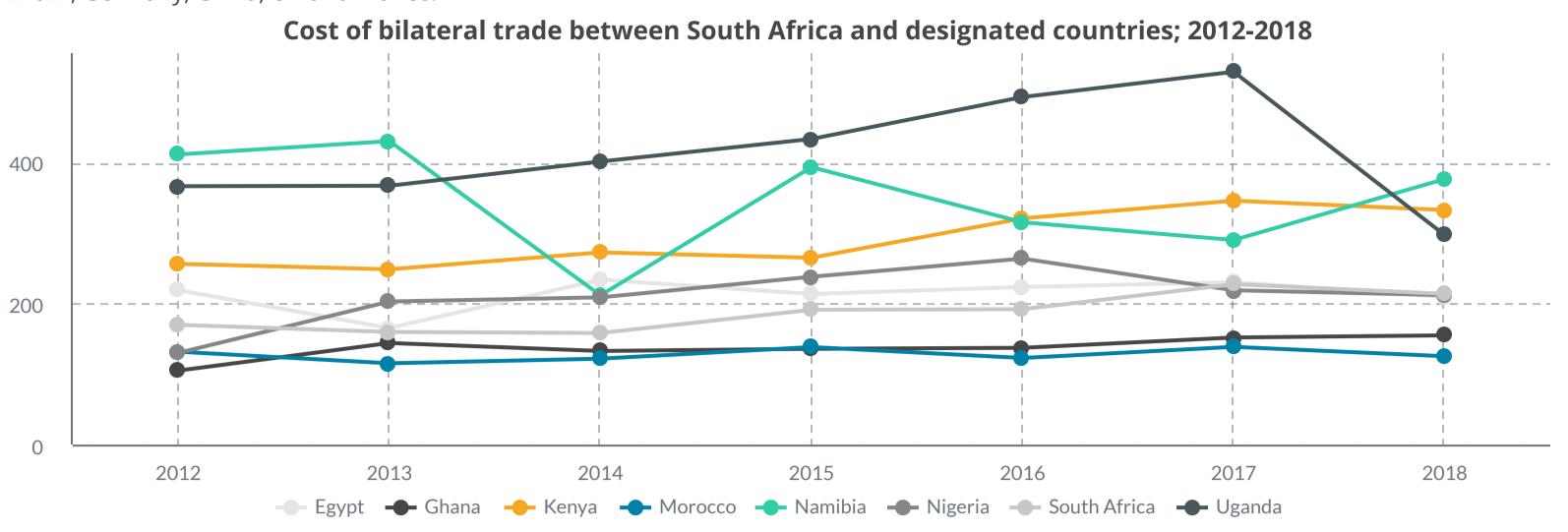
sodium tripolyphosphate

iron/steel towers & lattice masts

polypropylene

#### Non-tariff trade costs

The ESCAP-World Bank trade cost database includes the cost of transportation and the time to complete import procedures and obtain necessary information as non-tariff costs affecting bilateral trade between trade partners. Senegal's trade with many African countries (including Zimbabwe, Burundi, Madagascar, Mauritius, Namibia, Kenya, Mozambique, Uganda & DRC) is more costly than trade with Russia, Brazil, Germany, China, UK and France.



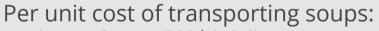
Most costly export to South Africa via road transportation is statuettes and other ornaments (US\$4.97 per unit)

Road transport of frozen fish n.e.s

- Namibia US\$4.96 per unit)
- Ivory Coast (US\$0.24 per unit)
- Cameroon (US\$0.20 per unit)

Rubber/plastic footwear exports:

- Mali (US\$1.2 per unit)
- Togo (US\$0.65 per unit)
- Ivory Coast (US\$0.38 per unit)

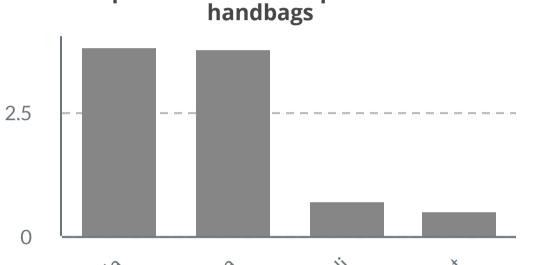


- Ivory Coast (US\$0.24)
- Mali (US\$0.22)



