Burkina Faso is part of two regional economic communities (RECs) – the Economic Community of West African States (ECOWAS) and The Community of Sahel-Saharan States (CEN-SAD).

**Intra-Africa trade and tariff profile 2018**

ECOWAS currently has 15 member states. All 15 are part of the ECOWAS Free Trade Area and all, but Cape Verde, are in the process of implementing the ECOWAS Common External Tariff (CET).

13% of total trade is intra-Africa

**Intra-Africa exports:** 13% of world exports
- Côte d’Ivoire (46.9%)
- Ghana (23.2%)
- Togo (13.9%)
- Niger (4%)

**Intra-Africa imports:** 27% of world imports
- Côte d’Ivoire (43.4%)
- Ghana (17.4%)
- Togo (11.4%)
- South Africa (6.7%)

Main intra-Africa export products

- Edible vegetables; certain roots & tubers
- Machinery
- Edible fruit & nuts; peel of citrus or melons
- Oil seeds & fruit; misc. grains, seeds & fruit
- Zinc

Main intra-Africa import products

- Tobacco
- Plastics
- Fertilizers
- Salt; sulphur; earths & stone
- Mineral fuels

3% of intra-Africa exports are to countries outside ECOWAS

**Non-ECOWAS African destination markets**
- Ethiopia (45%)
- Mauritania (19.5%)
- Morocco (17%)
- South Africa (6%)
- Other (13%)

**Main export products**
- Medium oils (58%)
- Diesel engines (13%)
- Cashew nuts (4%)
- Mangoes & guavas (3%)
Burkina Faso subscribes to the ECOWAS ETLS enabling all qualifying goods sourced from approved producers in the other ECOWAS member states to be imported duty-free. The highest average ad valorem applied tariff is 35% and there are no specific import duties. The 35% tariff is applicable to numerous tariff lines, including meat and edible offal of bovine, swine and poultry; sausages; sugar confectionery not containing cocoa; cocoa powder and chocolate, yoghurt and waters.

19% of intra-Africa imports are from countries outside ECOWAS

Non-ECOWAS African Source Markets
- South Africa (36%)
- Morocco (32%)
- Tunisia (14%)
- Egypt (10%)
- Other (8%)

Main import products
- Iron & steel structures (7%)
- Fertilisers (7%)
- Medium oils (6%)
- Frozen mackerel (5%)
- Liquefied butanes (5%)

African imports from outside ECOWAS are levied MFN applied duties (ECOWAS CET)

The products Burkina Faso imports from outside ECOWAS are relatively diversified, including steel and iron structures, fertilisers, oil and frozen mackerel. Tariffs imposed on these imports are typically either 5% (iron and steel structures, fertilisers) or 10% (medium oils, frozen mackerel), with light oils, butanes and urea at 0%.

Higher MFN applied duties
- Medium oils (10%)
- Frozen mackerel (10%)
- Food preparations (20%)
- Mixtures of odoriferous substances (10%)
- Electrical conductors (10%)
- Polymers of ethylene sheets (10%)
- Meat and offal (35%)
- Cocoa (35%)

Lower MFN applied duties
- Iron and steel structures (5%)
- Fertilisers (5%)
- Light oils (0%)
- Liquefied butanes (0%)
- Urea (0%)
- Pharmaceutical products (0%)
- Books (0%)

Sources: ITC TradeMap (2019); ITC MacMap (2019); WTO Tariff Database (2019) and tralac calculations