

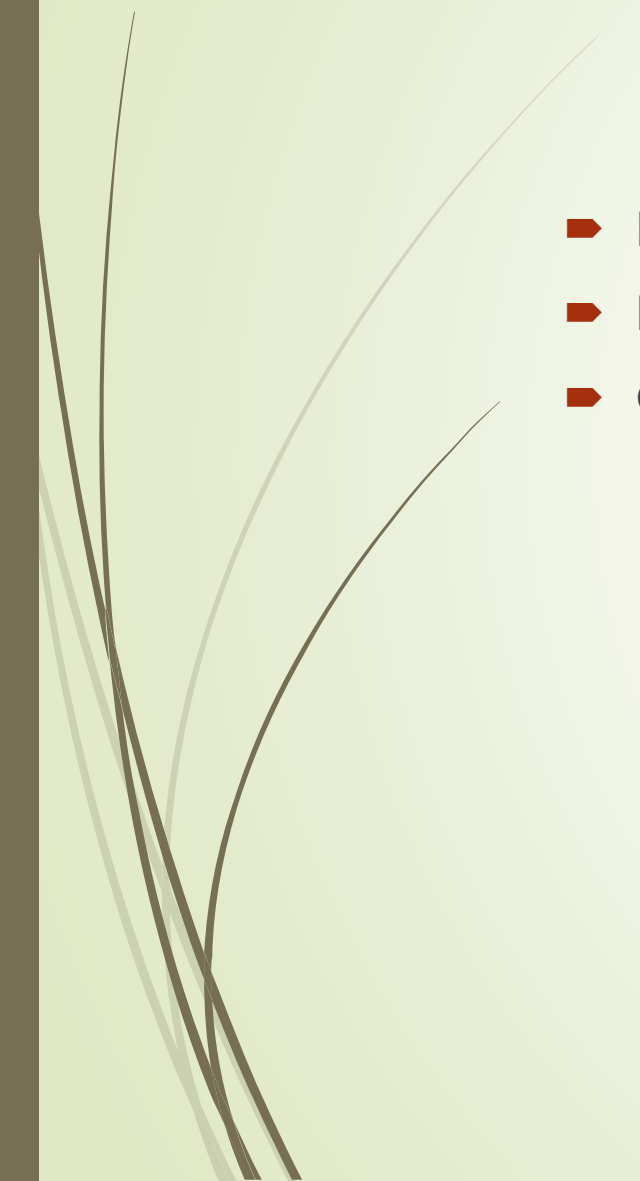


MALAWI'S SERVICES OFFERS UNDER THE AFCTA

Kahaki Jere (Malawi)
Tralac Alumnus (2013)
11 October 2022




OUTLINE

- Determination of priorities for the services sectors
 - Process of development of offers under AfCTA
 - Challenges and opportunities
- 



DETERMINATION OF PRIORITIES FOR SERVICES SECTORS

- ▶ Guidance – the CFTA negotiating modalities
- ▶ Basis for sectors - Malawi National Services Export Strategy 2021-2026
 - ▶ Guiding principles –
 - ▶ Focused prioritization of tradeable services : comparative advantage, potential for tradeability
 - ▶ Alignment with overall Government policy
- ▶ SITUATION ANALYSIS – conducted and report produced May 2020
 - ▶ Guide Malawi's negotiating position
- ▶ Priority areas – agreed at regional level
 - ▶ Transport
 - ▶ Communication
 - ▶ Business Services
 - ▶ Communication Services



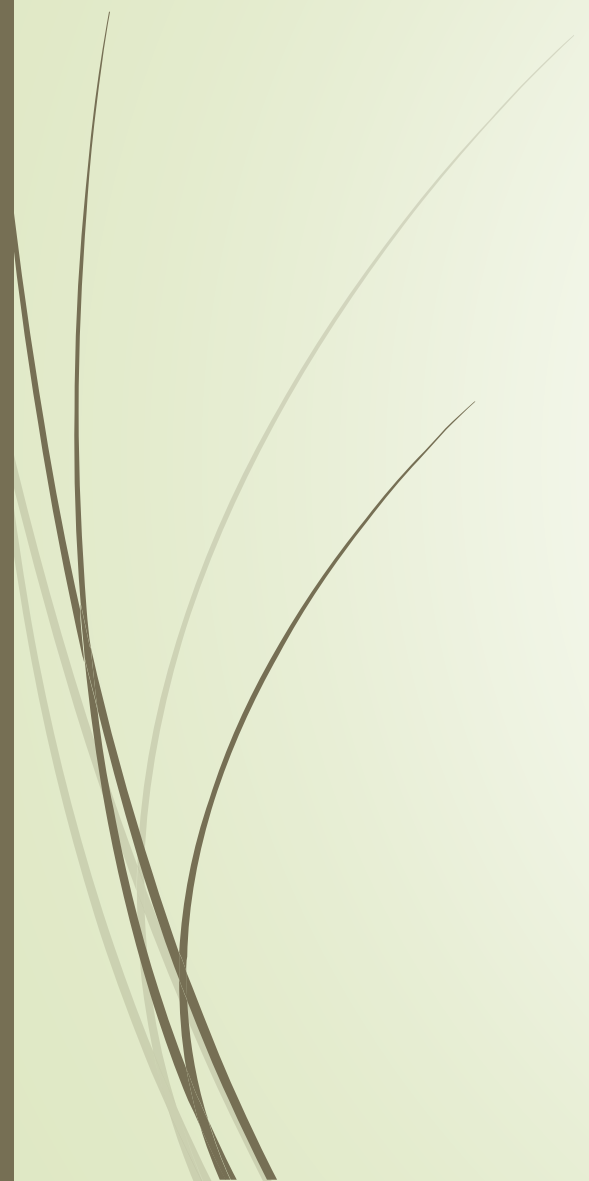
Process of Development of Offers under AfCTA

- ▶ Draft initiated by the Ministry of Trade
- ▶ Five negotiating sectors under AfCTA
 - ▶ Business Services
 - ▶ Communication Services
 - ▶ Financial Services
 - ▶ Tourism and travel related services
 - ▶ Transport Services
- ▶ Guidance – Offers made at SADC
- ▶ Consultations country wide
 - ▶ Preparatory meetings held
 - ▶ Capacity building conducted for sectors to understand context of offers
 - ▶ Sectorial regulatory body gave positions on the draft offer
- ▶ Final draft offer – presented 31 November 2021
 - ▶ Circulated to Member States by Secretariat
 - ▶ Only verbal requests received



Challenges and opportunities

- ▶ Challenge - Current services not fully export orientated
- ▶ Opportunities–
 - ▶ vast room for growth
 - ▶ Malawi National Services Export Strategy – focuses on growth and external markets
 - ▶ Increase supply of tradeable services
 - ▶ Promote services market access
 - ▶ Enhance economic sustainability and inclusivity
 - ▶ AfCTA market – provides market for services



ZIKOMO!