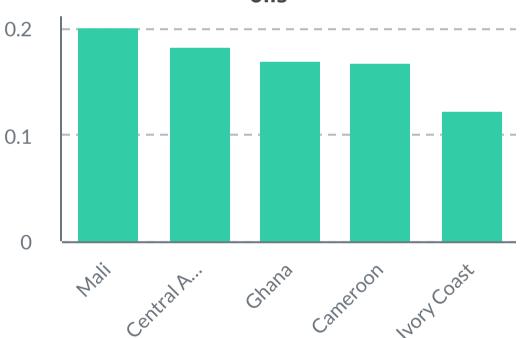
The most costly products to export to Nigeria are skid chain part, cigarette paper, printed books, enzymes, sauces preparations & tobacco

The per-unit cost of transporting paper envelopes (US\$0.65) to Algeria, is higher than the cost of transporting hair preps (US\$0.31).



**US\$** per unit road transport cost for

# US\$ per unit road transport cost for medium oils



## **Transportation costs**

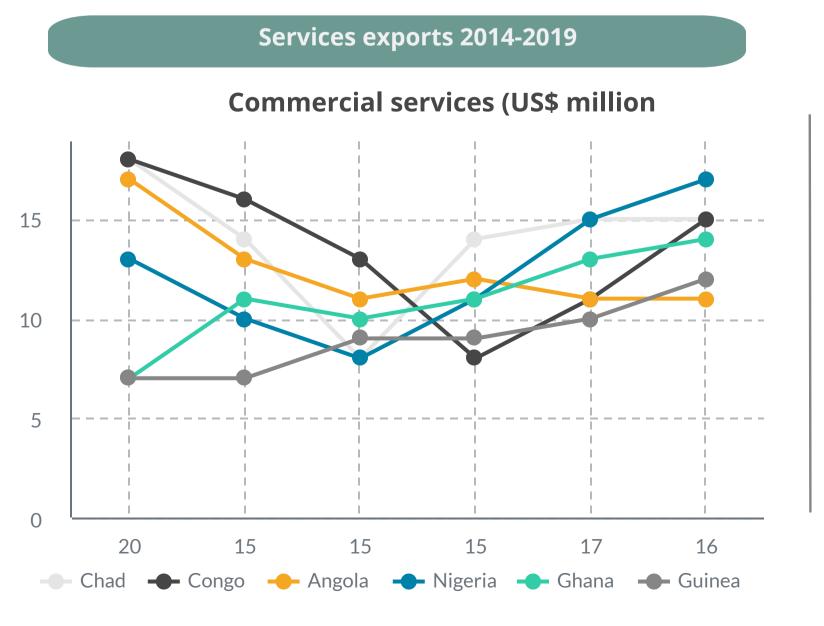
The UNCTAD transport cost database measures the cost of bilateral transport by product. Transport cost is defined as the difference between the Cost, Insurance and Freight value, and Free on Board value of goods.

Transport cost across all modes of transport (road, rail, air, and sea) is included. The initial data is for 2016 but is in the process of being updated.

On average, road transportation of passengers motor vehicles is the most costly. Road transport to Togo is the highest due to the high cost of transporting passengers motor vehicles.

#### **Trade in services**

The WTO-OECD Balanced Trade in Services Dataset (BaTiS) is an experimental dataset which contains a complete, consistent and balanced matrix of international trade in services. Statistics cover the period 2005-2019, for over 200 reporters and partners, and 12 EBOPS 2010 categories in addition to total services.



# **Services imports 2019 Commercial services (US\$ million** Morocco 16 Egypt South Africa Tunisia Mali Ghana Gambia Liberia Nigeria 20 10 30 2019



Sources: ITC TradeMap and MacMap for trade in goods and tariffs; World Bank for non-tariff trade costs; UNCTAD for transportation costs; and WTO for trade in services